(for capital group with the bank as the parent)

Pursuant to Art. 57.2 and Art. 58.1 of the Regulation of the Council of Ministers dated 16 October 2001 (Journal of Laws No. 139, item 1569 and No. 31, item 280 (from year 2002),

The Management Board of BRE Bank S.A.
publishes this Quarterly Report for Q4 2004:

|  | [000] PLN |  | [000] EUR |  |
| :---: | :---: | :---: | :---: | :---: |
| SELECTED FINANCIAL DATA | 4 Q cumulative | 4 Q cumulative | 4 Q cumulative | 4 Q cumulative |
| (current year) | from 1 Jan 2004 to 31 Dec 2004 | from 1 Jan 2003 to 31 Dec 2003 | from 1 Jan 2004 to 31 Dec 2004 | from 1 Jan 2003 to 31 Dec 2003 |
| I. Interest income | 1353410 | 1130250 | 299546 | 254137 |
| II. Commission income | 434664 | 358026 | 96203 | 80502 |
| III. Profit (loss) on banking activity | 1068854 | 807876 | 236566 | 181651 |
| IV. Operating profit (loss) | $(179$ 119) | 92137 | (39 644) | 20717 |
| V. Gross profit (loss) before tax | (205 440) | 66915 | (45 469) | 15046 |
| VI. Net profit (loss) | (278 430) | 8874 | (61 624) | 1995 |
| VII. Net cash flow from operating activities | 475336 | 2439822 | 105205 | 548595 |
| VIII. Net cash flow from investment activities | 347565 | 54189 | 76926 | 12184 |
| IX. Net cash flow from financial activities | 878021 | 1143971 | 194330 | 257222 |
| X. Net cash flow, total | 1700922 | 3637982 | 376460 | 818002 |
| XI. Total assets | 32713522 | 30531559 | 8019986 | 6472665 |
| XII. Amounts due to the Central Bank | - |  |  |  |
| XIII. Amounts to the financial institutions | 6279597 | 7065042 | 1539494 | 1497783 |
| XIV. Amounts to the customer and public sector | 14323575 | 12117950 | 3511541 | 2568995 |
| XV. Equity | 1862127 | 1577608 | 456516 | 334452 |
| XVI. Share capital | 114853 | 91882 | 28157 | 19479 |
| XVII. Number of shares | 28713125 | 22970500 | 28713125 | 22970500 |
| XVIII. Book value per share (in PLN/EUR) | 64.85 | 68.68 | 15.90 | 14.56 |
| XIX. Diluted book value per share (in PLN/EUR) | - | - | - |  |
| XX. Solvency ratio | 9.99 | 8.23 | 9.99 | 8.23 |
| XXI. Profit (loss) per ordinary share (in PLN/EUR) | (9.70) | 0.39 | (2.15) | 0.09 |
| XXII. Diluted profit (loss) per ordinary share (in PLN/EUR) | - | - |  |  |
| XXIII. Declared or paid dividend per ordinary share ( in PLN / EUR) | - |  |  |  |


|  | as at | as at | as at | as at |
| :---: | :---: | :---: | :---: | :---: |
| CONSOLIDATED BALANCE SHEET [PLN'000] | 31 Dec 2004 end of this quarter (2004) | 30 Sept 2004 end of previous quarter | $\begin{array}{\|cc\|} \hline 31 \text { Dec } 2003 \\ \text { end of this } \\ \text { quarter } & (2003) \end{array}$ | ```30 Sept 2003 end of previous quarter (2003)``` |
| Assets |  |  |  |  |
| I. Cash and balances with the Central Bank | 734690 | 474141 | 473982 | 575642 |
| III. Debt securities eligible for rediscounting at the Central Bank | 52832 | 56264 | 52765 | 56294 |
| III. Receivables from financial institutions | 7191204 | 5590040 | 4432653 | 3824812 |
| 1. Short-term | 6589431 | 5402406 | 4088864 | 3403982 |
| a) Current | 3612032 | 3219943 | 2092008 | 1755452 |
| b) Other short-term | 2977399 | 2182463 | 1996856 | 1648530 |
| 2. Long-term | 601773 | 187634 | 343789 | 420830 |
| IV. Receivables from customers | 12757841 | 14185516 | 13745077 | 14014888 |
| 1. Short-term | 7445667 | 8340692 | 7753653 | 8300563 |
| a) Current | 1849846 | 1737440 | 1509900 | 1808744 |
| b) Other short-term | 5595821 | 6603252 | 6243753 | 6491819 |
| 2. Long-term | 5312174 | 5844824 | 5991424 | 5714325 |
| V. Receivables from the public sector | 1041739 | 1593965 | 1585554 | 72349 |
| 1. Short-term | 1021475 | 1539668 | 1556363 | 48522 |
| a) Current receivables | 8059 | 1551 | 7726 | 7505 |
| b) Other short-term | 1013416 | 1538117 | 1548637 | 41017 |
| 2. Long-term | 20264 | 54297 | 29191 | 23827 |
| VI. Receivables under purchased securities with a buy-back clause | 155403 | 244327 | 254318 | 743515 |
| VII. Debt securities | 4387909 | 4412456 | 3780853 | 4053911 |
| VIII. Receivables from subordinated entities subject to equity accounting valuation | 53911 | 61968 | 6163 | 12446 |
| 1. Subsidiaries | 4613 | 4581 | 3342 | 1474 |
| 2. Joint-ventures |  |  |  |  |
| 3. Affiliates | 49298 | 57387 | 2821 | 10972 |
| IX. Stocks and shares in subsidiaries subject to equity accounting valuation | 142873 | 207059 | 104790 | 106882 |
| X. Stocks and shares in joint ventures subject to equity accounting valuation |  |  |  |  |
| XI. Stocks and shares in associates subject to equity accounting valuation | 853 | 1632 | 4700 | 3784 |
| XII. Stocks or shares in other entities | 5159 | 10774 | 9657 | 12957 |
| XIII. Other securities and financial assets | 3272923 | 2724504 | 2886213 | 2698563 |
| XIV.Intangible fixed assets, including: | 390623 | 470456 | 420958 | 397467 |
| - goodwill | 33826 | 81192 | 90801 | 94005 |
| XV. Goodwill of subordinated entities | 269839 | 457895 | 460845 | 465747 |
| XVI. Tangible fixed assets | 529087 | 570390 | 833009 | 831333 |
| XVII. Other assets | 890173 | 688211 | 686384 | 664732 |
| 1. Repossessed assets | 43 | 42 | 49 | 989 |
| 2. Reserves | 5173 | 60683 | 59539 | 76919 |
| 3. Other | 884957 | 627486 | 626796 | 586824 |
| XVIII. Prepayments | 836463 | 740629 | 793638 | 1010174 |
| 1. Deferred income tax assets | 772461 | 662590 | 701913 | 931301 |
| 2. Other prepaid items | 64002 | 78039 | 91725 | 78873 |
| Total assets | 32713522 | 32490227 | 30531559 | 29545496 |
|  |  |  |  |  |
| Liabilities |  |  |  |  |
| 1. Amounts due to the Central Bank |  |  |  | 901 |
| II. Amounts due to financial institutions | 6279597 | 6207046 | 7065042 | 6575460 |
| 1. Short-term | 4279919 | 4050225 | 5096217 | 4245219 |
| a) Current | 1205374 | 1108493 | 1022165 | 1197793 |
| b) Other short-term | 3074545 | 2941732 | 4074052 | 3047426 |
| 2. Long-term | 1999678 | 2156821 | 1968825 | 2330241 |
| III. Amounts due to customers | 14214887 | 12690206 | 12052470 | 10615146 |
| 1. Short-term | 13171423 | 11773173 | 11295374 | 9646445 |
| a) Current, including: | 7370712 | 6839779 | 5955134 | 5640500 |
| - saving deposits | 2604340 | 2552931 | 2324341 | 2068570 |
| b) Other short-term, including: | 5800711 | 4933394 | 5340240 | 4005945 |
| - saving deposits | 1043428 | 707151 | 536155 | 481947 |
| 2. Long-term, including: | 1043464 | 917033 | 757096 | 968701 |
| - saving deposits | 144345 | 164448 | 174038 | 209601 |
| IV. Amounts due to the public sector | 108688 | 246573 | 65480 | 79387 |
| 1. Short-term | 106992 | 244812 | 62894 | 76784 |
| a) Current | 83989 | 164036 | 48011 | 49632 |
| b) Other short-term | 23003 | 80776 | 14883 | 27152 |
| 2. Long-term | 1696 | 1761 | 2586 | 2603 |


