## (for capital group with the bank as the parent)

Pursuant to Art. 57.2 and Art. 58.1 of the Regulation of the Council of Ministers dated 16 October 2001 (Journal of Laws No. 139, item 1569 and No. 31, item 280 (from year 2002),

The Management Board of BRE Bank S.A. publishes this Quarterly Report for Q2 2004

|  | [000] PLN |  | [000] EUR |  |
| :---: | :---: | :---: | :---: | :---: |
| SELECTED FINANCIAL DATA | II Q cumulative | II Q cumulative | II Q cumulative | II Q cumulative |
| (current year) | from 1 Jan 2004 to 30 Jun 2004 | from 1 Jan 2003 to 30 Jun 2003 | from 1 Jan 2004 to 30 Jun 2004 | from 1 Jan 2003 to 30 Jun 2003 |
| I. Interest income | 641454 | 582268 | 135582 | 135066 |
| II. Commission income | 208873 | 169560 | 44149 | 39332 |
| III. Profit (loss) on banking activity | 521203 | 435491 | 110165 | 101019 |
| IV. Operating profit (loss) |  |  |  |  |
|  | 125767 | 117080 | 26583 | 27158 |
| V. Gross profit (loss) before tax | 112837 | 102749 | 23850 | 23834 |
| VI. Net profit (loss) | 70808 | 55707 | 14966 | 12922 |
| VII. Net cash from operating activities | (742 046) | 1125299 | $(156844)$ | 261030 |
| VIII. Net cash from investing activities | 15277 | 3928 | 3229 | 911 |
| IX . Net cash from financing activities | 660947 | 680853 | 139703 | 157934 |
| X. Total net cash flow | (65 822) | 1810080 | (13913) | 419875 |
| XI. Total assets | 33019774 | 29078718 | 7269555 | 6524280 |
| XII. Amounts due to the Central Bank |  | 862 |  | 193 |
| XIII. Amounts to the financial institutions | 6864652 | 6730293 | 1511306 | 1510050 |
| XIV. Amounts to the non-finanial and public sector | 12367933 | 10602236 | 2722895 | 2378783 |
| XV. Equity | 2202372 | 1632827 | 484869 | 366351 |
| XVI. Share capital | 114853 | 91882 | 25286 | 20615 |
| XVII. Number of shares | 28713125 | 22970500 | 28713125 | 22970500 |
| XVIII. Book value per share (in PLN/EUR) | 76.70 | 71.08 | 16.89 | 15.95 |
| XIX. Diluted book value per share (in PLN/EUR) |  |  |  |  |
| XX. Solvency ratio | 11.51 | 8.88 | 11.51 | 8.88 |
| XXI. Profit (loss) per ordinary share (in PLN/EUR) | 2.47 | 2.43 | 0.52 | 0.56 |
| XXII. Diluted profit (loss) per ordinary share (in PLN/EUR) |  |  |  |  |
| XXIII. Dividend declared or paid out per ordinary share (in PLN/EUR) |  |  |  |  |


|  | as at | as at | as at | as at |
| :---: | :---: | :---: | :---: | :---: |
| CONSOLIDATED BALANCE SHEET [PLN'000] | 30 Jun 2004 end of this quarter (2004) | 31 Mar 2004 end of previous quarter (2004) | $\begin{aligned} & 30 \text { Jun } 2003 \\ & \text { end of this } \\ & \text { quarter } \\ & (2003) \end{aligned}$ | 31 Mar 2003 end of previous quarter (2003) |
| Assets |  |  |  |  |
| I. Cash and balances with the Central Bank | 466674 | 610985 | 640187 | 497489 |
| II. Debt securities eligible for rediscounting at the Central Bank | 84773 | 60888 | 101302 | 104684 |
| III. Receivables from financial institutions | 5698616 | 4952416 | 3972325 | 4029037 |
| 1. Short-term | 5403506 | 4670923 | 3003561 | 3212054 |
| a) Current | 2370457 | 2743761 | 2171685 | 2114013 |
| b) Other short-term | 3033049 | 1927162 | 831876 | 1098041 |
| 2. Long-term | 295110 | 281493 | 968764 | 816983 |
| IV. Receivables from clients | 14138662 | 13803709 | 13348749 | 13065569 |
| 1. Short-term | 8183040 | 7725672 | 8119474 | 7727856 |
| a) Current | 1819851 | 1591639 | 2013389 | 1712100 |
| b) Other short-term | 6363189 | 6134033 | 6106085 | 6015756 |
| 2. Long-term | 5955622 | 6078037 | 5229275 | 5337713 |
| V. Receivables from the public sector | 1578869 | 1576016 | 48434 | 51651 |
| 1. Short-term | 1553941 | 1553885 | 38628 | 40093 |
| a) Current receivables | 3699 | 6791 | 6274 | 7462 |
| b) Other short-term | 1550242 | 1547094 | 32354 | 32631 |
| 2. Long-term | 24928 | 22131 | 9806 | 11558 |
| VI. Receivables under purchased securities with a buy-back clause | 529249 | 1769 | 115014 | 17289 |
| VII. Debt securities | 4451827 | 4666549 | 4859179 | 4940079 |
| VIII. Receivables from subordinated entities subject to equity accounting valuation | 59483 | 34091 | 17490 | 17981 |
| 1. Subsidiaries | 15024 | 5960 | 2884 | 1707 |
| 2. Joint-ventures |  |  |  |  |
| 3. Affiliates | 44459 | 28131 | 14606 | 16274 |
| IX. Stocks and shares in subsidiaries subject to equity accounting valuation | 159848 | 100225 | 104757 | 89322 |
| X. Stocks and shares in joint ventures subject to equity accounting valuation |  |  |  |  |
| XI. Stocks and shares in associates subject to equity accounting valuation | 4392 | 4799 | 28686 | 25823 |
| XII. Stocks or shares in other entities | 10209 | 11725 | 24437 | 13856 |
| XIII. Other securities and financial assets | 2656801 | 2574903 | 2788722 | 2968411 |
| XIV.Intangible fixed assets, including: | 280596 | 265169 | 294574 | 300009 |
| - goodwill | 84395 | 87599 | 97207 | 100357 |
| XV. Goodwill of subordinated entities | 447025 | 453805 | 473325 | 480903 |
| XVI. Tangible fixed assets | 732966 | 984183 | 903773 | 902086 |
| XVII. Other assets | 979791 | 756994 | 364126 | 351904 |
| 1.Assets taken over and held for resale | 44 | 44 | 105 | 6286 |
| 2. Inventories | 54350 | 74733 | 69055 | 52177 |
| 3. Other | 925397 | 682217 | 294966 | 293441 |
| XVIII. Prepayments | 739993 | 722683 | 993638 | 1012858 |
| 1. Deferred income tax assets | 651091 | 627535 | 907410 | 929566 |
| 2. Other prepaid items | 88902 | 95148 | 86228 | 83292 |
| Total assets | 33019774 | 31580909 | 29078718 | 28868951 |
|  |  |  |  |  |
| Liabilities |  |  |  |  |
| I. Amounts due to the Central Bank |  |  | 862 | 1685 |
| II. Amounts due to financial institutions | 6864652 | 6717458 | 6730293 | 7196864 |
| 1. Short-term | 4668296 | 4386159 | 3663662 | 5233384 |
| a) Current | 944658 | 899587 | 615166 | 1100790 |
| b) Other short-term | 3723638 | 3486572 | 3048496 | 4132594 |
| 2. Long-term | 2196356 | 2331299 | 3066631 | 1963480 |
| III. Amounts due to clients | 12167272 | 11679301 | 10524297 | 9825821 |
| 1. Short-term | 11309970 | 10876119 | 9514416 | 8788936 |
| a) Current, including: | 6501247 | 6242147 | 5743189 | 4751804 |
| - saving deposits | 2524319 | 2477056 | 1948367 | 1791073 |
| b) Other short-term , including: | 4808723 | 4633972 | 3771227 | 4037132 |
| - saving deposits | 606167 | 549954 | 426681 | 346020 |
| 2. Long-term, including: | 857302 | 803182 | 1009881 | 1036885 |
| - saving deposits | 167397 | 170818 | 216034 | 225131 |
| IV. Amounts due to the public sector | 200661 | 134856 | 77939 | 83516 |
| 1. Short-term | 198075 | 132270 | 75336 | 80918 |
| a) Current | 126699 | 83603 | 43247 | 36586 |
| b) Other short-term | 71376 | 48667 | 32089 | 44332 |
| 2. Long-term | 2586 | 2586 | 2603 | 2598 |
| V. Amounts due under sold securities with a buy-back clause | 2513418 | 2538839 | 2664674 | 2865545 |


