Pursuant to Art. 57.2 and Art. 58.1 of the Regulation of the Council of Ministers dated 16 October 2001 (Journal of Laws No. 139, item 1569 and No. 31, item 280 (from year 2002),
the Board of Management of BRE Bank SA
publishes this Quarterly Report for Q3 2003

| publishes this Quarterly Report for Q3 2003. | PLN '000 |  | (date of submittal) EUR '000 |  |
| :---: | :---: | :---: | :---: | :---: |
| SELECTED FINANCIAL DATA (current year) | QI - III <br> Incremental <br> from 1 Jan 2003 to <br> 30 Sept 2003 | QI - III <br> Incremental <br> from 1 Jan 2002 to <br> 30 Sept 2002 | QI - III <br> Incremental <br> from 1 Jan 2003 to <br> 30 Sept 2003 | \left.QI - III <br> Incremental$\right]$from 1 Jan 2002 to <br> 30 Sept 2002 |
| I. Interest income | 840643 | 1320574 | 192728 | 344941 |
| II. Commission income | 265286 | 216568 | 60820 | 56569 |
| III. Profit (loss) on banking activity | 605576 | 792862 | 138836 | 207100 |
| IV. Operating profit (loss) | 105442 | 60900 | 24174 | 15907 |
| V. Gross profit (loss) before tax | 84656 | 49753 | 19409 | 12996 |
| VI. Net profit (loss) | 68592 | (72 038) | 15726 | (18 817) |
| VII. Net cash from operating activities | 1368330 | (743 723) | 313708 | (194 265) |
| VIII. Net cash from investing activities | 25560 | (428 713) | 5860 | (111982) |
| IX. Net cash from financing activities | 189412 | 857495 | 43425 | 223983 |
| X. Total net cash flow | 1583302 | (314 941) | 362993 | (82 264) |
| XI. Total assets | 29551977 | 27771320 | 6364160 | 6809700 |
| XII. Liabilities due to Central Bank | 901 | 2363 | 194 | 579 |
| XIII. Liabilities to the financial sector | 6575460 | 8092435 | 1416057 | 1984315 |
| XIV. Liabilities to the non-finanial and public sector | 10694533 | 10043487 | 2303119 | 2462725 |
| XV. Equity | 1675320 | 1826561 | 360788 | 447884 |
| XVI. Share capital | 91882 | 91882 | 19787 | 22530 |
| XVII. Number of shares | 22970500 | 22970500 | 22970500 | 22970500 |
| XVIII. Book value per share (in PLN/EUR) | 72.93 | 79.52 | 15.71 | 19.50 |
| XIX. Diluted book value per share (in PLN/EUR) | - |  |  |  |
| XX. Solvency ratio | 8.91 | 12.60 | 8.91 | 12.60 |
| XXI. Profit (loss) per ordinary share (in PLN/EUR) | 2.99 | (3.14) | 0.68 | (0.82) |
| XXII. Diluted profit (loss) per ordinary share (in PLN/EUR) | - |  | - |  |
| XXIII. Dividend declared or paid out per ordinary share (in PLN/EUR) |  | 10.00 |  | 2.45 |


| CONSOLIDATED BALANCE SHEET [PLN'000] | $\begin{array}{\|c\|} \hline \text { As at } \\ 30.09 .2003 \\ \text { End of this quarter } \\ \text { (current year) } \end{array}$ | As at <br> 30.06.2003 <br> end of previous quarter (current year) | $\begin{gathered} \text { As at } \\ 30.09 .2002 \\ \text { end of this quarter } \\ \text { (previous year) } \end{gathered}$ | As at 30.06.2002 end of previous quarter (previous year) |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| I. Cash and balances with the Central Bank | 575642 | 640187 | 288395 | 524497 |
| II. Debt securities eligible for rediscounting at the Central Bank | 56294 | 101302 | 74069 | 75133 |
| III. Amounts due from the financial sector | 3824812 | 3972325 | 3052127 | 2227255 |
| 1. Short-term | 3403982 | 3003561 | 1833436 | 1363968 |
| a) Current | 1755452 | 2171685 | 927019 | 667528 |
| b) Other short-term | 1648530 | 831876 | 906417 | 696440 |
| 2. Long-term | 420830 | 968764 | 1218691 | 863287 |
| IV. Amounts due from the non-financial sector | 14014888 | 13348749 | 13315207 | 12555928 |
| 1. Short-term | 8300563 | 8119474 | 6662115 | 7434284 |
| a) Current | 1808744 | 2013389 | 2066470 | 1774019 |
| b) Other short-term | 6491819 | 6106085 | 4595645 | 5660265 |
| 2. Long-term | 5714325 | 5229275 | 6653092 | 5121644 |
| V. Amounts due from the public sector | 72349 | 48434 | 1033148 | 1021634 |
| 1. Short-term | 48522 | 38628 | 1025787 | 1012440 |
| a) Current receivables | 7505 | 6274 | 10196 | 6112 |
| b) Other short-term | 41017 | 32354 | 1015591 | 1006328 |
| 2. Long-term | 23827 | 9806 | 7361 | 9194 |
| VI. Amounts due purchase of securities with a buy-back clause |  |  |  |  |
|  | 743515 | 115014 | 63240 | 140967 |
| VII. Debt securities | 4053911 | 4859179 | 4289678 | 5575225 |
| VIII. Amounts due from subordinated valued using equity method |  |  |  |  |
|  | 12446 | 17490 | 3938 | 16362 |
| 1. Subsidiaries | 1474 | 2884 |  | 15410 |
| 2. Joint-ventures |  |  |  |  |
| 3. Affiliates | 10972 | 14606 | 3938 | 952 |
| IX. Stocks or shares in subsidiaries valued using equity method |  |  |  |  |
|  | 106678 | 104757 | 145961 | 198801 |
| X. Stocks or shares in joint-ventures valued using equity method |  |  |  |  |
| XI. Stocks or shares in affiliates valued using equity method | 6528 | 28686 | 44452 | 44326 |