| V. Amounts due under sold securities with a buy-back clause |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1665249 | 2102832 | 1464997 | 2953452 |
| VI. Amounts due under issues of debt securities |  |  |  |  |
|  | 3103887 | 3978700 | 3329181 | 2494539 |
| 1. Short-term | 1206734 | 2104530 | 803421 | 490270 |
| 2. Long-term | 1897153 | 1874170 | 2525760 | 2004269 |
| VII. Other amounts due under financial instruments |  |  |  |  |
|  | 3015358 | 2460833 | 2366961 | 2226597 |
| VIII. Amounts due to the subordinated priced using equity method |  |  |  |  |
|  | 8412 | 24323 | 7485 | 16357 |
| 1. Subsidiaries | 8113 | 16440 | 3872 | 13574 |
| 2. Joint-ventures |  |  |  |  |
| 3. Affiliates | 299 | 7883 | 3613 | 2783 |
| IX. Special funds and other liabilities | 224759 | 373375 | 210604 | 353617 |
| X. Accruals, deferred income and qualified income |  |  |  |  |
|  | 340689 | 295590 | 322106 | 276128 |
| 1. Prepayments | 91712 | 46957 | 66329 | 35115 |
| 2. Goodwill (negative figure) |  |  |  |  |
| 3. Other deferred and qualified income | 248977 | 248633 | 255777 | 241013 |
| XI. Goodwill of subordinated companies (negative figure) |  |  |  |  |
|  | 824 | 1207 | 2537 | 2981 |
| XII. Provisions | 814273 | 696860 | 733496 | 940355 |
| 1. Defferd income tax liabilities | 686943 | 561867 | 596637 | 791891 |
| 2. Other | 127330 | 134993 | 136859 | 148464 |
| a) short-term | 10393 | 8408 | 7386 | 5279 |
| b) long-term | 116937 | 126585 | 129473 | 143185 |
| XIII. Subordinated liabilities | 1020144 | 1096112 | 1221340 | 1212260 |
| XIV. Minority equity | 54628 | 71108 | 112252 | 128413 |
| XV. Share capital | 114853 | 114853 | 91882 | 91882 |
| XVI. Subscribed share capital not paid up (negative amount) |  |  |  |  |
| XVII. Own shares (negative figure) |  |  |  |  |
| XVIII. Equity reserves | 1190793 | 1185922 | 657157 | 657159 |
| XIX. Revaluation reserve | 2891 | 8172 | (1988) | 22101 |
| XX. Other reserves | 747677 | 749270 | 746354 | 745655 |
| XXI. Foreign exchange gains/losses on the translation of subordinated companies |  |  |  |  |
|  | (842) | (653) | (244) | 1255 |
| 1. gains | 2645 | 6981 | 12386 | 13365 |
| 2. losses | (3 487) | (7 634) | (12 630) | (12 110) |
| XXII. Retained profit (loss) | 85185 | 80386 | 75573 | 76617 |
| XXIII. Net profit (loss) | (278 430) | 107512 | 8874 | 75234 |
| Totalliabilities | 32713522 | 32490227 | 30531559 | 29545496 |
| Solvency ratio | 9.99 | 10.85 | 8.23 | 8.91 |
| Book value | 1862127 | 2245462 | 1577608 |  |
| Number of shares | 28713125 | 28713125 | 22970500 | 22970500 |
| Book value per share (in PLN) | 64.85 | 78.20 | 68.68 | 72.70 |
| Diluted number of shares |  |  |  |  |
| Diluted book value per share (in PLN) |  |  | - |  |
|  |  |  |  |  |
|  | as at | as at | as at | as at |
| CONSOLIDATED OFF-BALANCE-SHEET ITEMS | 31 Dec 2004 end of this quarter (2004) | $\begin{aligned} & \hline 31 \text { Dec } 2004 \\ & \text { end of previous } \\ & \text { quarter } \end{aligned}$ | 31 Dec 2003 <br> end of this <br> quarter | 31 Dec 2003 end of previous quarter (2003) |
| 1. Contingent liabilities extended and received | 8260342 | 8816436 | 6307936 | 6926236 |
| 1.Commitments granted: | 7268893 | 7453887 | 5526043 | 6175069 |
| a) financing | 5628898 | 5899325 | 4359305 | 4795106 |
| b) guarantees | 1639995 | 1554562 | 1166738 | 1379963 |
| 2. Commitments received: | 991449 | 1362549 | 781893 | 751167 |
| a) financing | 340000 | 407061 | 185510 | 107305 |
| b) guarantees | 651449 | 955488 | 596383 | 643862 |
| II. Commitments arising from purchase/sale transactions | 223399356 | 239667309 | 183288838 | 187830732 |
| III. Other (due to) | 1133670 | 1088280 | 900140 |  |
| - factoring receivables | 688057 | 526047 | 586694 |  |
| - factoring liabilities | 131477 | 169540 | 313446 |  |
| - share acquisition rights | 314136 | 392693 |  |  |
| Total off-balance-sheet items | 232793368 | 249572025 | 190496914 | 194756968 |


| CONSOLIDATED | IV Q | 4 Q cumulative | IV Q | 4 Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
| PROFIT AND LOSS ACCOUNT | from 1 Oct 2004 to 31 Dec 2004 | from 1 Jan 2004 to 31 Dec 2004 | from 1 Oct 2003 <br> to 31 Dec 2003 | from 1 Jan 2003 to 31 Dec 2003 |
| I. Interest income | 368735 | 1353410 | 289607 | 1130250 |
| II. Interest cost | 218493 | 857897 | 234417 | 873569 |
| III. Net interest income (I-II) | 150242 | 495513 | 55190 | 256681 |
| IV. Commission income | 119576 | 434664 | 92740 | 358026 |
| V. Commission cost | 41038 | 126371 | 36417 | 108491 |
| VI. Net commission income (IV-V) | 78538 | 308293 | 56323 | 249535 |
| VII. Net income from sale of products, goods and materials |  |  |  |  |
| VIII. Cost of products, goods and materials sold |  |  |  |  |
| IX. Cost of sale |  | - - |  |  |
| X. Profit on sale (VII-VIII-IX) |  |  |  |  |
| XI. Income from shares, other securities and financial instruments with variable income | 5380 | 15223 | 1007 | 20251 |
| 1. From subsidiaries | 2882 | 5987 | 41 | 1537 |
| 2. From joint-ventures |  |  |  |  |
| 3. From affiliates |  | 5906 | - | 17657 |
| 4. From others | 2498 | 3330 | 966 | 1057 |
| XII. Profit (loss) on financial transaction | (11 873) | 32987 | (10 156) | 42168 |
| XIII.Profit (loss) on foreign exchange result | 40404 | 216838 | 88862 | 239241 |
| XIV. Profit (loss) on banking activity | 262691 | 1068854 | 191226 | 807876 |
| XV. Other operating income | 50501 | 446234 | 59359 | 169236 |
| XVI. Other operating expenses | 169059 | 439074 | 24390 | 48745 |
| XVII. Overhead costs of the bank | 248611 | 764639 | 202139 | 667422 |
| XVIII. Depreciation and amortisation of tangible and intangible fixed assets | 35971 | 150583 | 40405 | 156422 |
| XIX. Provisions and revaluation | 336277 | 729244 | 89009 | 335375 |
| 1. specific provisions and general risk provisions | 144497 | 512237 | 88556 | 333869 |
| 2. revaluation of financial assets | 191780 | 217007 | 453 | 1506 |
| XX. Released provisions and revaluation | 111563 | 389333 | 80979 | 322989 |
| 1.Released specific provisions and general risk provisions | 111711 | 387248 | 82085 | 321378 |
| 2. Revaluation of financial assets | (148) | 2085 | (1 106) | 1611 |
| XXI. Net provisions and revaluation (XIX-XX) | 224714 | 339911 | 8030 | 12386 |
| XXII. Operating profit (loss) | (365 163) | (179 119) | (24 379) | 92137 |
| XXIII. Profit (loss) on extraordinary items | (3) | 54 | 23 | 88 |
| 1. gains | 10 | 111 | 80 | 257 |
| 2. losses | 13 | 57 | 57 | 169 |
| XXIV. Deduction of subordinated goodwill | 7117 | 28087 | 4902 | 27659 |
| XXV. Deduction of subordinated goodwill (negative figure) | 383 | 1712 | 443 | 2349 |
| XXVI. Profit (loss) before tax | (371 900) | (205 440) | (28 815) | 66915 |
| XXVII. Corporate income tax | 167 | 41656 | 41984 | 51076 |
| 1. current part | (17944) | 24652 | 3413 | 18098 |
| 2. postponed part | 18111 | 17004 | 38571 | 32978 |
| XXVIII. Other obligatory profit appropriations (loss increase) | 8838 | 8838 |  |  |
| XXIX. Net gain (loss) on share in subordinated valued using equity method | (12 943) | (9 456) | (386) | (3757) |
| XXX. (Profit) loss of minority | 7906 | (13 040) | 4825 | (3 208) |
| XXXI. Net profit (loss) | (385 942) | (278 430) | (66 360) | 8874 |
| Net profit (loss) (for 12 months) | (278 430) |  | 8874 |  |
| Weighted average number of ordinary shares | 25841813 |  | 22970500 |  |
| Net profit (loss) per 1 ordinary share [PLN] | (10.77) |  | 0.39 |  |
| Weighted average number of ordinary shares | - |  | - |  |
| Diluted net profit (loss) per 1 ordinary share [PLN] |  |  |  |  |


| MOVEMENTS IN CONSOLIDATED EQUITY | IV Q | 4 Q cumulative | IV Q | 4 Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
|  | from 1 Oct 2004 to 31 Dec 2004 | from 1 Jan 2004 to 31 Dec 2004 | from 1 Oct 2003 to 31 Dec 2003 | from 1 Jan 2003 <br> to 31 Dec 2003 |
| 1. Equity as at the beginning of the period (OB) | 2245462 | 1577608 | 1884655 | 1581306 |
| a) changes in adopted accounting principles | 840 | 242 |  | (6 464) |
| b) corrections of material errors | (736) | 134 |  | (2 540) |
| I.a. Equity as at the beginning of the period (OB) after reconciliation to comparative data | 2245566 | 1577984 | 1884655 | 1572302 |
| 1. Share capital as at the beginning of the period | 114853 | 91882 | 91882 | 91882 |
| 1.1 Changes in share capital |  | 22971 |  |  |
| a) increase (due to): |  | 22971 |  |  |
| -issue of shares |  | 22971 |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| b) decrease (due to): |  |  |  |  |
| - redemption of shares |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| 1.2. Share capital as at the end of the period | 114853 | 114853 | 91882 | 91882 |
| 2. Payments for share capital as at the beginning of the period |  |  |  |  |
| 2.1 Changes in payments for share capital |  |  |  |  |
| a) increase (due to): |  |  |  |  |
| b) decrease (due to): |  |  |  |  |
| 2.2 Payments for share capital at the end of the period |  |  |  |  |
| 3. Own shares as at the beginning of the period | - |  |  |  |
| a) increase (due to): | - |  |  | (4545) |
| b) decrease (due to): |  |  |  | (4 545) |
| 3.1 Own shares at the end of the period | - |  |  |  |
| 4. Supplementary capital as at the beginning of the period | 1185922 | 657157 | 657159 | 659013 |
| 4.1. Movements in the supplementary capital | 4871 | 533636 | (2) | (1856) |
| a) increase (due to): | 9438 | 538203 | (2) | 4890 |
| - issue of shares above nominal value | 1477 | 528321 |  |  |
| - allocation of the profit (statutory) | (8) | 1903 | (1) | 4768 |
| - allocation of the profit (above minimal value up to statutory) |  |  |  |  |
| - exclusion from consolidation following disposal of a company |  |  |  |  |
| - supplememtary charge of partners |  |  |  |  |
| - consolidation of company |  |  |  |  |
| - reclassification from reserve capital | 7969 | 7969 |  |  |
| - other |  | 10 | (1) | 122 |
| b) decrease (due to): | 4567 | 4567 |  | 6746 |
| - loss coverage |  |  |  | 2859 |
| - issue cost | 1477 | 1477 |  |  |
| - termination of capital in case of payment to shareholders | - |  |  |  |
| - exclusion from consolidation following disposal of a company | 3090 | 3090 |  | 3887 |
| - correction of agio due to payment to shareholders |  |  |  |  |
| - foreign exchange gains/losses |  |  |  |  |
| - other |  |  |  |  |
| 4.2. Supplementary capital as at the end of the period | 1190793 | 1190793 | 657157 | 657157 |
| 5. Revaluation reserve as at the beginning of the period | 8172 | (1988) | 22101 | (8643) |
| 5.1. Movements in revaluation reserve | (5 281) | 4879 | (24 089) | 6655 |
| a) increase (due to) | 7388 | 68263 | 9772 | 79216 |
| - foreign exchange gains/losses | 6780 | 12024 | 3771 | 28398 |
| - deferred income tax | 665 | 5486 | 7666 | 14140 |
| - revaluation of securities avaible to sale | (2 291) | 42748 | 3673 | 28681 |
| - revaluation of tangible fixed assets | 712 | 1057 | (5608) | 1165 |
| - exclusion from consolidation following disposal of a company |  |  | 7 | 6471 |
| - other | 1522 | 6948 | 263 | 361 |
| b) decrease (due to) | 12669 | 63384 | 33861 | 72561 |
| - disposal of fixed assets | 7969 | 7979 | 1 1 | 2 |
| - deferred income tax | 4112 | 13952 | 18721 | 25467 |
| - foreign exchange gains/losses | 3095 | 10117 | 761 | 12277 |
| - exclusion from consolidation following disposal of a company | (2 042) | 30746 | 20237 | 34164 |
| - revaluation of tangible fixed assets | 456 | 456 | (4 502) |  |
| - revaluation of securities for disposal |  |  |  |  |
| - other | (921) | 134 | (1 357) | 651 |
| 5.2. Revaluation reserve as at the end of the period | 2891 | 2891 | (1988) | (1988) |



