

BRE Bank Group Q1 2006 Results

Business Expansion Accelerates

Realistic Financial Targets

BRE Bank SA Management

Presentation for Investors and Analysts April 28, 2006



Agenda



Introduction

Summary of Q1 2006 Results

Macroeconomics

BRE Bank's Results in Q1 2006

Business Line Results and Highlights Analysis of Financial Results Q1 2006

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Detailed Results of Business Lines in Q1 2006 Additional Information on Selected Results



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Q1 2006		2006 Target
PLN 78.9 M Net profit	PLN 109.5 M Profit before tax	PLN 380 M Profit before tax
ROE 16.2% (net)	ROE 20.9% (pre-tax)	18% ROE (gross)
	11.2 % Solvency ratio	10.4 % Solvency ratio
	66%	66%
	C/I	C/I

All data for the BRE Bank Group unless indicated otherwise





Market expansion of all business lines:

- Corporate Banking Line: ongoing expansion in the SME segment; growing customer base and loans portfolio
- Retail Banking Line: growing customer base, loans and deposits, eMakler's market success
- Investment Banking Line: retained high profitability, very good trading profit

ROE of 20.9% (pre-tax)

Much above the 2006 target (18.8%)

C/I at 66%

In line with the year's financial targets. much below the C/I of Q1 2005 (71.7%) In the light
of the financial performance
of the BRE Bank Group
in Q1 2006,
the 2006 financial target
of pre-tax profit
at PLN 380 M
is realistic



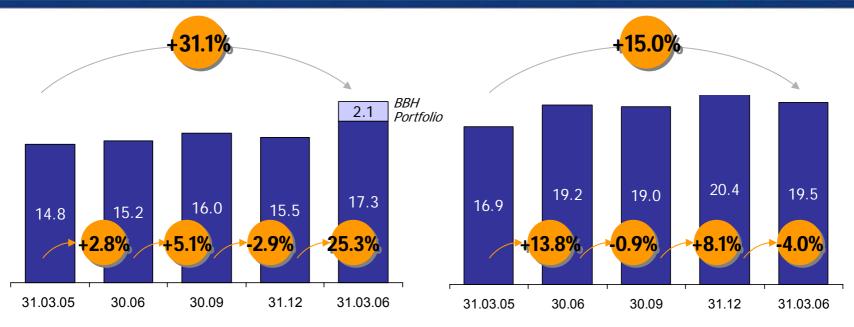
Q1 2006 (PLN	N M)	YoY Change	QoQ Change**
Total income	433.1	+32.7%	-2.8%
Total costs	(300.9)	+29.8%	-14.8%
Operating profit*	132.2	+40.1%	+43.0%
Net provisions	(22.6)	+82.8%	-18.6%
Profit before tax	109.5	+33.6%	+69.8%
Net profit	78.9	+31.2%	+67.5%

^{*} Before provisions



^{**} Against the quarterly results published on 2 February 2006

Loans and Deposits



<u>Loans:</u>

- High growth in the loans portfolio: up 25.3% QoQ and up 31.1% YoY (without BBH: 16.9% & 11.6%, respectively)
- The loans portfolio grew faster than the industry (the market grew 13.6% YoY & 4.0% QoQ). Thanks to the expansion of retail loans and quarterly growth seen at the Corporate Segment

Deposits:

- Above-average YoY growth in deposits (BRE Bank up 15% vs. sector up 7.5%)
- Marginal decrease against Q4 2005 (down 4% QoQ) as deposits typically fall in the early months of the year





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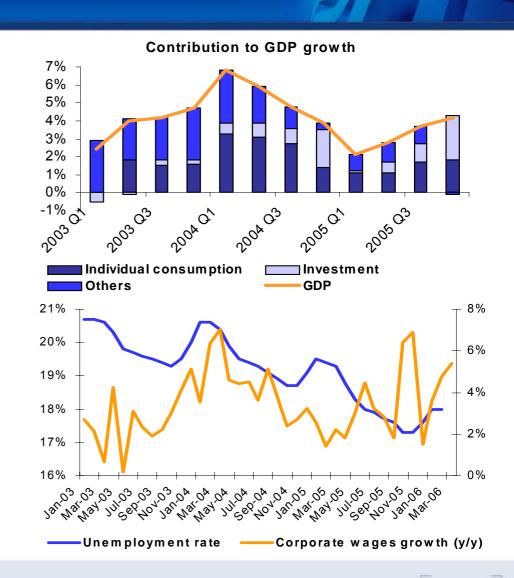


Macroeconomics

GDP, Labour Market

Strong GDP growth, modest improvements on the labour market

- GDP growth in Q1 2006 estimated at 5%
- Strong recovery of domestic demand with still high exports growth
- Rising employment signals improving situation on the labour market but unemployment rate still close to 18%



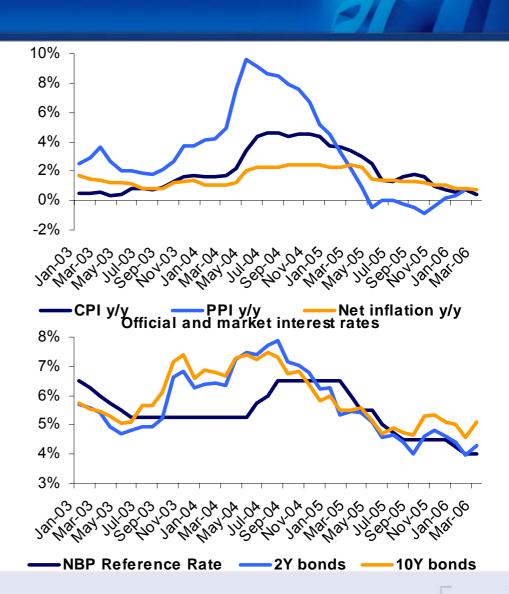


Macroeconomics

Inflation, NBP Rates

Very low inflation, reduced NBP rates

- No inflationary pressures, all main indicators of inflation below 1%
- The MPC reduced the reference rate to 4%
- No further interest rate cuts expected in 2006



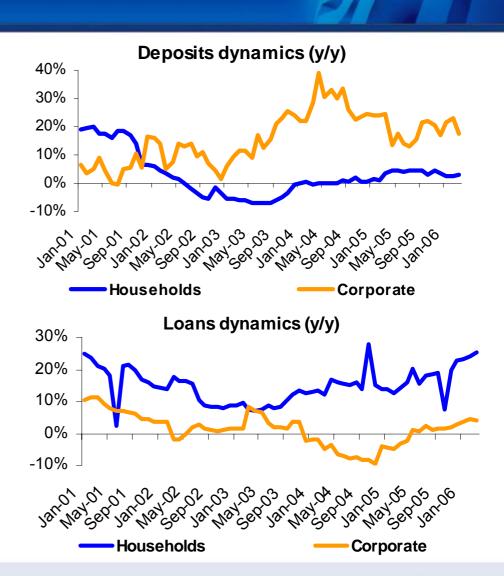


Macroeconomics

Deposits & Credits of Banking Sector

Credit to households continues to expand

- Annual growth rate of household loans still exceeds 25%
- Very strong increase in FX denominated housing loans
- Early signs of a gradual recovery of credit to the corporate sector