| XII. Stocks or shares in other companies | 12957 | 24437 | 32205 | 28198 |
| XIII. Other securities and financial assets | 2702504 | 2801033 | 2607374 | 3312180 |
| XIV. Intangible assets, including: | 280250 | 294574 | 252836 | 218868 |
| - goodwill of company | 94005 | 97207 | 99839 | 65447 |
| XV. Goodwill of subordinates | 465747 | 473325 | 509664 | 130250 |
| XVI. Tangible fixed assets | 948550 | 903773 | 977905 | 969835 |
| XVII. Other assets | 664732 | 364126 | 235372 | 318794 |
| 1. Assets acquired - for sale | 989 | 105 | 27112 | 27568 |
| 2. Inventories | 76919 | 69055 | 5563 | 6392 |
| 3. Other | 586824 | 294966 | 202697 | 284834 |
| XVIII. Prepayments | 1010174 | 993638 | 845749 | 989468 |
| 1. Deferred income tax | 931301 | 907410 | 781143 | 919817 |
| 2. Other prepayments | 78873 | 86228 | 64606 | 69651 |
| Total assets | 29551977 | 29091029 | 27771320 | 28347721 |
|  |  |  |  |  |
| Liabilities |  |  |  |  |
| I. Amounts due to Central Bank | 901 | 862 | 2363 | 127176 |
| II. Amounts due to the financial sector | 6575460 | 6730293 | 8092435 | 7890447 |
| 1. Short-term | 4245219 | 3663662 | 6131636 | 5307413 |
| a) Current | 1197793 | 615166 | 1793686 | 1214342 |
| b) Other short-term | 3047426 | 3048496 | 4337950 | 4093071 |
| 2. Long-term | 2330241 | 3066631 | 1960799 | 2583034 |
| III. Amounts due to the non-finanicial sector | 10615146 | 10524297 | 9920208 | 10174617 |
| 1. Short-term | 9646445 | 9514416 | 8616534 | 8826362 |
| a) Current, including: | 5640500 | 5743189 | 4286227 | 4091518 |
| - saving deposits | 2068570 | 1948367 | 1249136 | 1114065 |
| b) Other short-term, including: | 4005945 | 3771227 | 4330307 | 4734844 |
| - saving deposits | 481947 | 426681 | 213421 | 4189 |
| 2. Long-term, including: | 968701 | 1009881 | 1303674 | 1348255 |
| - saving deposits | 209601 | 216034 | 293918 | 486130 |
| IV. Amounts due to the public sector | 79387 | 77939 | 123279 | 197734 |
| 1. Short-term | 76784 | 75336 | 120602 | 195047 |
| a) Current | 49632 | 43247 | 45740 | 62558 |
| b) Other short-term | 27152 | 32089 | 74862 | 132489 |
| 2. Long-term | 2603 | 2603 | 2677 | 2687 |


| V. Liabilities in respect of sale of securities with a buy-back clause |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2953452 | 2664674 | 1654417 | 1475001 |
| VI. Liabilities due to issue of debt securities |  |  |  |  |
|  | 2494539 | 2363587 | 1634609 | 1522092 |
| 1. Short-term | 490270 | 482269 | 199880 | 30622 |
| 2. Long-term | 2004269 | 1881318 | 1434729 | 1491470 |
| VII. Other liabilities due to the financial instruments | 2226597 | 2233392 | 1912606 | 2387569 |
| VIII. Amounts due to the subordinated priced using equity method |  |  |  |  |
|  | 16357 | 11832 | 17677 | 6489 |
| 1. Subsidiaries | 13574 | 11497 | 16012 | 6052 |
| 2. Joint-ventures |  |  |  |  |
| 3. Affiliates | 2783 | 335 | 1665 | 437 |
| IX. Special funds and other liabilities | 353617 | 349749 | 525332 | 645008 |
| X. Accruals, deferred income and suspended income | 276128 | 266435 | 237865 | 231155 |
| 1. Accruals | 35115 | 42667 | 45352 | 45810 |
| 2. Goodwill (negative figure) |  |  |  |  |
| 3. Other deferred and suspended income | 241013 | 223768 | 192513 | 185345 |
| XI. Goodwill of subordinated companies (negative figure) |  |  |  |  |
|  | 2981 | 789 | 4601 | 5037 |
| XII. Provisions | 941419 | 942603 | 738199 | 895456 |
| 1. Defferd income tax provision | 792955 | 803299 | 695171 | 854998 |
| 2. Other | 148464 | 139304 | 43028 | 40458 |
| a) short-term | 5279 | 1611 | 19772 | 19590 |
| b) long-term | 143185 | 137693 | 23256 | 20868 |
| XIII. Subordinated liabilities | 1212260 | 1154141 | 964116 | 759589 |
| XIV. Minority interests | 128413 | 127180 | 117052 | 143272 |
| XV. Share capital | 91882 | 91882 | 91882 | 91882 |
| XVI. Payment for share capital (negative figure) |  |  |  |  |
| XVII. Own shares (negative figure) |  |  |  |  |
| XVIII. Supplementary capital | 657159 | 656365 | 652427 | 652427 |
| XIX. Revaluation reserve | 22101 | 7134 | (67687) | 9868 |
| XX. Other reserves | 745655 | 745618 | 1355067 | 1352395 |
| XXI. Foreign exchange gains/losses on the translation of subordinated companies <br> 1255 <br> 246 $\square$ |  |  |  |  |
|  |  |  |  |  |
| 1. gains | 13365 | 8706 | 3926 | 3604 |
| 2. losses | (12 110) | (8 102) | (3680) | (3132) |
| XXII. Retained earnings (Accumulated losses) | 88676 | 86478 | $(133336)$ | (120 311) |
| XXIII. Net profit (loss) | 68592 | 55175 | (72 038) | (99 654) |
| Totalliabilities | 29551977 | 29091029 | 27771320 | 28347721 |
| Capital adequacy ratio | 8.91 | 8.88 | 12.60 | 11.69 |
| Book value | 1675320 | 1643256 | 1826561 | 1887079 |
| Number of shares | 22970500 | 22970500 | 22970500 | 22970500 |