| VI. Amounts due under issues of debt securities |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4073138 | 3941810 | 2363587 | 2195994 |
| 1. Short-term | 2189797 | 1287963 | 482269 | 518827 |
| 2. Long-term | 1883341 | 2653847 | 1881318 | 1677167 |
| VII. Other amounts due under financial instruments | 2334322 | 2122947 | 2233392 | 2162503 |
| VIII. Amounts due to the subordinated priced using equity method | 17455 | 10721 | 11832 | 17400 |
| 1. Subsidiaries | 14011 | 8280 | 11497 | 16566 |
| 2. Joint-ventures |  |  |  |  |
| 3. Affiliates | 3444 | 2441 | 335 | 834 |
| IX. Special funds and other liabilities | 362972 | 494020 | 349749 | 439409 |
| X. Accruals, deferred income and qualified income | 291235 | 279353 | 266435 | 258902 |
| 1. Prepayments | 47971 | 40735 | 42667 | 46636 |
| 2. Goodwill (negative figure) |  |  |  |  |
| 3. Other deferred and qualified income | 243264 | 238618 | 223768 | 212266 |
| XI. Goodwill of subordinated companies (negative figure) | 1650 | 2093 | 789 | 916 |
| XII. Provisions | 685860 | 679477 | 940721 | 948434 |
| 1. Defferd income tax liabilities | 550515 | 540871 | 801417 | 803579 |
| 2. Other | 135345 | 138606 | 139304 | 144855 |
| a) short-term | 8444 | 9606 | 1611 | 16648 |
| b) long-term | 126901 | 129000 | 137693 | 128207 |
| XIII. Subordinated liabilities | 1176075 | 1228774 | 1154141 | 1140888 |
| XIV. Minority interests | 128692 | 114193 | 127180 | 123603 |
| XV. Share capital | 114853 | 91882 | 91882 | 91882 |
| XVI. Subscribed share capital not paid up (negative amoun |  |  |  |  |
| XVII. Own shares (negative figure) |  |  |  | (4 545) |
| XVIII. Supplementary reserve | 1185922 | 658495 | 656365 | 655243 |
| XIX. Revaluation reserve | 1493 | 13662 | 7134 | 5754 |
| XX. Other reserves | 749270 | 746543 | 745618 | 1357339 |
| XXI. Foreign exchange gains/losses on the translation of subordinated companies | (427) | (236) | 604 | $(1487)$ |
| 1. gains | 9754 | 13298 | 8706 | 6778 |
| 2. losses | (10 181) | (13 534) | (8 102) | (8 265) |
| XXII. Retained profit (loss) | 80453 | 86168 | 75517 | (531 529) |
| XXIII. Net profit (loss) | 70808 | 40553 | 55707 | 34814 |
| Totalliabilities | 33019774 | 31580909 | 29078718 | 28868951 |
| Solvency ratio | 11.51 | 7.62 | 8.88 | 9.77 |
| Book value | 2202372 | 1637067 | 1632827 | 1607471 |
| Number of shares | 28713125 | 22970500 | 22970500 | 22970500 |
| Book value per share (in PLN) | 76.70 | 71.27 | 71.08 | 69.98 |
| Diluted number of shares |  |  |  |  |
| Diluted book value per share (in PLN) |  |  |  |  |
|  | as at | as at | as at | as at |
| CONSOLIDATED OFF-BALANCE-SHEET ITEMS | $\begin{aligned} & 30 \text { Jun } 2004 \\ & \text { end of this } \\ & \text { quarter } \quad(2004) \end{aligned}$ | 31 Mar 2004 end of previous quarter (2004) | $\begin{aligned} & 30 \text { Jun } 2003 \\ & \text { end of this } \\ & \text { quarter } \\ & (2003) \end{aligned}$ | 31 Mar 2003 end of previous quarter (2003) |
| I. Contingent liabilities extended and received | 7786159 | 7611068 | 6451492 | 6172102 |
| 1.Commitments granted: | 6839667 | 6452988 | 5684294 | 5401375 |
| a) financing | 5353718 | 5178878 | 4399364 | 4079603 |
| b) guarantees | 1485949 | 1274110 | 1284930 | 1321772 |
| 2. Commitments received: | 946492 | 1158080 | 767198 | 770727 |
| a) financing | 128451 | 372249 | 246470 | 361928 |
| b) guarantees | 818041 | 785831 | 520728 | 408799 |
| II. Commitments arising from purchase/sale transactions |  |  |  |  |
|  | 216722941 | 218523995 | 178082540 | 164272576 |
| III. Other (due to) | 1074767 | 631755 | 376003 | 323211 |
| - factoring receivables | 518468 | 493336 | 287090 | 323211 |
| - factoring liabilities | 149360 | 138419 | 88913 |  |
| - share acquisition rights | 406939 |  |  |  |
| Total off-balance-sheet items | 225583867 | 226766818 | 184910035 | 170767889 |


| CONSOLIDATED | II Q | II Q cumulative | II Q | II Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
| PROFIT AND LOSS ACCOUNT | $\begin{aligned} & \text { from } 1 \text { Jan } 2004 \\ & \text { to } 30 \text { Jun } 2004 \end{aligned}$ | from 1 Jan 2004 to 30 Jun 2004 | from 1 Jan 2003 to 30 Jun 2003 | from 1 Jan 2003 to 30 Jun 2003 |
| I. Interest income | 317420 | 641454 | 288345 | 582268 |
| II. Interest cost | 201414 | 419131 | 195359 | 424313 |
| III. Net interest income (I-II) | 116006 | 222323 | 92986 | 157955 |
| IV. Commission income | 99511 | 208873 | 91086 | 169560 |
| V. Commission cost | 27216 | 58236 | 22536 | 45223 |
| VI. Net commission income (IV-V) | 72295 | 150637 | 68550 | 124337 |
| VII. Net income of goods sold |  |  |  |  |
| VIII. Cost of sold products, goods and materials |  |  |  |  |
| IX. Cost of sale |  |  |  |  |
| X. Profit on sale (VII-VIII-IX) |  |  |  |  |
| XI. Income from shares, other securities and financial instruments with variable income |  |  |  |  |
| 1. From subsidiaries | 8307 | 8800 | 6279 | 309 |
| 2. From joint-ventures |  |  |  |  |
| 3. From affiliates |  |  | 6253 | 6253 |
| 4. From others | 5216 | 5709 | 26 | 56 |
| XII. Profit (loss) on financial transaction | 13809 | 14912 | 68615 | 78142 |
| XIII.Profit (loss) on foreign exchange result | 73787 | 124531 | 24799 | 68748 |
| XIV. Profit (loss) on banking activity | 284204 | 521203 | 261229 | 435491 |
| XV. Other operating income | 295685 | 352982 | 40415 | 79401 |
| XVI. Other operating expenses | 241610 | 249712 | 3550 | 18337 |
| XVII. Overhead costs of the bank | 179908 | 336549 | 167323 | 306103 |
| XVIII. Depreciation and amortisation of tangible and intangible fixed assets | 38890 | 77029 | 38993 | 77522 |
| XIX. Provisions and revaluation | 158490 | 281653 | 85020 | 135984 |
| 1. specific provisions and general risk provisions | 168958 | 279977 | 89769 | 134741 |
| 2. revaluation of financial assets | (10 468) | 1676 | (4 749) | 1243 |
| XX. Released provisions and revaluation | 100514 | 196525 | 53902 | 140134 |
| 1.Released specific provisions and general risk provisions | 107330 | 194892 | 61843 | 139213 |
| 2. Revaluation of financial assets | (6 816) | 1633 | (7941) | 921 |
| XXI. Net provisions and revaluation (XIX-XX) | 57976 | 85128 | 31118 | (4150) |
| XXII. Operating profit (loss) | 61505 | 125767 | 60660 | 117080 |
| XXIII. Profit (loss) on extraordinary items | 2 | 2 | (79) | 44 |
| 1. gains | 2 | 33 | (188) | 96 |
| 2. losses |  | 31 | (109) | 52 |
| XXIV. Deduction of subordinated goodwill | 6780 | 13818 | 7577 | 15206 |
| XXV. Deduction of subordinated goodwill (negative amount) | 443 | 886 | 127 | 831 |
| XXVI. Profit (loss) before tax | 55170 | 112837 | 53131 | 102749 |
| XXVII. Corporate income tax | 10792 | 27866 | 24675 | 40375 |
| 1. current part | 21992 | 25641 | 5926 | 9125 |
| 2. postponed part | (11 200) | 2225 | 18749 | 31250 |
| XXVIII. Other obligatory profit appropriations (loss increase) |  |  |  |  |
| XXIX. Net gain (loss) on share in subordinated valued using equity method | (196) | 2632 | (2 089) | (2 805) |
| XXX. (Profit) loss of minority | (13927) | (16 795) | (5474) | (3 862) |
| XXXI. Net profit (loss) | 30255 | 70808 | 20893 | 55707 |
| Net profit (loss) (for 12 months) | 20605 |  | (225 555) |  |
| Weighted average number of ordinary shares | 22970500 |  | 22970500 |  |
| Net profit (loss) per 1 ordinary share [PLN] | 0.90 |  | (9.82) |  |
| Weighted average number of ordinary shares |  |  |  |  |
| Diluted net profit (loss) per 1 ordinary share [PLN] |  |  |  |  |


| MOVEMENTS IN CONSOLIDATED EQUITY | II Q | II Q cumulative | II Q | II Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { from } 1 \text { Apr } 2004 \\ & \text { to } 30 \text { Jun } 2004 \end{aligned}$ | $\begin{aligned} & \text { from } 1 \text { Jan } 2004 \\ & \text { to } 30 \text { Jun } 2004 \end{aligned}$ | from 1 Apr 2003 to 30 Jun 2003 | from 1 Jan <br> 2003 to 30 Jun 2003 |
| I. Equity as at the beginning of the period (OB) | 1641937 | 1583757 | 1884655 | 1581306 |
| a) changes to accounting policy | (2 471) | (6747) | (8546) | (9 519) |
| b) adjustment of key miscalculation | 2042 | 939 |  |  |
| I.a. Equity as at the beginning of the period (OB) after reconciliation to comparative data | 1641508 | 1577949 | 1876109 | 1571787 |
| I. Share capital as at the beginning of the period | 91882 | 91882 | 91882 | 91882 |
| 1.1 Changes in share capital | 22971 | 22971 |  |  |
| a) increase (due to): | 22971 | 22971 |  |  |
| -issue of shares | 22971 | 22971 |  |  |