| CONSOLIDATED CASH FLOW STATEMENT | IV Q | 4 Q cumulative | IV Q | 4 Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
|  | from 1 Oct 2004 to 31 Dec 2004 | from 1 Jan 2004 to 31 Dec 2004 | from 1 Oct 2003 to 30 Sept 2003 | from 1 Jan 2003 <br> to 31 Dec 2003 |
| A. Net cash flow from operating activities - indirect method | 964312 | 475336 | 1064850 | 2439822 |
| I. Net profit (loss) | (385 942) | (278 430) | (66 360) | 8874 |
| II. Total adjustments for: | 1350254 | 753766 | 1131210 | 2430948 |
| 1. Profit (loss) of minority shareholders | (7906) | 13040 | (4 825) | 3208 |
| 2. Participation in profit (loss) of subordinated companies valued with equity method | 12943 | 9456 | 386 | 3757 |
| 3. Depreciation, including: | 60391 | 194644 | 44864 | 181732 |
| - appropriations of goodwill of subordinates and goodwill of subordinates (negative amount) | 6734 | 26375 | 4459 | 25310 |
| 4. Foreign exchange gains/losses | (337 098) | (423 982) | 286998 | 396509 |
| 5. Interest and dividends | 40103 | 149648 | 84024 | 161485 |
| 6. (Profit) loss on investments | 20078 | (22 360) | 11478 | (6 656) |
| 7. Change in provisions | 120080 | 83444 | (257 717) | $(292563)$ |
| 8.Change in reserves | - |  |  |  |
| 9. Change in debt securities held | 27979 | (607 123) | 266808 | 1370848 |
| 10. Change in receivables from the financial institutions | (33 429) | (1378 091) | 1568558 | 2147143 |
| 11. Change in receivables from the customers and public sector | 474615 | 25765 | (1270 626) | (3 346 178) |
| 12. Change in amounts due to purchase of securities with a buy-bac clause | 88924 | 98915 | 489197 | 43295 |
| 13. Change in stocks or shares and securities and other financial instruments | (476 178) | (419 833) | (380 772) | (31 230) |
| 14. Change in liabilities to financial institutions | 417277 | 123319 | 385782 | (296 467) |
| 15. Change in liabilities to customers and public sector | 1423205 | 2242034 | 1423417 | 1652640 |
| 16. Change in liabilities due to sold securities with a buy-back clause | $(437583)$ | 200252 | (1488 455) | (477 318) |
| 17. Change in liabilities due to securities | (513 901) | (136 079) | (198 202) | 410444 |
| 18. Change in other liabilities | 527662 | 631132 | (38 141) | 236130 |
| 19. Change in prepayments | (57 252) | (23 615) | 193672 | 219142 |
| 20. Change in deferred and qualified income | 344 | (6 800) | 14764 | 55027 |
| 21. Other | - |  |  | - |
| III. Net cash flows from operating activities ( l - II) - indirect method | 964312 | 475336 | 1064850 | 2439822 |
| B. Net cash flows from investment operations (I-II) | 168211 | 347565 | 28629 | 54189 |
| I. Incomes | 276910 | 655073 | 48102 | 263859 |
| 1. Sale of stocks or shares in subsidiaries | 169844 | 169844 | 5566 | 10808 |
| 2. Sale of stocks or shares in joint ventures | - |  |  |  |
| 3. Sale of stocks or shares in affiliates | - | 8040 | (21 578) | 45 |
| 4. Sale of other stocks or shares, securities and financial instruments | 104009 | 206322 | 66702 | 246190 |
| 5. Sale of intangible and tangible fixed assets | 331 | 265150 | (3 616) | 1415 |
| 6. Sale of investment in real estate and intangible fixed assets |  |  | - | - |
| 7. Other investment incomes | 2726 | 5717 | 1028 | 5401 |


| II. Expenses | 108699 | 307508 | 19473 | 209670 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Purchase of stocks or shares in subsidiaries | 1775 | 90000 | (7 702) | 4634 |
| 2. Purchase of stocks or shares in joint ventures | - | - | 100 | 100 |
| 3. Purchase of shares in affiliated | - | - | (9 920) | 107 |
| 4. Purchase of other stocks or shares, securities and financial instruments | - | 14095 | (2 919) | 32764 |
| 5. Purchase of intangible and tangible fixed assets | 75561 | 108071 | 19531 | 82234 |
| 6. Investment in real estate and intangible assets | 31363 | 95342 | 20383 | 89831 |
| 7. Other investments' expenses | - | - | - | - |
| III. Net cash flow from investment operations (I-II) | 168211 | 347565 | 28629 | 54189 |
| C. Net cash flow from financing activities (I-II) | 661260 | 878021 | 954559 | 1143971 |
| I. Incomes | 1191904 | 1995217 | 701990 | 3651072 |
| 1. Long term loans received from other banks | 105330 | 196218 | 283604 | 2279455 |
| 2. Long term loans received from financial institutions, excluding banks | 124879 | 124879 | - | 8430 |
| 3. Issue of debt securities | 961695 | 1124305 | 418386 | 1363187 |
| 4. Change in subordinated liabilities in plus | - | - | - | - |
| 5. Net cash from shares' issue and payment to capital | - | 549815 | - | - |
| 6. Other | - | - | - | - |
| II. Expenses | 530644 | 1117196 | (252 569) | 2507101 |
| 1. Long term loans repaid to other banks | 35140 | 451670 | 264100 | 2335536 |
| 2. Long term loans repaid to financial institutions, excluding banks | - | - | - |  |
| 3. Redemption of securities | 452390 | 509875 | (600 784) | - |
| 4. Due to other financial liabilities | - | - | - | - |
| 5. Payments due to financial leasing liabilities | - | - | - | - |
| 6. Decrease of subholding liabilities | - | - | (1 134) | - |
| 7. Dividends and other payments to owners | - | - | - | - |
| 8. Dividends and other participation in profit payments for minority | - | - | - | - |
| 9. Payments for allocation of the profit (diferrent from payments to owners) | - | - | - | - |
| 10. Acquisition of own shares | - | - | - | 4545 |
| 11. Other financial expenses | 43114 | 155651 | 85249 | 167020 |
| 12. Other expenses | - | - | - |  |
| III. Net cash flows from financing activities (I-II) | 661260 | 878021 | 954559 | 1143971 |
| D. Total net cash flows ( $\mathrm{A}+/-\mathrm{B}+/-\mathrm{C}$ ) | 1793783 | 1700922 | 2048038 | 3637982 |
| E. Net change in cash |  |  |  |  |
|  | 1793783 | 1700922 | 2048038 | 3637982 |
| - including change in cash due to foreign exchange gains/losses | (21 477) | (42 312) | 17402 | 103975 |
| F. Cash at the beginning of the period | 4963384 | 5056245 | 3008207 | 1418263 |
| G. Cash at the end of the period (F+/-D) |  |  |  |  |
|  | 6757167 | 6757167 | 5056245 | 5056245 |
| - in this cash not at free disposal |  |  |  |  |