| Book value per share (in PLN) | 72.93 | 71.54 | 79.52 | 82.15 |
| Diluted number of shares |  |  |  |  |
| Diluted book value per share (in PLN) |  |  |  |  |
|  |  |  |  |  |
| CONSOLIDATED OFF-BALANCE-SHEET ITEMS | As at 30.09 .2003 End of this quarter (current year) | As at 30.06.2003 end of previous quarter (current year) | $\begin{array}{\|c\|} \hline \text { As at } \\ 30.09 .2002 \\ \text { end of this quarter } \\ \text { (previous year) } \end{array}$ | As at 30.06.2002 end of previous quarter (previous year) |
| 1. Contingent liabilities extended and received | 6926236 | 6451492 | 6527491 | 6062268 |
| 1. Liabilities extended | 6175069 | 5684294 | 5496415 | 5370564 |
| a) financial | 4795106 | 4399364 | 4056445 | 3984242 |
| b) guarantee | 1379963 | 1284930 | 1439970 | 1386322 |
| 2. Liabilities received | 751167 | 767198 | 1031076 | 691704 |
| a) financial | 107305 | 246470 | 508435 | 227052 |
| b) guarantee | 643862 | 520728 | 522641 | 464652 |
| II. Liabilities related to realised purchase/sale transactions | 187830732 | 178082540 | 172841312 | 196053442 |
| III. Other (due to) |  | 376003 | 205938 | 166851 |
| - factoring receivables |  | 287090 | 205938 | 166851 |
| - factoring liabilities |  | 88913 |  |  |
| - option to acquire shares |  |  |  |  |
| Total off-balance-sheet items | 194756968 | 184910035 | 179574741 | 202282561 |


| CONSOLIDATED <br> PROFIT AND LOSS ACCOUNT | $\begin{aligned} & \text { Q3 } 2003 \\ & \text { from 01.07.2003 } \\ & \text { to 30.09.2003 } \end{aligned}$ |  | $\begin{gathered} \text { Q3 } 2002 \\ \text { from 01.07.2002 } \\ \text { to } 30.09 .2002 \end{gathered}$ | Q1-3 2002 cumulative <br> from 01.01.2002 <br> to 30.09.2002 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Interest income | 258375 | 840643 | 466792 | 1320574 |
| II. Interest expense | 214839 | 639152 | 326136 | 1000569 |
| III. Net interest income (I-II) | 43536 | 201491 | 140656 | 320005 |
| IV. Commission income | 95726 | 265286 | 77465 | 216568 |
| V. Commission expenses | 26851 | 72074 | 20325 | 50246 |
| VI. Net commission income (IV-V) | 68875 | 193212 | 57140 | 166322 |
| VII. Net income of goods sold |  |  | 27731 | 27731 |
| VIII. Sold goods, services expenses |  |  | 1074 | 1074 |
| IX. Cost of sale |  |  |  |  |
| X. Profit on sale (VII-VIII-IX) |  |  | 26657 | 26657 |
| XI. Income from shares, other securities and financial instruments with variable yield | 12935 | 19244 | 4872 | 12669 |
| 1. From subsidiaries | 1496 | 1496 | 1705 | 5747 |
| 2. From joint-ventures |  |  |  |  |
| 3. From affiliates | 11404 | 17657 | 1431 | 4698 |
| 4. From others | 35 | 91 | 1736 | 2224 |
| XII. Profit (loss) on financial transaction | (34 188) | 41250 | 30789 | (4351) |
| XIII.Profit (loss) on foreign exchange result | 81631 | 150379 | 98260 | 271560 |
| XIV. Profit (loss) on banking activity | 172789 | 605576 | 358374 | 792862 |
| XV. Other operating income | 30476 | 109877 | 7286 | 124963 |
| XVI. Other operating expenses | 6018 | 24355 | 15985 | 98951 |
| XVII. Overhead costs of the bank | 159180 | 465283 | 161620 | 487877 |
| XVIII. Depreciation and amortisation of tangible and intangible fixed assets | 38495 | 116017 | 36726 | 108575 |
| XIX. Provisions and write-downs | 110382 | 246366 | 107010 | 434990 |
| 1. for specific reserves and to general banking risk | 110572 | 245313 | 107179 | 433506 |
| 2. for revaluation of financial assets | (190) | 1053 | (169) | 1484 |
| XX. Release of provisions and reversal of write-downs | 101876 | 242010 | 67734 | 273468 |
| 1. Release of specific reserves and general banking | 100080 | 239293 | 67734 | 273022 |
| 2. Revaluation of financial assets | 1796 | 2717 |  | 446 |
| XXI. Net provisions and write-downs (XIX-XX) | 8506 | 4356 | 39276 | 161522 |
| XXII. Operating profit (loss) | (8934) | 105442 | 112053 | 60900 |
| XXIII. Profit (loss) on extraordinary items | 21 | 65 | 1533 | 2594 |
| 1. gains | 81 | 177 | 1761 | 3457 |
| 2. losses | 60 | 112 | 228 | 863 |
| XXIV. Deduction of subordinated goodwill | 7551 | 22757 | 5029 | 14101 |
| XXV. Deduction of subordinated goodwill (negative amount) | 1075 | 1906 | 120 | 360 |
| XXVI. Profit (loss) before tax | (15 389) | 84656 | 108677 | 49753 |
| XXVII. Corporate income tax | (33 543) | 4660 | 47558 | 23869 |
| 1. current part | 5560 | 14685 | 28641 | 33884 |
| 2. postponed part | (39 103) | (10 025) | 18917 | (10 015) |
| XXVIII. Other obligatory profit appropriations (loss increase) |  |  | 1 | 1 |
| XXIX. Net gain (loss) on share in subordinated valued using equity method | (566) | (3 371) | (36 888) | (98 219) |
| XXX. (Profit) loss of minority | (4 171) | (8033) | 3386 | 298 |
| XXXI. Net profit (loss) | 13417 | 68592 | 27616 | (72 038) |