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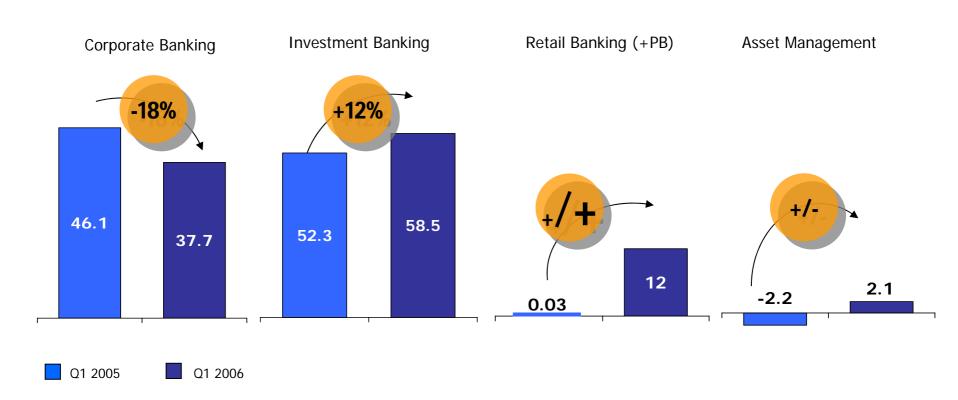
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Analysis of Results: Pre-tax Profit by Business Line (PLN M)







Corporate Banking – Q1 Summary

Growing Lending

Corporate lending up 9% QoQ

BRE Bank's share in corporate loans up to 6%

Growing Profits of Subsidiaries

Growing pre-tax profits (YoY):

- -BRE Bank Hipoteczny: up 40%
- -BRE Leasing: up 38%
- Intermarket Group: up 7%

Expansion in the SME Segment

Close to 0.5 thousand new customers*; 83% were K3 customers, and 13% were K2 customers

Growing Sales of Strategic Product Lines

Growing number of transactions:

- Direct debits up 80% YoY
- Identifications of mass payments up 11% YoY

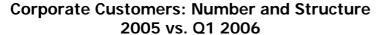
Growing foreign trade service income:

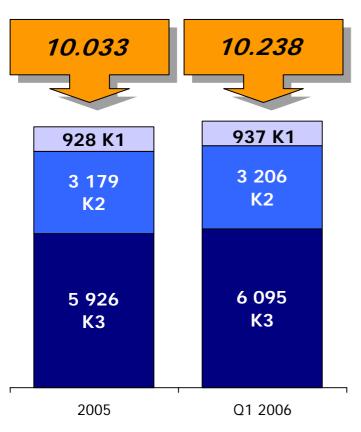
- L/Cs up 36.2% YoY
- Collections up 17.6% YoY

^{*}Total number of new customers; the net change was a positive 205 customers



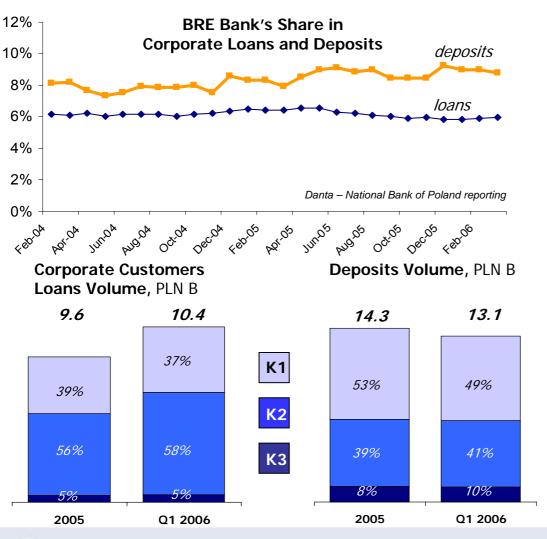
Corporate Banking





- In Q1 2006, the Bank acquired nearly 500 new corporate customers, up 39% YoY
- The number of new SME package customers acquired in Q1 2006 was up 46% compared to 2005 quarterly average
- In Q1 2006, the total number of the Bank's corporate customers grew by 205 clients: 83% of which were K3 clients, 13% were K2 clients, and 4% were K1 clients

Corporate Banking: Growth in Deposits and Loans

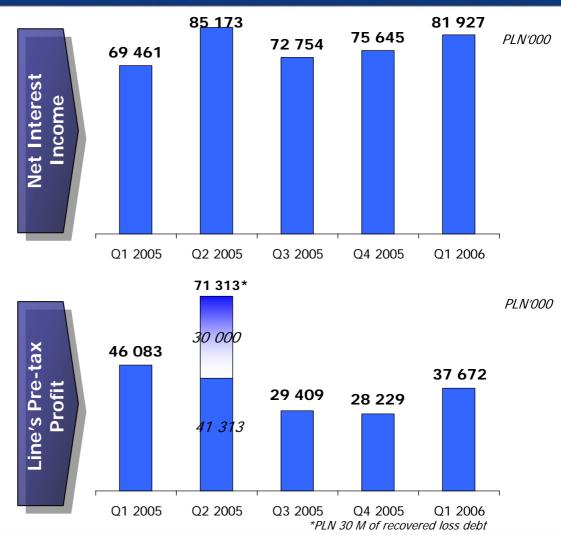


- Corporate customers' lending grew 9% QoQ
- BRE Bank's corporate
 loans represented 6.0%
 of all corporate loans
 in the sector at the end of
 March 2006, up from 5.8%
 at the end of 2005
- BRE Bank's corporate
 deposits represented
 8.5% of all corporate
 deposits in the sector,
 compared to 8.0% in Q1
 2005. Deposits typically
 decrease in the first quarter
 of the year. Deposits grew
 30% YoY



Analysis: Net Interest Income and Pre-tax Profit of the Corporate Banking Line

- Pre-tax profit down PLN 8.4 M YoY mainly due to higher overheads of the Bank (IT and credit risk projects) and higher credit provisions
- Growing contribution of subsidiaries to the Corporate Banking Line's profits: a share in pre-tax profit of over 50%
- Net interest income helped by the growing mortgage loans portfolio, including BBH's loans
- Q1 2005 results were characterised by very low credit provisions





Retail Banking & PB - Q1 Summary

Profitability

Record-high quarterly pre-tax profit: PLN 12 M

Mortgage Loans Leader

The fourth largest provider of mortgage loans in 2005

Market share grew 0.9 pp year to date and reached 7.4% (ZBP, at Feb 2006)

Market Expansion

QoQ growth:

- -Number of customers up 7.6%
- -Deposits up 8.7%
- -Loans up 15.6%

eMakler's Success

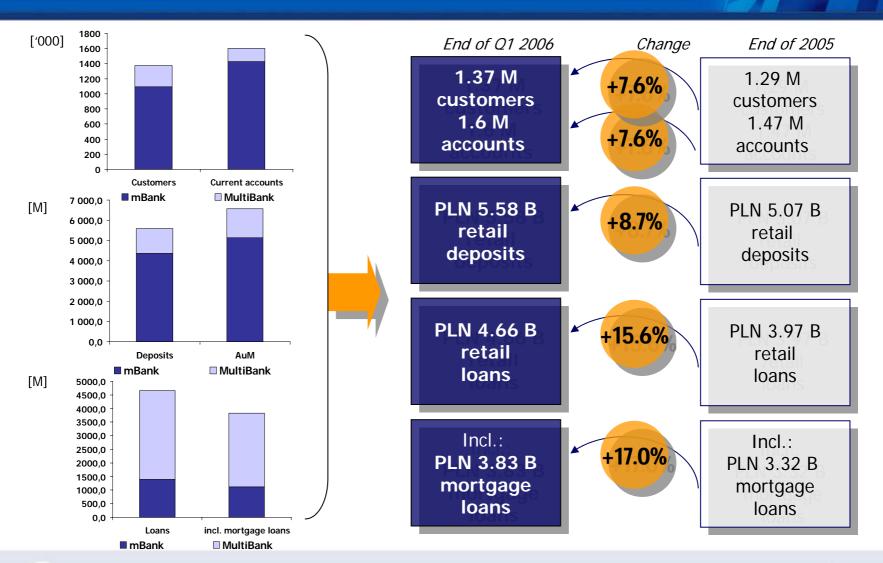
Incremental turnover since the launch of the service totalled PLN 933.7 M

