Pursuant to Art. 57.2 and Art. 58.1 of the Regulation of the Council of Ministers dated 16 October 2001 (Journal of Laws No. 139, item 1569 and No. 31, item 280 (from year 2002),

The Management Board of BRE Bank S.A.
publishes this Quarterly Report for Q3 2004:
29 October 2004
(date of suhmital)

|  | [000] PLN |  | [000] EUR |  |
| :---: | :---: | :---: | :---: | :---: |
| SELECTED FINANCIAL DATA | III Q cumulative | III Q cumulative | III Q cumulative | III Q cumulative |
| (current year) | from 1 Jan 2004 to 30 Sept 2004 | from 1 Jan 2003 to 30 Sept 2003 | from 1 Jan 2004 to 30 Sept 2004 | from 1 Jan 2003 to 30 Sept 2003 |
| I. Interest income | 984675 | 840643 | 213069 | 192728 |
| II. Commission income | 315088 | 265286 | 68180 | 60820 |
| III. Profit (loss) on banking activity | 806163 | 616650 | 174441 | 141375 |
| IV. Operating profit (loss) | 186044 | 116516 | 40257 | 26713 |
| V. Gross profit (loss) before tax | 166460 | 95730 | 36019 | 21947 |
| VI. Net profit (loss) | 107512 | 75234 | 23264 | 17248 |
| VII. Net cash from operating activities | (825 714) | 1374972 | (178 672) | 315230 |
| VIII. Net cash from investing activities | 179354 | 25560 | 38809 | 5860 |
| IX . Net cash from financing activities | 553499 | 189412 | 119769 | 43425 |
| X. Total net cash flow | (92 861) | 1589944 | (20 094) | 364516 |
| XI. Total assets | 32490227 | 29545496 | 7412445 | 6362764 |
| XII. Amounts due to the Central Bank | - | 901 |  | 194 |
| XIII. Amounts to the financial institutions | 6207046 | 6575460 | 1416099 | 1416057 |
| XIV. Amounts to the non-finanial and public sector | 12936779 | 10694533 | 2951446 | 2303119 |
| XV. Equity | 2245462 | 1669903 | 512288 | 359622 |
| XVI. Share capital | 114853 | 91882 | 26203 | 19787 |
| XVII. Number of shares | 28713125 | 22970500 | 28713125 | 22970500 |
| XVIII. Book value per share (in PLN/EUR) | 78.20 | 72.70 | 17.84 | 15.66 |
| XIX. Diluted book value per share (in PLN/EUR) |  |  |  |  |
| XX. Solvency ratio | 10.85 | 8.91 | 10.85 | 8.91 |
| XXI. Profit (loss) per ordinary share (in PLN/EUR) | 3.74 | 3.28 | 0.81 | 0.75 |


|  | as at | as at | as at | as at |
| :---: | :---: | :---: | :---: | :---: |
| CONSOLIDATED BALANCE SHEET [PLN'000] | $\begin{gathered} 30 \text { Sept } 2004 \\ \text { end of this quarter } \end{gathered}$ (2004) | 30 Jun 2004 end of previous quarter $(2003)$ | $\begin{aligned} & \hline 30 \text { Sept } 2003 \\ & \text { end of this } \\ & \text { quarter } \\ & (2003) \end{aligned}$ | 30 Jun 2003 end of previous quarter (2003) |
| Assets |  |  |  |  |
| I. Cash and balances with the Central Bank | 474141 | 466674 | 575642 | 640187 |
| II. Debt securities eligible for rediscounting at the Central Bank | 56264 | 84773 | 56294 | 101302 |
| III. Receivables from financial institutions | 5590040 | 5693228 | 3824812 | 3972325 |
| 1. Short-term | 5402406 | 5316061 | 3403982 | 3003561 |
| a) Current | 3219943 | 2364952 | 1755452 | 2171685 |
| b) Other short-term | 2182463 | 2951109 | 1648530 | 831876 |
| 2. Long-term | 187634 | 377167 | 420830 | 968764 |
| IV. Receivables from clients | 14185516 | 14144450 | 14014888 | 13348749 |
| 1. Short-term | 8340692 | 8333324 | 8300563 | 8119474 |
| a) Current | 1737440 | 1819851 | 1808744 | 2013389 |
| b) Other short-term | 6603252 | 6513473 | 6491819 | 6106085 |
| 2. Long-term | 5844824 | 5811126 | 5714325 | 5229275 |
| V. Receivables from the public sector | 1593965 | 1578869 | 72349 | 48434 |
| 1. Short-term | 1539668 | 1553941 | 48522 | 38628 |
| a) Current receivables | 1551 | 3699 | 7505 | 6274 |
| b) Other short-term | 1538117 | 1550242 | 41017 | 32354 |
| 2. Long-term | 54297 | 24928 | 23827 | 9806 |
| VI. Receivables under purchased securities with a buy-back clause | 244327 | 529249 | 743515 | 115014 |
| VII. Debt securities | 4412456 | 4451827 | 4053911 | 4859179 |
| VIII. Receivables from subordinated entities subject to equity accounting valuation | 61968 | 59483 | 12446 | 17490 |
| 1. Subsidiaries | 4581 | 20702 | 1474 | 2884 |
| 2. Joint-ventures |  |  |  |  |
| 3. Affiliates | 57387 | 38781 | 10972 | 14606 |
| IX. Stocks and shares in subsidiaries subject to equity accounting valuation | 207059 | 182969 | 106882 | 104961 |
| X. Stocks and shares in joint ventures subject to equity accounting valuation |  |  |  |  |
| XI. Stocks and shares in associates subject to equity accounting valuation | 1632 | 3758 | 3784 | 25942 |
| XII. Stocks or shares in other entities | 10774 | 8690 | 12957 | 24437 |
| XIII. Other securities and financial assets |  |  |  |  |
|  | 2724504 | 2657443 | 2698563 | 2788722 |
| XIV.Intangible fixed assets, including: | 316012 | 280596 | 280250 | 294574 |
| - goodwill | 81192 | 84395 | 94005 | 97207 |
| XV. Goodwill of subordinated entities | 457895 | 447025 | 465747 | 473325 |
| XVI. Tangible fixed assets | 724834 | 732966 | 948550 | 903773 |
| XVII. Other assets | 688211 | 958701 | 664732 | 364126 |
| 1.Assets taken over and held for resale | 42 | 44 | 989 | 105 |
| 2. Inventories | 60683 | 54350 | 76919 | 69055 |
| 3. Other | 627486 | 904307 | 586824 | 294966 |
| XVIII. Prepayments | 740629 | 739993 | 1010174 | 993638 |
| 1. Deferred income tax assets | 662590 | 651091 | 931301 | 907410 |
| 2. Other prepaid items | 78039 | 88902 | 78873 | 86228 |
| Total assets | 32490227 | 33020694 | 29545496 | 29076178 |
|  |  |  |  |  |
| Liabilities |  |  |  |  |
| I. Amounts due to the Central Bank |  |  | 901 | 862 |
| II. Amounts due to financial institutions | 6207046 | 6865053 | 6575460 | 6730293 |
| 1. Short-term | 4050225 | 4668697 | 4245219 | 3663662 |
| a) Current | 1108493 | 945081 | 1197793 | 615166 |
| b) Other short-term | 2941732 | 3723616 | 3047426 | 3048496 |
| 2. Long-term | 2156821 | 2196356 | 2330241 | 3066631 |
| III. Amounts due to clients | 12690206 | 12167272 | 10615146 | 10524297 |
| 1. Short-term | 11773173 | 11309970 | 9646445 | 9514416 |
| a) Current, including: | 6839779 | 6524860 | 5640500 | 5743189 |
| - saving deposits | 2552931 | 2524319 | 2068570 | 1948367 |
| b) Other short-term , including: | 4933394 | 4785110 | 4005945 | 3771227 |
| - saving deposits | 707151 | 606167 | 481947 | 426681 |
| 2. Long-term, including: | 917033 | 857302 | 968701 | 1009881 |
| - saving deposits | 164448 | 167397 | 209601 | 216034 |
| IV. Amounts due to the public sector | 246573 | 200661 | 79387 | 77939 |
| 1. Short-term | 244812 | 198075 | 76784 | 75336 |
| a) Current | 164036 | 126699 | 49632 | 43247 |
| b) Other short-term | 80776 | 71376 | 27152 | 32089 |
| 2. Long-term | 1761 | 2586 | 2603 | 2603 |