| Net profit (loss) (for 12 months) | (240 286) |  | (51 280) |  |
| Weighted average number of ordinary shares | 22970500 |  | 22970500 |  |
| Net profit (loss) per 1 ordinary share [PLN] | (10.46) |  | (2.23) |  |


| MOVEMENTS IN CONSOLIDATED EQUITY | Q3 2003 $\begin{aligned} & \text { from 01.07.2003 } \\ & \text { to } 30.09 .2003 \end{aligned}$ | Q1-3 2003 cumulative <br> from 01.01.2003 to 30.09.2003 | $\begin{gathered} \text { Q3 } 2002 \\ \\ \text { from } 01.07 .2002 \\ \text { to } 30.09 .2002 \end{gathered}$ | Q1-3 2002 cumulative <br> from 01.01.2002 <br> to 30.09.2002 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Equity as at the beginning of the period (OB) | 1643256 | 1581306 | 1884655 | 2201625 |
| a) changes to accounting policy | 3055 | 3055 | (14 205) | 4136 |
| b) adjustment of key miscalculation |  |  |  |  |
| I.a. Equity as at the beginning of the period (OB) after reconciliation to comparative data | 1646311 | 1584361 | 1870450 | 2205761 |
| I. Share capital as at the beginning of the period | 91882 | 91882 | 91882 | 91882 |
| 1.1 Changes in share capital |  |  |  |  |
| a) increase (due to): |  |  |  |  |
| -issue of shares |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| b) decrease (due to): |  |  |  |  |
| -cancellation of shares |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| 1.2. Share capital as at the end of the period | 91882 | 91882 | 91882 | 91882 |
| 2. Payments for share capital at the beginning of the period |  |  |  |  |
| 2.1 Changes in payments for share capital |  |  |  |  |
| a) increase (due to): |  |  |  |  |
| b) decrease (due to): |  |  |  |  |
| 2.2 Payments for share capital at the end of the period |  |  |  |  |
| 3. Own shares as at the beginning of the period |  |  |  |  |
| a) increase (due to): |  | (4 545) |  |  |
| b) decrease (due to): |  | (4 545) |  |  |
| 3.1 Own shares at the end of the period |  |  |  |  |
| 4. Supplementary capital as at the beginning of the period | 656365 | 659013 | 652427 | 622559 |
| 4.1. Movements in the supplementary capital | 794 | (1854) |  | 29868 |
| a) increase (due to): | 11 | 4892 |  | 31145 |
| - issue of shares above nominal value |  |  |  |  |
| - allocation of the profit (statutory) | 4 | 4769 |  | 400 |
| - allocation of the profit (above minimal value up to statutory) |  |  |  |  |
| - exclusion from consolidation following disposal of a company |  |  |  | 30511 |
| - fixed assets' disposal |  |  |  |  |
| - reclassification from reserve capital |  |  |  | 234 |
| - other | 7 | 123 |  |  |
| b) decrease (due to): | (783) | 6746 |  | 1277 |
| - loss coverage | (675) | 2859 |  |  |
| - correction of agio due to change of consolidation method |  |  |  |  |
| - termination of capital in case of payment to shareholders |  |  |  | 527 |
| - exclusion from consolidation following disposal of a company |  | 3887 |  |  |
|  |  |  |  | 750 |
| - foreign exchange gains/losses | (108) |  |  |  |
| - other |  |  |  |  |
| 4.2. Supplementary capital as at the end of the period | 657159 | 657159 | 652427 | 652427 |
| 5. Revaluation reserve as at the beginning of the period | 7134 | (8643) | 9868 | 8063 |
| 5.1. Movements in revaluation reserve | 14967 | 30744 | (77 555) | (75 750) |
| a) increase (due to) | 27906 | 69444 | 41928 | 44943 |
| - foreign exchange gains/losses | 13061 | 24627 | 476 | 3276 |
| - deferred income tax | 2751 | 6474 | 29000 | 29000 |
| - revaluation of securities | 7802 | 25008 | 12452 | 12452 |
| - revaluation of tabgible fixed assets | 4412 | 6773 |  |  |
| - exclusion from consolidation following disposal of a company | 1 | 6464 |  |  |
| - valuation of participation unit | 12 | 12 |  | 215 |
| - other | (133) | 86 |  |  |
| b) decrease (due to) | 12939 | 38700 | 119483 | 120693 |
| - disposal of fixed assets | 1 | 1 |  |  |
| - deferred income tax | 5841 | 11516 |  |  |
| - foreign exchange gains/losses | 4537 | 6746 |  |  |
| - exclusion from consolidation following disposal of a company | (754) |  |  |  |
| - revaluation of tangible fixed assets | 1102 | 4502 | 7117 | 8327 |
| - revaluation of securities for disposal | 204 | 13927 | 112366 | 112366 |
| - valuation of participation unit | 1 | 1 |  |  |
| - other | 2007 | 2007 |  |  |
| 5.2. Revaluation reserve as at the end of the period | 22101 | 22101 | (67 687) | (67 687) |


| 6. General banking risk reserve as at the beginning of the period | 558000 | 558000 | 558000 | 453000 |
| :---: | :---: | :---: | :---: | :---: |
| 6.1. Movements in general banking risk reserve |  |  |  | 105000 |
| a) increase (due to) |  |  |  | 105000 |
| - appropriation of retained earnings |  |  |  | 105000 |
|  |  |  |  |  |
|  |  |  |  |  |
| b) decrease (due to) |  |  |  |  |
| - |  |  |  |  |