| a) increase (due to): | 1834 | 2025 | (1 056) |  |
| :---: | :---: | :---: | :---: | :---: |
| - deduction of profit for supplementary capital | 1836 | 2025 |  |  |
| - inclusion for consolidation |  |  |  |  |
| - capital decrease reserve |  |  |  |  |
| - dividend payment |  |  | (1 056) |  |
| - other | (2) |  |  |  |
| b) decrease (due to) | 702 | 704 | 610665 | 612649 |
| - reclassification to reserve capital |  |  |  |  |
| - dividend payment |  |  |  |  |
| - dividend payment by way of advance |  |  |  |  |
| - exclusion from consolidation following disposal of a |  |  |  | 1984 |
| - loss coverage | 702 | 702 | 607993 | 607993 |
| - other |  | 2 | 2672 | 2672 |
| 7.2. Other suplementary capital as at the end of the period | 189675 | 189675 | 187618 | 187618 |
| 8. Foreign exchange gains/losses on the translation of subordinated companies | (427) | (427) | 604 | 604 |
| 9. Retained earnings (accumulated losses) as at the beginning of the period | 91677 | 90596 | (531 529) | (518 862) |
| 9.1. Retained earnings as at beginning of the period | 102593 | 100409 | 95671 | 98819 |
| a) changes to accounting policy | 5112 | 8427 |  |  |
| b) adjustment of key miscalculation | 2042 | 2042 |  |  |
| 9.2. Retained earnings as at the beginning of the period afte reconciliation to comparative data | 109747 | 110878 | 95671 | 98819 |
| 9.3. Change in retained earnings | (3 906) | (5 037) | (5020) | $(8168)$ |
| a) increase (due to): | (172) | 501 | 486 | 486 |
| - allocation of retained earnings |  |  |  |  |
| - inclusion the company to consolidation (full method) |  |  |  |  |
| - stake increased through a subholding |  |  |  |  |
| - foreign exchange gains/losses |  |  |  |  |
| - other | (172) | 501 | 486 | 486 |
| b) decrease (due to): | 3734 | 5538 | 5506 | 8654 |
| - deduction of profit for general banking risk reserve |  |  |  |  |
| - profit allocation to supplementary capital | 3431 | 3620 | (1 056) |  |
| - profit allocation to reserve capital | 582 | 1918 | 4765 | 4765 |
| - profit allocation to shareholder dividend |  |  | 3378 | 3378 |
| - transfer to the Social Fund |  |  | 6 | 6 |
| - foreign exchange gains/losses |  |  | (2092) |  |
| - other | (279) |  | 505 | 505 |
| 9.4. Retained earnings as at the end of the period | 105841 | 105841 | 90651 | 90651 |
| 9.5. Accumulated losses at the beginning of the period | (10 916) | (9 813) | (627 200) | (617 681) |
| a) changes to accounting policies | (15 174) | (15 174) |  | (9 519) |
| b) adjustment of key miscalculation |  | (1 103) |  |  |
| 9.6. Accumulated losses as at the beginning of the period after reconciliation to comparative data | (26 090) | (26 090) | (627 200) | (627 200) |
| 9.7. Change in accumulated losses | 702 | 702 | 613508 | 613508 |
| a) increase (due to): |  |  |  |  |
| - loss to be covered brought forward from previous years |  |  |  |  |
| - inclusion the company to consolidation |  |  |  |  |
| - other |  |  |  |  |
| b) decrease (due to): | (702) | (702) | (613 508) | (613 508) |
| - coverage from reserves |  |  | (3 534) | (3 534) |
| - exclusion from consolidation in connection of selling the |  |  | (1981) | (1981) |
| - coverage from supplementary capital | (702) | (702) | (607 993) | (607993) |
| 9.8. Accumulated losses as at the end of period | (25 388) | (25 388) | (13 692) | (13 692) |
| 9.9. Retained earnings (accumulated losses) as at the end of period | 80453 | 80453 | 76959 | 76959 |
| 10. Net profit/loss | 70808 | 70808 | 55707 | 55707 |
| a) net loss | 70808 | 70808 | 55707 | 55707 |
| b) net profit |  |  |  |  |
| II. Equity as at the end of the period (CB ) | 2202372 | 2202372 | 1634269 | 1634269 |
| III. Equity including proposed profit distribution (coverage of loss) | 2202372 | 2202372 | 1634269 | 1634269 |


| CONSOLIDATED CASH FLOW STATEMENT | II Q | II Q cumulative | II Q | II Q <br> cumulative |
| :--- | ---: | ---: | ---: | ---: |
|  | from 1 Apr 2004 <br> to 30 Jun 2004 | from 1 Jan 2004 <br> to 30 Jun 2004 | from 1 Apr <br> 2003 to 30 Jun <br> 2003 | from 1 Jan <br> 2003 to 30 Jun <br> 2003 |
| A. Net cash flows from operating activities - indirect method | 368650 | $(742046)$ | $(29662)$ | 1125299 |
| I. Net profit (loss) | 30255 | 70808 | 20893 | 55707 |
| II. Total adjustments for: | 338395 | $(812854)$ | $(50555)$ | 1069592 |
| 1. Profit (loss) of minority shareholders | 13927 | 16795 | 2250 | 3862 |


| 2. Participation in profit (loss) of subordinated companies valued with equity method | 196 | (2 632) | 2089 | 2805 |
| :---: | :---: | :---: | :---: | :---: |
| 3. Depreciation, including: | 45227 | 89961 | 46443 | 91897 |
| - appropriations of goodwill of subordinates and goodwill of subordinates (negative amount) | 6337 | 12932 | 21300 | 14375 |
| 4. Foreign exchange gains/losses | (91 012) | (96 104) | 9865 | 98236 |
| 5. Interest and dividends | 51664 | 67698 | 22604 | 52139 |
| 6. (Profit) loss on investments | (20 027) | (27 486) | 5420 | 4098 |
| 7. Change in provisions | 12538 | (47 275) | 17523 | (15 375) |
| 8.Change in reserves |  |  |  |  |
| 9. Change in debt securities | 190960 | (702 859) | 201211 | 243985 |
| 10. Change in receivables from the financial institutions | 496376 | (1377 156) | 633930 | 601722 |
| 11. Change in receivables from the clients and public sector | (296 306) | (386 900) | (286 319) | (1412 730) |
| 12. Change in amounts due to purchase of securities with a buy-back clause | (527 480) | (274 931) | (97 725) | 182599 |
| 13. Change in stocks or shares and securities and other financial instruments | (204 042) | 122352 | 256223 | 309550 |
| 14. Change in liabilities to financial institutions | 142902 | (107 074) | (1 034 854) | (984 567) |
| 15. Change in liabilities to clients and public sector | 553776 | 249983 | 561961 | 136926 |
| 16. Change in liabilities due to sold securities with a buyback clause | (25 421) | 1048421 | (200 871) | 722359 |
| 17. Change in liabilities due to securities | (81 899) | 511629 | (172 034) | 479082 |
| 18. Change in other liabilities | 72476 | 79950 | (45093) | 534506 |
| 19. Change in prepayments | (10 074) | 35287 | 15320 | (4520) |
| 20. Change in deferred and qualified income | 14614 | (12 513) | 11502 | 23018 |
| 21. Other |  |  |  |  |
| III. Net cash flows from operating activities (I - II) - indirect method | 368650 | (742 046) | (29 662) | 1125299 |
| B. Net cash flows from investment operations (I-II) | 2008 | 15277 | (19 678) | 3928 |
| I. Incomes | 32796 | 97418 | 50543 | 110000 |
| 1. Sale of stocks or shares in subsidiaries |  |  |  | 313 |
| 2. Sale of stocks or shares in joint ventures |  |  |  |  |
| 3. Sale of stocks or shares in affiliates |  |  | 5137 | 5137 |
| 4. Sale of other stocks or shares, securities and financial instruments | 33312 | 96254 | 42955 | 101526 |
| 5. Sale of intangible and tangible fixed assets | (796) | 874 | 756 | 1329 |
| 6. Sale of investment in real estate and intangible assets |  |  |  |  |
| 7. Other investment incomes | 280 | 290 | 1695 | 1695 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| II. Expenses | 30788 | 82141 | 70221 | 106072 |
| 1. Purchase of stocks or shares in subsidiaries | 628 | 629 | 3119 | 6503 |
| 2. Purchase of stocks or shares in joint ventures |  |  |  |  |
| 3. Purchase of shares in affiliated |  |  |  |  |
| 4. Purchase of other stocks or shares, securities and financial instruments | 10 | 14095 | 24355 | 29022 |
| 5. Purchase of intangible and tangible fixed assets | 16514 | 25519 | 15062 | 29498 |
| 6. Investment in real estate and intangible assets | 13636 | 41898 | 27685 | 41049 |
| 7. Other investments' expenses |  |  |  |  |
| III. Net cash flow from investment operations (I-II) | 2008 | 15277 | (19 678) | 3928 |
| C. Net cash flow from financing activities (I-II) | 751951 | 660947 | 547241 | 680853 |
| I. Incomes | 1021689 | 1141689 | 1678714 | 1854430 |
| 1. Long term loans received from other banks | 291147 | 411147 | 1450993 | 1503371 |
| 2. Long term loans received from financial institutions, excluding banks |  |  | 8430 | 8430 |
| 3. Issue of debt securities | 180726 | 180726 | 222698 | 342629 |
| 4. Change in subordinated liabilities in plus |  |  | (3 407) |  |
| 5. Net cash from shares' issue and payment to capital | 549816 | 549816 |  |  |
| 6. Other |  |  |  |  |
| II. Expenses | 269738 | 480742 | 1131473 | 1173577 |
| 1. Long term loans repaid to other banks | 228947 | 412754 | 1115198 | 1115198 |
| 2. Long term loans repaid to financial institutions, excluding banks |  |  | (8 024) |  |
| 3. Redemption of securities |  |  |  |  |
| 4. Due to other financial liabilities |  |  |  |  |
| 5. Payments due to financial leasing liabilities |  |  |  |  |
| 6. Decrease of subholding liabilities |  |  |  |  |
| 7. Dividends and other payments to owners |  |  |  |  |
| 8. Dividends and other participation in profit payments for |  |  | - |  |
| 9. Payments for allocation of the profit (diferrent from payments to owners) |  |  |  |  |
| 10. Acquisition of own shares |  |  |  | 4545 |
| 11. Other financial expenses | 40791 | 67988 | 24299 | 53834 |
| 12. Other expenses |  |  |  |  |
| III. Net cash flows from financing activities (I-II) | 751951 | 660947 | 547241 | 680853 |
| D. Total net cash flows ( $\mathrm{A}+/-\mathrm{B}+/-\mathrm{C}$ ) | 1122609 | (65 822) | 497901 | 1810080 |
| E. Net change in cash | 1122609 | (65 822) | 497901 | 1810080 |
| - including change in cash due to foreign exchange gains/losses | (20 458) | (3990) | 1742 | 4257 |
| F. Cash at the beginning of the period | 3867814 | 5056245 | 2730442 | 1418263 |
| G. Cash at the end of the period (F+/- D) | 4990423 | 4990423 | 3228343 | 3228343 |