The number of accounts crossed the mark of 15 thousand in Feb 2005

Customers opened 4,850 accounts in Q1 2006



Retail Banking - Summary



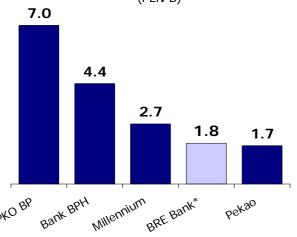


Retail Banking – Q1 Summary

BRE Bank: the fourth largest provider of mortgage loans

Fast-growing share in the mortgage loans market: BRE Bank's Retail Banking Line had a share of **7.4%** at the end of February 2006 (up 0.9 pp year to date)

Banks by volume of retail mortgage loans, 2005 (PLN B)



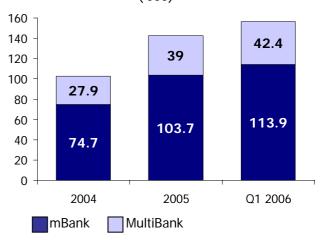
Source: ZBP, own calculations

*mBank+MultiBank

153 thousand microenterprise customers of BRE's Retail Banking Line

13.6 thousand microenterprise customers acquired in Q1 2006 (annual target: 30 thousand); PLN 477.8 M of microenterprise loans granted as of end of March 2006, including 56% of mortgage loans

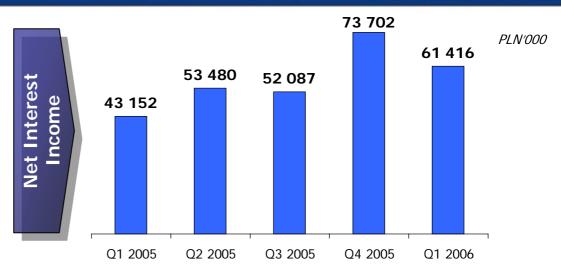
Number of BRE Bank Retail Banking microenterprise customers ('000)

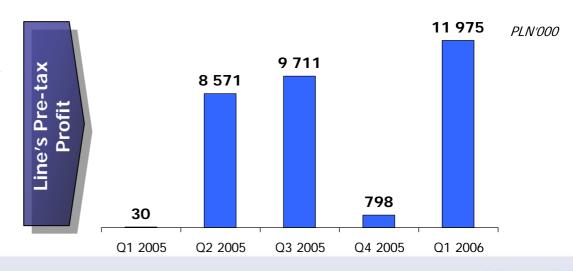




Analysis: Net Interest Income and Pre-tax Profit of the Retail Banking Line (+PB)

- The pre-tax profit up to PLN 12 M in Q1 2006 (vs. PLN 30 thousand in Q1 2005)
- The highest growth in total income among the business lines
- The Group's highest growth in:
 - -Net interest income up 42% (PLN 18 M)
 - Net commission incomeup nearly 100% (PLN 7 M)
- Increase of costs due to ongoing expansion and network development (up 38% YoY), higher than the Group's average but below the growth in income
- The line's costs growing also to its higher share in the Bank's overhead costs







Investment Banking – Q1 Summary



Quarterly pre-tax profit up 12% YoY, to PLN 58.4 M

Retained High Trading Profit

A very successful quarter in terms of institutional customers' fx transactions

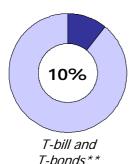
Reduction of Proprietary Investments

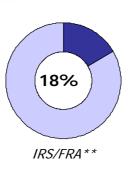
Proprietary investments portfolio down 31% QoQ and 57% YoY

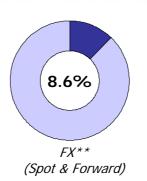


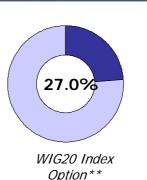
Investment Banking: Market Share and Position

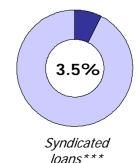








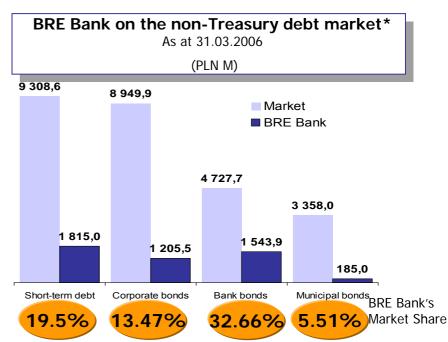




BRE Brokerage Market Share
Q1 2006, by sales ****

Equities	5.59 %	#7
Bonds	1.49 %	#10
Futures	13.49 %	#2
Options	40.58 %	#1

^{*} Source: Fitch Polska S.A., Rating & Rynek, 31.03.2006 and own calculations





^{**} As at 28.02.2006; own calculations based on NBP and GPW data

^{***} As at 31.12.2005

^{****} Own calculations based on GPW data

Investment Banking: Proprietary Investments

- At the end of Q1 2006, the Bank's proprietary investment portfolio was PLN 259.6 M at cost
- Compared to the 2006 opening balance, this was down PLN 116.7 M or 31%
- The main deal of 2006 was the sale of 14.98% of Novitus SA stocks (P&L effect: +PLN 8.4 M)

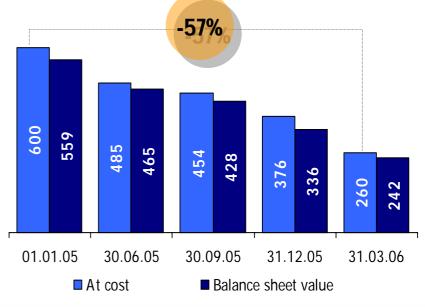
 Other major transactions included the sale of shares of the Polish Pre-IPO Fund, Zachodni Fundusz

Inwestycyjny, and ITI Bond Finance Bonds

<i>Major Proprietary Investments As at 31.03.2006</i>	Equity stake
Vectra SA*	18.89%
PZU SA	0.76%
Garbary Sp. z o.o.	100.00%
Novitus SA	10.00%

*Stake in votes: 11.2%

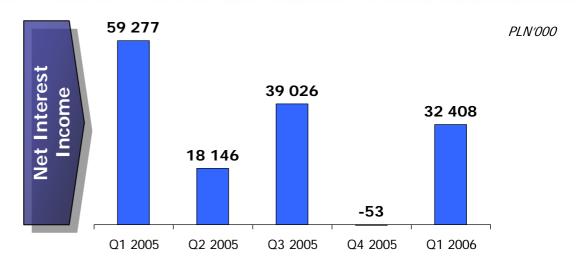
Proprietary Investments (PLN M)

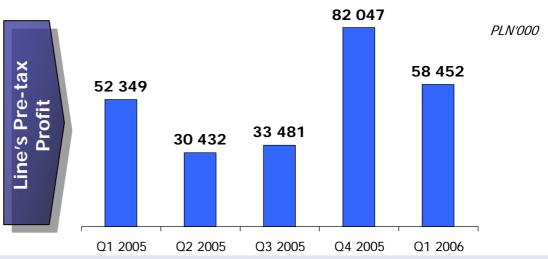




Analysis: Net Interest Income and Pre-tax Profit of the Investment Banking Line

- Pre-tax profit of PLN 58.4 M up 12% YoY
- Profits growing mainly thanks to the Bank's high trading profit
- Favourable financial market conditions enabled above-average profits in Q1 2006 compared to 2005
- The fx profit and the profit on other financial instruments based on market indexes grew the fastest