| - |  |  |  |  |
|  |  |  |  |  |
| 6.2. General banking risk reserve as at the end of the period | 558000 | 558000 | 558000 | 558000 |
| 7. Other supplementary capitals as at the beginning of the period | 187618 | 800267 | 794395 | 795541 |
| 7.1. Changes in other supplementary capitals |  |  |  |  |
|  | 37 | (612 612) | 2672 | 1526 |
| a) increase (due to): | 37 | 37 | 2672 | 2976 |
| - deduction of profit for supplementary capital |  |  |  | 148 |
| - inclusion for consolidation |  |  |  | 156 |
| - capital decrease reserve |  |  | 2671 | 2671 |
| - dividend payment |  |  |  |  |
| - other | 37 | 37 | 1 | 1 |
| b) decrease (due to) |  | 612649 |  | 1450 |
| - reclassification to reserve capital |  |  |  | 234 |
| - dividend payment by way of advance |  |  |  |  |
| - exclusion from consolidation following disposal of a company |  |  |  | 1216 |
| - exclusion from consolidation following disposal of a company |  | 1984 |  |  |
| - loss coverage |  | 607993 |  |  |
| - other |  | 2672 |  |  |
| 7.2. Other suplementary capital as at the end of the period | 187655 | 187655 | 797067 | 797067 |
| 8. Foreign exchange gains/losses on the translation of subordinated companies |  |  |  |  |
|  | 1255 | 1255 | 246 | 246 |
| 9. Retained earnings (accumulated losses) as at the beginning of the period |  |  |  |  |
|  | 86478 | (518 862) | (122 735) | 234530 |
| 9.1. Retained earnings as at beginning of the period | 90651 | 98819 | (116 795) | 238677 |
| a) changes to accounting policy | 3055 | 3055 | (17906) | (8061) |
| b) adjustment of key miscalculation |  |  |  |  |
| 9.2. Retained earnings as at the beginning of the period after reconciliation to comparative data | 93706 | 101874 | (134 701) | 230616 |
| 9.3. Change in retained earnings | 3072 | (5096) | 2999 | (362 318) |
| a) increase (due to): | 626 | 1112 | 2730 | 4921 |
| - allocation of retained earnings |  |  |  |  |
| - inclusion the company to consolidation |  |  | 2414 | 3973 |
| - stake increased through a subholding |  |  |  |  |
| - foreign exchange gains/losses | 62 | 62 |  |  |
| - dividends from companies consolidated first time |  |  |  |  |
| - other | 564 | 1050 | 316 | 948 |
| b) decrease (due to): | (2446) | 6208 | (269) | 367239 |
| - exclusion from consolidation in connection of selling the company |  |  |  | 30511 |
| - deduction of profit for general banking risk reserve |  |  |  | 105000 |
| - profit allocation to supplementary capital |  |  |  | 148 |
| - profit allocation to reserve capital | (13) | 4752 |  | 400 |
| - profit allocation to shareholder dividend | (2 422) | 956 | (269) | 229705 |
| - transfer to the Social Fund |  | 6 |  | 1475 |
| - foreign exchange gains/losses |  |  |  |  |
| - other | (11) | 494 |  |  |
| 9.4. Retained earnings as at the end of the period | 96778 | 96778 | (131 702) | (131 702) |
| 9.5. Accumulated losses at the beginning of the period | (4 173) | (617 681) | (5940) | (4 147) |
| a) changes to accounting policies |  |  | 3701 | 12197 |
| b) adjustment of key miscalculation |  |  |  |  |
| 9.6. Accumulated losses as at the beginning of the period after reconciliation to comparative data |  |  |  |  |
| reconciliation to comparative data | (4173) | (617 681) | (2239) | 8050 |
| 9.7. Change in accumulated losses | (3929) | 609579 | 605 | (9 684) |
| a) increase (due to): | (1273) | (1273) | 605 | (9 684) |
| - loss to be covered brought forward from previous years |  |  |  |  |
| - inclusion the company to consolidation |  |  | 605 | (9684) |
| - other | (1273) | (1273) |  |  |
| b) decrease (due to): | 2656 | (610 852) |  |  |
| - coverage from reserves | 675 | (2859) |  |  |
| - exclusion from consolidation in connection of selling the company | 1981 |  |  |  |
| - coverage from supplementary capital |  | (607 993) |  |  |
| 9.8. Accumulated losses as at the end of period | (8 102) | $(8102)$ | (1634) | (1634) |
| 9.9. Retained earnings (accumulated losses) as at the end of period |  |  |  |  |
|  | 88676 | 88676 | (133 336) | (133 336) |
| 10. Net profit/loss | 68592 | 68592 | (72 038) | (72038) |
| a) net loss | 68592 | 68592 |  |  |
| b) net profit |  |  | (72 038) | (72 038) |
| II. Equity as at the end of the period (CB ) | 1675320 | 1675320 | 1826561 | 1826561 |


| CONSOLIDATED CASH FLOW STATEMENT | $\begin{aligned} & \text { Q3 } 2003 \\ & \text { from 01.07.2003 } \\ & \text { to 30.09.2003 } \end{aligned}$ | Q1-3 2003 cumulative from 01.01.2003 to 30.09.2003 | $\begin{aligned} & \text { Q3 } 2002 \\ & \text { from 01.07.2002 } \\ & \text { to 30.09.2002 } \end{aligned}$ | Q1-3 2002 cumulative <br> from 01.01.2002 <br> to 30.09 .2002 |
| :---: | :---: | :---: | :---: | :---: |