| V. Amounts due under sold securities with a buy-back clause | 2102832 | 2513418 | 2953452 | 2664674 |
| :---: | :---: | :---: | :---: | :---: |
| VI. Amounts due under issues of debt securities |  |  |  |  |
|  | 3978700 | 4073138 | 2494539 | 2363587 |
| 1. Short-term | 2104530 | 2189797 | 490270 | 482269 |
| 2. Long-term | 1874170 | 1883341 | 2004269 | 1881318 |
| VII. Other amounts due under financial instruments | 2460833 | 2334322 | 2226597 | 2233392 |
| VIII. Amounts due to the subordinated priced using equity method |  |  |  |  |
|  | 24323 | 17455 | 16357 | 11832 |
| 1. Subsidiaries | 16440 | 14011 | 13574 | 11497 |
| 2. Joint-ventures |  |  |  |  |
| 3. Affiliates | 7883 | 3444 | 2783 | 335 |
| IX. Special funds and other liabilities | 373375 | 363494 | 353617 | 349749 |
| X. Accruals, deferred income and qualified income |  |  |  |  |
|  | 295590 | 291235 | 276128 | 266435 |
| 1. Prepayments | 46957 | 47971 | 35115 | 42667 |
| 2. Goodwill (negative figure) |  |  |  |  |
| 3. Other deferred and qualified income |  |  |  |  |
|  | 248633 | 243264 | 241013 | 223768 |
| XI. Goodwill of subordinated companies (negative figure) |  |  |  |  |
|  | 1207 | 1650 | 2981 | 4055 |
| XII. Provisions | 696860 | 685860 | 940355 | 939279 |
| 1. Defferd income tax liabilities | 561867 | 550515 | 791891 | 799975 |
| 2. Other | 134993 | 135345 | 148464 | 139304 |
| a) short-term | 8408 | 8444 | 5279 | 1611 |
| b) long-term | 126585 | 126901 | 143185 | 137693 |
| XIII. Subordinated liabilities | 1096112 | 1176075 | 1212260 | 1154141 |
| XIV. Minority interests | 71108 | 128692 | 128413 | 120859 |
| XV. Share capital | 114853 | 114853 | 91882 | 91882 |
| XVI. Subscribed share capital not paid up (negative amount) |  |  |  |  |
| XVII. Own shares (negative figure) |  |  |  |  |
| XVIII. Supplementary reserve | 1185922 | 1185922 | 657159 | 656365 |
| XIX. Revaluation reserve | 8172 | 1493 | 22101 | 7134 |
| XX. Other reserves | 749270 | 749270 | 745655 | 745618 |
| XXI. Foreign exchange gains/losses on the translation of subordinated companies |  |  |  |  |
|  |  |  |  |  |
| 1. gains | 6981 | 9752 | 13365 | 8706 |
| 2. losses | (7634) | (10 182) | (12 110) | $(8102)$ |
| XXII. Retained profit (loss) | 80386 | 80453 | 76617 | 77474 |
| XXIII. Net profit (loss) | 107512 | 70808 | 75234 | 55707 |
| Totalliabilities | 32490227 | 33020694 | 29545496 | 29076178 |
| Solvency ratio | 10.85 | 11.52 | 8.91 | 8.88 |
| Book value | 2245462 | 2202369 | 1669903 | 1634784 |
| Number of shares | 28713125 | 28713125 | 22970500 | 22970500 |
| Book value per share (in PLN) | 78.20 | 76.70 | 72.70 | 71.17 |
|  |  |  |  |  |
|  | as at | as at | as at | as at |
| CONSOLIDATED OFF-BALANCE-SHEET ITEMS | 30 Sept 2004 end of this quarter (2004) | $\begin{gathered} \hline 30 \text { Jun } 2004 \\ \text { end of previous } \\ \text { quarter } \\ (2003) \end{gathered}$ | $\begin{aligned} & \hline 30 \text { Sept } 2003 \\ & \text { end of this } \\ & \text { quarter } \quad(2003) \end{aligned}$ | 30 Jun 2003 end of previous quarter (2003) |
| I. Contingent liabilities extended and received |  |  |  |  |
|  | 8816436 | 7786159 | 6926236 | 6451492 |
| 1.Commitments granted: | 7453887 | 6839667 | 6175069 | 5684294 |
| a) financing | 5899325 | 5353718 | 4795106 | 4399364 |
| b) guarantees | 1554562 | 1485949 | 1379963 | 1284930 |
| 2. Commitments received: | 1362549 | 946492 | 751167 | 767198 |
| a) financing | 407061 | 128451 | 107305 | 246470 |
| b) guarantees | 955488 | 818041 | 643862 | 520728 |
| II. Commitments arising from purchase/sale transactions |  |  |  |  |
|  | 239667309 | 216722941 | 187830732 | 178082540 |
| III. Other (due to) | 1088280 | 1074767 |  | 376003 |
| - factoring receivables | 526047 | 518468 |  | 287090 |
| - factoring liabilities | 169540 | 149360 |  | 88913 |
| - share acquisition rights | 392693 | 406939 |  |  |
| Total off-balance-sheet items | 249572025 | 225583867 | 194756968 | 184910035 |


|  | III Q | III Q cumulative | III Q | III Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
| CONSOLIDATED |  |  |  |  |
| PROFIT AND LOSS ACCOUNT |  |  |  |  |
|  | from 1 Jul 2004 to 30 Sept 2004 | from 1 Jan 2004 to 30 Sept 2004 | from 1 Jul 2003 to 30 Sept 2003 | from 1 Jan 2003 to 30 Sept 2003 |
| 1. Interest income | 343222 | 984675 | 258375 | 840643 |
| II. Interest cost | 220273 | 639404 | 214839 | 639152 |
| III. Net interest income (I-II) | 122949 | 345271 | 43536 | 201491 |
| IV. Commission income | 106215 | 315088 | 95726 | 265286 |
| V. Commission cost | 27097 | 85333 | 26851 | 72074 |
| VI. Net commission income (IV-V) | 79118 | 229755 | 68875 | 193212 |
| VII. Net income of goods sold |  |  |  |  |
| VIII. Cost of sold products, goods and materials |  |  |  |  |
| IX. Cost of sale |  |  |  |  |
| X. Profit on sale (VII-VIII-IX) |  |  |  |  |
|  |  |  |  |  |
|  | 1043 | 9843 | 12935 | 19244 |
| 1. From subsidiaries | 14 | 3105 | 1496 | 1496 |
| 2. From joint-ventures |  |  |  |  |
| 3. From affiliates | 5906 | 5906 | 11404 | 17657 |
| 4. From others | (4 877) | 832 | 35 | 91 |
| XII. Profit (loss) on financial transaction | 29948 | 44860 | (25 818) | 52324 |
| XIII.Profit (loss) on foreign exchange result | 51902 | 176434 | 81631 | 150379 |
| XIV. Profit (loss) on banking activity | 284960 | 806163 | 181159 | 616650 |
| XV. Other operating income | 41141 | 395733 | 30476 | 109877 |
| XVI. Other operating expenses | 18991 | 270015 | 6018 | 24355 |
| XVII. Overhead costs of the bank | 179479 | 516028 | 159180 | 465283 |
| XVIII. Depreciation and amortisation of tangible and intangible fixed assets | 37583 | 114612 | 38495 | 116017 |
| XIX. Provisions and revaluation | 111096 | 392967 | 110382 | 246366 |
| 1. specific provisions and general risk provisions | 87436 | 367740 | 110572 | 245313 |
| 2. revaluation of financial assets | 23660 | 25227 | (190) | 1053 |
| XX. Released provisions and revaluation | 81323 | 277770 | 101876 | 242010 |
| 1.Released specific provisions and general risk provisions |  |  |  |  |
|  | 80645 | 275537 | 100080 | 239293 |
| 2. Revaluation of financial assets | 678 | 2233 | 1796 | 2717 |
| XXI. Net provisions and revaluation (XIX-XX) | 29773 | 115197 | 8506 | 4356 |
| XXII. Operating profit (loss) | 60275 | 186044 | (564) | 116516 |
| XXIII. Profit (loss) on extraordinary items | 57 | 57 | 21 | 65 |
| 1. gains | 101 | 101 | 81 | 177 |
| 2. losses | 44 | 44 | 60 | 112 |
| XXIV. Deduction of subordinated goodwill |  |  |  |  |
|  | 7152 | 20970 | 7551 | 22757 |
| XXV. Deduction of subordinated goodwill (negative amount) |  |  |  |  |
|  | 443 | 1329 | 1075 | 1906 |
| XXVI. Profit (loss) before tax | 53623 | 166460 | (7 019) | 95730 |
| XXVII. Corporate income tax | 13623 | 41489 | (31 283) | 9092 |
| 1. current part | 16955 | 42596 | 5560 | 14685 |
| 2. postponed part | (3 332) | (1 107) | (36 843) | (5993) |
| XXVIII. Other obligatory profit appropriations (loss increase) |  |  |  |  |
| XXIX. Net gain (loss) on share in subordinated valued using equity method | 855 | 3487 | (566) | (3 371) |
| XXX. (Profit) loss of minority | (4 151) | (20 946) | (4 171) | (8033) |
| XXXI. Net profit (loss) | 36704 | 107512 | 19527 | 75234 |
| Net profit (loss) (for 12 months) | 37782 |  | (233 644) |  |
| Weighted average number of ordinary shares | 22970500 |  | 22970500 |  |
| Net profit (loss) per 1 ordinary share [PLN] | 1.64 |  | (10.17) |  |