QUATERLY SHORTENED FINANCIAL STATMENT

|  | as at | as at | as at | as at |
| :---: | :---: | :---: | :---: | :---: |
| BALANCE SHEET [PLN'000] | 31 Dec 2004 end of this quarter (2004) | 30 Sept 2004 end of previous quarter | 31 Dec 2003 <br> end of this <br> quarter | 30 Sept 2003 end of previous quarter (2003) |
| Assets |  |  |  |  |
| I. Cash and balances with the Central Bank | 734608 | 471936 | 473243 | 575323 |
| II. Debt securities eligible for refinancing at Central Bank | 52832 | 56264 | 52765 | 56294 |
| III. Amounts due from the financial institutions | 7329903 | 6174899 | 4957906 | 4330570 |
| 1. Current | 3612817 | 3235937 | 2130704 | 1829811 |
| 2. Term | 3717086 | 2938962 | 2827202 | 2500759 |
| IV. Amounts from customers | 10405895 | 9851458 | 9635845 | 10021452 |
| 1. Current | 1849846 | 1737440 | 1509900 | 1808744 |
| 2. Term | 8556049 | 8114018 | 8125945 | 8212708 |
| V. Amounts due from the public sector | 1041739 | 1561497 | 1585554 | 72324 |
| 1. Current | 8059 | 1551 | 7726 | 7505 |
| 2. Term | 1033680 | 1559946 | 1577828 | 64819 |
| VI. Amounts due in respect of purchase of securities with a buy back clause | 120341 | 244327 | 254318 | 729345 |
| VII Debt securities | 4397543 | 4431112 | 3945658 | 4203863 |
| VIII. Stocks or shares in subsidiaries | 717880 | 1120126 | 929879 | 904674 |
| IX Stocks or shares in joint ventures | - | - |  |  |
| $X$. Stocks or shares in affiliates | (4902) | 577 | 358 | (1707) |
| XI. Stocks or shares in other companies | 4798 | 8160 | 9287 | 11587 |
| XII. Other securities and financial assets | 3248975 | 2664198 | 2826186 | 2670422 |
| XIII. Intangible fixed assets, including: | 350148 | 425085 | 373252 | 351089 |
| - goodwill | - | 46887 | 55061 | 57786 |
| XIV. Tangible fixed assets | 488467 | 529397 | 793090 | 793372 |
| XV. Other assets | 401521 | 366846 | 350746 | 201439 |
| 1. Repossessed assets | 43 | 42 | 49 | 319 |
| 2. Other | 401478 | 366804 | 350697 | 201120 |
| XVI. Prepayments | 752645 | 649749 | 666719 | 842004 |
| 1. Deferred income tax | 729241 | 622985 | 634802 | 825672 |
| 2. Other prepayments | 23404 | 26764 | 31917 | 16332 |
| Total assets | 30042393 | 28555631 | 26854806 | 25762051 |
|  | - - |  | - - |  |
| Liabilities |  |  |  |  |
| I. Amounts due to Central Bank | - | - |  | 901 |
| II. Liabilities to the financial institutions | 6838714 | 6397934 | 7205743 | 5784603 |
| 1. Current | 1180446 | 1188120 | 1095470 | 1002591 |
| 2. Term | 5658268 | 5209814 | 6110273 | 4782012 |
| III. Liabilities to the customers sector | 13880441 | 12225303 | 11779674 | 10287090 |
| 1. Saving deposits | 3766526 | 3424530 | 2987016 | 2697498 |
| a) Current | 2604340 | 2552931 | 2324341 | 2068570 |
| b) Term | 1162186 | 871599 | 662675 | 628928 |
| 2. Other | 10113915 | 8800773 | 8792658 | 7589592 |
| a) Current | 4572111 | 4189086 | 3542926 | 3476064 |
| b) Term | 5541804 | 4611687 | 5249732 | 4113528 |
| IV. Liabilities to the public institutions | 108688 | 246573 | 65480 | 79266 |
| 1. Current liabilities | 83989 | 164036 | 48011 | 49632 |
| 2. Term liabilities | 24699 | 82537 | 17469 | 29634 |
| V. Amounts due under sold securities with a buy-back clause | 1750225 | 2102832 | 1464997 | 2953452 |
| VI. Liabilities due to issue of debt securities | 407792 | 618951 | 165298 | 302726 |
| 1. Short-term | 316637 | 528379 | 106218 | 269290 |
| 2. Long-term | 91155 | 90572 | 59080 | 33436 |
| VII. Other liabilities due to financial instruments |  |  |  |  |
|  | 3008112 | 2471581 | 2346443 | 2186014 |
| VIII. Special funds and other liabilities | 83864 | 242850 | 113393 | 230870 |


| IX. Accruals, deferred income and qualified income | 311792 | 260972 | 282711 | 242802 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Costs prepayments | 71883 | 24388 | 46992 | 15194 |
| 2. Goodwill (negative figure) | - | - | - | - |
| 3. Other deferred and qualified income | 239909 | 236584 | 235719 | 227608 |
| X. Reserves | 777902 | 651915 | 674454 | 865595 |
| 1. Income tax reserves | 671187 | 536499 | 557914 | 733610 |
| 2. Other reserves | 106715 | 115416 | 116540 | 131985 |
| a) short-term | - | - | - | - |
| b) long-term | 106715 | 115416 | 116540 | 131985 |
| XI. Subordinated liabilities | 1020144 | 1096112 | 1179475 | 1161052 |
| XII. Share capital | 114853 | 114853 | 91882 | 91882 |
| XIII Payment for share capital (negative figure) | - | - | - | - |
| XIV. Own shares (negative figure) | - | - | - | - |
| XV. Supplementary capital | 1283552 | 1275583 | 748739 | 748739 |
| XVI. Revaluation capital | 2468 | 8412 | (1636) | 21317 |
| XVII. Other reserve capital | 746757 | 746757 | 744922 | 744922 |
| XVIII. Net Retained earnings (Accumulated losses) | (8704) | (8333) | (11975) | (11975) |
| XIX. Net profit (loss) | (284 207) | 103336 | 5206 | 72795 |
| Total liabilities | 30042393 | 28555631 | 26854806 | 25762051 |
| Capital adequacy ratio | 11.76 | 12.94 | 9.45 | 9.18 |
| Book value | 1854719 | 2240608 | 1577138 | 1667680 |
| Number of shares | 28713125 | 28713125 | 22970500 | 22970500 |
| Book value per share (in PLN) | 64.59 | 78.03 | 68.66 | 72.60 |
| Diluted number of shares | - | - | - - | - |
| Diluted book value per share (in PLN) | - |  | - | - |


|  | as at | as at | as at | as at |
| :---: | :---: | :---: | :---: | :---: |
| OFF-BALANCE-SHEET ITEMS | 31 Dec 2004 end of this quarter (2004) | 30 Sept 2004 end of previous quarter | 31 Dec 2003 end of this quarter <br> (2003) | 30 Sept 2003 end of previous quarter (2003) |
| I. Off-balance-sheet liabilities extended and received | 10801668 | 9606527 | 8059446 | 7411671 |
| 1. Liabilities extended | 10365621 | 9144652 | 7554045 | 6884827 |
| a) financing | 6186717 | 5280153 | 3866943 | 4169146 |
| b) guarantees | 4178904 | 3864499 | 3687102 | 2715681 |
| 2. Liabilities received | 436047 | 461875 | 505401 | 526844 |
| a) financing | 37070 | 39660 | 108634 | 107305 |
| b) guarantees | 398977 | 422215 | 396767 | 419539 |
| II. Liabilities related to realised purchase/sale transactions | 223452709 | 241227073 | 184177234 | 188283888 |
| III. Other | 314136 | 392693 | - | - |
| - other | 314136 | 392693 |  |  |
| - |  |  |  |  |
| Total off-balance-sheet items | 234568513 | 251226293 | 192236680 | 195695559 |


| PROFIT AND LOSS ACCOUNT | IV Q | IV Q | 4 Q cumulative |  |
| :--- | ---: | ---: | ---: | ---: |


| MOVEMENTS IN EQUITY | IV Q | 4 Q cumulative | IV Q | 4 Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
|  | from 1 Oct 2004 to 31 Dec 2004 | from 1 Jan 2004 to 31 Dec 2004 | from 1 Oct 2003 <br> to 31 Dec 2003 | from 1 Jan 2003 <br> to 31 Dec 2003 |
| I. Equity as at the beginning of the period (OB) | 2240608 | 1577138 | 1667680 | 1582497 |
| a) changes in adopted accounting principles | 840 | 242 |  | (9 519) |
| b) adjustment of key miscalculation | (1 211) | (341) |  | (2 456) |
| I.a. Equity as at the beginning of the period (OB) after reconciliation to comparative data | 2240237 | 1577039 | 1667680 | 1570522 |
| 1. Share capital as at the beginning of the period | 114853 | 91882 | 91882 | 91882 |
| 1.1 Movements in share capital | - | 22971 |  |  |
| a) increase (due to) | - | 22971 |  |  |
| - issue of shares | - | 22971 |  |  |
|  | - |  |  |  |
|  | - |  |  |  |
| b) decrease (due to): | - |  |  |  |
| - redemption of shares | - |  |  |  |
|  | - |  |  |  |
|  |  |  | - |  |
| 1.2. Share capital as at the end of the period | 114853 | 114853 | 91882 | 91882 |
| 2. Payments for share capital at the beginning of the period | - |  |  |  |
| 2.1 Movements in payments for share capital | - |  |  |  |
| a) increase (due to): | - |  | - |  |
| b) decrease (due to): | - |  | - |  |
| 2.2 Payments for share capital at the end of the period | - | - | - |  |
| 3. Own shares as at the beginning of the period | - | - | - | - |
| a) increase (due to): | - | - | - | (4545) |
| - purchase | - |  | - | (4545) |
| b) decrease (due to): | - | - | - | (4 545) |
| - give out to shareholders due to merge | - |  |  | (4 545) |
| 3.1 Own shares at the end of the period | - | - | - |  |
| 4. Supplementary capital as at the beginning of the period | 1275583 | 748739 | 748739 | 748738 |
| 4.1. Movements in the supplementary capital | 7969 | 534813 | - | 1 |
| a) increase (due to): | 9446 | 536290 |  | 1 |
| - issue of shares above nominal value | 1477 | 528321 |  | - |
| - allocation of the profit (statutory) | - |  | - | - |
| - allocation of the profit (above minimal value up to statutory) | - |  | - | - |
| - sale of tangible fixed assets | 7969 | 7969 | - |  |
| - other | - |  | - | 1 |
| b) decrease (due to): | 1477 | 1477 | - | - |
| - loss coverage | - | - | - | - |
| - issue cost | 1477 | 1477 |  |  |
| 4.2. Supplementary capital as at the end of the period | 1283552 | 1283552 | 748739 | 748739 |
| 5. Revaluation capital as at the beginning of the period | 8412 | (1636) | 21317 | (3 045) |
| 5.1. Movements in revaluation reserve | (5944) | 4104 | (22 953) | 1409 |
| a) increase (due to) | 7127 | 64813 | 17073 | 78126 |
| - foreign exchanges gains/losses | 6780 | 12024 | 3755 | 28382 |
| - deferred income tax | 665 | 5486 | 8092 | 14140 |
| - revaluation of tangible assets | 2662 | 7857 | 1652 | 7022 |
| - revaluation of securities for sale | (2980) | 39446 | 3574 | 28582 |
| b) decrease (due to) | 13071 | 60709 | 40026 | 76717 |
| - sale of tangible fixed assets | 7969 | 7969 | - | - |
| - foreign exchanges gains/losses | 4112 | 13952 | 18721 | 25467 |
| - deferred income tax | 1775 | 8797 | 761 | 12277 |
| - revaluation of tangible assets | 1257 | 1698 | 307 | 4809 |
| - revaluation of securities for sale | (2 042) | 28293 | 20237 | 34164 |
| 5.2. Revaluation reserve as at the end of the period | 2468 | 2468 | (1 636) | (1636) |