QUATERLY SHORTENED FINANCIAL STATMENT

|  | as at | as at | as at | as at |
| :---: | :---: | :---: | :---: | :---: |
| BALANCE SHEET [PLN'000] | $\begin{array}{\|c\|} \hline 30 \text { Jun } 2004 \\ \text { end of this } \\ \text { quarter } \\ (2004) \end{array}$ | 31 Mar 2004 end of previous quarter (2004) | $\begin{aligned} & 30 \text { Jun } 2003 \\ & \text { end of this } \\ & \text { quarter } \\ & (2003) \end{aligned}$ | 31 Mar 2003 end of previous quarter (2003) |
| Assets |  |  |  |  |
| I. Cash and balances with the Central Bank | 466163 | 610138 | 639878 | 497351 |
| II. Debt securities eligible for refinancing at Central Bank | 84773 | 60888 | 101302 | 75632 |
| III. Amounts due from the financial institutions | 6115426 | 5294162 | 4343155 | 4432526 |
| 1. Current | 2367958 | 2747697 | 2170583 | 2132478 |
| 2. Term | 3747468 | 2546465 | 2172572 | 2300048 |
| IV. Amounts from clients | 9839855 | 9767589 | 9472497 | 9311655 |
| 1. Current | 1819851 | 1591639 | 1730407 | 1712100 |
| 2. Term | 8020004 | 8175950 | 7742090 | 7599555 |
| V. Amounts due from the public sector | 1578869 | 1576016 | 48434 | 51651 |
| 1. Current | 3699 | 6791 | 6274 | 7462 |
| 2. Term | 1575170 | 1569225 | 42160 | 44189 |
| VI. Amounts due in respect of purchase of securities with a buy back clause | 529249 | 1769 | 100844 | 3119 |
| VII Debt securities | 4450848 | 4777951 | 5024664 | 4919569 |
| VIII. Stocks or shares in subsidiaries | 978468 | 921408 | 881528 | 863716 |
| IX Stocks or shares in joint ventures |  |  |  |  |
| X. Stocks or shares in affiliates | 1102 | (1 391) | 22443 | 22637 |
| XI. Stocks or shares in other companies | 8321 | 9412 | 23966 | 13371 |
| XII. Other securities and financial assets | 2606670 | 2473754 | 2737583 | 2948094 |
| XIII. Intangible assets, including: | 235465 | 219817 | 246664 | 253224 |
| - goodwill | 49612 | 52337 | 60510 | 63181 |
| XIV. Tangible fixed assets | 693892 | 944739 | 876180 | 873662 |
| XV. Other assets | 653333 | 399207 | 180028 | 283600 |
| 1. Assets acquired through debt recovery - for sale | 44 | 44 | 105 | 2809 |
| 2. Other | 653289 | 399163 | 179923 | 280791 |
| XVI. Prepayments | 638908 | 600391 | 853329 | 870474 |
| 1. Deferred income tax | 605759 | 562456 | 832761 | 856129 |
| 2. Other prepayments | 33149 | 37935 | 20568 | 14345 |
| Total assets | 28881342 | 27655850 | 25552495 | 25420281 |
|  |  |  |  |  |
| Liabilities |  |  |  |  |
| I. Amounts due to Central Bank |  |  | 862 | 1685 |
| II. Liabilities to the financial institutions | 6901154 | 7098085 | 6076855 | 6588450 |
| 1. Current | 1007227 | 1069473 | 692438 | 936007 |
| 2. Term | 5893927 | 6028612 | 5384417 | 5652443 |
| III. Liabilities to the clients sector | 11745378 | 11339116 | 10208146 | 9420276 |
| 1. Saving deposits | 3297883 | 3197828 | 2539756 | 2362224 |
| a) Current | 2524319 | 2477056 | 1948367 | 1791073 |
| b) Term | 773564 | 720772 | 591389 | 571151 |
| 2. Other | 8447495 | 8141288 | 7668390 | 7058052 |
| a) Current | 3874745 | 3619936 | 3661209 | 2965209 |
| b) Term | 4572750 | 4521352 | 4007181 | 4092843 |
| IV. Liabilities to the public institutions | 200661 | 134856 | 77939 | 83469 |
| 1. Current liabilities | 126699 | 83603 | 43247 | 36586 |
| 2. Term liabilities | 73962 | 51253 | 34692 | 46883 |
| V. Amounts due under sold securities with a buy-back clause | 2513418 | 2538839 | 2664674 | 2865545 |
| VI. Liabilities due to issue of debt securities | 700135 | 400908 | 225907 | 177916 |
| 1. Short-term | 610346 | 321666 | 222827 | 174882 |
| 2. Long-term | 89789 | 79242 | 3080 | 3034 |
| VII. Other liabilities due to financial instruments | 2330250 | 2099157 | 2172390 | 2117950 |
| VIII. Special funds and other liabilities | 256977 | 360255 | 262026 | 349665 |
| IX. Accruals, deferred income and qualified income | 260681 | 241122 | 235224 | 224560 |
| 1. Costs prepayments | 28182 | 22119 | 23513 | 22936 |
| 2. Goodwill (negative figure) |  |  |  |  |
| 3. Other deferred and qualified income | 232499 | 219003 | 211711 | 201624 |
| X. Reserves | 638357 | 618321 | 876534 | 879048 |
| 1. Income tax reserves | 522798 | 501274 | 748976 | 750961 |
| 2. Other reserves | 115559 | 117047 | 127558 | 128087 |
| a) short-term |  |  |  |  |
| b) long-term | 115559 | 117047 | 127558 | 128087 |
| XI. Subordinated liabilities | 1135766 | 1186658 | 1114591 | 1101792 |
| XII. Share capital | 114853 | 91882 | 91882 | 91882 |
| XIII Payment for share capital (negative figure) |  |  |  |  |


| XIV. Own shares (negative figure) |  |  |  | (4 545) |
| :---: | :---: | :---: | :---: | :---: |
| XV. Supplementary capital | 1275584 | 748739 | 748739 | 748738 |
| XVI. Revaluation capital | (421) | 14341 | 6788 | 5632 |
| XVII. Other reserve capital | 746757 | 744922 | 744922 | 1352915 |
| XVIII. Net Retained earnings (Accumulated losses) | (8 264) | (3 917) | (9 519) | (617512) |
| XIX. Net profit (loss) | 70056 | 42566 | 54535 | 32815 |
| Total liabilities | 28881342 | 27655850 | 25552495 | 25420281 |
| Capital adequacy ratio | 14.28 | 8.71 | 9.54 | 9.77 |
| Book value | 2198565 | 1638533 | 1637347 | 1609925 |
| Number of shares | 28713125 | 22970500 | 22970500 | 22970500 |
| Book value per share (in PLN) | 76.57 | 71.33 | 71.28 | 70.09 |
| Diluted number of shares |  |  |  |  |
| Diluted book value per share (in PLN) |  |  |  |  |


|  | as at | as at | as at | as at |
| :---: | :---: | :---: | :---: | :---: |
| OFF-BALANCE-SHEET ITEMS | $\begin{array}{\|cc} \hline 30 \text { Jun } 2004 \\ \text { end of this } \\ \text { quarter } & (2004) \end{array}$ | 31 Mar 2004 end of previous quarter (2004) | 30 Jun 2003 end of this quarter (2003) | 31 Mar 2003 end of previous quarter (2003) |
| I. Off-balance-sheet liabilities extended and received | 9230393 | 9105388 | 7295369 | 6948486 |
| 1. Liabilities extended | 8714221 | 8576640 | 6818504 | 6449060 |
| a) financing | 4839493 | 4771004 | 4132631 | 3682503 |
| b) guarantees | 3874728 | 3805636 | 2685873 | 2766557 |
| 2. Liabilities received | 516172 | 528748 | 476865 | 499426 |
| a) financing | 105175 | 109235 | 102760 | 147071 |
| b) guarantees | 410997 | 419513 | 374105 | 352355 |
| II. Liabilities related to realised purchase/sale transactions | 217428296 | 220382398 | 177875871 | 164093823 |
| III. Other | 406939 |  |  |  |
| - | 406939 |  |  |  |
| - |  |  |  |  |
| Total off-balance-sheet items | 227065628 | 229487786 | 185171240 | 171042309 |