| MOVEMENTS IN CONSOLIDATED EQUITY | III Q | III Q cumulative | III Q | III Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
|  | from 1 Jul 2004 to 30 Sept 2004 | from 1 Jan 2004 to 30 Sept 2004 | from 1 Jul 2003 <br> to 30 Sept 2003 | from 1 Jan 2003 to 30 Sept 2003 |
| I. Equity as at the beginning of the period (OB) | 2202369 | 1577608 | 1884655 | 1581306 |
| a) changes to accounting policy |  | (598) |  | (6464) |
| b) adjustment of key miscalculation | (69) | 870 |  | (2540) |
| I.a. Equity as at the beginning of the period (OB) after reconciliation to comparative data | 2202300 | 1577880 | 1884655 | 1572302 |
| I. Share capital as at the beginning of the period | 114853 | 91882 | 91882 | 91882 |
| 1.1 Changes in share capital |  | 22971 |  |  |
| a) increase (due to): |  | 22971 |  |  |
| -issue of shares |  | 22971 |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| b) decrease (due to): |  |  |  |  |
| -cancellation of shares |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| 1.2. Share capital as at the end of the period | 114853 | 114853 | 91882 | 91882 |
| 2. Payments for share capital as at the beginning of the period |  |  |  |  |
| 2.1 Changes in payments for share capital |  |  |  |  |
| a) increase (due to): |  |  |  |  |
| b) decrease (due to): |  |  |  |  |
| 2.2 Payments for share capital at the end of the period |  |  |  |  |
| 3. Own shares as at the beginning of the period |  |  |  |  |
| a) increase (due to): |  |  |  | $(4545)$ |
| b) decrease (due to): |  |  |  | (4 545) |
| 3.1 Own shares at the end of the period |  |  |  |  |
| 4. Supplementary capital as at the beginning of the period | 1185922 | 657157 | 656365 | 659013 |
| 4.1. Movements in the supplementary capital |  | 528765 | 794 | (1854) |
| a) increase (due to): |  | 528765 | 11 | 4892 |
| - issue of shares above nominal value | (1) | 526844 |  |  |
| - allocation of the profit (statutory) | (7) | 1911 | 4 | 4769 |
| - allocation of the profit (above minimal value up to statutory) |  |  |  |  |
| - exclusion from consolidation following disposal of a company |  |  |  |  |
| - supplememtary charge of partners |  |  |  |  |
| - consolidation of company |  |  |  |  |
| - reclassification from reserve capital |  |  |  |  |
| - other | 8 | 10 | 7 | 123 |
| b) decrease (due to): |  |  | (783) | 6746 |
| - loss coverage |  |  | (675) | 2859 |
| - correction of agio due to change of consolidation method |  |  |  |  |
| - termination of capital in case of payment to shareholders |  |  |  |  |
| - exclusion from consolidation following disposal of a company |  |  |  | 3887 |
| - correction of agio due to payment to shareholders |  |  |  |  |
| - foreign exchange gains/losses |  |  | (108) |  |
| - other |  |  |  |  |
| 4.2. Supplementary capital as at the end of the period | 1185922 | 1185922 | 657159 | 657159 |
| 5. Revaluation reserve as at the beginning of the period | 1493 | (1988) | 7134 | (8643) |
| 5.1. Movements in revaluation reserve | 6679 | 10160 | 14967 | 30744 |
| a) increase (due to) | 16099 | 60875 | 27906 | 69444 |
| - foreign exchange gains/losses | 994 | 5244 | 13061 | 24627 |
| - deferred income tax | 96 | 4821 | 2751 | 6474 |
| - revaluation of securities avaible to sale | 13455 | 45039 | 7802 | 25008 |
| - revaluation of tabgible fixed assets | 67 | 345 | 4412 | 6773 |
| - exclusion from consolidation following disposal of a company | 5426 | 5426 | 1 | 6464 |
| - other | (3 939) |  | (121) | 98 |
| b) decrease (due to) | 9420 | 50715 | 12939 | 38700 |
| - disposal of fixed assets | 8 | 10 | 1 | - 1 |
| - deferred income tax | 2367 | 7022 | 5841 | 11516 |
| - foreign exchange gains/losses | 3618 | 9840 | 4537 | 6746 |
| - exclusion from consolidation following disposal of a company |  |  | (754) |  |
| - revaluation of tangible fixed assets |  |  | 1102 | 4502 |
| - revaluation of securities for disposal | 3145 | 32788 | 204 | 13927 |
| - other | 282 | 1055 | 2008 | 2008 |
| 5.2. Revaluation reserve as at the end of the period | 8172 | 8172 | 22101 | 22101 |


| 6. General banking risk reserve as at the beginning of the period | 559595 | 558000 | 558000 | 558000 |
| :---: | :---: | :---: | :---: | :---: |
| 6.1. Movements in general banking risk reserve |  | 1595 |  |  |
| a) increase (due to) |  | 1595 |  |  |
| - appropriation of retained earnings |  | 1595 |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| b) decrease (due to) |  |  |  |  |
| - |  |  |  |  |
| - |  |  |  |  |
|  |  |  |  |  |
| 6.2. General banking risk reserve as at the end of the period |  |  |  |  |
|  | 559595 | 559595 | 558000 | 558000 |
| 7. Other supplementary capitals as at the beginning of the period |  |  |  |  |
|  | 189675 | 188354 | 187618 | 800267 |
| 7.1. Changes in other supplementary capitals |  | 1321 | 37 | (612 612) |
| a) increase (due to): |  | 2025 | 37 | 37 |
| - deduction of profit for supplementary capital |  | 2025 |  |  |
| - inclusion for consolidation |  |  |  |  |
| - capital decrease reserve |  |  |  |  |
| - dividend payment |  |  |  |  |
| - other |  |  | 37 | 37 |
| b) decrease (due to) |  | 704 |  | 612649 |
| - reclassification to reserve capital |  |  |  |  |
| - dividend payment |  |  |  |  |
| - dividend payment by way of advance |  |  |  |  |
| - exclusion from consolidation following disposal of a company |  |  |  | 1984 |
| - loss coverage |  | 702 |  | 607993 |
| - other |  | 2 |  | 2672 |
| 7.2. Other suplementary capital as at the end of the period |  |  |  |  |
|  | 189675 | 189675 | 187655 | 187655 |
| 8. Foreign exchange gains/losses on the translation of subordinated companies | (653) | (653) | 1255 | 1255 |
| 9. Retained earnings (accumulated losses) as at the beginning of the period |  |  |  |  |
|  | 80453 | 84447 | 77474 | (518 862) |
| 9.1. Retained earnings as at beginning of the period | 105841 | 103779 | 94146 | 98819 |
| a) changes to accounting policy |  | 5057 |  | 3055 |
| b) adjustment of key miscalculation | (69) | 1973 |  | 440 |
| 9.2. Retained earnings as at the beginning of the period after reconciliation to comparative data | 105772 | 110809 | 94146 | 102314 |
| 9.3. Change in retained earnings | 2 | (5035) | 3072 | (5 096) |
| a) increase (due to): | (5) | 496 | 626 | 1112 |
| - allocation of retained earnings |  |  |  |  |
| - inclusion the company to consolidation (full method) |  |  |  |  |
| - stake increased through a subholding |  |  |  |  |
| - foreign exchange gains/losses |  |  | 62 | 62 |
| - other | (5) | 496 | 564 | 1050 |
| b) decrease (due to): | (7) | 5531 | (2446) | 6208 |
| - deduction of profit for general banking risk reserve |  |  |  |  |
| - profit allocation to supplementary capital |  | 3620 |  |  |
| - profit allocation to reserve capital | (7) | 1911 | (13) | 4752 |
| - profit allocation to shareholder dividend |  |  | (2422) | 956 |
| - transfer to the Social Fund |  |  |  | 6 |
| - foreign exchange gains/losses |  |  |  |  |
| - other |  |  | (11) | 494 |
| 9.4. Retained earnings as at the end of the period | 105774 | 105774 | 97218 | 97218 |
| 9.5. Accumulated losses at the beginning of the period | (25 388) | (19 332) | (16 672) | $(617681)$ |
| a) changes to accounting policies |  | (5655) |  | (9 519) |
| b) adjustment of key miscalculation |  | (1 103) |  | (2980) |
| 9.6. Accumulated losses as at the beginning of the period after reconciliation to comparative data | (25 388) | (26 090) | (16 672) | $(630180)$ |
| 9.7. Change in accumulated losses |  | 702 | (3929) | 609579 |
| a) increase (due to): |  |  | (1273) | (1273) |
| - loss to be covered brought forward from previous years |  |  |  |  |
| - inclusion the company to consolidation |  |  |  |  |
| - other |  |  | (1273) | (1273) |
| b) decrease (due to): |  | (702) | 2656 | (610 852) |
| - coverage from reserves |  |  | 675 | (2859) |
| - exclusion from consolidation in connection of selling the company |  |  | 1981 |  |
| - coverage from supplementary capital |  | (702) |  | (607 993) |
| 9.8. Accumulated losses as at the end of period | (25 388) | $(25388)$ | (20 601) | $(20601)$ |
| 9.9. Retained earnings (accumulated losses) as at the end of period |  |  |  |  |
|  | 80386 | 80386 | 76617 | 76617 |
| 10. Net profit/loss | 107512 | 107512 | 75234 | 75234 |
| a) net loss | 107512 | 107512 | 75234 | 75234 |
| b) net profit |  |  |  |  |
| II. Equity as at the end of the period (CB) | 2245462 | 2245462 | 1669903 | 1669903 |
| III. Equity including proposed profit distribution (coverage of loss) | 2245462 | 2245462 | 1669903 | 1669903 |