| SA |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 6. General banking risk reserve as at the beginning of the period | 558000 | 558000 | 558000 | 558000 |
| 6.1. Movements in general banking risk reserve |  |  |  |  |
| a) increase (due to) | - |  |  |  |
| - appropriation of retained earnings | - |  |  |  |
|  | - |  |  |  |
|  | - |  |  |  |
| b) decrease (due to) |  |  |  |  |
|  |  |  |  |  |
|  | - |  |  |  |
|  |  |  |  |  |
| 6.2. General banking risk reserve as at the end of the period | 558000 | 558000 | 558000 | 558000 |
| 7. Other reserves as at the beginning of the period | 188757 | 186922 | 186922 | 794915 |
|  |  |  |  |  |
| 7.1. Movements in other reserves |  | 1835 |  | (607 993) |
| a) increase (due to): |  | 1836 |  |  |
| - profit allocation to supplementary capital |  | 1836 |  |  |
| - appropriation of profit |  |  |  |  |
| b) decrease (due to) |  | 1 |  | 607993 |
| - loss coverage | - |  |  | 607993 |
| - other | - | 1 |  |  |
|  | - |  |  |  |
|  |  |  |  |  |
| 7.2. Other reserves as at the end of the period | 188757 | 188757 | 186922 | 186922 |
| 8. Retained earnings (accumulated losses) as at the end of the period | (8333) | (6769) | (12 443) | (607 993) |
| 8.1 Profit from previous years as at the beginning of the period | 10868 | 5674 | 468 |  |
| a) changes in adopted accounting principles | 1442 | 6499 | - |  |
| b) adjustment of key miscalculation | (1211) | 762 |  | 468 |
| 8.2 Retained earnings as at the beginning of the period | 11099 | 12935 | 468 | 468 |
| 8.3. Changes in retained earnings |  | (1 836) |  |  |
| a) increase (due to): |  |  |  |  |
| - allocation of retained earnings |  |  |  |  |
|  |  |  |  |  |
| b) decrease (due to): |  | 1836 |  |  |
| - deduction to supplementary capital |  | 1836 |  |  |
| - deduction to general banking risk reserve |  |  |  |  |
| - transfer to the Social Fund |  |  |  |  |
| - foreign exchanges gains/losses |  |  |  |  |
| - profit allocation to shareholder dividend |  |  |  |  |
| 8.4 Retained earnings as at the end of the period | 11099 | 11099 | 468 | 468 |
| 8.5 Accumulated losses as at the beginning of the period | (19 201) | (12 443) | (12 443) | (607993) |
| a) changes to accounting policy | (602) | (6 257) |  | (9519) |
| b) adjustment of key miscalculation |  | (1 103) |  | (2924) |
| 8.6. Accumulated losses as at the beginning of the period | (19 803) | (19 803) | (12 443) | $(620436)$ |
| 8.7 Movements of loss from previous years |  |  |  | 607993 |
| a) increase (due to): |  |  |  |  |
| - loss allocation from previous years for coverage |  |  |  |  |
| - |  |  |  |  |
| b) decrease (due to): |  |  |  | (607993) |
| - coverage from reserve capital |  |  |  | (607 993) |
| - |  |  |  |  |
| 8.8 Accumulated losses as at the end of the period | (19 803) | (19 803) | (12 443) | (12 443) |
| 8.9 Retained earnings (accumulated losses) as at the end of the period | (8704) | (8704) | (11 975) | (11 975) |
| 9. Net profit (loss) | (284 207) | (284 207) | 5206 | 5206 |
| a) net profit |  |  | 5206 | 5206 |
| b) net loss | (284 207) | (284 207) |  |  |
| II. Equity as at the end of the period (CB ) | 1854719 | 1854719 | 1577138 | 1577138 |
| III Equity including proposed profit distribution (coverage of loss) | 1854719 | 1854719 | 1577138 | 1577138 |


| CASH FLOW STATEMENT | IV Q | 4 Q cumulative | IV Q | 4Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
|  | from 1 Oct 2004 to <br> 31 Dec 2004 | from 1 Jan 2004 to <br> 31 Dec 2004 | from 1 Oct 2003 <br> to 31 Dec 2003 | from 1 Jan 2003 to 31 Dec 2003 |
| A. Net cash flows from operating activities - indirect method |  |  |  |  |
|  | 1332776 | 683504 | 1886150 | 4129075 |
| I. Net profit (loss) | (387 543) | (284 207) | (67589) | 5206 |
| II. Total adjustments for: | 1720319 | 967711 | 1953739 | 4123869 |
| 1. Participation in profit (loss) of subordinated companies priced with equity method | 18879 | 14510 | 4427 | 3964 |
| 2. Depreciation | 48445 | 146654 | 33524 | 135124 |
| 3. Foreign exchange gains/losses | (334 393) | (418 320) | 280824 | 390335 |
| 4. Interest and dividends | 18063 | 57890 | 19031 | 57930 |
| 5. (Profit) loss on investments | 20836 | (21 585) | 3784 | (14 112) |
| 6. Change in reserves | 125987 | 103448 | (241 999) | (313 732) |
| 7. Change in debt securities | 37001 | (451 952) | 251955 | 1367354 |
| 8. Change in receivables from the financial institutions | 232663 | (1085 992) | 1530708 | 1924840 |
| 9. Change in receivables from the customers and public sector | (24 742) | (216 298) | (1 154 855) | (1888 636) |
| 10. Change in amounts due in respect of purchase of securities with buy back clause | 123986 | 133977 | 475027 | 29413 |
| 11. Change in stocks or shares and securities and other financial instruments | (501 873) | (437 882) | (335 297) | 49877 |
| 12. Change in liabilities to the financial institutions | 524848 | (102 460) | 1145694 | 781753 |
| 13. Change in liabilities to the customers and public sector | 1517253 | 2143975 | 1478798 | 1639887 |
| 14. Change in liabilities due to sold securities with a buy-back clause | (352 607) | 285228 | (1488 455) | (477 318) |
| 15. Change in liabilities due to securities | (211 159) | 153968 | (162 231) | 82009 |
| 16. Change in other liabilities | 529208 | 719395 | (102 390) | 61560 |
| 17. Change in prepayments | (55 401) | (61 035) | 207083 | 234582 |
| 18. Change in deferred and qualified income | 3325 | 4190 | 8111 | 59039 |
| 19. Other |  |  |  |  |
| III. Net cash flows from operating activities ( $\mathrm{I}+/-\mathrm{II}$ ) - indirect method | 1332776 | 683504 | 1886150 | 4129075 |
| B. Net cash flows from investment operations (I-II) | 163989 | 313805 | 15828 | 84248 |
| I. Incomes | 265632 | 656467 | 49251 | 267584 |
| 1. Sale of stocks or shares in subsidiaries | 169196 | 169196 | 5798 | 10808 |
| 2. Sale of stocks or shares in joint ventures |  |  |  |  |
| 3. Sale of stocks or shares in affiliates |  | 8040 | 1 | 21624 |
| 4. Sale of other stocks or shares, securities and other financial assets | 94255 | 191446 | 43694 | 223160 |
| 5. Sale of intangible and tangible fixed assets | (70) | 263148 | (253) | 3844 |
| 6. Sale of investment in real estate and intangible assets |  |  |  |  |
| 7. Other incomes | 2251 | 24637 | 11 | 8148 |
| II. Expenses | 101643 | 342662 | 33423 | 183336 |
| 1. Purchase of stocks or shares in subsidiaries | 1747 | 147274 | 45 | 12191 |
| 2. Purchase of stocks or shares in joint ventures |  |  |  |  |
| 3. Purchase of shares in affiliated |  |  | (136) | 9891 |
| 4. Purchase of other stocks or shares, securities and financial instruments |  | 14095 | 29 | 22264 |
| 5. Purchase of intangible and tangible fixed assets | 67285 | 86125 | 13989 | 50046 |
| 6. Investment in real estate and intangible assets | 32611 | 95168 | 19496 | 88944 |
| 7. Other investments' expenses |  |  |  |  |
| III. Net cash flows from investment operations (I-II) | 163989 | 313805 | 15828 | 84248 |


| C. Net cash flows from financing activities |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 153961 | 550066 | 147444 | (542 466) |
| I. Incomes | 230209 | 959438 | 251061 | 1493367 |
| 1. Long term loans received from other banks | 105330 | 196218 | 226061 | 1426737 |
| 2. Long term loans received from financial institutions, excluding banks | 124879 | 124879 | - | 8430 |
| 3. Issue of debt securities | - | 88526 | 25000 | 58200 |
| 4. Change in subordinated liabilities in plus | - | - | - | - |
| 5. Net cash from shares' issue and payment to capital | - | 549815 | - | - |
| 6. Other incomes | - | - | - |  |
| II. Expenses | 76248 | 409372 | 103617 | 2035833 |
| 1. Long term loans repaid to other banks | 251 | 50082 | 26039 | 1877034 |
| 2. Long term loans repaid to financial institutions, excluding banks | 55683 | 276763 | 13452 | 43092 |
| 3. Redemption of securities | - | - | - | - |
| 4. Due to other financial liabilities | - | - | - | - |
| 5. Payments due to financial leasing liabilities | - | - | - | - |
| 6. Decrease of subholding liabilities | - | - | - | - |
| 7. Dividends and other payments to owners | - | - | - | - |
| 8. Payments for allocation of the profit (diferrent than payments to owners) | - | - | - |  |
| 9. Acquisition of own shares | - | - | - | 4545 |
| 10. Other financial expenses | 20314 | 82527 | 64126 | 111162 |
| III. Net cash flows from financing activities (I-II) | 153961 | 550066 | 147444 | (542 466) |
| D. Total net cash flows ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | 1650726 | 1547375 | 2049422 | 3670857 |
| E. Net change in cash |  |  |  |  |
|  | 1650726 | 1547375 | 2049422 | 3670857 |
| - including change in cash due to foreign exchange | (21 351) | (42 186) | (62 644) | 23929 |
| F. Cash at the beginning of the period | 4940082 | 5043433 | 2994011 | 1372576 |
| G. Cash at the end of the period (F+ D) | 6590808 | 6590808 | 5043433 | 5043433 |
| - in this cash not at free disposal | - |  | - | - |

# COMMENTARY <br> TO THE CONSOLIDATED QUARTERLY REPORT Q4 2004 

## Methodology Used in the Consolidated Quarterly Report

The Consolidated Quarterly Report comprises the balance sheet, the income statement, the statement of change in equity, and the cash flow statement prepared in accordance with the following:

- Accountancy Act of 29 September 1994 (Journal of Laws No. 121, item 591, as amended);
- Banking Law dated 29 August 1997 (Journal of Laws No. 140, item 939, as amended);
- Regulation of the Minister of Finance dated 10 December 2001 concerning specific accounting rules for banks (Journal of Laws No. 149, item 1673, as amended);
- Regulation of the Minister of Finance dated 12 December 2001 concerning rules of drawing up consolidated financial statements of banks and consolidated reports of financial holdings (Journal of Laws No. 152, item 1728);
- Regulation of the Minister of Finance dated 10 December 2003 concerning rules of provisioning against the risk related to banks' operations (Journal of Laws No. 218, item 2147);
- Regulation of the Minister of Finance dated 12 December 2001 concerning specific rules of recognition, methods of valuation, scope of disclosure, and mode of presentation of financial instruments (Journal of Laws No. 149, item 1674, as amended);
- Corporate Income Tax Law dated 15 February 1992 (Journal of Laws No. 106, item 482, as amended);
- Regulation of the Minister of Finance dated 12 December 2001 concerning the model chart of accounts for banks (Journal of Laws No. 152, item 1727);
- Resolution no. 6/2001 of the Banking Supervision Commission on definition of detailed principles for calculation of banks' equity capital dated 12 December 2001, and with regard to recommendations of the General Inspectorate of Banking Supervision presented in the letter to banks no. NB-BNP-III-523-28/582/04 dated 6 September 2004;
- Regulation of the Council of Ministers dated 16 October 2001 concerning current and periodic reports submitted by issuers of securities (Journal of Laws from 2001 No. 139, item 1569 , as amended);
- Regulation of the Council of Ministers dated 16 October 2001 concerning specific conditions to be met by issue prospectuses and abridged prospectuses (Journal of Laws No. 139, item 1568, as amended).