| PROFIT AND LOSS ACCOUNT | II Q | II Q cumulative | II Q | II Q cumulative |
| :---: | :---: | :---: | :---: | :---: |
|  | from 1 Apr 2004 to 30 Jun 2004 | from 1 Jan 2004 to 30 Jun 2004 | $\begin{aligned} & \text { from 1 Apr } \\ & 2003 \text { to } 30 \text { Jun } \\ & 2003 \\ & \hline \end{aligned}$ | $\begin{array}{\|l} \text { from 1 Jan } \\ 2003 \text { to } 30 \text { Jun } \\ 2003 \end{array}$ |
| I. Interest income | 232785 | 480612 | 225841 | 461152 |
| II. Interest expense | 169769 | 338314 | 163641 | 363070 |
| III. Net interest income (I-II) | 63016 | 142298 | 62200 | 98082 |
| IV. Commission income | 81428 | 155610 | 68157 | 127468 |
| V. Commission expense | 27249 | 48959 | 17716 | 36481 |
| VI. Net commission income (IV-V) | 54179 | 106651 | 50441 | 90987 |
| VII. Profit (loss) stocks or shares, other securities and financial instruments of variable income | 8740 | 25155 | 9933 | 9933 |
| 1. From subsidiaries | 3549 | 19502 | 2571 | 2571 |
| 2. From joint ventures |  |  |  |  |
| 3. From affiliates |  | 10 | 7362 | 7362 |
| 4. From others | 5191 | 5643 |  |  |
| VIII. Profit on financial operations | 2260 | 911 | 63677 | 68388 |
| IX. Exchange gains/losses | 73229 | 121849 | 33736 | 88287 |
| X. Profit (loss) on banking operations | 201424 | 396864 | 219987 | 355677 |
| XI. Other operating income | 265704 | 295616 | 16157 | 32245 |
| XII. Other operating expenses | 233279 | 237794 | 3345 | 10543 |
| XIII. Overheads | 129863 | 232983 | 116502 | 206707 |
| XIV. Depreciation of tangible and intangible fixed assets | 32622 | 65793 | 34160 | 68185 |
| XV. Provisions and write-downs | 139505 | 246810 | 69831 | 111337 |
| 1. for specific provisions and to general banking risk | 138151 | 245243 | 69635 | 111141 |
| 2. revaluation of financial assets | 1354 | 1567 | 196 | 196 |
| XVI. Reversal of provisions and revaluation | 87643 | 175091 | 46816 | 122986 |
| 1. Release of provisions and general banking risk reserve | 87322 | 173699 | 46816 | 122986 |
| 2. Revaluation of financial assets | 321 | 1392 |  |  |
| XVII. Difference in provisions and revaluation appropriations | 51862 | 71719 | 23015 | (11 649) |
| XVIII. Operating profit (loss) | 19502 | 84191 | 59122 | 114136 |
| XIX. Profit (loss) on extraordinary items |  |  | 19 | 32 |
| 1. Extraordinary gains |  |  | 63 | 76 |
| 2. Extraordinary losses |  |  | 44 | 44 |
| XX. Gross profit (loss) before tax | 19502 | 84191 | 59141 | 114168 |
| XXI. Income tax | (4 284) | 6646 | 22501 | 34683 |
| 1. Current part | 14092 | 14092 |  |  |


| SAB-QSr |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2. Postponed part | (18 376) | (7446) | 22501 | 34683 |
| XXII. Other obligatory deductions of profit (increase of loss) |  |  |  |  |
| XXIII. Participation in net profit (loss) of subordinated to equity method valuation | 3704 | (7489) | (16 362) | (24 950) |
| XXIV. Net profit (loss) | 27490 | 70056 | 20278 | 54535 |
| Net profit (loss) (for 12 months) | 17357 |  | (224 352) |  |
| Weighted average number of ordinary shares | 22970500 |  | 22970500 |  |
| Net profit (loss) per 1 ordinary share [PLN] | 0.76 |  | (9.77) |  |
| Weighted average diluted number of ordinary shares |  |  |  |  |
| Diluted net profit (loss) per 1 ordinary share [PLN] |  |  |  |  |


| MOVEMENTS IN EQUITY | II Q | II Q cumulative | II Q | II Q <br> cumulative |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |



| CASH FLOW STATEMENT | II Q | II Q cumulative | II Q | II Q <br> cumulative |
| :--- | ---: | ---: | ---: | ---: |
|  | from 1 Apr 2004 <br> to 30 Jun 2004 | from 1 Jan 2004 <br> to 30 Jun 2004 | from 1 Apr <br> 2003 to 30 Jun <br> 2004 | from 1 Jan <br> 2003 to 30 Jun <br> 2004 |
|  | 376036 | $(818853)$ | 370026 | 1668675 |
| I. Net profit (loss) | 27490 | 70056 | 20278 | 54535 |
| II. Total adjustments for: | 348546 | $(888909)$ | 349748 | 1614140 |
| 1. Participation in profit (loss) of subordinated companies <br> priced with equity method | $(3704)$ | 7489 | 16362 | 24950 |


| 2. Depreciation | 32622 | 65793 | 34160 | 68185 |
| :---: | :---: | :---: | :---: | :---: |
| 3. Foreign exchange gains/losses | (89 210) | (94 553) | 12629 | 95004 |
| 4. Interest and dividends | 33616 | 41806 | (2687) | 26848 |
| 5. (Profit) loss on investments | (20 127) | (27 445) | (2770) | (4098) |
| 6. Change in reserves | 23970 | (35 736) | 23262 | (40 247) |
| 7. Change in debt securities | 303218 | (537 198) | (126 805) | 239811 |
| 8. Change in receivables from the financial institutions | 423661 | (1285 644) | 475706 | 526931 |
| 9. Change in receivables from the clients and public sector | (75 119) | (197 325) | (129 753) | (188 168) |
| 10. Change in amounts due in respect of purchase of securities with a buy back claus $\epsilon$ | (527 480) | (274 931) | (97 725) | 182887 |
| 11. Change in stocks or shares and securities and other financial instruments | (201 599) | 113974 | 375560 | 381603 |
| 12. Change in liabilities to the financial institutions | (233 790) | (263 907) | (738 458) | (882 587) |
| 13. Change in liabilities to the clients and public sector | 472067 | 100885 | 704744 | 80818 |
| 14. Change in liabilities due to sold securities with a buyback clause | (25 421) | 1048421 | (200 871) | 722359 |
| 15. Change in liabilities due to securities | 137602 | 354111 | 47993 | 197621 |
| 16. Change in other liabilities | 117198 | 89570 | (80 113) | 122699 |
| 17. Change in prepayments | (32 454) | 9001 | 28427 | 24493 |
| 18. Change in deferred and qualified income | 13496 | (3 220) | 10087 | 35031 |
| 19. Other |  |  |  |  |
| III. Net cash flows from operating activities (I +/- II) indirect method | 376036 | (818 853) | 370026 | 1668675 |
| B. Net cash flows from investment operations (I-II) | (31 426) | (15 109) | (26 295) | 19872 |
| I. Incomes | 50611 | 115009 | 26790 | 111937 |
| 1. Sale of stocks or shares in subsidiaries |  |  |  | 313 |
| 2. Sale of stocks or shares in joint ventures |  |  |  |  |
| 3. Sale of stocks or shares in affiliates |  |  | 5137 | 5137 |
| 4. Sale of other stocks or shares, securities and other financial assets | 33312 | 96254 | 17027 | 101526 |
| 5. Sale of intangible and tangible fixed assets | (1316) | 140 | 410 | 745 |
| 6. Sale of investment in real estate and intangible assets |  |  |  |  |
| 7. Other incomes | 18615 | 18615 | 4216 | 4216 |
| II. Expenses | 82037 | 130118 | 53085 | 92065 |
| 1. Purchase of stocks or shares in subsidiaries | 57930 | 57933 | 3119 | 6503 |
| 2. Purchase of stocks or shares in joint ventures |  |  |  |  |
| 3. Purchase of shares in affiliated |  |  | (593) | 9222 |
| 4. Purchase of other stocks or shares, securities and financial instruments | 2 | 14095 | 15930 | 20597 |
| 5. Purchase of intangible and tangible fixed assets | 11098 | 16821 | 6922 | 14695 |
| 6. Investment in real estate and intangible assets | 13007 | 41269 | 27707 | 41048 |
| 7. Other investments' expenses |  |  |  |  |
| III. Net cash flows from investment operations (I-II) | (31 426) | (15 109) | (26 295) | 19872 |
| C. Net cash flows from financing activities | 753629 | 698672 | 123326 | 136600 |
| I. Incomes | 801430 | 821430 | 1130588 | 1185966 |
| 1. Long term loans received from other banks | 90888 | 90888 | 1122158 | 1174536 |
| 2. Long term loans received from financial institutions, excluding banks |  |  | 8430 | 8430 |
| 3. Issue of debt securities | 160726 | 180726 |  | 3000 |
| 4. Change in subordinated liabilities in plus |  |  |  |  |
| 5. Net cash from shares' issue and payment to capital | 549816 | 549816 |  |  |
| 6. Other incomes |  |  |  |  |
| II. Expenses | 47801 | 122758 | 1007262 | 1049366 |
| 1. Long term loans repaid to other banks | 2854 | 49831 | 1002825 | 1002825 |
| 2. Long term loans repaid to financial institutions, excluding banks | 22195 | 30831 | 2908 | 10932 |
| 3. Redemption of securities |  |  |  |  |
| 4. Due to other financial liabilities |  |  |  |  |
| 5. Payments due to financial leasing liabilities |  |  |  |  |
| 6. Decrease of subholding liabilities |  |  |  |  |
| 7. Dividends and other payments to owners |  |  |  |  |
| 8. Payments for allocation of the profit (diferrent than payments to owners) |  |  |  |  |
| 9. Acquisition of own shares |  |  |  | 4545 |
| 10. Other financial expenses | 22752 | 42096 | 1529 | 31064 |
| III. Net cash flows from financing activities (I-II) | 753629 | 698672 | 123326 | 136600 |
| D. Total net cash flows ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | 1098239 | (135 290) | 467057 | 1825147 |
| E. Net change in cash | 1098239 | (135 290) | 467057 | 1825147 |
| - including change in cash due to foreign exchange | (20 466) | (3990) | 1742 | 17783 |
| F. Cash at the beginning of the period | 3809904 | 5043433 | 2730666 | 1372576 |
| G. Cash at the end of the period (F+D) | 4908143 | 4908143 | 3197723 | 3197723 |