| CONSOLIDATED CASH FLOW STATEMENT | III Q | III Q cumulative | III Q | III Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
|  | from 1 Jul 2004 to 30 Sept 2004 | from 1 Jan 2004 to 30 Sept 2004 | from 1 Jul 2003 to 30 Sept 2003 | from 1 Jan 2003 to 30 Sept 2003 |
| A. Net cash flows from operating activities - indirect method | (40 750) | (825 714) | 249673 | 1374972 |
| I. Net profit (loss) | 36704 | 107512 | 19527 | 75234 |
| II. Total adjustments for: | (77 454) | (933 226) | 230146 | 1299738 |
| 1. Profit (loss) of minority shareholders | 4151 | 20946 | 4171 | 8033 |
| 2. Participation in profit (loss) of subordinated companies valued with equity method | (855) | $(3487)$ | 566 | 3371 |
| 3. Depreciation, including: | 44292 | 134253 | 44971 | 136868 |
| - appropriations of goodwill of subordinates and goodwill of subordinates (negative amount) | 6709 | 19641 | 6476 | 20851 |
| 4. Foreign exchange gains/losses | 9220 | (86 884) | 11275 | 109511 |
| 5. Interest and dividends | 41847 | 109545 | 25322 | 77461 |
| 6. (Profit) loss on investments | (14 952) | (42 438) | (22 232) | (18 134) |
| 7. Change in provisions | 10639 | (36 636) | (19 471) | (34 846) |
| 8.Change in reserves | - |  |  |  |
| 9. Change in debt securities | 67880 | (635 102) | 860055 | 1104040 |
| 10. Change in receivables from the financial institutions | 32494 | (1 344662 ) | (23 137) | 578585 |
| 11. Change in receivables from the clients and public sector | (61 950) | $(448$ 850) | (662 822) | (2075 552) |
| 12. Change in amounts due to purchase of securities with a buy- <br> back clause | 284922 | 9991 | $(628501)$ | (445 902) |
| 13. Change in stocks or shares and securities and other financial instruments | (61 007) | 56345 | 39992 | 349542 |
| 14. Change in liabilities to financial institutions | (485 616) | (630 696) | 302318 | (682 249) |
| 15. Change in liabilities to clients and public sector | 568846 | 818829 | 92297 | 229223 |
| 16. Change in liabilities due to sold securities with a buy-back clause | (410 586) | 637835 | 288778 | 1011137 |
| 17. Change in liabilities due to securities | $(133$ 807) | 377822 | 129564 | 608646 |
| 18. Change in other liabilities | 23309 | 103470 | (260 235) | 274271 |
| 19. Change in prepayments | (1650) | 33637 | 29990 | 25470 |
| 20. Change in deferred and qualified income | 5369 | (7 144) | 17245 | 40263 |
| 21. Other |  |  |  |  |
| III. Net cash flows from operating activities (I-II) - indirect method | (40750) | (825 714) | 249673 | 1374972 |
| B. Net cash flows from investment operations (I-II) |  |  |  |  |
|  | 159165 | 179354 | 21632 | 25560 |
| I. Incomes | 275622 | 378163 | 105757 | 215757 |
| 1. Sale of stocks or shares in subsidiaries | - |  | 4929 | 5242 |
| 2. Sale of stocks or shares in joint ventures |  |  |  |  |
| 3. Sale of stocks or shares in affiliates | 8040 | 8040 | 16486 | 21623 |
| 4. Sale of other stocks or shares, securities and financial instruments | 936 | 102313 | 77962 | 179488 |
| 5. Sale of intangible and tangible fixed assets | 263945 | 264819 | 3702 | 5031 |
| 6. Sale of investment in real estate and intangible assets |  |  |  |  |
| 7. Other investment incomes | 2701 | 2991 | 2678 | 4373 |


| II. Expenses | 116457 | 198809 | 84125 | 190197 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Purchase of stocks or shares in subsidiaries | 87596 | 88225 | 5833 | 12336 |
| 2. Purchase of stocks or shares in joint ventures |  |  |  |  |
| 3. Purchase of shares in affiliated | - |  | 10027 | 10027 |
| 4. Purchase of other stocks or shares, securities and financial <br> instruments | - | 14095 | 6661 | 35683 |
| 5. Purchase of intangible and tangible fixed assets | 6780 | 32510 | 33205 | 62703 |
| 6. Investment in real estate and intangible assets | 22081 | 63979 | 28399 | 69448 |
| 7. Other investments' expenses | - |  |  |  |
| III. Net cash flow from investment operations (I-II) | 159165 | 179354 | 21632 | 25560 |
| C. Net cash flow from financing activities (I-II) | (73 254) | 553499 | (491 441) | 189412 |
| I. Incomes | 70562 | 1140051 | 1094652 | 2949082 |
| 1. Long term loans received from other banks | 16479 | 427626 | 492480 | 1995851 |
| 2. Long term loans received from financial institutions, excluding banks | - |  | - | 8430 |
| 3. Issue of debt securities | 54084 | 162610 | 602172 | 944801 |
| 4. Change in subordinated liabilities in plus | - |  | - |  |
| 5. Net cash from shares' issue and payment to capital | (1) | 549815 | - | - |
| 6. Other | - |  | - |  |
| II. Expenses | 143816 | 586552 | 1586093 | 2759670 |
| 1. Long term loans repaid to other banks | 41782 | 416530 | 956238 | 2071436 |
| 2. Long term loans repaid to financial institutions, excluding banks | - |  | - |  |
| 3. Redemption of securities | 57485 | 57485 | 600784 | 600784 |
| 4. Due to other financial liabilities |  |  |  |  |
| 5. Payments due to financial leasing liabilities |  |  |  |  |
| 6. Decrease of subholding liabilities | - | - | 1134 | 1134 |
| 7. Dividends and other payments to owners | - |  | - |  |
| 8. Dividends and other participation in profit payments for minority | - |  | - | - |
| 9. Payments for allocation of the profit (diferrent from payments to owners) | - |  | - |  |
| 10. Acquisition of own shares | - | - | - | 4545 |
| 11. Other financial expenses | 44549 | 112537 | 27937 | 81771 |
| 12. Other expenses | - |  | - |  |
| III. Net cash flows from financing activities (I-II) | (73 254) | 553499 | (491 441) | 189412 |
| D. Total net cash flows ( $\mathrm{A}+/-\mathrm{B}+/-\mathrm{C}$ ) | 45161 | (92 861) | (220 136) | 1589944 |
| E. Net change in cash | 45161 | (92 861) | (220 136) | 1589944 |
| - including change in cash due to foreign exchange gains/losses | (16 845) | $(20835)$ | 68790 | 86573 |
| F. Cash at the beginning of the period | 918223 | 5056245 | 3228343 | 1418263 |
| G. Cash at the end of the period (F+/- D) | 963384 | 4963384 | 3008207 | 3008207 |

QUATERLY SHORTENED FINANCIAL STATMENT


| IX. Accruals, deferred income and qualified income |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 260972 | 260681 | 242802 | 235224 |
| 1. Costs prepayments | 24388 | 28182 | 15194 | 23513 |
| 2. Goodwill (negative figure) | - |  |  |  |
| 3. Other deferred and qualified income |  |  |  |  |
|  | 236584 | 232499 | 227608 | 211711 |
| X. Reserves | 651915 | 638357 | 865595 | 876534 |
| 1. Income tax reserves | 536499 | 522798 | 733610 | 748976 |
| 2. Other reserves | 115416 | 115559 | 131985 | 127558 |
| a) short-term | - |  |  |  |
| b) long-term | 115416 | 115559 | 131985 | 127558 |
| XI. Subordinated liabilities | 1096112 | 1135766 | 1161052 | 1114591 |
| XII. Share capital | 114853 | 114853 | 91882 | 91882 |
| XIII Payment for share capital (negative figure) |  |  |  |  |
| XIV. Own shares (negative figure) | - |  |  |  |
| XV. Supplementary capital | 1275583 | 1275584 | 748739 | 748739 |
| XVI. Revaluation capital | 8412 | (421) | 21317 | 6788 |
| XVII. Other reserve capital | 746757 | 746757 | 744922 | 744922 |
| XVIII. Net Retained earnings (Accumulated losses) | (8333) | (8 264) | (11975) | (11 975) |
| XIX. Net profit (loss) | 103336 | 70056 | 72795 | 54535 |
| Total liabilities | 28555631 | 28881342 | 25762051 | 25550039 |
| Capital adequacy ratio | 12.94 | 14.28 | 9.18 | 9.54 |
|  |  |  |  |  |
| Book value | 2240608 | 2198565 | 1667680 | 1634891 |
| Number of shares | 28713125 | 28713125 | 22970500 | 22970500 |
| Book value per share (in PLN) | 78.03 | 76.57 | 72.60 | 71.17 |
| Diluted number of shares |  | - |  |  |
|  | - |  |  |  |
| Diluted book value per share (in PLN) | - | - |  |  |
|  |  |  |  |  |
|  | as at | as at | as at | as at |
| OFF-BALANCE-SHEET ITEMS | 30 Sept 2004 end of this quarter (2004) | 30 Jun 2004 end of previous quarter (2004) | $\begin{gathered} \hline 30 \text { Sept } 2003 \\ \text { end of this } \\ \text { quarter }(2003) \end{gathered}$ | 30 Sept 2003 end of previous quarter (2003) |
| I. Off-balance-sheet liabilities extended and received |  |  |  |  |
|  | 9606527 | 9230393 | 7411671 | 7295369 |
| 1. Liabilities extended | 9144652 | 8714221 | 6884827 | 6818504 |
| a) financing | 5280153 | 4839493 | 4169146 | 4132631 |
| b) guarantees | 3864499 | 3874728 | 2715681 | 2685873 |
| 2. Liabilities received | 461875 | 516172 | 526844 | 476865 |
| a) financing | 39660 | 105175 | 107305 | 102760 |
| b) guarantees | 422215 | 410997 | 419539 | 374105 |
| II. Liabilities related to realised purchase/sale transactions | 241227073 | 217428296 | 188283888 | 177875871 |
| III. Other | 392693 | 406939 |  |  |
| - | 392693 | 406939 |  |  |
| - |  |  |  |  |
| Total off-balance-sheet items | 251226293 | 227065628 | 195695559 | 185171240 |