| A. Net cash flows from operating activities - indirect method | 243563 | 1368330 | 91495 | (743 723) |
| I. Net profit (loss) | 13417 | 68592 | 27616 | (72 038) |
| II. Total adjustments for: | 230146 | 1299738 | 63879 | (671 685) |
| 1. Profit (loss) of minority shareholders | 4171 | 8033 | (2790) | 298 |
| 2. Participation in profit (loss) of subordinated companies valued with equity method | 566 | 3371 | 36888 | 98219 |
| 3. Depreciation, including: | 44971 | 136868 | 50467 | 122316 |
| - appropriations of goodwill of subordinates and goodwill of subordinates (negative amount) | 6476 | 20851 | 4909 | 13741 |
| 4. Foreign exchange gains/losses | 11275 | 109511 | (1 008) | 69504 |
| 5. Interest and dividends | 25322 | 77461 | (17 130) | (6512) |
| 6. (Profit) loss on investments | (22 232) | (18 134) | 3969 | 43350 |
| 7. Change in provisions | (19 471) | (34 846) | (162 915) | (27 644) |
| 8.Change in reserves |  |  |  |  |
| 9. Change in debt securities | 860055 | 1104040 | 929309 | 741127 |
| 10. Change in receivables from the financial sector | (23 137) | 578585 | 128359 | (41799) |
| 11. Change in receivables from the non-financial and public sector | (662 822) | (2075 552) | (626 720) | (2410 452) |
| 12. Change in amounts due to purchase of securities with a buy- <br> back clause | (628501) | (445 902) | 21179 | (63 240) |
| 13. Change in stocks or shares and securities and other financial instruments | 39992 | 349542 | 297678 | 269225 |
| 14. Change in liabilities to financial institutions | 302318 | (682 249) | (1038 784) | (2213 117) |
| 15. Change in liabilities to non-financial and public sector | 92297 | 229223 | (331 532) | (100 737) |
| 16. Change in liabilities due to sold securities with a buy-back clause | 288778 | 1011137 | 4697 | 207578 |
| 17. Change in liabilities due to securities | 129564 | 608646 | 112517 | 1631594 |
| 18. Change in other liabilities | (260 235) | 274271 | 820945 | 1848359 |
| 19. Change in prepayments | 29990 | 25470 | (177 392) | (339 642) |
| 20. Change in deferred and qualified income | 17245 | 40263 | 16142 | (500 112) |
| 21. Other |  |  |  |  |
| III. Net cash flows from operating activities (I - II) - indirect method | 243563 | 1368330 | 91495 | (743 723) |
| B. Net cash flows from investment operations (I-II) | 21632 | 25560 | (60 257) | (428 713) |
| I. Incomes | 105757 | 215757 | 147347 | 632151 |
| 1. Sale of stocks or shares in subsidiaries | 4929 | 5242 | 23567 | 97087 |
| 2. Sale of stocks or shares in joint ventures |  |  |  |  |
| 3. Sale of stocks or shares in affiliates | 16486 | 21623 | 187 | 187 |
| 4. Sale of other stocks or shares, securities and financial instruments | 77962 | 179488 | 114905 | 523623 |
| 5. Sale of intangible and tangible fixed assets | 3702 | 5031 | 2799 | 4742 |
| 6. Sale of investment in real estate and intangible assets |  |  |  |  |
| 7. Other investment incomes | 2678 | 4373 | 5889 | 6512 |


| II. Expenses | 84125 | 190197 | 207604 | 1060864 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Purchase of stocks or shares in subsidiaries | 5833 | 12336 | 1164 | 127428 |
| 2. Purchase of stocks or shares in joint ventures |  |  |  |  |
| 3. Purchase of shares in affiliated | 10027 | 10027 | 2042 | 2457 |
| 4. Purchase of other stocks or shares, securities and financial instruments | 6661 | 35683 | 54519 | 424613 |
| 5. Purchase of intangible and tangible fixed assets | 33205 | 62703 | 23194 | 65937 |
| 6. Investment in real estate and intangible assets | 28399 | 69448 | 126685 | 440429 |
| 7. Other investments' expenses |  |  |  |  |
| III. Net cash flow from investment operations (I-II) | 21632 | 25560 | (60 257) | (428713) |
| C. Net cash flow from financing activities (I-II) | (491 441) | 189412 | 31899 | 857495 |
| I. Incomes | 1094652 | 2949082 | 908369 | 1881955 |
| 1. Long term loans received from other banks | 492480 | 1995851 | 620529 | 700139 |
| 2. Long term loans received from financial sector, excluding banks |  | 8430 |  |  |
| 3. Issue of debt securities | 602172 | 944801 | 84744 | 248968 |
| 4. Change in subordinated liabilities in plus |  |  | 203096 | 932848 |
| 5. Net cash from shares' issue and payment to capital |  |  |  |  |
| 6. Other |  |  |  |  |
| II. Expenses | 1586093 | 2759670 | 876470 | 1024460 |
| 1. Long term loans repaid to other banks | 956238 | 2071436 | 615132 | 684934 |
| 2. Long term loans repaid to financial sector, excluding banks |  |  |  | 18238 |
| 3. Redemption of securities | 600784 | 600784 |  |  |
| 4. Due to other financial liabilities |  |  |  |  |
| 5. Payments due to financial leasing liabilities |  |  |  |  |
| 6. Decrease of subholding liabilities | 1134 | 1134 |  |  |
| 7. Dividends and other payments to owners |  |  | 229318 | 232973 |