The data contained in the Report were prepared in line with binding accounting regulations, according to the rules of valuation of assets and liabilities and measurement of the net financial profit as at the balance sheet date, taking account of adjustments in respect of provisions, including the deferred income tax provision mentioned in the Accountancy Act and asset revaluation appropriations.

A detailed description of the accounting policies and the valuation methodology used by the BRE Bank SA Capital Group ("Group") are presented in the Consolidated Report H1 2004 published on 30 September 2004.

## EUR Exchange Rates Used in Translation

The exchange rates used to convert data presented in the Report into the EUR:

- assets and liabilities items of the balance sheet were converted according to the mid rate prevailing on 31 December 2004 quoted by the National Bank of Poland (NBP), i.e., 4.0790 PLN to 1 EUR (data at 31 December 2003 at the rate of 4.7170 PLN to 1 EUR);
- income statement items for the twelve months of 2004 were converted according to the arithmetic mean of the mid rates quoted by NBP on the last day of each of the twelve months of 2004, i.e., 4.5182 PLN to 1 EUR (data at 31 December 2003 at the rate of 4.4474 PLN to 1 EUR).


## Structure of the BRE Bank SA Group

Pursuant to the requirements of the Accountancy Act, the Group comprises all subsidiaries and affiliates important from the viewpoint of financial statements, other than those acquired with the sole purpose to be sold.
Pursuant to the requirements of the Regulation of the Minister of Finance dated 12 December 2001 concerning rules of drawing up consolidated financial statements of banks and consolidated reports of financial holdings, those subsidiaries and affiliates which meet the criteria of classification as banks, credit institutions, financial institutions, or auxiliary banking service provider in the sense of the Banking Law are covered by the consolidated financial statements.

On 28 December 2004 r. BRE Bank disposed shares of RHEINHYP-BRE Bank Hipoteczny that constituted $100 \%$ of its share capital and votes on the company's Shareholders' Meeting.

## Comparability of Financial Data

Due to the fact that in 2004 RHEINHYP-BRE Bank Hipoteczny was included in the Bank's portfolio, results of the company for 2004 were recognized in consolidated income statement in accordance with the full methodology. The consolidated balance sheet as at 31 December 2004, however, does not include balance sheet items of RHEINHYP-BRE Bank Hipoteczny. Expenditures previously included in the item "Tangible fixed assets" were transferred to the item "Intangible and legal assets" at the end of 2004. In order to ensure comparability of financial data, these items were respectively adjusted in all periods included in the report. The amounts of PLN 154,444 thousands, PLN 146,620 thousands and PLN 117,217 were transferred from the item of "Tangible fixed assets" to the item of "Intangible and legal assets" as at 30 September 2004, 31 December 2003, and 30 September 2003, respectively. Data presented in the report was also adjusted in order to ensure comparability of changes related to presentation of embedded instruments. Therefore appropriate items of the balance sheet and income statement as at 31 December 2003 were adjusted. As a result of the adjustment the net profit at 31 December 2003 increased by the amount of PLN 3,370 thousands in comparison with the previous financial reports. The retained profit decreased by PLN 9,519 thousands.

## Factors and Events that Materially Affected the Profitability of the Group in Q4 2004

In accordance with earlier information provided by the Bank's Management Board, net result of the Group at the end of 2004 significantly differed from the previously expected result. Hereinafter are presented the main events that had an impact on the Bank's net result for Q4 2004. It should also be noted that the described events were not recurrent due, but not limited to, a possibility of the initial recognition of amendments to the International Accounting Standard no. 36 Impairment of Assets (IAS) introduced in March 2004 and the latest changes of the Bank's business strategy. Recognition of the changes of IAS 36 results from lack of detailed regulations in the Accounting Law and the recommended application of IAS if any regulations are missing.

In accordance with changes of the Bank's business strategy introduced by the Management Board it is assumed that the Bank shall eliminate its exposure to high risk investments and limit its exposure to activities related to the Bank's core business operations, i.e., activities that can be expected to generate a satisfactory return on capital or synergy benefits. For the next three years the Bank plans to achieve high and stable profitability, including return on equity (ROE) exceeding $20 \%$.

Considering requirements of the applicable Law on Accounting, International Financial Reporting Standards (IFRS) that shall apply to the Bank's financial reports for periods starting on 1 January 2005, and the necessary recognition of impact on the implemented business strategy on the current valuation of assets, the Bank recognized significant depreciation write-offs included in the financial report for Q4 2004. Despite the fact that the above-mentioned write-offs did not encumber the operational result, they had an impact on the recognition by the Bank of the net loss as the end of the reported period.

Commentary to banking operations - comparison of 2003 and 2004.
The Bank's results on the banking operations level indicate constant improvement.

|  |  | PLN'000,000 |  |  |  |
| :---: | :--- | ---: | ---: | ---: | ---: |
| No. | Income statement <br> item | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 4}$ | Adjustment <br> s | 2004 after <br> adjustments |
| 1 | Result on banking <br> operations * | 613.2 | 835.4 |  | 835.4 |
| 2 | Gross result | 51.2 | 140.8 | -408.0 | -267.2 |
| 3 | Tax liabilities | -46 | -24.4 | 7.4 | -17 |
| 4 | Net result | 5.2 | 116.4 | -400.6 | -284.2 |

The total impact of adjustments of the financial results in the single Bank's report amounted to PLN 408 million, including the following items:

## Events with an impact on Other operational costs of the Bank.

## 1) Recognition of permanent impairment of fixed assets

During preparation for introduction of IFRS and in accordance with the Law on Accounting, the Bank conducted a detailed review of its fixed assets in order to update their fair value and use value. Based on the evaluation results including evaluation conducted by independent experts, the Bank recognized impairment of the following fixed assets:

1a) Real property used for banking operations. As a result of impairment tests, the Bank recognized a provision amounting to PLN 60 million.

1b) Real property end technical equipment acquired as a debt security. As a result the Bank recognized permanent asset impairment write-offs amounting to PLN 24.1 million.

## 2) Goodwill amortization

As a result of tests including, but not limited to, analysis of discounted cash flows, conducted in accordance with IAS 36, the Bank identified the necessity to recognize goodwill amortization with regard to the following assets:

2a) Goodwill recognized as a result of acquisition of Polski Bank Rozwoju. The Bank recognized a write-off of the whole unamortized goodwill of the company amounting to PLN 38.9 million.

2b) Goodwill recognized as a result of acquisition of Bank Czestochowa. As a result of recognision of an impact of the implemented business strategy, the Bank recognized a writeoff of the whole unamortized goodwill of the company amounting to PLN 5.3 million.
3) Write-off of expenditures on intangible and legal assets that lost use value for the Bank. As a consequence of identification of lost use value of some expenditures related to implementation of IT system, the Bank recognized a write-off amounting to PLN 17.7 million.
4) Write-off of other expenditures that lost use value for the Bank. The Bank recognized a write-off amounting to PLN 4.7 million.
5) Establishment of a provision for indemnification by an underwriter. Due to the fact that an underwriter disputed payment of indemnification due to identified irregularities related to capital market transactions, the Bank established a provision for the whole amount of receivables from the underwriter amounting to PLN 16.8 million.

The total impact of the above-mentioned events included in the item of Other operating costs (including other, not recurrent events amounting to PLN 9 million) amounted to PLN 176.5 million.

## Events with an impact on the item of Revaluation of financial assets.

1) Partial amortization of PTE Skarbiec-Emerytura goodwill. As a result of recognition of an impact of independent evaluation of PTE Skarbiec Emerytura, the Bank recognized an impairment write-off amounting to PLN 163.3 million.
2) Recognition of provisions on permanent impairment of assets of a subsidiary. For the purpose of the consolidated report, subsidiaries conducted revaluation of their real property. As a result of independent evaluation of real property held by one of subsidiaries, the Bank recognized a provision on permanent impairment of assets amounting to PLN 22.1 million.

The total revenue generated by the two, above-mentioned events amounting to PLN 185.4 million increased Revaluation of financial assets write-off.

## Events that had an impact on Share in profit (loss) of subsidiaries consolidated under the equity method.

The Bank recognized the amount of PLN 33.6 million in the item of Share in profit (loss) of subsidiaries consolidated under the equity method due to impact of the following events on evaluation of subsidiaries:

- one time loss due to change of fair value of derivatives in a company constituting a part of Skarbiec Asset Management Holdings amounting to PLN 22.4 million;
- decrease of evaluation of two subsidiaries amounting to the total of PLN 11.2 million due to recognition of impairment of real property of the two companies identified by independent assessments.


## Events with an impact on other items of income statement of the Bank

Events with an impact on other items of the Bank's income statement:

1) Negative impact of conversion of shares held by the Bank to shares of another company of PLN 7.2 million that decreased Result on exchange items by PLN 6.8 million and Result on financial operations by PLN 0.4 million.
2) Other provisions on nonrecurring operating overheads of the Bank amounting to PLN 5.3 million that increased the item of The Bank's operating overheads.