| PROFIT AND LOSS ACCOUNT | III Q | III Q cumulative | III Q | III Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
|  | from 1 Jul 2004 to 30 Sept 2004 | from 1 Jan 2004 to 30 Sept 2004 | from 1 Jul 2003 | from 1 Jan 2003 to 30 Sept 2003 |
| I. Interest income | 261159 | 741771 | 193337 | 654489 |
| II. Interest expense | 176807 | 515121 | 179665 | 542735 |
| III. Net interest income (I-II) | 84352 | 226650 | 13672 | 111754 |
| IV. Commission income | 80011 | 235621 | 68495 | 195963 |
| V. Commission expense | 19915 | 68874 | 20863 | 57344 |
| VI. Net commission income (IV-V) | 60096 | 166747 | 47632 | 138619 |
| VII. Profit (loss) stocks or shares, other securities and financial |  |  |  |  |
| instruments of variable income | 5774 | 26029 | 12440 | 22373 |
| 1. From subsidiaries | (117) | 19385 | 2145 | 4716 |
| 2. From joint ventures |  |  |  |  |
| 3. From affiliates | 5906 | 5916 | 10295 | 17657 |
| 4. From others | (15) | 728 |  |  |
| VIII. Profit on financial operations | 14577 | 20388 | (33 315) | 35073 |
| IX. Exchange gains/losses | 48985 | 170834 | 78688 | 166975 |
| X. Profit (loss) on banking operations | 213784 | 610648 | 119117 | 474794 |
| XI. Other operating income | 15181 | 310797 | 7616 | 39861 |
| XII. Other operating expenses | 14633 | 252427 | 3608 | 14151 |
| XIII. Overheads | 132801 | 365784 | 109672 | 316379 |
| XIV. Depreciation of tangible and intangible fixed assets |  |  |  |  |
|  | 32416 | 98209 | 33415 | 101600 |
| XV. Provisions and write-downs | 100706 | 347516 | 88931 | 200268 |
| 1. for specific provisions and to general banking risk | 77046 | 322289 | 88146 | 199287 |
| 2. revaluation of financial assets | 23660 | 25227 | 785 | 981 |
| XVI. Reversal of provisions and revaluation |  |  |  |  |
|  | 79967 | 255058 | 89928 | 212914 |
| 1. Release of provisions and general banking risk reserve |  |  |  |  |
|  | 79293 | 252992 | 89677 | 212663 |
| 2. Revaluation of financial assets | 674 | 2066 | 251 | 251 |
| XVII. Difference in provisions and revaluation appropriations and | 20739 | 92458 | (997) | (12 646) |
| XVIII. Operating profit (loss) | 28376 | 112567 | (18965) | 95171 |
| XIX. Profit (loss) on extraordinary items | 53 | 53 | 20 | 52 |
| 1. Extraordinary gains | 67 | 67 | 68 | 144 |
| 2. Extraordinary losses | 14 | 14 | 48 | 92 |
| XX. Gross profit (loss) before tax | 28429 | 112620 | (18945) | 95223 |
| XXI. Income tax | 7007 | 13653 | (11 792) | 22891 |
| 1. Current part | 12803 | 26895 |  |  |
| 2. Postponed part | (5796) | (13 242) | (11 792) | 22891 |
| XXII. Other obligatory deductions of profit (increase of loss) |  |  |  |  |
| XXIII. Participation in net profit (loss) of subordinated to equity method valuation | 11858 | 4369 | 25413 | 463 |
| XXIV. Net profit (loss) | 33280 | 103336 | 18260 | 72795 |
| Net profit (loss) (for 12 months) | 32377 |  | (236 314) |  |
| Weighted average number of ordinary shares | 24884708 |  | 22970500 |  |
| Net profit (loss) per 1 ordinary share [PLN] | 1.30 |  | (10.29) |  |
| Weighted average diluted number of ordinary shares |  |  |  |  |
| Diluted net profit (loss) per 1 ordinary share [PLN] |  |  |  |  |


| MOVEMENTS IN EQUITY | III Q | III Q cumulative | III Q | III Q cumulative |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |


| 6. General banking risk reserve as at the beginning of the period | 558000 | 558000 | 558000 | 558000 |
| :---: | :---: | :---: | :---: | :---: |
| 6.1. Movements in general banking risk reserve | - | - |  |  |
| a) increase (due to) | - | - |  |  |
| - appropriation of retained earnings | - | - |  |  |
|  | - |  |  |  |
|  | - |  |  |  |
| b) decrease (due to) | - |  |  |  |
|  | - |  |  |  |
|  | - |  | - |  |
|  | - |  |  |  |
| 6.2. General banking risk reserve as at the end of the period | 558000 | 558000 | 558000 | 558000 |
| 7. Other reserves as at the beginning of the period | 188757 | 186922 | 186922 | 794915 |
|  |  |  |  |  |
| 7.1. Movements in other reserves | - | 1835 | - | (607 993) |
| a) increase (due to): | - | 1836 |  |  |
| - profit allocation to supplementary capital | - | 1836 |  |  |
| - appropriation of profit | - |  |  |  |
| b) decrease (due to) | - | 1 | - | 607993 |
| - loss coverage | - |  | - | 607993 |
| - other | - | 1 | - |  |
|  | - |  |  |  |
|  | - |  |  |  |
| 7.2. Other reserves as at the end of the period | 188757 | 188757 | 186922 | 186922 |
| 8. Retained earnings (accumulated losses) as at the end of the period | (8 264) | (6769) | (12 443) | (607 993) |
| 8.1Profit from previous years as at the beginning of the period | 10937 | 5674 | 468 |  |
| a) changes to accounting policy | - | 5057 | - |  |
| b) adjustment of key miscalculation | (69) | 1973 | - | 468 |
| 8.2 Retained earnings as at the beginning of the period | 10868 | 12704 | 468 | 468 |
|  |  |  |  |  |
| 8.3. Changes in retained earnings | - | (1 836) | - |  |
| a) increase (due to): | - |  | - |  |
| - allocation of retained earnings | - | - | - |  |
|  | - |  | - |  |
|  | - | 1836 | - |  |
| b) decrease (due to): | - | 1836 | - |  |
| - deduction to supplementary capital | - | - | - |  |
| - deduction to general banking risk reserve | - | - | - |  |
| - transfer to the Social Fund | - |  |  |  |
| - profit allocation to shareholder dividend | - | - | - |  |
| 8.4 Retained earnings as at the end of the period | 10868 | 10868 | 468 | 468 |
| 8.5 Accumulated losses as at the beginning of the period | (19 201) | (12 443) | (12 443) | (607 993) |
| a) changes to accounting policy | - | (5 655) | - | (9 519) |
| b) adjustment of key miscalculation | - | (1 103) | - | (2 924) |
| 8.6. Accumulated losses as at the beginning of the period | (19 201) | (19 201) | (12 443) | (620 436) |
| 8.7 Movements of loss from previous years | - |  | - | 607993 |
| a) increase (due to): | - |  | - |  |
| - loss allocation from previous years for coverage | - |  | - |  |
| - | - |  | - |  |
| b) decrease (due to): | - |  | - | (607 993) |
| - coverage from reserve capital | - |  | - | (607 993) |
| - | - |  | - |  |
| 8.8 Accumulated losses as at the end of the period | (19 201) | (19 201) | (12 443) | (12 443) |
| 8.9 Retained earnings (accumulated losses) as at the end of the period | (8333) | (8333) | (11 975) | (11 975) |
| 9. Net profit (loss) | 103336 | 103336 | 72795 | 72795 |
| a) net profit | 103336 | 103336 | 72795 | 72795 |
| b) net loss |  |  |  |  |
| II. Equity as at the end of the period (CB ) | 2240608 | 2240608 | 1667680 | 1667680 |
| III Equity including proposed profit distribution (coverage of loss) | 2240608 | 2240608 | 1667680 | 1667680 |


| CASH FLOW STATEMENT | III Q | III Q cumulative | III Q | III Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
|  | from 1 Jul 2004 to 30 Sept 2004 | from 1 Jan 2004 to 30 Sept 2004 | from 1 Jul 2003 | from 1 Jan 2003 to 30 Sept 2003 |
| A. Net cash flows from operating activities - indirect method | 77381 | (649 272) | 574250 | 2242925 |
| I. Net profit (loss) | 33280 | 103336 | 18260 | 72795 |
| II. Total adjustments for: | 44101 | (752 608) | 555990 | 2170130 |
| 1. Participation in profit (loss) of subordinated companies priced with equity method | (11 858) | (4 369) | (25 413) | (463) |
| 2. Depreciation | 32416 | 98209 | 33415 | 101600 |
| 3. Foreign exchange gains/losses | 10626 | (83 927) | 14507 | 109511 |
| 4. Interest and dividends | (1979) | 39827 | 12051 | 38899 |
| 5. (Profit) loss on investments | (14976) | (42 421) | (13 798) | (17 896) |
| 6. Change in reserves | 13197 | (22 539) | (31 486) | (71 733) |
| 7. Change in debt securities | 48245 | (488 953) | 875588 | 1115399 |
| 8. Change in receivables from the financial institutions | (33 011) | (1318 655) | (132 799) | 394132 |
| 9. Change in receivables from the clients and public sector | 5769 | (191 556) | (545 613) | (733 781) |
| 10. Change in amounts due in respect of purchase of securities with a buy back clause | 284922 | 9991 | $(628501)$ | $(445614)$ |
| 11. Change in stocks or shares and securities and other financia instruments | (49 983) | 63991 | 3571 | 385174 |
| 12. Change in liabilities to the financial institutions | (363 401) | (627 308) | 518646 | (363 941) |
| 13. Change in liabilities to the clients and public sector | 525837 | 626722 | 80271 | 161089 |
| 14. Change in liabilities due to sold securities with a buy-back clause | $(410586)$ | 637835 | 288778 | 1011137 |
| 15. Change in liabilities due to securities | (81 184) | 365127 | 46619 | 244240 |
| 16. Change in other liabilities | 100617 | 190187 | 41251 | 163950 |
| 17. Change in prepayments | (14 635) | (5 634) | 3006 | 27499 |
| 18. Change in deferred and qualified income | 4085 | 865 | 15897 | 50928 |
| 19. Other |  |  |  |  |
| III. Net cash flows from operating activities ( $1+/-$ II) - indirect method | 77381 | (649 272) | 574250 | 2242925 |
| B. Net cash flows from investment operations (I-II) |  |  |  |  |
|  | 164925 | 149816 | 48548 | 68420 |
| I. Incomes | 275826 | 390835 | 106396 | 218333 |
| 1. Sale of stocks or shares in subsidiaries |  |  | 4697 | 5010 |
| 2. Sale of stocks or shares in joint ventures |  |  |  |  |
| 3. Sale of stocks or shares in affiliates | 8040 | 8040 | 16486 | 21623 |
| 4. Sale of other stocks or shares, securities and other financial assets | 937 | 97191 | 77940 | 179466 |
| 5. Sale of intangible and tangible fixed assets | 263078 | 263218 | 3352 | 4097 |
| 6. Sale of investment in real estate and intangible assets |  |  |  |  |
| 7. Other incomes | 3771 | 22386 | 3921 | 8137 |
| II. Expenses | 110901 | 241019 | 57848 | 149913 |
| 1. Purchase of stocks or shares in subsidiaries | 87594 | 145527 | 5643 | 12146 |
| 2. Purchase of stocks or shares in joint ventures |  |  |  |  |
| 3. Purchase of shares in affiliated |  |  | 805 | 10027 |
| 4. Purchase of other stocks or shares, securities and financial instruments |  | 14095 | 1638 | 22235 |
| 5. Purchase of intangible and tangible fixed assets | 2019 | 18840 | 21362 | 36057 |
| 6. Investment in real estate and intangible assets | 21288 | 62557 | 28400 | 69448 |
| 7. Other investments' expenses |  |  |  |  |
| III. Net cash flows from investment operations (I-II) | 164925 | 149816 | 48548 | 68420 |