## COMMENTARY TO THE CONSOLIDATED QUARTERLY REPORT Q2 2004

## Methodology Used in the Consolidated Quarterly Report

The Consolidated Quarterly Report comprises the balance sheet, the income statement, the statement of change in equity, and the cash flow statement prepared in accordance with the following:

- Accountancy Act of 29 September 1994 (Journal of Laws No. 121, item 591, as amended);
- Banking Law dated 29 August 1997 (Journal of Laws No. 140, item 939, as amended);
- Regulation of the Minister of Finance dated 10 December 2001 concerning specific accounting rules for banks (Journal of Laws No. 149, item 1673, as amended);
- Regulation of the Minister of Finance dated 12 December 2001 concerning rules of drawing up consolidated financial statements of banks and consolidated reports of financial holdings (Journal of Laws No. 152, item 1728);
- Regulation of the Minister of Finance dated 10 December 2003 concerning rules of provisioning against the risk related to banks' operations (Journal of Laws No. 218, item 2147);
- Regulation of the Minister of Finance dated 12 December 2001 concerning specific rules of recognition, methods of valuation, scope of disclosure, and mode of presentation of financial instruments (Journal of Laws No. 149, item 1674, as amended);
- Corporate Income Tax Law dated 15 February 1992 (Journal of Laws No. 106, item 482, as amended);
- Regulation of the Minister of Finance dated 12 December 2001 concerning the model chart of accounts for banks (Journal of Laws No. 152, item 1727);
- Regulation of the Council of Ministers dated 16 October 2001 concerning current and periodic reports submitted by issuers of securities (Journal of Laws from 2001 No. 139, item 1569 , as amended);
- Regulation of the Council of Ministers dated 16 October 2001 concerning specific conditions to be met by issue prospectuses and abridged prospectuses (Journal of Laws No. 139, item 1568, as amended).

The data contained in the Report were prepared in line with binding accounting regulations, according to the rules of valuation of assets and liabilities and measurement of the net financial profit as at the balance sheet date, taking account of adjustments in respect of provisions, including the deferred income tax provision mentioned in the Accountancy Act and asset revaluation appropriations.

A detailed description of the accounting policies and the valuation methodology used by the BRE Bank SA Capital Group ("Group") are presented in the Consolidated Report for 2003 published on 15 March 2004, and changes of the accounting policies taking place in 2004 are presented in the Commentary to the Report for Q1 2004 published on 10 May 2004.

In connection with the Regulation of the Minister of Finance dated 23 February 2004 amending specific accounting rules for banks, in Q2 2004 the Group no longer identified and valued financial instruments embedded in underlying contracts as set out in the Regulation.

## EUR Exchange Rates Used in Translation

The exchange rates used to convert data presented in the Report into the EUR:

- assets and liabilities items of the balance sheet were converted according to the mid rate prevailing on 30 June 2004 quoted by the National Bank of Poland (NBP), i.e., 4.5422 PLN to 1 EUR (data at 30 June 2003 at the rate of 4.4570 PLN to 1 EUR);
- income statement items for the six months of 2004 were converted according to the arithmetic mean of the mid rates quoted by NBP on the last day of each of the six months of 2003, i.e., 4.7311 PLN to 1 EUR (data at 30 June 2003 at the rate of 4.3110 PLN to 1 EUR).


## Structure of the BRE Bank SA Group

Pursuant to the requirements of the Accountancy Act, the Group comprises all subsidiaries and affiliates important from the viewpoint of financial statements, other than those acquired with the sole purpose to be sold.
Pursuant to the requirements of the Regulation of the Minister of Finance dated 12 December 2001 concerning rules of drawing up consolidated financial statements of banks and consolidated reports of financial holdings, those subsidiaries and affiliates which meet the criteria of classification as banks, credit institutions, financial institutions, or auxiliary banking service provider in the sense of the Banking Law are covered by the consolidated financial statements.

The structure of the Group did not change compared to that presented in the Q1 2004 report. The number of Group companies covered by the consolidated financial statements Q2 2004 is bigger than in Q2 2003. In Q4 2003, three new companies joined the Group: BRE Finance France SA, TV-TECH Investment Sp. z o.o., and CERI Sp. z o.o. (The companies' core business is presented in detail in the Introduction to the Consolidated Annual Report 2003 published on 15 March 2004).

At 31 December 2003, the consolidated financial statements comprised the following companies:

## Comparability of Financial Data

The data presented in the Report (other than differences due to changes in the structure of the Group in 2003) are comparable, including the change concerning the presentation of embedded instruments. For the sake of comparability of financial data, respective balance sheet and income statement items at 31 March 2004, 30 June 2003, and 31 March 2003 were adjusted. As a result of the adjustment, the net profit at 31 March 2004 increased by PLN 2,859 thousand, the net profit at 30 June 2003 increased by PLN 531 thousand, and the net profit at 31 March 2003 increased by PLN 973 thousand compared to the originally published reports. The retained profit decreased respectively by PLN 5,509 thousand at 31 March 2004 and by PLN 9,519 thousand at 30 June and 31 March 2003.

At 30 June 2004, the Group reported a net profit of PLN 70,808 thousand, and its holding company (BRE Bank SA) a profit of PLN 70,056 thousand, up $28.3 \%$ and $29.7 \%$ respectively year on year. However, the increase in the profit is smaller than in Q1 2004.

The main factors affecting the profitability of Q2 2004 included:

- Net interest income - In Q2 2004, the Group's net interest income grew 9\% Q/Q. BRE Bank's net interest income was down by approximately $20 \%$ in Q4. The Bank's lower net interest income was mainly due to the decrease in interest income from debt securities. Capital gains on the sale of such securities, shown under interest, were down by approximately PLN 14 million Q/Q. Other interest income on debt securities was also lower due to the reduction of Bank's portfolio of debt securities. In the context of rising interest rates, falling prices and shrinking market liquidity, the Bank is reducing its debt securities position. The average balances of those assets of the Bank were down by over $10 \% \mathrm{Q} / \mathrm{Q}$ in Q2 2004. While the loan portfolio and margins on loans did not grow significantly in Q2 2004, the increase in interest on loans was the same as in Q1; interest on bank placements grew by approximately $37 \%$ as the average balances of these assets rose significantly (by approximately 13\%). The interest paid by the Bank in Q2 was on the Q1 level.
The companies whose business had a significant impact on the net interest income of the Group traditionally included BRE Leasing (approximately PLN 36 million), Rheinhyp-BRE Bank Hipoteczny (approximately PLN 14 million), Intermarket Bank AG (PLN 10 million). Interest paid to investors by BRE International Finance (approximately PLN 20 million) and by BRE Finance France (PLN 12 million) was a significant cost item to the Group's net interest income.
- Net commission income - BRE Bank's dynamically expanding retail banking business contributes significantly to the growth in commission income and commission costs reported over the past periods. In view of the dynamic growth in bank cards offered by the retail banking line, approximately $85 \%$ of income from bank card services is generated by retail banking (approximately PLN 18 million). Over $30 \%$ of front-up fees on loans (PLN 10 million) and over $20 \%$ of commission income on domestic transfers and fees charged for account maintenance were generated by mBank and MultiBank. More than a half of the costs are bank card service costs (commissions paid to institutions which issue and service cards, such as Polcard, VISA); over $90 \%$ of the costs are generated by mBank and MultiBank.
A large net commission income (after consolidation adjustments) was generated by Intermarket Bank (PLN 12 million), Dom Inwestycyjny BRE Banku (PLN 11 million), Transfinance a.s. (PLN 8 million).
- Result on financial transactions - This item improved $\mathrm{Q} / \mathrm{Q}$ owing to, among others, a more favourable valuation of BRE Bank's portfolio of securities designated for trading, gains on the sale of NIF shares, and dividend received for stocks available for sale. The higher consolidated result on financial transactions was mainly due to consolidation adjustments.
- Other operating income/costs - The Bank sold the title of perpetual usufruct of land and the title of ownership of buildings on the land, housing the head office of the Bank, to the company GmbH\&Co KG established under the German law which acquired the land and the buildings in order to set up a closed-end real estate fund. (The fund and BRE Bank signed an
agreement providing for operating lease of the real estate.) "Other operating income" includes the income from the sale of the real estate at PLN 254 million, and "Other operating costs" includes the net value of the real estate (PLN 225.7 million). This item was higher on a consolidated basis than on a stand-alone basis at the holding company due to the income of the Skarbiec Asset Management Holding (approximately PLN 27 million), mainly income from asset management operations of the subsidiaries of SAMH, as well as the income of PTE Skarbiec Emerytura (approximately PLN 20 million).
- Group's overhead costs - Overhead costs were up $14.9 \%$ Q/Q in Q2 2004 and up by approximately $7.5 \% \mathrm{Y} / \mathrm{Y}$; the increase was $25.9 \%$ and $11.5 \%$ respectively at BRE Bank. Costs grew only at BRE Bank, in close to all cost categories. The fastest growth was reported for the cost of bank security; costs of training; costs of IT infrastructure of the Bank's outlets; fees for banking services paid to CERI (due to the growing scale of the retail banking business, the retail line has a large share in costs at $37 \%$; the costs are netted off in the consolidated financial statements); costs of materials and services necessary in regular business operation, etc. The overhead costs of the Group subsidiaries were down by approximately 6\% in Q2 2004.
- The income tax charged against the profit of the Group at 30 June 2004 was PLN 27,866 thousand, including current tax of PLN 25,641 thousand and deferred tax of PLN 2,225 thousand. The income tax charged against the profit of BRE Bank was PLN 6,646 thousand at the end of Q2 2004, including current tax of PLN 14,092 thousand and deferred tax of (PLN 7,446 thousand). As the current corporate income tax was reduced with the amount of the tax charged on the dividend received by the Bank and the tax charged on the Bank's foreign income, the income tax paid was PLN 521 thousand. Under the provisions of the EU Guarantee Fund Law adopted in May 2004, the Bank's deferred tax in Q2 2004 included assets relating to $8 \%$ of the total specific provisions not considered tax-deductible costs set up to cover debt under loans (credits) and guarantees (sureties) of the repayment of loans (credits) rated as loss and doubtful as at 31 December 2003. The assets had a positive impact on the Bank's net profit.