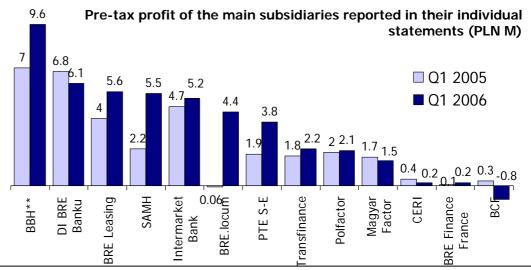


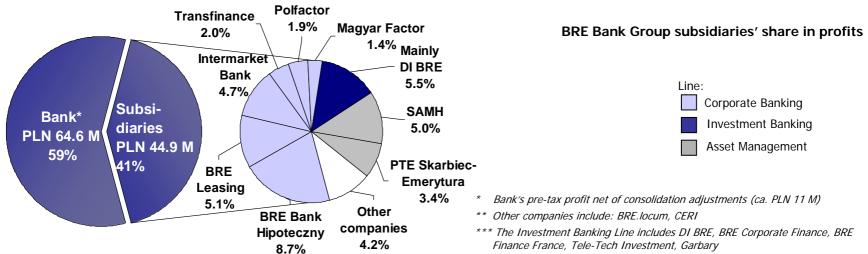




Results of Strategic Subsidiaries

- Strategic investments at PLN 724.0 M*), up PLN 180 M, mainly due to the acquisition of 100% of BBH stocks (Jan 2006)
- Strategic companies reported a total pre-tax profit of PLN 45.5 M (up 35% QoQ)





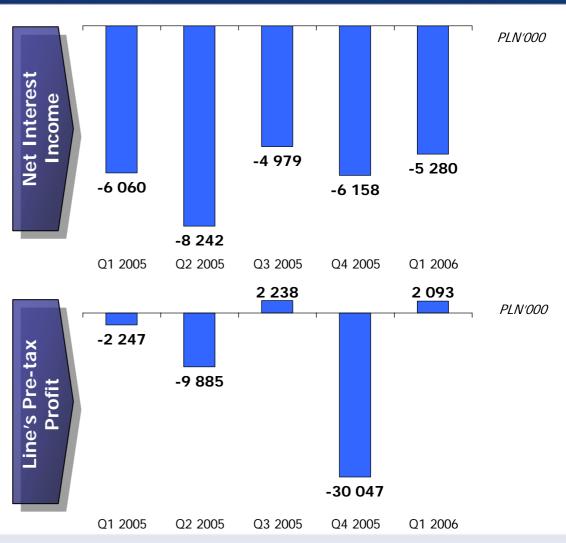


^{*)} Balance-sheet value at 31.03.2006

^{**)} BBH's results for Q1 2005 under PAS

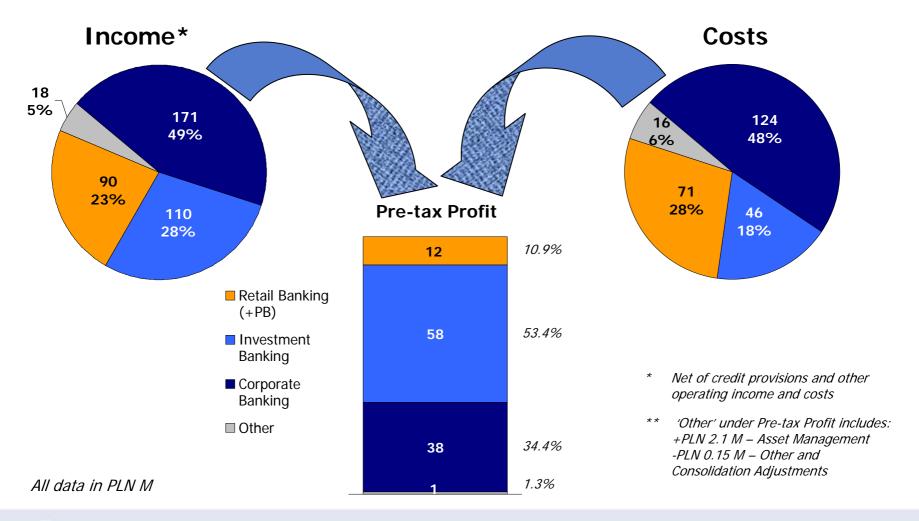
Analysis: Net Interest Income and Pre-tax Profit of the Asset Management Line

- The Asset Management Line reported a pre-tax profit of PLN 2.1 M in Q1 2006, vs. a loss of PLN 2.2 M in Q1 2005
- Fast-growing net commission income decisive to the line's higher operating profit YoY
- PTE Skarbiec-Emerytura reported an individual pre-tax profit of PLN 3.8 M in Q1 2006, and the Asset Management Holding a pre-tax profit of PLN 5.5 M





BRE Bank Group: Structure of Results







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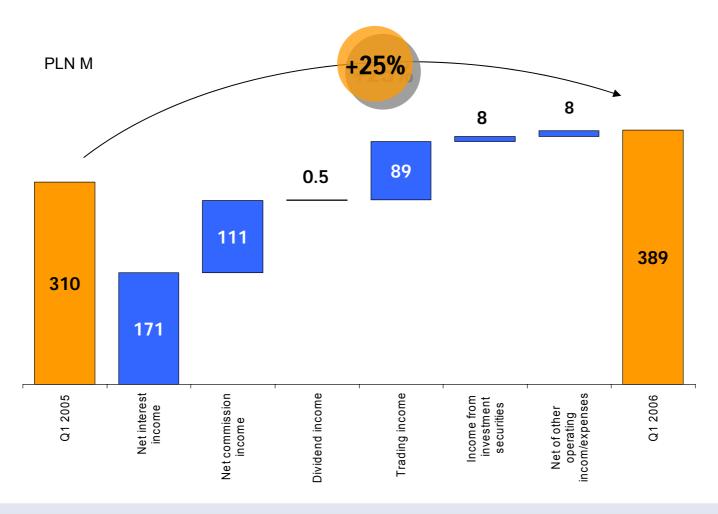
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Analysis of Results: Income (Q1 2006 vs. Q1 2005)







Analysis of Results: interest income and commision income (Q1 2006 vs Q4 2005)

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23

O1 2005

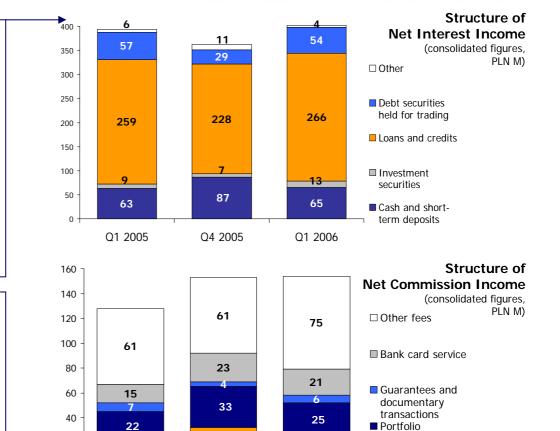
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Net Interest Income

- P&L's largest item
- Growth thanks to growing sales of the Corporate Banking Line and growing profitability of business
- Margin* grew from 2,19% at the end of 2005 to 2.24% p.a. in Q1 2006
- Positive impact of the growing mortgage loans portfolio, including BBH loans, and a favourable shift in the structure of the sources of finance

Net Commission Income

- Up 16.7% YoY
- The Investment Banking, Asset Management, and Retail Banking Lines reported the highest growth in net commission income



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Q1 2006

32

O4 2005

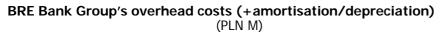
^{*} BRE Bank Group's margin as net interest income to net assets