| C. Net cash flows from financing activities |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (210 367) | 396105 | (826 510) | (689 910) |
| I. Incomes | (1) | 729229 | 56340 | 1242306 |
| 1. Long term loans received from other banks | - | 90888 | 26140 | 1200676 |
| 2. Long term loans received from financial institutions, excluding banks | - | - | - | 8430 |
| 3. Issue of debt securities | - | 88526 | 30200 | 33200 |
| 4. Change in subordinated liabilities in plus |  |  |  |  |
| 5. Net cash from shares' issue and payment to capital | (1) | 549815 |  |  |
| 6. Other incomes | - | - |  |  |
| II. Expenses | 210366 | 333124 | 882850 | 1932216 |
| 1. Long term loans repaid to other banks | - | 49831 | 848170 | 1850995 |
| 2. Long term loans repaid to financial institutions, excluding banks | 190249 | 221080 | 18708 | 29640 |
| 3. Redemption of securities | - |  |  |  |
| 4. Due to other financial liabilities | - | - | - |  |
| 5. Payments due to financial leasing liabilities | - | - |  |  |
| 6. Decrease of subholding liabilities | - |  |  |  |
| 7. Dividends and other payments to owners | - | - | - |  |
| 8. Payments for allocation of the profit (diferrent than payments to owners) | - | - - | - |  |
| 9. Acquisition of own shares | - | - - | - | 4545 |
| 10. Other financial expenses | 20117 | 62213 | 15972 | 47036 |
| III. Net cash flows from financing activities (I-II) | (210 367) | 396105 | (826 510) | (689 910) |
| D. Total net cash flows ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | 31939 | (103 351) | (203 712) | 1621435 |
| E. Net change in cash | 31939 | (103 351) | (203 712) | 1621435 |
| - including change in cash due to foreign exchange | (16 845) | (20 835) | 68790 | 86573 |
| F. Cash at the beginning of the period | 4903 [4] |  | ШІاயாய\| 197723 | ШІاயயाய 372576 |
| G. Cash at the end of the period (F+D) | 49 [ [82 |  |  |  |

# COMMENTARY <br> TO THE CONSOLIDATED QUARTERLY REPORT Q3 2004 

## Methodology Used in the Consolidated Quarterly Report

The Consolidated Quarterly Report comprises the balance sheet, the income statement, the statement of change in equity, and the cash flow statement prepared in accordance with the following:

- Accountancy Act of 29 September 1994 (Journal of Laws No. 121, item 591, as amended);
- Banking Law dated 29 August 1997 (Journal of Laws No. 140, item 939, as amended);
- Regulation of the Minister of Finance dated 10 December 2001 concerning specific accounting rules for banks (Journal of Laws No. 149, item 1673, as amended);
- Regulation of the Minister of Finance dated 12 December 2001 concerning rules of drawing up consolidated financial statements of banks and consolidated reports of financial holdings (Journal of Laws No. 152, item 1728);
- Regulation of the Minister of Finance dated 10 December 2003 concerning rules of provisioning against the risk related to banks' operations (Journal of Laws No. 218, item 2147);
- Regulation of the Minister of Finance dated 12 December 2001 concerning specific rules of recognition, methods of valuation, scope of disclosure, and mode of presentation of financial instruments (Journal of Laws No. 149, item 1674, as amended);
- Corporate Income Tax Law dated 15 February 1992 (Journal of Laws No. 106, item 482, as amended);
- Regulation of the Minister of Finance dated 12 December 2001 concerning the model chart of accounts for banks (Journal of Laws No. 152, item 1727);
- Regulation no $\mathrm{Nr} 6 / 2001$ of the Commission for Banking Supervision dated 12 December 2001 concerning specific rules of calculating banks' capital base with reference to the instructions presented in the General Inspectorate's of Banking Supervision letter no NB-BNP-III-523-28/582/04 to the banks, dated 6 September 2004.
- Regulation of the Council of Ministers dated 16 October 2001 concerning current and periodic reports submitted by issuers of securities (Journal of Laws from 2001 No. 139, item 1569 , as amended);
- Regulation of the Council of Ministers dated 16 October 2001 concerning specific conditions to be met by issue prospectuses and abridged prospectuses (Journal of Laws No. 139, item 1568, as amended).

The data contained in the Report were prepared in line with binding accounting regulations, according to the rules of valuation of assets and liabilities and measurement of the net financial profit as at the balance sheet date, taking account of adjustments in respect of provisions, including the deferred income tax provision mentioned in the Accountancy Act and asset revaluation appropriations.

A detailed description of the accounting policies and the valuation methodology used by the BRE Bank SA Capital Group ("Group") are presented in the Half-yearly Consolidated Financial Statements of the BRE Bank SA Group as at 30.06 .2004 published on 30 September 2004.

## EUR Exchange Rates Used in Translation

The exchange rates used to convert data presented in the Report into the EUR:

- assets and liabilities items of the balance sheet were converted according to the mid rate prevailing on 30 September 2004 quoted by the National Bank of Poland (NBP), i.e., 4.3832 PLN to 1 EUR (data at 30 September 2003 at the rate of 4.6435 PLN to 1 EUR);
- income statement items for the nine months of 2004 were converted according to the arithmetic mean of the mid rates quoted by NBP on the last day of each of the nine months of 2004, i.e., 4.6214 PLN to 1 EUR (data at 30 September 2003 at the rate of 4.3618 PLN to 1 EUR).


## Structure of the BRE Bank SA Group

Pursuant to the requirements of the Accountancy Act, the Group comprises all subsidiaries and affiliates important from the viewpoint of financial statements, other than those acquired with the sole purpose to be sold.
Pursuant to the requirements of the Regulation of the Minister of Finance dated 12 December 2001 concerning rules of drawing up consolidated financial statements of banks and consolidated reports of financial holdings, those subsidiaries and affiliates which meet the criteria of classification as banks, credit institutions, financial institutions, or auxiliary banking service provider in the sense of the Banking Law are covered by the consolidated financial statements.

The structure of the Group did not change compared to that presented in the Q2 2004 report. The number of Group companies covered by the consolidated financial statements Q3 2004 is bigger than in Q3 2003. In Q4 2003, three new companies joined the Group: BRE Finance France SA, TV-TECH Investment Sp. z o.o., and CERI Sp. z o.o. (The companies' core business is presented in detail in the Introduction to the Half-yearly Consolidated Financial Statements of the BRE Bank SA Group as at 30.06 .2004 published on 30 September 2004).

## Comparability of Financial Data

The data presented in the Report (other than differences due to changes in the structure of the Group in 2003) are comparable, including the change concerning the presentation of embedded instruments. For the sake of comparability of financial data, respective balance sheet and income statement items at 30 September 2003 is adjusted. As a result of the adjustment, the net profit at 30 September 2003 increased by PLN 6,642 thousand compared to the originally published reports. The retained profit decreased respectively by PLN 9,519 thousand at 30 September 2003.

## Factors and Events that Materially Affected the Profitability of the Group in Q3 2004

At the end of the 3-d quarter of the current year the Group achieved a net after tax profit of PLN 107,512,000, whereas the dominant company (BRE Bank SA) attained a net profit of PLN $103,336,000$. The net after tax performance of the Group and of the BRE Bank in the 3-d quarter was approximately $21 \%$ better than that accomplished in the preceding quarter. It was also about $42 \%$ superior to the results achieved by the end of the same quarter of the previous year.