The total impact of the above-mentioned adjustments on the Bank's financial result:

| Gross result and share in results of subsidiaries consolidated under the equity methodology before | PLN'000,000 |
| :--- | ---: |
| adjustments | $\mathbf{1 4 0 . 8}$ |
| Total adjustments, including: | 408,0 |
| Recognition of permanent impairment of fixed assets | 84.1 |
| Goodwill amortization of PBR and Bank Częstochowa | 44.2 |
| Write-off of expenditures on intangible and legal assets | 17.7 |
| Write-off of other expenditures | 4.7 |
| Establishment of a provision on an indemnification by an insuer | 16.8 |
| Other adjustments recognized in Other operational overheads | 9.0 |
| Partial amortization of goodwill of PTE Skarbiec-Emerytura | 163.3 |
| Recognition of provision on impairment of a subsidiary | 22.1 |
| Revaluation of fair value of derivatives in a subsidiary | 22.4 |
| Decrease of valuation of two subsidiaries | 11.2 |
| Negative impact of share conversion | 7.2 |
| Other provisions for nonrecurring operational overheads of the Bank | 5.3 |
| Gross result and share in results of subsidiaries consolidated under the equity methodology after |  |
| adjustments | $\mathbf{- 2 6 7 . 2}$ |
| Tax liabilities | $\mathbf{- 1 7 . 0}$ |
| Including decrease of tax liabilities due to nonrecurring adjustments | $\mathbf{7 . 4}$ |
| Net result after adjustments | $\mathbf{- 2 8 4 . 2}$ |

Recognition of the above-mentioned events did not impair financial security of the Bank. To the contrary, it allowed for identification of all potential risks known to the Management Board and their recognition in the presented financial data. It should be noted that the Bank's result on banking operations for Q4 2004 and the whole 2004 amounted to PLN 217.6 million and PLN 828.2 million, respectively, and was higher by the respective amounts for 2003 by PLN 79.1 million and PLN 215 million, respectively.

In order to reduce the impact of nonrecurring events in Q4 2004 and to assist its development strategy, the Bank issued subordinated bonds of the nominal value of EUR 100 million. The Bank acquired acceptance of the Banking Supervision Commission to include the amounts
raised by the issue in its supplementary capital. The whole issue was subscribed by a subsidiary of Commerzbank AG, the main shareholder of the Bank.
The Bank informed about particulars of the issue in its current report published on 2 February 2005.

Despite detrimental impact of the above-mentioned, nonrecurring events on the Bank's results, the capital adequacy ratio of the Bank as at 31 December 2004 was secure and amounted to $11.76 \%$. Following inclusion of the amount raised as a result of the abovementioned issue to the Bank's supplementary capital, the capital adequacy ratio shall significantly improve and ensure further development of the Bank in accordance with the accepted development strategy.

In addition to the above-mentioned, one-time events, the following factors had a significant impact on the financial result of Q4 2004:

Result on interests - Result on interests at the end of 2004 was almost 2 times higher than at the end of 2003. In Q4 a significant increases exceeding $22 \%$ was identified in comparison with Q3. At that time BRE Bank's average interests assets increased (by more than 5\%), and the growth was combined with an increasing interests margin ( $1.1 \%, 1.2 \%$ and $1.3 \%$ at the end of June, September and December 2004, respectively). Capital gains on debt securities was higher in Q4 by an estimated PLN 16 million than in Q3, and interests on debt securities amounting to PLN 31.5 million increased by an estimated $9 \%$. The companies whose business had a significant impact on the net interest income of the Group traditionally included BRE Leasing (approximately PLN 78 million), Rheinhyp-BRE Bank Hipoteczny (approximately PLN 33 million), Intermarket Bank AG (PLN 24 million). Interest paid to investors by BRE International Finance (approximately PLN 35.5 million) and by BRE Finance France (PLN 28 million) was a significant cost item to the Group's result on interests.

- Result on commission - The result was by more than 23\% higher than in 2004. Increasing growth of the result on commissions was observed during consecutive reporting periods. In Q4, however, the increase was slightly lower as a result of higher commission costs as a result of establishment of necessary commission cost provisions for 2004 and payable in 2005 established at the end of 2004 (the provisions established by BRE Bank amounted to almost PLN 11 million). In addition, costs of commission paid to organizations that issue and service cards rose, in particular in Q 4 with an increasing number of transactions performed by customers. Increase of net commission income of the Group in Q4 amounting to 13\% failed to cover increase of costs during that period. Commissions on extended loans and guarantees were higher by approximately $16 \%$, and commissions on servicing cards (by approximately $10 \%$ ) were higher from document transactions (by approximately 7\%). Significant result on commission (after consolidation adjustments) was generated by Intermarket Bank (PLN 25 million), Dom Inwestycyjny (PLN 23 million), Transfinance a.s. (PLN 16 million).
- Other operating income/costs - This item was higher on a consolidated basis than on a stand-alone basis at the Bank due to the income of the Skarbiec Asset Management Holding (approximately PLN 54 million), mainly income from asset management operations of holding company, as well as the income of PTE Skarbiec Emerytura (approximately PLN 38 million). Single time costs adjustments for the total amount of PLN 176.5 million due to change in assets assessment have already been described.
- Group's overhead costs - In Q4 overheads costs usually increase due to the necessary establishment of provisions for unpaid accounting year costs and related to executed tariff agreements and provisions. The amount of established provisions amounted to PLN 38.5 million, including PLN 30.9 million for material costs and PLN 7.6 million for personal costs. The overhead costs of the Group subsidiaries were up by approximately $17 \%$ in Q4 2004.
- The income tax charged against the profit of the Group at the end of Q4 2004 was PLN 41.656 thousand, including current tax of PLN 24,652 thousand and deferred tax of PLN 17.004 thousand. The income tax charged against the profit of BRE Bank was PLN 16,993 thousand at the end of Q4 2004, including current tax of PLN 1,471 thousand and deferred tax of PLN 15.522 thousand. The current corporate income tax was fully reduced with the amount of the tax charged on the tax charged on the Bank's foreign interests income.
In accordance with accounting rules applicable in the Bank, and in particular in accordance with the principle of prudent evaluation, the Bank did not recognize assets from deferred income tax in single-time adjustments of the item of "Adjustment of financial assets" and "Share in profits (losses) of subsidiaries consolidated under equity method". Deferred assets in the above-mentioned items will be disclosed, if there are circumstances allowing for recognition of tax loss in evaluation and the Bank has information about possible deduction of the losses in the future.

The income statement of Q4 2004 by business line of the BRE Bank Group is shown in the table in page 13.

Analysis of the Group's balance sheet items at the end of Q4 has to take into consideration consequences of sale of RHEINHYP- BRE Bank Hipoteczny. The main items related to the company included in the consolidated balance sheet for Q3 included:
Receivables from non-financial sector - PLN 1.7 billion
Financial sector liabilities - PLN 141 million
Non-financial sector liabilities - PLN 121 million
Liabilities on issue of debt securities - PLN 931 million.
Other significant changes of balance sheet items in Q4 included:
Receivables from financial institutions that grew by almost $29 \%$ primarily due to increase by over $30 \%$ of short-term (up to 1 month) assets placed by BRE Bank on interbank market.

Liabilities to non-financial sector that grew by $5.6 \%$ (consolidated liabilities to nonfinancial sector are lower by more than $10 \%$ ). As it has been noted in current report, BRE Bank has lately provided a few large, short-term loans to institutional customers. The share of threatened loans in the Bank's portfolio decreased (from 21.1\% at the end of 2003 to $13.3 \%$ and $11.7 \%$ at the end of Q3 2004 and Q4 2004, respectively).

Receivables from budget sector decreased as a result of payment of some of the receivables, i.e., over PLN 0.5 billion by one, large budget institution.

Shares and interests in subsidiaries decreased mainly due to sale of RHEINHYP-BRE Bank Hipoteczny and recognition of permanent impairment of shares of PTE-Skarbiec-Emerytura.

Intangible and legal assets. In Q4 2004 the item included expenditures on intangible and legal assets amounting at the end of 2004 approximately PLN 130 million that previously
were recognized in the item of "Tangible fixed assets". In order to ensure comparability of financial statements, the item for the previous periods presented in the report was adjusted accordingly. Decrease of the item in comparison with Q3 was caused by recognition of undepreciated goodwill generated as a result of acquisition of Polski Bank Rozwoju (PLN 38.9 million) and Bank Częstochowa (PLN 5.3 million) as other operating costs, and recognition of expenditures that lost utility for the Bank (PLN 17.7 million).

Tangible fixed assets. This item decreased as a result of the above-mentioned adjustment of real property owned by the Bank (PLN 60 million) and real property acquired as a result of loan restructuring (PLN 24.1 million).

Liabilities to non-financial sector. This item of liabilities grew primarily due to significant increase of the volume of corporate deposits by almost $21 \%$. Rise of individual customers' deposits rose by approximately $5 \%$. Deposits of customers of mBank and Multibank grew in Q4 by approximately $10 \%$.

## Off-Balance Sheet Liabilities

The value of off-balance sheet liabilities related to purchase/sale transactions stated at PLN 223 billion in the accounts as at 31 December 2004 mainly includes the liabilities of the holding company adjusted for inter-Group transactions. It is partly "overstated" (by approximately PLN 86 billon) due to the presentation pursuant to the Instructions for Drafting Banks' Reports in Conjunction with the Model Chart of Accounts issued by NBP's General Inspectorate of Banking Supervision. This applies to open swap contracts, and spot forward currency contracts in the "obtuse formation", i.e., showing the "receipt value" and "pay out value".
The netted value of off-balance sheet items, i.e., PLN 137 billion, represents the nominal value of derivative transactions and interest streams related to the following instruments:
a) Spot and forward transactions (PLN and FX to be paid out) - PLN 25 billion;
b) Forward Rate Agreements (FRA) - PLN 42 billion;
c) Interest Rate Swaps (IRS) interest paid - PLN 60 billion;
d) FX options - PLN 6 billion;
e) Other - PLN 4 billion.

The market value of derivative transactions is set as at each balance sheet date and reported in the income statement and under relevant balance sheet items.
The risk related to those transactions is mainly measured in terms of sensitivity to the volatility in their market value. The Bank performs a regular analysis of the behavior of relevant portfolios (stress-testing) and uses the value-at-risk assessment methodology.
The Bank also complies with the norms of acceptable fx risk set by the Banking Supervision Commission as well as internal limits of open fx positions.