| 8. Dividends and other participation in profit payments for minority |  |  |  |  |
| 9. Payments for allocation of the profit (diferrent from payments to owners) |  |  | - |  |
| 10. Acquisition of own shares |  | 4545 |  |  |
| 11. Other financial expenses | 27937 | 81771 | 32020 | 88315 |
| 12. Other expenses |  |  |  |  |
| III. Net cash flows from financing activities (1-II) | (491 441) | 189412 | 31899 | 857495 |
| D. Total net cash flows ( $\mathrm{A}+/-\mathrm{B}+/-\mathrm{C}$ ) | (226 246) | 1583302 | 63137 | (314 941) |
| E. Net change in cash | (226 246) | 1583302 | 63137 | (314 941) |
| - including change in cash due to foreign exchange gains/losses | 68790 | 86573 | 29377 | 43879 |
| F. Cash at the beginning of the period | 3227811 | 1418263 | 1470496 | 1848574 |
| G. Cash at the end of the period ( $\mathrm{F}+/-\mathrm{D}$ ) | 3001565 | 3001565 | 1533633 | 1533633 |

## QUARTERLY SHORTENED FINANCIAL STATEMENT

| BALANCE SHEET [PLN'000] | As at 30.09 .2003 end of this quarter (current year) | stan na <br> 30.06.2003 <br> end of previous quarter (current year) | $\begin{gathered} \text { stan na } \\ 30.09 .2002 \\ \text { end of this quarter } \\ \text { (previous year) } \end{gathered}$ | $\begin{gathered} \text { stan na } \\ 30.06 .2002 \\ \text { end of previous } \\ \text { quarter (previous } \\ \text { year) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| I. Cash and balances with the Central Bank | 575323 | 639878 | 283996 | 518400 |
| II. Debt securities eligible for refinancing at Central Bank | 56294 | 101302 | 74069 | 75133 |
| III. Amounts due from the financial sector | 4330570 | 4343155 | 3435969 | 3326282 |
| 1. Current | 1829811 | 2170583 | 969372 | 710816 |
| 2. Term | 2500759 | 2172572 | 2466597 | 2615466 |
| IV. Amounts due from from the non-financial sector | 10021452 | 9472497 | 10298443 | 9942154 |
| 1. Current | 1808744 | 1730407 | 1752237 | 1768443 |
| 2. Term | 8212708 | 7742090 | 8546206 | 8173711 |
| V. Amounts due from the public sector | 72324 | 48434 | 1031807 | 1020174 |
| 1. Current | 7505 | 6274 | 10196 | 6112 |
| 2. Term | 64819 | 42160 | 1021611 | 1014062 |
| VI. Amounts due in respect of purchase of securities with a buy back |  |  |  |  |
| clause | 729345 | 100844 |  | 56548 |
| VII Debt securities | 4203863 | 5024664 | 4521458 | 4889912 |
| VIII. Stocks or shares in subsidiaries | 904386 | 881528 | 793016 | 502829 |
| IX Stocks or shares in joint ventures |  |  |  |  |
| $X$. Stocks or shares in affiliates | 1037 | 22443 | 51411 | 52012 |
| XI. Stocks or shares in other companies | 11587 | 23966 | 15500 | 15565 |
| XII. Other securities and financial assets | 2674363 | 2749894 | 2454483 | 3165261 |
| XIII. Intangible assets, including: | 233872 | 246664 | 203569 | 207612 |
| - goodwill | 57786 | 60510 | 62793 | 65446 |
| XIV. Tangible fixed assets | 910589 | 876180 | 886630 | 873402 |
| XV. Other assets | 201439 | 180028 | 388414 | 366846 |
| 1. Assets acquired through debt recovery - for sale | 319 | 105 | 22840 | 22982 |
| 2. Other | 201120 | 179923 | 365574 | 343864 |
| XVI. Prepayments | 842004 | 853329 | 725470 | 870179 |
| 1. Deferred income tax | 825672 | 832761 | 715303 | 852607 |
| 2. Other prepayments | 16332 | 20568 | 10167 | 17572 |
| Total assets | 25768448 | 25564806 | 25164235 | 25882309 |
|  |  |  |  |  |
| Liabilities |  |  |  |  |
| I. Amounts due to Central Bank | 901 | 862 | 2363 | 127176 |
| II. Liabilities to the financial sector | 5784603 | 6076855 | 7818764 | 7653644 |
| 1. Current | 1002591 | 692438 | 1619361 | 1066535 |
| 2. Term | 4782012 | 5384417 | 6199403 | 6587109 |
| III. Liabilities to the non-financial sector | 10287090 | 10208146 | 9622464 | 9879467 |
| 1. Saving deposits | 2697498 | 2539756 | 1748399 | 1603334 |
| a) Current | 2068570 | 1948367 | 1241168 | 1113015 |
| b) Term | 628928 | 591389 | 507231 | 490319 |
| 2. Other | 7589592 | 7668390 | 7874065 | 8276133 |
| a) Current | 3476064 | 3661209 | 2963746 | 2896421 |
| b) Term | 4113528 | 4007181 | 4910319 | 5379712 |
| IV. Liabilities to the public institutions | 79266 | 77939 | 122837 | 197330 |
| 1. Current liabilities | 49632 | 43247 | 45517 | 62371 |
| 2. Term liabilities | 29634 | 34692 | 77320 | 134959 |
| V. Liabilities due to sold securities with a buy-back clause | 2953452 | 2664674 | 1654417 | 1475001 |
| VI. Liabilities due to issue of debt securities | 302726 | 225907 |  |  |
| 1. Short-term | 269290 | 222827 |  |  |
| 2. Long-term | 33436 | 3080 |  |  |
| VII. Other liabilities due to financial instruments | 2186014 | 2172390 | 1912606 | 2354721 |
| VIII. Special funds and other liabilities | 230870 | 262026 | 367408 | 521408 |


| IX. Accruals, deferred income and qualified income | 242802 | 235224 | 199885 | 189308 |