The most significant factors behind such performance in the 3-d quarter of 2004 were the following:

- Interest income - In the 3-d quarter of the current year the interest income of the Group increased by $6.0 \%$, which was decisively due to the clear incremental growth of this item at the BRE Bank (by close to $34 \%$ ). This reflects the visible effect of the increases of the interest rates of the National Bank of Poland (NBP), which occurred in the course of the current year, and also the growth at the BRE Bank of the average balances of interest bearing assets, such as deposits at the banks (by $5.2 \%$ ), loans by $1.6 \%$, and also the perceptible growth of the net interest margin from $1.1 \%$ at the end of June to $1.2 \%$ by the end of September of the present year. As a result of these factors the interest income generated from bank deposits was approximately $20 \%$ higher than in the preceding quarter, whereas interest income from loans granted was approximately $8 \%$ higher. The performance of debt securities, accounted for as part of interest income/loss was negative in the reported quarter (PLN 800,000.00 capital loss), whereas interest accrued on the account of debt securities, which amounted to PLN 29 million, was approximately $45 \%$ higher.
The companies, which generate interest income substantially contributing to the performance of the Group, traditionally include BRE Leasing (about PLN 60 million), Rheinhyp-BRE Bank Hipoteczny mortgage bank (about PLN 23 million), Intermarket Bank AG (PLN 16 million). Substantial items also comprise the interest paid to investors by BRE International Finance (amounting to approximately PLN 29 million) and by BRE Finance France (about PLN 18 million), which represent a charge decreasing the interest income of the Group.
- Commission income - A more favourable commission performance throughout the Group than in the previous quarter was the effect of lower commission costs at the BRE Bank in the 3-d quarter of the current year, and also of increased commission proceeds obtained in the 3-d quarter by the other companies of the Group (approximately by PLN 8 million higher than in the previous quarter). At the BRE Bank the contribution of the retail banking business to the generation of commission income continues to grow. By the end of the 3-d quarter almost $86 \%$ of the proceeds on the account of the performance of payment card services (PLN 29 million), over $34 \%$ of the commissions for the preparation of loans (PLN 16 million), over $22 \%$ of the commission fees attached to bank transfers within the country and of the commission charges for the keeping customer bank accounts, were generated by the mBank and the Multibank. On the costs side of the commission performance account, almost half of the charges consist of the expenses attached to the handling of payment card services (commission fees paid to the organisations that issue the cards and provide the supporting services, such as POLCARD, VISA), out of which $94 \%$ is paid by the mBank and by the Multibank.
Amongst the companies of the Group significant commission income (after consolidation adjustments) is generated by the Intermarket Bank (PLN 18 million), Dom Inwestycyjny (PLN 15 million), Transfinance a.s. (PLN 12 million).
- Gain/loss on financial operations - The improvement of the performance on financial operations as compared to the preceding quarter was due, above all, to the more favourable valuation of the portfolio of securities held on the trading book at the BRE Bank, as to the valuation of transactions in derivatives. The improved consolidated performance on financial operations was due above all to the result of the adjustments on consolidation.
- Other operating income/expenses - The fact that this item presents a higher value in the consolidated statement than in the figures presented by the dominant company is due to the
income obtained by the Skarbiec Asset Management Holding (approximately PLN 39 million), mainly on the account of asset management done by the companies belonging to the holding company, as well as to the income gained by the PTE Skarbiec Emerytura (approximately PLN 28 million).
- Overhead costs of operation of the Group - The costs of operation of the Group in the 3-d quarter of the current year remained on the same level as in the preceding quarter, whereas at the BRE Bank they were slightly higher (by $2.3 \%$ ). Their increase at the BRE Bank was mainly caused by leasing payments for the buildings that were sold in July and are currently leased. On the other hand, there is no depreciation on these buildings. Other tangible cost items were maintained on a lower level than in the previous quarter. The overhead costs of operation of the other companies of the Group were also approximately $5 \%$ lower.
- The corporate income charge on the account of the financial performance of the Group - as at the end of the 3-d quarter of the year 2004 amounted to PLN 41,489,000, out of which the current part of the tax burden amounts to PLN 42,596,000, whereas the deferred tax part represents PLN $-1,107,000$. The corporate income tax charge on the profit and loss account of the BRE Bank per end of the 3-d quarter of 2004 amounts to PLN 13,653,000. This tax burden, in turn, consists of the current corporate income tax charge of PLN $26,895,000$ and of deferred tax amounting to PLN $-13,242,000$. Owing to the fact that the current corporate income tax liability has been reduced by the tax collected on the account of dividend receipts of the Bank and by the tax collected on the account of the Bank's income from foreign sources, the corporate income tax advance payable amounted to PLN 1,294,000. In compliance with the provisions of the Act on the EU Guarantee Fund, enacted in May of the present year, already in the 2-d quarter of the year 2004 the Bank included on the deferred tax account the assets determined on the basis of the amount corresponding to value of $8 \%$ of the total amount of the specific provisions not eligible to be charged to tax deductible costs of income, which were formed to provide cover for the amounts receivable on the account of credits (loans) and guarantees (pledges) classified as pertaining to the category of unrecoverable and doubtful receivables, according to their condition as at the date of 31 December 2003. These assets exerted a positive impact upon the net after tax performance of the Bank also in the 3-d quarter.
- Participation in profits/losses of subsidiary companies subject to the equity method of
valuation - The analysis of this item enables to observe the impact of the financial condition of the subsidiary companies valued by the equity method of accounting upon the financial performance (profit/loss account). (In the individual company financial statement the participation in profits/losses of all the subsidiary companies valued by this method is accounted for. In the consolidated statement, in turn, the different particular items of the profit and loss accounts of the companies subject to consolidation are recorded as being contained in the respective balances of the consolidated report, whereas the item in question presents only the participation in the financial results (profits/losses) of the companies not subject to consolidation). At the end of the 1 -st quarter of the present year the participation in the profits/losses of subsidiary companies valued by the equity method of accounting presented the aggregate negative value of PLN 11,193,000, which indicated the participation totalling that amount in the losses generated by the respective companies, whereas by the end of the 2nd quarter of the current year that negative value was reduced to PLN 7,489,000. Subsequently, by the end of the 3-d quarter of the present year the same balance already attained the positive value of $\operatorname{PLN} 4,369,000$.

Selected items of the profit and loss account for the 3-d quarter of 2004 by business segments of the operating activities of the Group of BRE Bank SA are presented in the table on page 10.

In the 3-d quarter of the current year there was not any increase of the assets of the Group and BRE Bank.

The value of receivables due from the sector of financial institutions and from the nonfinancial customers sector, as at the end of September, both in the consolidated statement and at the BRE Bank, did not change to any significant extent. Apart from the interest rate increases, which were restraining the demand for credit (loans), the lack of change of the value of these items was also a consequence of the impact of the decline of foreign exchange rates. (At the BRE Bank over $40 \%$ of the receivables due from the sectors of financial institutions and of non-financial customers consists of accounts receivable denominated in foreign currencies). As an effect of the above described situation, the balance of foreign currency receivables from the sectors of financial institutions and of non-financial customers decreased by approximately $7 \%$, whereas the PLN receivables increased over the same period by approximately $4 \%$. One may also note the above-indicated growth (by $1.6 \%$ ) of the average balance of the loans portfolio of the Bank (loans to financial institutions and nonfinancial customer sector). The portfolio quality was also improved. The share of doubtful loans decreased to $13.3 \%$ by the end of September (whereas at the end of the previous quarter it represented $14.8 \%$ ). The value of the consolidated portfolio was most strongly influenced by the loans granted by the mortgage bank Rheinhyp-BRE Bank Hipoteczny (PLN 1,700 millions), as well as by the receivables of BRE Leasing (PLN 1,500 millions) and of Intermarket Bank AG (PLN 690 millions).

The acquisition of $50 \%$ of the shares of Rheinhyp-BRE Bank Hipoteczny (ca. PLN 88 million) and the purchase of shares followed by a capital injection to the company BRELBUD Sp. z o.o. amounting to PLN 47.8 millions (the capital injection was subsequently followed by the formation of the corresponding provision of PLN 23 millions) were shown under the item presenting shares and equity participation in subsidiary companies.

The reduction of liabilities to the sector of financial institutions stems, above all, from the decrease of short-term foreign exchange deposits kept at the BRE Bank, which amounted to $25 \%$. The balance of PLN deposits of the sector of financial institutions remained unchanged. The liabilities of the other companies of the Group due to financial institutions decreased by approximately $10 \%$.

The growth of deposits from the sector of non-financial customers continues to persist, as they increased both in the consolidated statement and at the BRE Bank by about $4 \%$. At the BRE Bank such growth is due to a greater degree to corporate deposits (ca. 6\%) and to a lesser degree to deposits from individual private persons ( $2.1 \%$ ), whereby the deposits of the clients of the mBank and of the Multibank increased by approximately $4 \%$, while those of Private Banking clients grew by about $1 \%$. The liabilities to customers of the other companies of the Group increased by approximately $13 \%$, but their impact upon the consolidated figures is not very big (just under 4\%).

## Off-Balance Sheet Liabilities

The value of off-balance sheet liabilities related to purchase/sale transactions stated at PLN 240 billion in the accounts as at 30 September 2004 mainly includes the liabilities of the holding company adjusted for inter-Group transactions. It is partly "overstated" (by approximately PLN 85 billion) as some items are not netted off in the presentation, pursuant to the Instructions for Drafting Banks' Reports in Conjunction with the Model Chart of Accounts issued by NBP's General Inspectorate of Banking Supervision. This applies to foreign currencies and zlotys as well as interest to be received.
The netted value of off-balance sheet items, i.e., PLN 156 billion, represents the nominal value of derivative transactions and interest streams related to the following instruments:
a) Spot and forward transactions (PLN and FX to be paid out) - PLN 30 billion;
b) Forward Rate Agreements (FRA) - PLN 58 billion;
c) Interest Rate Swaps (IRS) interest paid - PLN 55 billion;
d) FX options - PLN 9 billion;
e) Other - PLN 4 billion.

The market value of derivative transactions is set as at each balance sheet date and reported in the income statement and under relevant balance sheet items.
The risk related to those transactions is mainly measured in terms of sensitivity to the volatility in their market value. The Bank performs a regular analysis of the behaviour of relevant portfolios (stress-testing) and uses the value-at-risk assessment methodology.
The Bank also complies with the norms of acceptable fx risk set by the Banking Supervision Commission as well as internal limits of open fx positions.

## Adjustments for Provisions

At 30 September 2004, amounts written off by the Group as specific provisions for loans and guarantees and the revaluation of financial assets amounted to PLN 392,967 thousand, including PLN 367,740 thousand written off as specific provisions (for loans, guarantees, and securities acquired in the primary market and recognised under receivables) and PLN 25,227 thousand written off as revaluation of financial assets. Provisions released by the Group at 30 September 2004 were PLN 277,770 thousand, including specific provisions for loans and guarantees and for general risk at PLN 275,537 thousand and revaluation of financial assets at PLN 2,233 thousand.
At BRE Bank SA at 30 September 2004, total write-offs for provisions amounted to PLN 347,516 thousand, including PLN 322,289 thousand written off as specific provisions (for the items listed above) and PLN 25,227 thousand written off as revaluation of financial assets (provision for repayable contributions to capital of BREL-BUD Sp. z o.o in amount of PLN 23,211 thousand). Provisions released were PLN 255,058 thousand, including provisions for loans and guarantees at PLN 252,992 thousand and revaluation of financial assets at PLN 2,066 thousand.