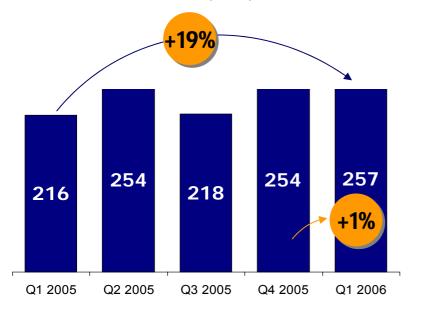


management fees

■ Lending fees

Analysis of Results: Costs





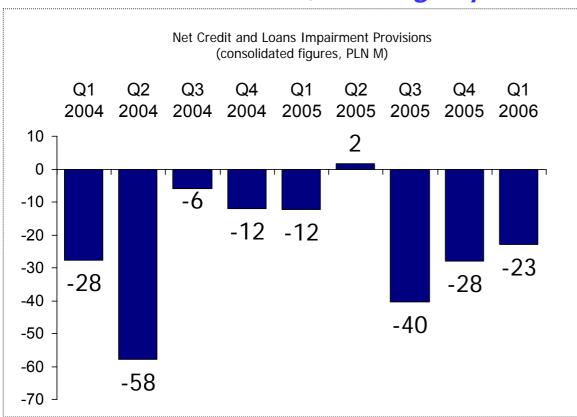
- C/I down to 66% in Q1 2006 from 71.7% in Q1 2005
- Overhead costs of PLN 216.4 M (net of amortisation/depreciation) in Q1 2006, up 17.7% YoY
- YoY growth in costs due to:
 - -Consolidation of BBH (net of BBH, costs grew 13.4% YoY)
 - Retail banking expansion and network development
 - -Bank's growing headcount (up 10%) YoY due to expansion of retail banking
 - Bonus provisions created in Q1 2006 at PLN 23.1 M (vs. PLN 14.5 M in Q1 2005)
 - -Amortisation/depreciation up 28.2% YoY due to IT implementations at the Bank and in Group subsidiaries



Analysis of Results: Loan Provisions



Provisions down, coverage up



- Credit and loans impairment provisions were PLN 22.6 M in Q1, including PLN 18.2 M at BRE Bank
- The default portfolio (under IFRS) down to 3.5% (3.9% at 31.12.2005), specific provisions to default portfolio ratio at 67%
- The default portfolio (under NBP standards) down to 7.2% (8.5% at 31.12.2005), provisions to default portfolio ratio up to 55.4%



Summary



Market expansion of all business lines

Pre-tax profit of PLN 109.5 M

ROE at 20.9% (pre-tax)

C/I at 66%

The 2006
financial target
of pre-tax profit
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is realistic





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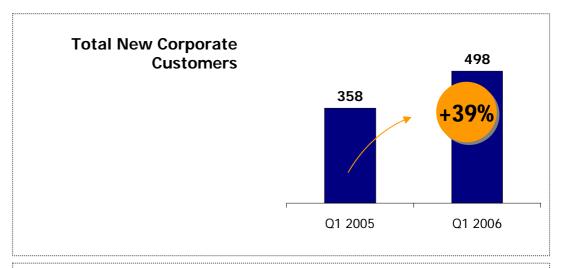
Detailed Results and Highlights of Business Lines:

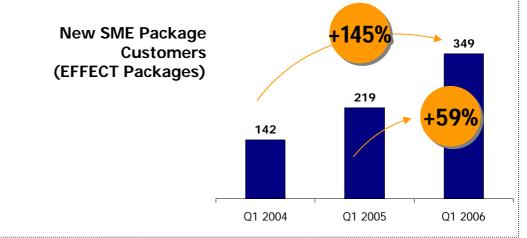
Corporate Banking Retail Banking and Private Banking

Corporate Banking: Growth of Business – New Customers

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- In Q1 2006. the Bank
 acquired nearly
 500 new corporate
 customers, up 39% YoY
- 92% of new customers are SMEs (453 companies with annual sales from PLN 3 to 30 M)
- In Q1 2006, the Bank sold packages to nearly 350 new customers, up 59% YoY and up 145% compared to Q1 2004



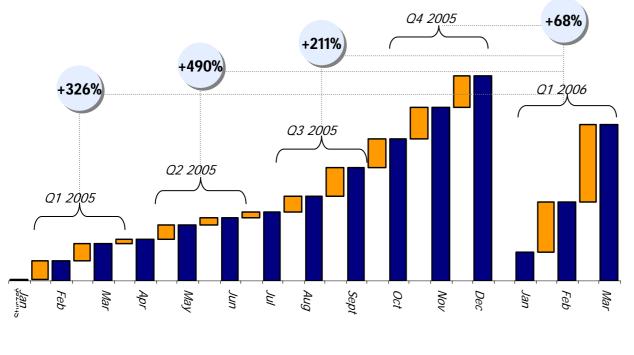




Corporate Banking: Growing Sales of Loans in EFFECT Plus Packages to SMEs



Growth in Credit Exposure (PLN) under EFFECT Plus Packages January 2005 – March 2006



- The number of new credit contracts was 130 in Q1 2006, up 53% QoQ
- The volume of new credit contracts was up 68% QoQ and up 326% YoY
- The average volume of an overdraft facility under the EFFECT Plus Packages was up 33% in Q1 2006 compared to the 2005 annual average

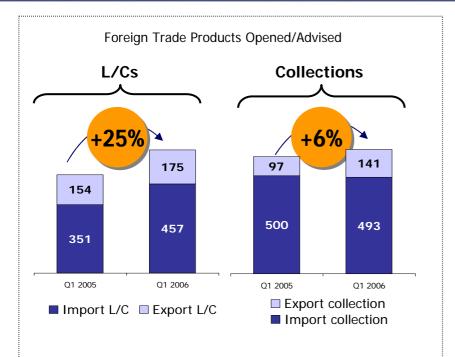
■ incremental

■ monthly

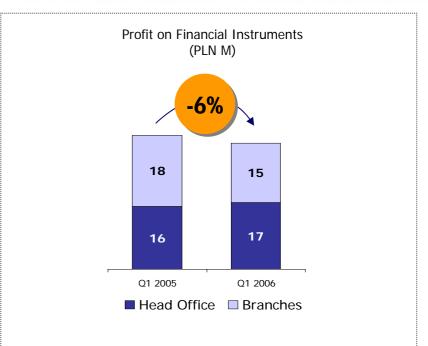


Corporate Banking: Foreign Trade Service and Risk Management Products





The leading market position in foreign trade service, in particular close co-operation with exporters – the most competitive and innovative market players, helped to grow L/C income by 36.2% and collection income by 17.6% YoY

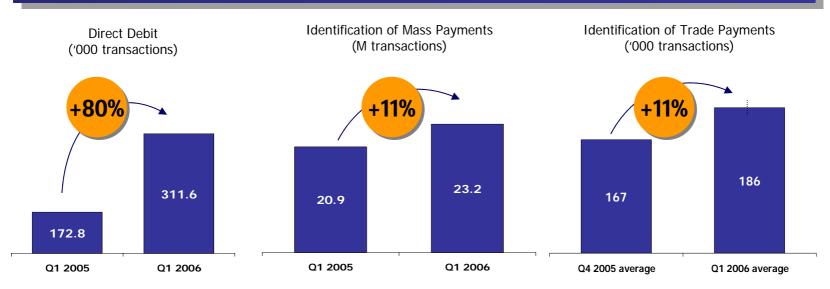


In Q1 2006, the profit on financial instruments fell slightly YoY, mainly due to the stagnating PLN exchange rate and the falling volatility of financial markets in January—February 2006, which implied less demand for hedging instruments



Corporate Banking: Cash Management – Supporting Long-term Customer Relationships

Cash Management – Strategic Product Line Supporting Long-term Customer Relationships



The extensive cash management service. including the identification of payments (Identification of Mass Payments, Identification of Trade Payments, Payment Identification System, added value services for mass suppliers) helped to grow the volume of Direct Debits by 56% YoY



Corporate Banking: Product Development



Integrated Bank Account Agreement

- A mature business solution: an agreement covers a range of banking products under a bank account
- One agreement gives the customer access to multiple services, including the electronic banking system, PLN and FX term deposits, spot fx transactions, cash deposits and withdrawals, bank cards

Multi-currency Line

- A modern product: a credit limit which gives easy access to multiple credit-risk products to finance day-to-day business and foreign trade transactions
- One agreement with the customer, a single review of creditworthiness, and single collateral give access to multiple products up to the set limit of the multi-currency line throughout the term of the agreement