## Adjustments for Provisions

At the end of Q4 2004, amounts written off by the Group as specific provisions for loans and guarantees and revaluation of financial assets amounted to PLN 729,244 thousand, including PLN 512,237 thousand written off as specific provisions (for loans, guarantees, and securities acquired in the primary market and recognized under receivables) and PLN 217,007 thousand written off as revaluation of financial assets. Provisions released by the Group at the end of

Q4 2004 were PLN 389,333 thousand, including specific provisions for loans and guarantees and for general risk at PLN 387,248 thousand, and revaluation of financial assets at PLN 2,085 thousand.
At BRE Bank SA at the end of Q4 2004, total write-offs for provisions amounted to PLN 667,212 thousand, including PLN 448,043 thousand written off as specific provisions (for the items listed above) and PLN 219,169 thousand written off as revaluation of financial assets (one time events amounting to writhe-offs of PLN 185.4 million were described above). Provisions released were PLN 369,004 thousand, including provisions for loans and guarantees at PLN 367,097 thousand and revaluation of financial assets at PLN 1,907 thousand.

## Cash Flow Statement

In both the stand-alone and the consolidated cash flow statement, "Other financial expenses" includes the cost of interest paid on liabilities in respect of long-term loans and subordinated liabilities. As a result, the level of $5 \%$ of total financial expenses was exceeded by $15.16 \%$ at the Bank and by in the Group.

## Major Events of Q4 2004

- On 18 October 2004 BRE Finance France SA deposited in BRE Bank a cash security amounting to EUR 224,340,750 (PLN 962,152,608 in accordance with the average NBP exchange rate on 18 October 2004). The funds that constitute the security were raised as a result of issue of Eurobond amounting to EUR 225,000,000 (PLN 964,980,000 in accordance with the average NBP exchange rate on 18 October 2004) by BRE Finance France SA on 18 October 2004. The deposit was made as a guarantee of performance of cash payments related to Eurobond issued by BRE Bank SA. Under the cash security agreement, the security amount shall be held by BRE Banku SA until repayment of the bonds in 2007. BRE Finance France SA that deposited the security shall be entitled to quarterly interests accrued based on 3-months Euribor rate and a redemption premium amounting to EUR 659,250 (PLN 2,827,391 in accordance with the average NBP exchange rate on 18 October 2004.) On 9 December 2004, BRE Finance France SA issued new Eurobond amounting to USD $10,000,000$ (PLN $31,369,000$ ). Funds raised as a result of the above-mentioned issue amounting to USD 9,900,000 (PLN 31,055,310) are deposited in BRE Banku as a security for a guarantee issued by BRE Bank. The security shall be held by BRE Banku until redemption of the bond in 2009. The company shall receive interests accrued based on a fixed interest rate and an additional redemption premium amounting to USD 100,000 (PLN 313,690).
- On 29 October 2004, BRE Bank SA sold to Corniche Group Investment Sp. z o.o. shares of BRELBUD $\mathrm{Sp} . \mathrm{z}$ o.o. that constituted $100 \%$ capital and votes of the company. The above-mentioned shares were sold for the total amount of PLN 24,061,060. Book value of the shares in the Bank's books amounted to PLN 28,113,576.
- On 15 December 2004, BRE Bank converted all shares of ITI Holdings SA (the "Company") held by the Bank and constituting $15.91 \%$ of capital of the company, amounting to USD $64,816,533$ (the equivalent of PLN 202,648,890) in the BRE Bank's books. For the above-mentioned shares BRE Bank received shares of TVN SA that constitute $5.01 \%$ of capital and votes of TVN S.A. and a cash amount that constitute equivalent of the amount acquired by N -Vision from sale of $3,297,423$ shares of TVN SA in public offering, minus transaction costs. In addition TV TECH Investment 1 Sp z o.o. (a subsidiary of BRE Bank) holds shares of TVN SA that amount to $10 \%$ of capital and
votes the company. As a result of the above-mentioned transaction BRE Bank holds (directly and indirectly) $9,877.423$ shares of TVN SA that constitute $15.01 \%$ of capital and votes of the Company.
- On 28 December 2004 BRE Bank SA sold, under a sales agreement, shares of RHEINHYP-BRE Bank Hipoteczny SA (RHB) that constituted $100 \%$ of capital and votes of the company to Atlas-Vermogenverwaltungs-Gesellschaft mbH a company that constituted $100 \%$ subsidiary of Commerzbank. Following the transaction BRE Bank holds no shares of RHB. Mortgage banking is a significant element of the strategy of the Commerzbank Group. The transaction results in a different location of RHB in the Commerzbank Group.
- On 31 December 2004 BRE Bank sold, under a sales agreement, shares of Promes Sp. z o.o. that constituted $100 \%$ of capital and voters of the company to G\&K Properties Sp. z o.o. The sale price amounted to PLN $3,883,465$. Value of the sold shares in the books BRE Banku amounted to PLN 1.549,282.


## Major Events after the Balance Sheet Date Not Disclosed in the Balance Sheet or the Income Statement.

On 2-nd February 2005 BRE Bank SA issued subordinated debt securities with an indefinite maturity term with the principles specified in Art. 127 section 3 item 2 letter d) of the Banking Law Act and obtained funds with a total nominal value of Euro 100,000,000 and acquired funds amounting to EUR 100,000,000 (PLN 405,830,000 based on the average fx of the NBP applicable on the issue date).
The whole issue was subscribed by ATBRECOM Limited with its registered office in Great Britain under the Bond Issue Agreement dated 27 January 2005. ATBRECOM Limited is an indirect subsidiary of Commerzbank AG (Commerzbank AG holds $72.16 \%$ of share capital of BRE Bank SA). The bonds were issued as registered securities. Each bond has a nominal value of EUR $10,000,000$. The issue price of the bonds was set at $100 \%$ of the nominal value. The bonds can be redeemed subject to the approval of the Banking Supervision Commission. The interest rate on the bonds is variable, based on the 3M EURIBOR plus a margin. The bonds have no safety instruments neither non-pecuniary benefits. The bonds are not secured and no cash payments are attached to the bonds. Funds raised through the issue will be used to change the structure of the Bank's equity whereby the share of the supplementary capital will be raised. On 2 February 2005, BRE Bank received a decision of the Banking Supervision Commission giving approval for the inclusion into the Bank's supplementary capital cash liabilities of EUR $100,000,000$ in respect of funds received from the said issue of securities.

## Material Share Packages

Commerzbank AG was a shareholder holding over $5 \%$ of the share capital and votes at the General Meeting of Shareholders. Commerzbank AG holds $72.16 \%$ of the share capital and votes of BRE Bank SA.

## Bank's Management Board Supervisory Board

| Number of stocks held as at 30 September 2004 | 90,915 | 24,034 |
| :--- | :---: | ---: |
| Number of stocks acquired in Q4 | 0 | 0 |
| Number of stocks sold in Q4 | 0 | 9,000 |
| Number of stocks held as at 31 December 2004 | $\mathbf{8 , 8 7 6 *}$ | $\mathbf{1 5 , 0 3 4}$ |
| Number of options held as at 30 September 2004 | 186,200 | 0 |
| Number of options acquired in Q4 |  | 0 |
| Number of options sold in Q24 |  | 0 |
| Number of options held as at 31 December 2004 | $\mathbf{1 3 2 , 2 0 0 *}$ | $\mathbf{0}$ |

*) Change of number of shares and options held by members of the Management Board was caused by changes of composition of the Management Board in Q4.

## Proceedings before a Court, Arbitration Body, or Public Administration Authority

The total value of the Bank's receivables or liabilities disputed in proceedings before a court, an arbitration body or a public administration authority is less than $10 \%$ of the Bank's equity. As a creditor, the Bank takes part in bankruptcy, restructuring and bill-of-exchange proceedings whose total amount (including interest) is PLN 411,818 thousand.

## Transactions with Associated Entities Exceeding the Equivalent of EUR 500,000 Not in the Course of Regular Business Operations (Atypical)

In Q4 2004, there were no transactions with associated entities in excess of the PLN equivalent of EUR 500,000, other than typical and regular transactions at market prices, whose nature or parameters would be unrelated to regular business operations of the Bank.

## Credit and Loan Guarantees, Other Guarantees Granted in Excess of 10\% of the Equity

The Bank's exposure under extended guarantees in excess of $10 \%$ of the equity at 31 December 2004 relates to:

- A guarantee of the redemption of Eurobonds issued by order of BRE International Finance B.V. (issuer of Eurobonds), a 100\%-owned subsidiary of BRE Bank SA, totalling EUR 200 million. The guarantee took effect in June 2000 and its term is indefinite.
- Three guarantees of the redemption of Eurobonds issued by order of BRE Finance France (issuer of Eurobonds), a $100 \%$-owned subsidiary of BRE Bank SA. The first guarantee of EUR 200 million took effect in November 2003 and expires in November 2006; the second guarantee of EUR 225 million took effect in October 2004 and expires in 2007; the third guarantee of USD 10 million took effect in December 2004 and expires in 2009.


## Factors Affecting the Results in the Coming Quarter

Due to amendment of the law on accounting and the resolution of the Shareholders' Meeting on preparation of financial reports of BRE Bank in accordance with International Accounting Standards (IAS) from financial reports for reporting periods staring in 2005, dated 27 January

2005, works are underway to assess possible impact of the introduction of IAS on the Group's results in Q1 2005.

BRE Bank S.A. Group
31 December 2004
Selected items of Income Statement by Business Line

|  | Corporate Banking | Investment Banking | Financial Investments* | Private Banking and Retail Banking | Other | One-time adjustments of the result | Consolidation adjustments elimination of intragroup transactions | BRE Bank S.A. Group Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Result on banking operations including provisions | 628337 | 196500 | 2429 | 157152 | (40 023) | (192 530) | (22 923) | 728943 |
| 2. Overhead costs and depreciation | (480 013) | (139 633) | (109 506) | (197 588) | (5 123) | (5348) | 21989 | (915 222) |
| 3. Pre-tax profit (loss) | 182550 | 70912 | (13254) | $(36583)$ | 0 | (374 329) | (34 736) | (205 440) |
| 4. Income tax |  |  |  |  |  |  |  | (41 656) |
| 5. Share in the profit (loss) of subsidiaries valued at equity | 0 |  | 9192 | 0 | 0 | (33 690) | 15042 | (9 456) |
| 6. Net profit (loss) |  |  |  |  |  |  |  | $\stackrel{(278430)}{ }$ |

* in the past quarters, the item "Financial Investments" was reported as broken down into two separate items: "Strategic Investments" and "Proprietary Investments".