The income statement of Q2 2004 by business line of the BRE Bank Group is shown in the table in page 11.

The total assets of the Group grew 4.5\% in Q2 2004, the total assets of the holding company grew 4.4\%.

Receivables from financial institutions grew $15 \%$ mainly as a result of growth in short-term (up to 1 month) PLN receivables of BRE Bank (up by over 38\%). The Bank held mainly PLN funds raised through client deposits, own issues, and the above mentioned reduction of the debt securities portfolio; the funds were placed on the interbank market. Receivables from financial institutions at the other companies of the Group fell by approximately $4 \%$ in Q2 2004, but their contribution to the consolidated figure was minor (approximately 4\%).

The loan portfolio of the Group at 30 June 2004 grew slightly by $2.2 \%$ Q/Q, mainly due to the growth of the loan portfolios of the Group subsidiaries which increased by over 7\% (after consolidation adjustments). The fastest growth was reported by factor subsidiaries: Intermarket Bank (up 24\%) and Polfactor (approximately 46\%). The share of irregular loans in BRE Bank's portfolio ( $16.7 \%$ ) remained unchanged compared to the previous quarter. The major contributors to the consolidated portfolio included the loans granted by Rheinhyp-BRE

Bank Hipoteczny (PLN 1.6 billion), the receivables of BRE Leasing (PLN 1.6 billion), and Intermarket Bank AG (PLN 690 million).

The acquisition of shares followed by a capital increase of Milenium Center Sp. z o.o. (the name of the company was changed to Garbary $\mathrm{Sp} . \mathrm{z}$ o.o.) totalling PLN 58.8 million was disclosed under stocks and shares in subsidiaries.

The tangible fixed assets decreased considerably as a result of the sale of BRE Bank's land and buildings housing the head office of the Bank. Their net book value was PLN 225.7 million.

On the liabilities side, BRE Bank's and Group companies' liabilities to clients grew, a reversal of the trend of the previous quarter. The growth at BRE Bank mainly concerned corporate deposits (up $4.8 \%$ ) and to a lesser extent retail deposits which grew $1.4 \%$. Other Group companies' liabilities to clients grew by approximately $25 \%$ but their impact on the consolidated figures was minor (less than 4\%).

In Q2 2004 as in previous periods BRE Bank carried out several issues of certificates of deposit (under the 2002 certificate and bond issue programme) and consequently liabilities under own securities issued grew by approximately $75 \%$ in the Bank's balance sheet. (Securities previously issued under the programme were also redeemed.) The higher amount of liabilities under own securities issued on a consolidated basis compared to the stand-alone figure is due to the eurobonds issued by BRE International Finance BV and BRE Finance France, totalling EUR 325 million and EUR 200 million respectively. Securities (mortgage bonds and bonds) issued by Rheinhyp-BRE Bank Hipoteczny totalled approximately PLN 1 billion.

In Q2 2004, pursuant to Resolutions of the General Shareholders' Meeting of BRE Bank, the share capital of BRE Bank was increased through an issue of $5,742,625$ stocks with a nominal value of PLN 4 and the issue price of PLN 96. As a result of the issue, the share capital was raised by the nominal value of the stocks, i.e., PLN 22,971 thousand, and the supplementary capital by PLN 526,845 thousand of the share premium.

## Off-Balance Sheet Liabilities

The value of off-balance sheet liabilities related to purchase/sale transactions stated at PLN 217 billion in the accounts as at 31 March 2004 mainly includes the liabilities of the holding company adjusted for inter-Group transactions. It is partly "overstated" (by approximately PLN 76 billion) as some items are not netted off in the presentation, pursuant to the Instructions for Drafting Banks' Reports in Conjunction with the Model Chart of Accounts issued by NBP's General Inspectorate of Banking Supervision. This applies to foreign currencies and zlotys as well as interest to be received.
The netted value of off-balance sheet items, i.e., PLN 141 billion, represents the nominal value of derivative transactions and interest streams related to the following instruments:
a) Spot and forward transactions (PLN and FX to be paid out) - PLN 25 billion;
b) Forward Rate Agreements (FRA) - PLN 56 billion;
c) Interest Rate Swaps (IRS) interest paid - PLN 51 billion;
d) FX options - PLN 5 billion;
e) Other - PLN 4 billion.

The market value of derivative transactions is set as at each balance sheet date and reported in the income statement and under relevant balance sheet items.
The risk related to those transactions is mainly measured in terms of sensitivity to the volatility in their market value. The Bank performs a regular analysis of the behaviour of relevant portfolios (stress-testing) and uses the value-at-risk assessment methodology.
The Bank also complies with the norms of acceptable fx risk set by the Banking Supervision Commission as well as internal limits of open fx positions.

## Adjustments for Provisions

At 30 June 2004, amounts written off by the Group as specific provisions for loans and guarantees and the revaluation of financial assets amounted to PLN 281,653 thousand, including PLN 279,977 thousand written off as specific provisions (for loans, guarantees, and securities acquired in the primary market and recognised under receivables) and PLN 1,676 thousand written off as revaluation of financial assets. Provisions released by the Group at 30 June 2004 were PLN 196,525 thousand, including specific provisions for loans and guarantees and for general risk at PLN 194,892 thousand and revaluation of financial assets at PLN 1,633 thousand.
At BRE Bank SA at 30 June 2004, total write-offs for provisions amounted to PLN 246,810 thousand, including PLN 245,243 thousand written off as specific provisions (for the items listed above) and PLN 1,567 thousand written off as revaluation of financial assets. Provisions released were PLN 175,091 thousand, including provisions for loans and guarantees at PLN 173,699 thousand and revaluation of financial assets at PLN 1,392 thousand.

## Cash Flow Statement

In both the stand-alone and the consolidated cash flow statement, "Other financial expenses" includes the cost of interest paid on liabilities in respect of long-term loans and subordinated liabilities. As a result, the level of 5\% of total financial expenses was exceeded by $29.29 \%$ at the holding company and by $9.14 \%$ in the Group.
The level of $5 \%$ of total income from investing activities was exceeded by $11.19 \%$ in the Bank's cash flow statement under "Other investment income" due to dividend received by the Bank.