SME products

- As planned. the SME product range has been extended to include a new EFFECT Investment Package which (under an agreement) gives customers access to investment loans, overdraft facilities, guarantees, letters of credits, and other products
- A new investment loan is available to SME customers under the European Union programme (SME FF)

Electronic Statements Corporate customers using electronic distribution channels can receive electronic statements: a mirror image of paper statements containing the same scope of information, delivered in a faster and more secure way



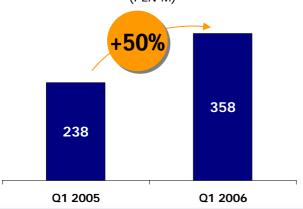
Corporate Banking: Markets Continue to Favour the Leasing and Factoring Business

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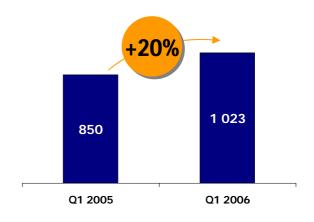
BRE Leasing

- Second largest market player
- Over 50% (YoY) growth in executed leasing contracts
- 30% (YoY) growth in pre-tax profit, over 25% (YoY) growth in the net profit
- BREL-48 awarded in the 12th edition of the European Service Medal

Leasing contracts executed by BRE Leasing (PLN M)



Sales of the Intermarket Group Companies (EUR M)



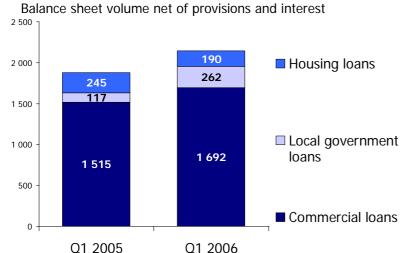
- The sales of the Intermarket Group companies in Q1 2006 totalled more than EUR 1 bn
- The Intermarket Group's pre-tax profit was over EUR 2.8 M in Q1 2006 (7% up YoY)
- Polfactor reported a 15% growth in sales (including 30% growth in import factoring sales) and a 14% growth in net profit

Intermarket Group

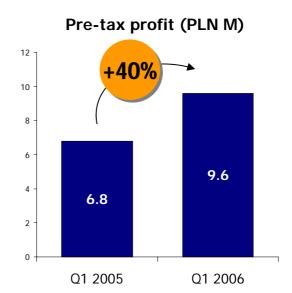


Corporate Banking: BRE Bank Hipoteczny (BBH)

Credit Portfolio (PLN M)



- BRE Bank Hipoteczny (BBH) second position among largest issuers of mortgage bonds
 47% market share at the end of Q1 2006
- BBH for a third consecutive time won the ranking of the Real Estate Developers Association as the Best Real Estate Development Credit Provider



- The pre-tax profit of Q1 2006 was up 40% YoY, and the volume of executed cedit contracts was up 43% YoY
- The volume of loans drawn in Q1 2006 was up 90% YoY



^{*} As of July 2004, Bank Hipoteczny stopped grating loans to retail customers.

The volume of housing loans represents the portfolio still managed by the Bank.





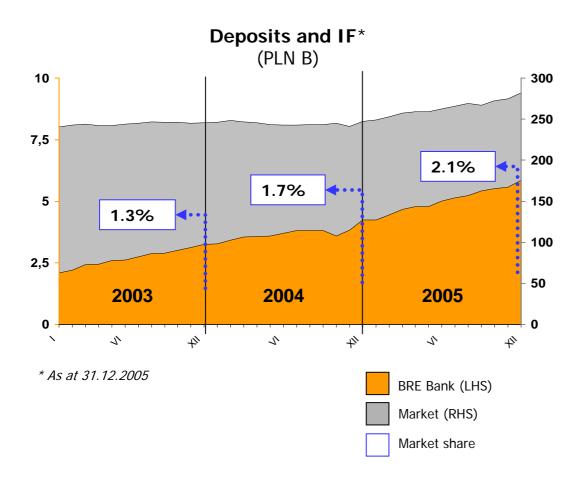
Detailed Results and Highlights of Business Lines:

Corporate Banking

Retail Banking and Private Banking

Bank's Retail Banking vs. The Market: Deposits and Investment Funds (IF)

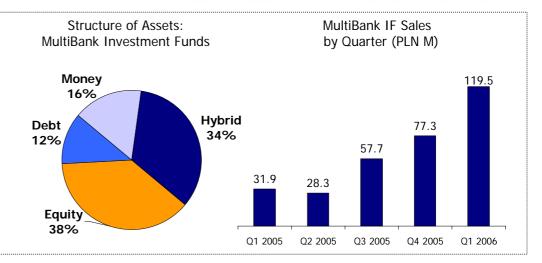




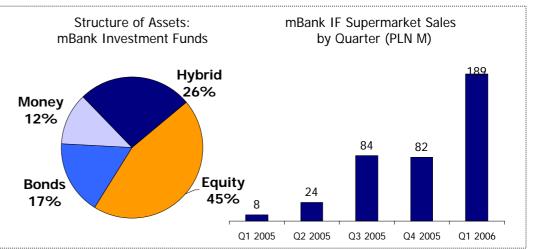
BRE Bank's Retail
Banking Line
continues to grow
well ahead
of the market

Retail Banking: Investment Funds (IF): More Record-breaking Sales

- Record-high sales of IF in Q1 2006: PLN 119.5 million (vs. PLN 195.2 million total sales in 2005)
- MultiBank customers' interest in risk funds grew sharply in Q1 2006
- Fastest growing share: equity funds (38% of total assets. share up 4 pp QoQ)



- IF sales PLN 189 million in Q1 2006 (vs. assets up PLN 198 million in 2005)
- mBank customers' interest in equity funds grew sharply in Q1 2006 (45% of total assets. fastest growing share up 3.2 pp QoQ)
- The share of money funds also grew (up 1 pp)



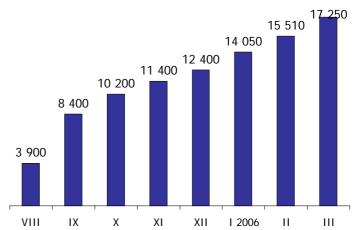


Retail Banking: mBank - eMakler

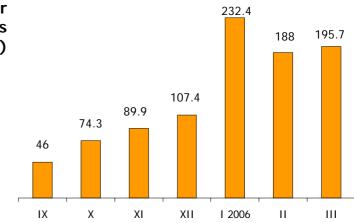
eMakler: Fast Growth

- 25 July 2005 eMakler launched
- eMakler sales over PLN 200 M in January 2006
- Incremental sales PLN 933.7 M to date
- The number of accounts crossed15 thousand in February 2006
- Customers opened 4.850 accounts in Q1 2006





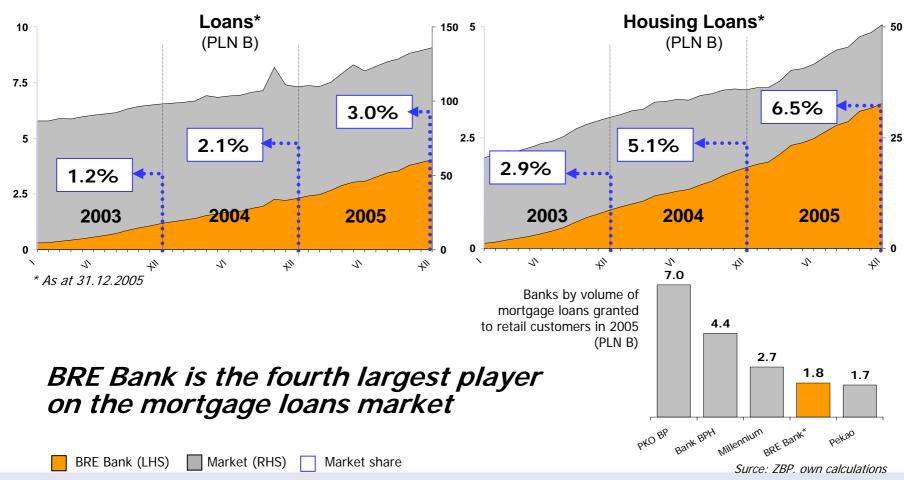
eMakler Monthly Sales (PLN M)