## Cash Flow Statement

In both the stand-alone and the consolidated cash flow statement, "Other financial expenses" includes the cost of interest paid on liabilities in respect of long-term loans and subordinated liabilities. As a result, the level of $5 \%$ of total financial expenses was exceeded by $13.68 \%$ at the holding company and by $14.19 \%$ in the Group.

The level of $5 \%$ of total income from investing activities was exceeded by $0.73 \%$ in the Bank's cash flow statement under "Other investment income" due to dividend received by the Bank.

## Major Events of Q3 2004

- on 5 July 2004 BRE Bank SA acquired shares in BRELBUD Sp. z o.o. ( $75 \%$ from TeleTech Investment Sp. z o.o. and i $25 \%$ from BRE Leasing Sp. z o.o.). After the acquisition BRE Bank holds $100 \%$ of Company's share capital and votes during the partners meetings. After an extra payment to share capital made by BRE Bank the value of Banks engagement in shares and extra payment of the Company amounts PLN 47,800 thousand. The investment is considered as a short term.
- On 12 July 2004 BRE Bank and EUROHYPO signed the final sale agreement. Under that agreement, BRE Bank acquired from EUROHYPO 675,000 RHEINHYP-BRE Bank Hipoteczny shares with the nominal value of PLN 100 per one. (Conditional preliminary agreement on sale Rheinhyp-BRE Bank Hipoteczny's shares was signed on 29 January 2004, now all conditions precedent were fullfiled). Acquired shares constitute $50 \%$ of initial capital and votes on general meeting of RHEINHYP-BRE Bank Hipoteczny SA. Total amount of acquired Shares amounted to PLN 87.54 million. After the transaction BRE Bank holds $100 \%$ of share capital and votes during general meeting of RHEINHYPBRE Bank Hipoteczny.
- On 20 July 2004 BRE Bank sold to ITI Bond Finance Sp. z o.o. all held 561 bonds issued by ITI Holdings for their total nominal value of US\$ 28,050,000 (PLN 100,713,525 at the mid exchange rate of the National Bank of Poland quoted on 20 July 2004) plus accrued interest. In exchange, BRE Bank SA acquired, for their nominal value, 568 bonds issued by ITI Bond Finance Sp. z o.o. with a total nominal value of US\$ 28,400,000 (PLN 101,970,200 at the mid exchange rate of the National Bank of Poland quoted on 20 July 2004). The acquired bonds have a maturity of 4 years. The debt under the bonds is secured with a guarantee issued by ITI Holdings S.A. and registered pledge on shares in TVN Sp. z o.o. representing $8.57 \%$ of this company's share capital. As a result of the transaction, the unsecured ITI Holdings were converted into ITI Bond Finance secured with a guarantee of ITI Holdings and registered pledge on shares of TNV Sp. z o.o.
- On 26 July 2004 the District Court in Warsaw, 20th Commercial Division gave its decision in the case of claims lodged by Art-B Sp. z o.o. in liquidation against BRE Bank SA. The original claims amounted to PLN $99,077,860$ plus statutory interest as of September 1991. In the course of the litigation, the plaintiff added other amounts of claims. The court stopped the proceedings under the original claims and dismissed the other claims as overdue and ungrounded based on available evidence. The court decision is not legally valid.
- On 9 September 2004 BRE Bank sold 2,037,638 shares of Billbird S.A with a nominal value of PLN 1 each share to Polcard S.A. Sold shares constitute $45.38 \%$ of the share capital of Billbird S.A and allow to execute $45.38 \%$ of all votes during shareholder meetings. Shares were sold for the total sum of PLN 8,934 thousand. Value of sold shares in the books of BRE Bank amounted to PLN 3,028 thousand. After mentioned above transaction BRE Bank does not hold any shares in Billbird S.A.
- On 16 September 2004 were registered the decrease of the initial capital of Centrum Rozliczeń i informacji CERI Sp z o.o. a subsidiary of BRE Bank from PLN 12,066 thousand to PLN 6,033 thousand by reducing the nominal value of each share from PLN

1,000 to PLN 500 . Under the terms of the resolution of the Partners Meeting of CERI, BRE Bank carryed out an extra payment to the capital at PLN 6,033 thousand which are included in initial capital of CERI. Total value of CERI shares in the books of BRE Bank after registration of initial capital decrease and after an extra payment is PLN 12,066 thousand.

## Major Events after the Balance Sheet Date Not Disclosed in the Balance Sheet or the Income Statement

On 18 October 2004 BRE Finance France SA placed at BRE Bank SA a financial deposit in the amount of EUR 224,340,750 EUR (i.e. PLN 962,152,608 which value derives from the National Bank of Poland rate at 18 October 2004). The deposit comes from Eurobonds issued by BRE Finance France on 18 October 2004 with nominal value EUR 225,000,000 EUR (i.e. PLN $964,980,000$ which value derives from the National Bank of Poland rate at 18 October 2004). The deposit was made to fulfill obligation coming off from guarantee put out by BRE Bank SA. In accordance with the mentioned agreement, the amount of deposit shall remain the property of BRE Bank SA until the bond repayment date in 2007. The deposit placing BRE Finance France SA shall receive interest in quarterly periods, based on a 3 M variable EURIBOR rate, with an additional buyout bonus of EURO 659,250.00 (i.e. PLN 2,827,391 the value in PLN derives from the National Bank of Poland rate at 18 October 2004).

## Material Share Packages

Commerzbank AG was a shareholder holding over $5 \%$ of the share capital and votes at the General Meeting of Shareholders. Commerzbank AG holds $72.16 \%$ of the share capital and votes of BRE Bank SA.

## Change in Stocks and Options Held by Managers and Supervisors

## Bank's Management Board Supervisory Board

| Number of stocks held as at 30 June 2004 | 90,915 | 24,034 |
| :--- | ---: | ---: |
| Number of stocks acquired in Q3 | 0 | 0 |
| Number of stocks sold in Q3 | 0 | 0 |
| Number of stocks held as at 30 September 2004 | $\mathbf{9 0 , 9 1 5}$ | $\mathbf{2 4 , 0 3 4}$ |
| Number of options held as at 30 June 2004 | 152,600 | 0 |
| Number of options acquired in Q3 | 33,600 | 0 |
| Number of options sold in Q23 |  | 0 |
| Number of options held as at 30 September 2004 | $\mathbf{1 8 6 , 2 0 0}$ | $\mathbf{0}$ |

## Proceedings before a Court, Arbitration Body, or Public Administration Authority

The total value of the Bank's receivables or liabilities disputed in proceedings before a court, an arbitration body or a public administration authority is less than $10 \%$ of the Bank's equity. As a creditor, the Bank takes part in bankruptcy, restructuring and bill-of-exchange proceedings whose total amount (including interest) is PLN 416,983 thousand.

## Transactions with Associated Entities Exceeding the Equivalent of EUR 500,000 Not in the Course of Regular Business Operations (Atypical)

In Q3 2004, there were no transactions with associated entities in excess of the PLN equivalent of EUR $500,000.00$ other than typical and regular transactions at market prices, whose nature or parameters would be unrelated to regular business operations of the Bank.

## Credit and Loan Guarantees, Other Guarantees Granted in Excess of 10\% of the Equity

The Bank's exposure under extended guarantees in excess of $10 \%$ of the equity at 30 September 2004 relates to:

- two guarantees of the redemption of eurobonds issued by order of BRE International Finance B.V. (issuer of eurobonds), a $100 \%$-owned subsidiary of BRE Bank SA, totalling EUR 325 million. The first guarantee of EUR 200 million took effect in June 2000 and its term is indefinite; the other guarantee of PLN 125 million expires in November 2004.
- a guarantee of the redemption of eurobonds issued by order of BRE Finance France SA (issuer of eurobonds), a subsidiary of BRE Bank SA. The guarantee, totalling EUR 200 million, took effect in November 2003 and expires in November 2006.
Additionally, the guarantee of the redemption of eurobonds issued by order of BRE Finance France (issuer of eurobonds) took effect in October 2004. This guarantee amounts to EUR 225 million and expires in 2007.


## Factors Affecting the Results in the Coming Quarter

Other than the day-to-day operations of the Bank and the companies of the Group, no events that might significantly affect the results of the quarter are expected to occur in Q4 2004.

BRE Bank SA Group
30 September 2004 r.
Selected items of Income Statement by Business Line

|  | Corporate Banking | Investment Banking | Strategic Investments | Proprietary Investments | Private Banking and Retail Banking | Other, not allocated to segments | Consolidation adjustments elimination of intragroup transactions | $\begin{gathered} \hline \hline \text { BRE Bank SA } \\ \text { Group } \\ \text { Total } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Result on banking operations including provisions | 340235 | 289968 | (16 141) | 28523 | 86402 | (21 521) | (16 501) | 690966 |
| 2. Overhead costs and depreciation | (205 713) | (55 040) | (68 551) | (6 683) | (128 263) | (202 000) | 35610 | (630 640) |
| 3. Pre-tax profit (loss) | 91098 | 217275 | (20017) | 19447 | $(66185)$ | $(46121)$ | $(29036)$ | 166460 |
| 4. Income tax |  |  |  |  |  |  |  | (41 489) |
| 5. Share in the profit (loss) of subsidiaries valued at equity | 0 | 0 | (4 160) | 8529 | 0 | 0 | (732) | 3637 |
| 6. Net profit (loss) |  |  |  |  |  |  |  | 107512 |