## Major Events of Q2 2004

- On 2 April 2004, the Bank informed that due to detected irregularities in capital market transactions caused by culpable intentional action of a Bank officer, the Bank incurred a loss. The loss was estimated to amount to PLN 18.4 million. The loss was covered by an insurance policy under an insurance contract against banking risks and computer crime executed by the Bank. The loss and the claims against the insurer were included in the Bank's financial results for the financial period ending 30 June 2004. Given the complex and time-consuming process of loss adjustment, it was still pending at the time of publication of this report. According to the best knowledge of the Management Board of the Bank, the loss will be covered by the insurance policy and will not affect the results of the Bank. The Management Board of the Bank took necessary legal measures and additional preventive action in order to preclude similar events in the future.
- On 21 April 2004, BRE Bank SA extended a subordinated loan to its subsidiary Dom Inwestycyjny BRE Banku SA. The amount of the loan is PLN 4 million. Its final repayment is 30 April 2009 or a later date but not later than 30 October 2013. The loan was extended to increase the broker's own funds which under relevant regulations shall correspond to the scale of business and the maximum amount of credits, loans, and issued debt securities as a percentage of own funds.
- On 19 May 2004, BRE Bank and Tele-Tech Investment Sp. z o.o., its affiliate (the Bank holds $24 \%$ of shares in the company), signed an agreement providing for the acquisition of 101,500 shares of Milenium Center Sp. z o.o. with a nominal value of PLN 1,000 per share ( $100 \%$ of the share capital and votes at the General Meeting of the company). The transaction totalled PLN 53,101,777. In addition, on 15 June 2004, the court registered an increase of the share capital of the company by PLN 5,700,000 through an issue of 5,700 shares with a nominal value of PLN 1,000 per share, all taken up by BRE Bank. BRE Bank holds $100 \%$ of shares in the share capital and $100 \%$ of votes at the General Meeting of the company. BRE Bank considers this to be a long-term investment. Milenium Center changed its name to Garbary Sp. z o.o.
- A Resolution of the $17^{\text {th }}$ General Shareholders' Meeting of BRE Bank dated 21 April 2004 amended by a Resolution of the $14^{\text {th }}$ Extraordinary General Shareholders' Meeting of BRE Bank dated 24 May 2004 raised the share capital of BRE Bank by PLN $22,970,500$ through an issue of not more than $5,742,625$ bearer shares with a nominal value of PLN 4 per share. The shares were offered to the Bank's existing shareholders. The subscription was closed on 16 June 2004. The issue price of the shares was PLN 96 per share and the ratio applicable to the right to take up the shares was 1 share of the new issue to 4 existing shares. Commerzbank AG was the issue underwriter. As all shares of the new issue were subscribed for in the principal and additional subscription, the underwriter did not take up any shares.
- On 30 June 2004, the District Court for the Capital City of Warsaw registered the change of the share capital in connection with the issue of $5,742,625$ shares. The share capital of BRE Bank SA following the registration of the change totals PLN 114,852,500 divided into $28,713,125$ registered and bearer shares with a nominal value of PLN 4 per share. The shares jointly represent $28,713,125$ votes at the General Shareholders' Meeting. The issued shares (following their assimilation with the shares in trading) were introduced to stock exchange trading on 16 July 2004.
- On 30 June 2004, BRE Bank signed an agreement providing for the sale of the title of perpetual usufruct of land and the title of ownership of buildings on the land housing the head office of the Bank at Senatorska St. with GmbH\&Co KG, a limited partnership established under the German law, which acquired the land and the buildings in order to set up a closed-end real estate fund. The fund and BRE Bank signed an agreement for the operating lease of the buildings and an agreement concerning the lease of land for 15 years. The total selling price of the land and buildings was EUR 55.95 million plus VAT. The transaction is neutral to the financial results of the Bank due to the revaluation of other real estate owned or used by the Bank and due to an increase of the general risk provision.


## Major Events after the Balance Sheet Date Not Disclosed in the Balance Sheet or the Income Statement

- On 5 July 2004, BRE Bank acquired shares of BRELBUD Sp. z o.o. (75\% from TeleTech Investment Sp. z o.o. and 25 \% from BRE Leasing Sp. z o.o.). Following the acquisition of the shares, BRE Bank holds $100 \%$ of the shares and votes of the company. Following an additional capital payment, the Bank's investment in the company's shares and additional capital payments is PLN 47,800 thousand. The Bank considers this to be a short-term investment.
- On 12 July 2004, BRE Bank and EUROHYPO AG signed a final agreement providing for the acquisition by BRE Bank from EUROHYPO AG of 675,000 stocks of RHEINHYPBRE Bank Hipoteczny SA with a nominal value of PLN 100 per stock. (The contingent preliminary stock sale agreement was executed on 29 January 2004; all the conditions precedent were fulfilled.) The acquired stocks represent $50 \%$ of the capital and votes of RHEINHYP-BRE Bank Hipoteczny. The price of the acquired stocks was PLN 87.54 million. Following the transaction, BRE Bank holds $100 \%$ of the capital and votes of RHEINHYP-BRE Bank Hipoteczny.
- On 20 July 2004, BRE Bank sold to ITI Bond Finance Sp. z o.o. all held 561 bonds issued by ITI Holdings for their total nominal value of US\$ 28,050,000 (PLN 100,713,525 at the mid rate of exchange on 20 July 2004) plus accrued interest. In exchange, BRE Bank acquired, for their nominal value, 568 bonds issued by ITI Bond Finance Sp. z o.o. with a total nominal value of US\$ 28,400,000 (PLN 101,970,200 at the mid rate of exchange on 20 July 2004). The acquired bonds are redeemable in 4 years and are secured with a guarantee issued by ITI Holdings and with registered pledge on shares of TVN Sp. z o.o. representing $8.57 \%$ of the share capital of that company. As a result of the transaction, the unsecured ITI Holdings bonds were converted into ITI Bond Finance bonds secured with a guarantee of ITI Holdings and registered pledge on TVN Sp. z o.o. shares.
- On 26 July 2004, the District Court in Warsaw gave its decision in the case of claims lodged by Art-B Sp. z o.o. in liquidation against BRE Bank SA. The original claims amounted to PLN $99,077,860$ plus statutory interest as of September 1991. In the course of the litigation, the plaintiff added other amounts of claims. The court closed the proceedings under the original claims and dismissed the other claims as overdue and ungrounded based on available evidence. The court decision is not legally valid.


## Material Share Packages

Commerzbank AG was a shareholder holding over $5 \%$ of the share capital and votes at the General Meeting of Shareholders. Commerzbank AG holds $72.16 \%$ of the share capital and votes of BRE Bank SA. Commerzbank AG took up 4,143,938 stocks of the new issue with a nominal value of PLN 4 per stock. The percentage share of Commerzbank AG in the share capital and votes ( $72.16 \%$ ) did not change after the acquisition as the issue of the new stocks did not exclude the existing shareholders and Commerzbank AG took up some of the stocks of the new issue pro rata to its stake in the share capital.

| Number of stocks held as at 31 March 2004 | 97,915 | 19,168 |
| :--- | ---: | ---: |
| Number of stocks acquired in Q2 | 0 | 4,866 |
| Number of stocks sold in Q2 | 7,000 | 0 |
| Number of stocks held as at 30 June 2004 | $\mathbf{9 0 , 9 1 5}$ | $\mathbf{2 4 , 0 3 4}$ |
|  |  |  |
| Number of options held as at 31 March 2004 | 168,600 | 0 |
| Number of options acquired in Q2 |  | 0 |
| Number of options sold in Q2 | $\mathbf{1 6 8 , 6 0 0}$ | 0 |
| Number of options held as at 30 June 2004 |  | $\mathbf{0}$ |

## Proceedings before a Court, Arbitration Body, or Public Administration Authority

The total value of the Bank's receivables or liabilities disputed in proceedings before a court, an arbitration body or a public administration authority is less than $10 \%$ of the Bank's equity. As a creditor, the Bank takes part in bankruptcy, restructuring and bill-of-exchange proceedings whose total amount (including interest) is PLN 421,536 thousand.

## Transactions with Associated Entities Exceeding the Equivalent of EUR 500,000 Not in the Course of Regular Business Operations (Atypical)

In Q2 2004, there were no transactions with associated entities in excess of the PLN equivalent of EUR 500,000 , other than typical and regular transactions at market prices, whose nature or parameters would be unrelated to regular business operations of the Bank.

## Credit and Loan Guarantees, Other Guarantees Granted in Excess of 10\% of the Equity

The Bank's exposure under extended guarantees in excess of $10 \%$ of the equity at 30 June 2004 relates to:

- two guarantees of the redemption of eurobonds issued by order of BRE International Finance B.V. (issuer of eurobonds), a $100 \%$-owned subsidiary of BRE Bank SA, totalling EUR 325 million. The first guarantee of EUR 200 million took effect in June 2000 and its term is indefinite; the other guarantee of PLN 125 million expires in November 2004.
- a guarantee of the redemption of eurobonds issued by order of BRE Finance France SA (issuer of eurobonds), a subsidiary of BRE Bank SA. The guarantee, totalling EUR 200 million, took effect in November 2003 and expires in November 2006.


## Factors Affecting the Results in the Coming Quarter

Other than the day-to-day operations of the Bank and the companies of the Group, no events that might significantly affect the results of the quarter are expected to occur in Q3 2004.

BRE Bank SA Group
30 June 2004
Abridged Income Statement by Business Line

| $\square$ |  |  |  |  |  |  |  | PLN'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Gonsolidati: |  |
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|  | $\because \mathrm{Corprate}$ | $\because$ ¢ $⿻$ ¢ | $\because$ Stratege $\%$ |  | - ankin | ardatedta | Onter-Gio | - $\%$ ¢up |
|  | Wankig | Bankine: | \% | proptetary <br> Tinestmer. | 为 | - | \%asay | Gtorita |
| 1. Result on banking onerations incl_ provisions | 221819 | 182.999 | (4353) | 28.574 | 55890 | (26-995) | (21-859) | 436075 |
| 2. Oyerhead costs and denreciation | 172.154 | 57478 | 50158 | 6821 | 101315 | 49424 | (23771) | 413.578 |
| 3. Pre-tax profit (loss) | 64054 | 133.512 | (6882) | 21.048 | (37-628) | (30 813) | (30454) | 112837 |
| 4. Income tax |  |  |  |  |  |  |  | 27866 |
| 5. Share in the profit (loss) of subsidiaries in equity accounting valuation |  |  |  |  |  |  |  |  |
|  | 0 | 0 | (12238) | 4617 | 0 | 0 | 10253 | 2632 |
| 6. Net profit (loss) |  |  |  |  |  |  |  | 70808 |