BRE Bank's Retail Banking vs. The Market: Loans







Retail Banking

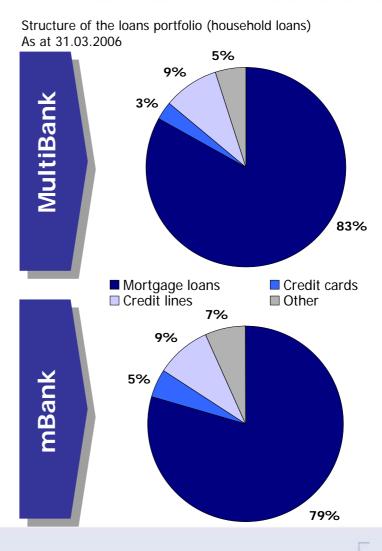
Mortgage Loans: Portfolio Structure and Quality



	Total	PLN	FX
Loans volume (PLN bn)	3.6	0.6	3.0
Average maturity (years)	21.2	17.2	22.1
Average volume (PLN'000)	148.5	190.2	139.2
Average LTV (%)	66.2	57.5	68.0
NPL (%)	0.75	1.24	0.60

^{*}Retail loans - individuals

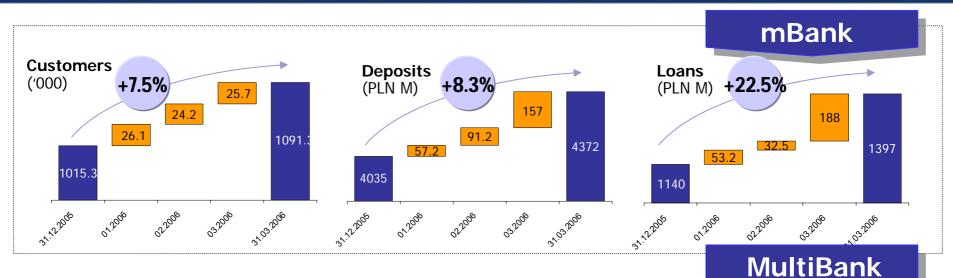
As at 31.03.2006

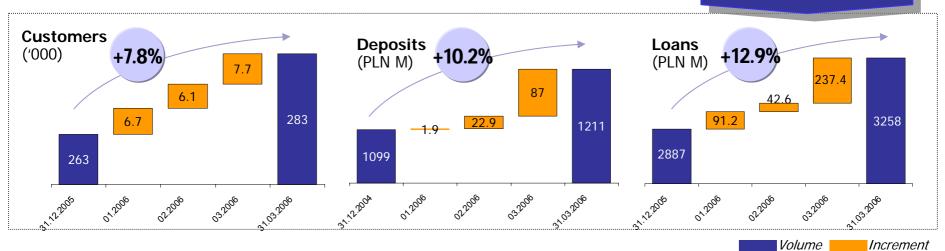




Retail Banking: Results of Q1 2006

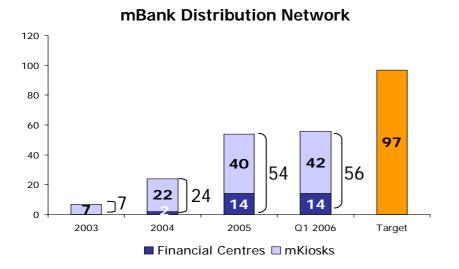


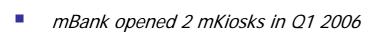




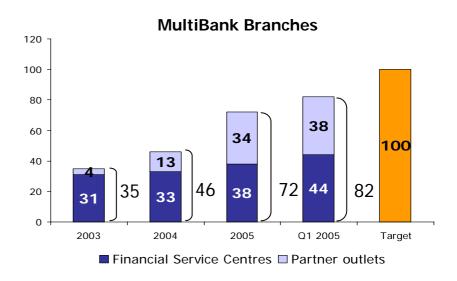


Retail Banking: Expansion of the Distribution Network





mBank's distribution network had 56 units at 31.03.2006



- MultiBank opened 10 new branches, including 2 partner outlets in Q1 2006
- MultiBank had 82 branches at 31.03.2006



Agenda





Additional Information on Selected Results

Additional Information on Selected Financial Results Consolidated P&L under IFRS



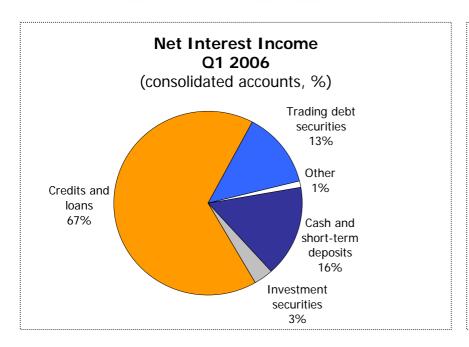
PLN'000 By quarter*	Q1 2005	Q2 2005	Q3 2005	Q4 2005	Q1 2006
Net interest income	165 289	149 056	150 411	144 117	171 098
Net commission income	<i>95 247</i>	94 282	113 664	<i>87 585</i>	111 199
Dividend income	4 437	<i>17 302</i>	106	<i>25 187</i>	511
Trading income	43 182	<i>76 563</i>	67 307	90 913	89 475
Income from investment securities	2 308	9 569	171	31 096	8 462
Other operating income	<i>15 761</i>	24 650	24 551	66 557	<i>52 383</i>
Net impairment write-offs of credits and loans	(12 353)	1 718	(40 468)	(27 738)	(22 576)
Administrative costs	(183 816)	(219 671)	(187 469)	(210 356)	(216 435)
Depreciation	(31 758)	(34 033)	(30 121)	(43 723)	(40 710)
Other operating costs	(16 318)	(4 805)	(21 254)	(98 935)	(43 812)
Operating profit	81 979	114 631	76 898	64 703	109 595
Share in profits (losses) of associated companies	(2)	(168)	(90)	(209)	(87)
Pre-tax profit	81 977	114 463	<i>76 808</i>	64 494	109 508
Net profit	60 141	83 885	<i>55 900</i>	47 105	78 901

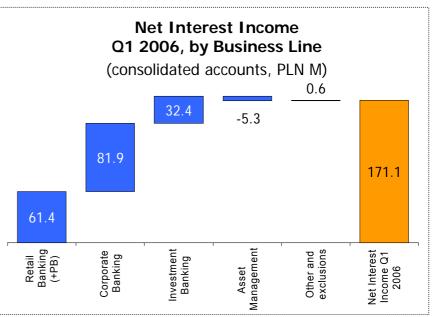
^{*} Data for Q2-4 2005 arising from respective quarter reports; data for Q1 2005 sourcing from Q1 2006 report



Additional Information on Selected Financial Results Structure of Net Interest Income







		<i>Q1</i>	<i>Q2</i>	<i>Q3</i>	Q4	Q1
	2004	2005				2006
NIM*	1.3	1.8	1.9	1.8	1.7	2.24

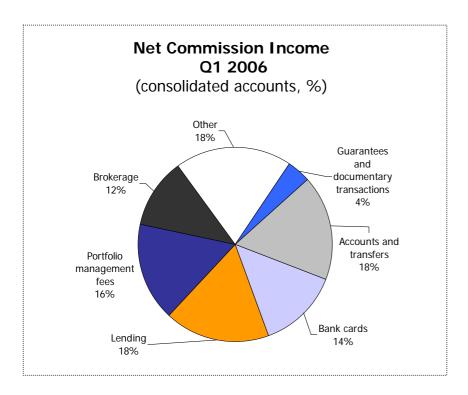
^{*}Change in NIM calculation method:

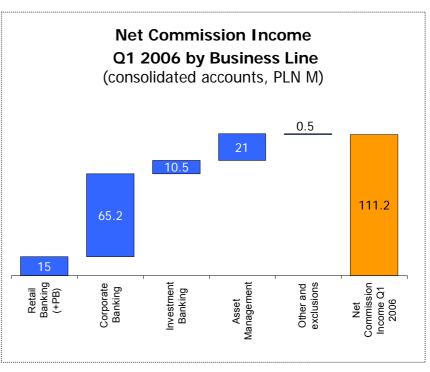
- For 2004-2005 NIM calculated as net interest income over net assets
- Starting from 1Q 2006 NIM is calculated as net interest income over net interest-earning assets



Additional Information on Selected Financial Results Structure of Net Commission Income





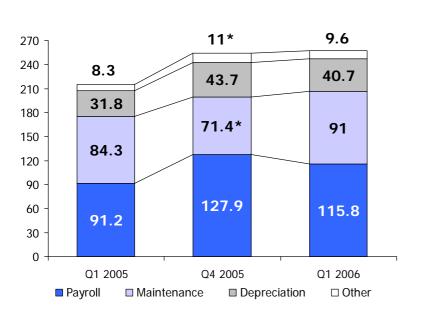




Additional Information on Selected Financial Results Structure of Administrative Costs

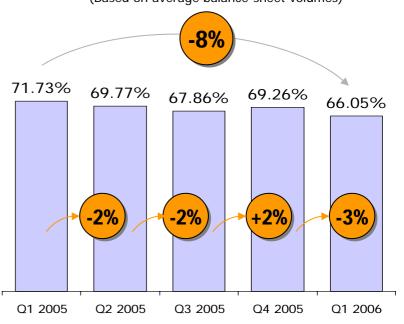


Structure of Administrative Costs (+Depreciation) by Quarter, PLN M



C/I of BRE Bank Group





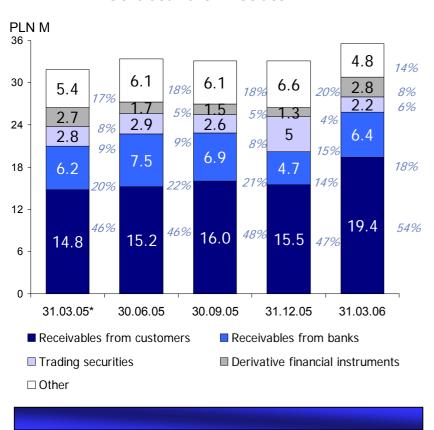
*Item adjusted by costs of Group subsidiary: CERI



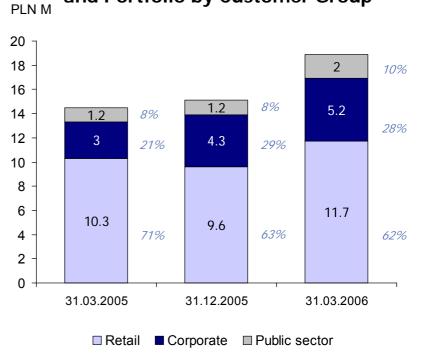
Additional Information on Selected Financial Results Analysis of the Balance Sheet: Assets



Structure of Assets



Credits and Loans and Portfolio by Customer Group

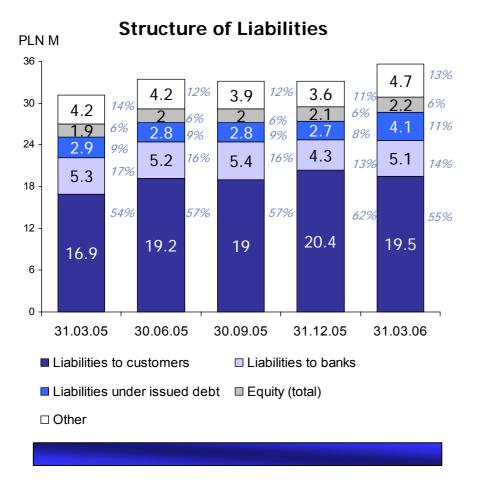


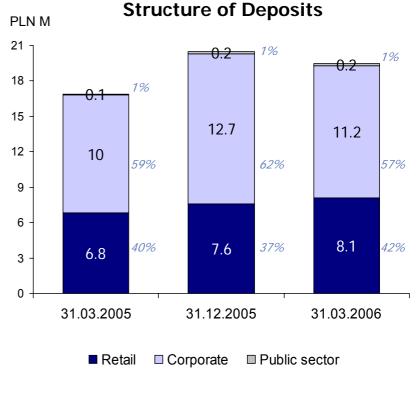
^{*}Data from O1 2006 financial statements



Additional Information on Selected Financial Results Analysis of the Balance Sheet: Liabilities

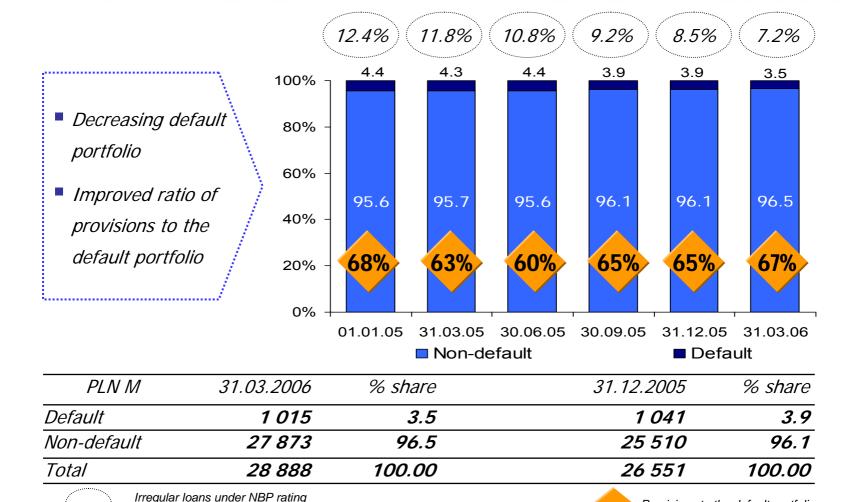








Additional Information on Selected Financial Results Structure of the Risk Portfolio





(irregular loans to total loans)

Provisions to the default portfolio

Additional Information on Selected Financial Results Irregular Loans: Portfolio Structure*



31.03.2006

4.1

Further Improvement in the Quality of the Loan Portfolio

0.7

Watch

Steady improvement of portfolio quality:

NPL down from

8.5% in 2005 to 7.2%

in Q1 2006 (NBP rating) thanks to increase of loan portfolio, overall portfolio quality improvement

and ongoing restructuring

of some exposures

* Balance-sheet loans portfolio: balance-sheet credit debt (excl. credits not drawn)

	Exposure PLN B	%	Provisions % coverage	Exposure PLN B	%	Provisions % coverage
Regular	13.5	91.5	0.7	15.1	92.8	0.6
including:						
Standard	12.8	86.6	0.1	14.5	88.7	0.1

4.9

9.9

0.6

31.12.2005

Irregular	1.2	8.5	51.8	1.2	7.2	55.4
including:						
Substandard	0.3	2.4	9.9	0.2	1.5	12.9
Doubtful	0.2	1.5	28.3	0.3	1.7	28.4
Loss	0.7	4.6	81.1	0.7	4.0	82.7

TOTAL	14.7	100	5.0	16.3	100	4.6

Provisions shown under IFRS – corporate and retail customers portfolio provision shown under 'watch'



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