| :---: | :---: | :---: | :---: | :---: |
| 1. Costs prepayments | 15194 | 23513 | 20347 | 23590 |
| 2. Goodwill (negative figure) | - | - | - | - |
| 3. Other deferred and qualified income | 227608 | 211711 | 179538 | 165718 |
| X. Reserves | 866659 | 879858 | 687647 | 849070 |
| 1. Income tax reserves | 734674 | 752300 | 664414 | 828226 |
| 2. Other reserves | 131985 | 127558 | 23233 | 20844 |
| a) short-term | - | - | - |  |
| b) long-term | 131985 | 127558 | 23233 | 20844 |
| XI. Subordinated liabilities | 1161052 | 1114591 | 927910 | 724000 |
| XII. Share capital | 91882 | 91882 | 91882 | 91882 |
| XIII Payment for share capital (negative figure) | - | - | - |  |
| XIV. Own shares (negative figure) | - | - | - | - |
| XV. Supplementary capital | 748739 | 748739 | 748738 | 748738 |
| XVI. Revaluation capital | 21317 | 6788 | (68 032) | 9559 |
| XVII. Other reserve capital | 744922 | 744922 | 1352915 | 1352915 |
| XVIII. Net Retained earnings (Accumulated losses) | - | - | (207 457) | (191 576) |
| XIX. Net profit (loss) | 66153 | 54003 | (70 112) | (100 334) |
| Total liabilities | 25768448 | 25564806 | 25164235 | 25882309 |
| Capital adequacy ratio | 9.18 | 9.54 | 12.60 | 11.69 |
| Book value | 1673013 | 1646334 | 1847934 | 1911184 |
| Number of shares | 22970500 | 22970500 | 22970500 | 22970500 |
| Book value per share (in PLN) | 72.83 | 71.67 | 80.45 | 83.20 |
| Diluted number of shares | - | - | - | - |
| Diluted book value per share (in PLN) | - | - | - | - |


| OFF-BALANCE-SHEET ITEMS | As at 30.09.2003 end of this quarter (current year) | $\begin{gathered} \text { stan na } \\ 30.06 .2003 \\ \text { end of previous } \\ \text { quarter (current } \\ \text { year) } \end{gathered}$ | $\begin{gathered} \text { stan na } \\ 30.09 .2002 \\ \text { end of this quarter } \\ \text { (previous year) } \end{gathered}$ | stan na 30.06 .2002 end of previous quarter (previous year) |
| :---: | :---: | :---: | :---: | :---: |
| I. Off-balance-sheet liabilities extended and received | 7411671 | 7295369 | 7169954 | 7029302 |
| 1. Liabilities extended | 6884827 | 6818504 | 6553095 | 6488699 |
| a) financing | 4169146 | 4132631 | 3809771 | 3741556 |
| b) guarantees | 2715681 | 2685873 | 2743324 | 2747143 |
| 2. Liabilities received | 526844 | 476865 | 616859 | 540603 |
| a) financing | 107305 | 102760 | 136381 | 133911 |
| b) guarantees | 419539 | 374105 | 480478 | 406692 |
| II. Liabilities related to realised purchase/sale transactions | 188283888 | 177875871 | 172404430 | 195892492 |
|  |  |  |  |  |
| - |  |  |  |  |
| - |  |  |  |  |
| Total off-balance-sheet items | 195695559 | 185171240 | 179574384 | 202921794 |


| PROFIT AND LOSS ACCOUNT | $\begin{aligned} & \text { Q3 } 2003 \\ & \text { from } 01.07 .2003 \\ & \text { to } 30.09 .2003 \end{aligned}$ | Q1-3 2003 cumulative <br> from 01.01.2003 <br> to 30.09 .2003 | $\begin{gathered} \text { Q3 } 2002 \\ \text { from } 01.07 .2002 \\ \text { to } 30.09 .2002 \end{gathered}$ | $\begin{aligned} & \begin{array}{l} \text { Q1-3 } 2002 \\ \text { cumulative } \end{array} \\ & \text { from 01.01.2002 } \\ & \text { to 30.09.2002 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| I. Interest income | 193337 | 654489 | 387775 | 1169729 |
| II. Interest expense | 179665 | 542735 | 273676 | 914921 |
| III. Net interest income (I-II) | 13672 | 111754 | 114099 | 254808 |
| IV. Commission income | 68495 | 195963 | 58116 | 166679 |
| V. Commission expense | 20863 | 57344 | 14431 | 37848 |
| VI. Net commission income (IV-V) | 47632 | 138619 | 43685 | 128831 |
| VII. Profit (loss) stocks or shares, other securities and financial instruments of variable income | 12440 | 22373 | 20051 | 43935 |
| 1. From subsidiaries | 2145 | 4716 | 17229 | 34577 |
| 2. From joint ventures |  |  |  |  |
| 3. From affiliates | 10295 | 17657 | 1420 | 7933 |
| 4. From others |  |  | 1402 | 1425 |
| VIII. Profit on financial operations | (41685) | 23999 | 11491 | (61 521) |
| IX. Exchange gains/losses | 78688 | 166975 | 99489 | 294196 |
| X. Profit (loss) on banking operations | 110747 | 463720 | 288815 | 660249 |
| XI. Other operating income | 7616 | 39861 | 11830 | 27480 |
| XII. Other operating expenses | 3608 | 14151 | 12038 | 36018 |
| XIII. Overheads | 109672 | 316379 | 113232 | 334288 |
| XIV. Depreciation of tangible and intangible fixed assets | 33415 | 101600 | 31675 | 93411 |
| XV. Provisions and write-downs | 88931 | 200268 | 81438 | 372561 |
| 1. for specific provisions and to general banking risk | 88146 | 199287 | 81438 | 372561 |
| 2. revaluation of financial assets | 785 | 981 |  |  |
| XVI. Reversal of provisions and revaluation | 89928 | 212914 | 57465 | 241611 |
| 1. Release of provisions and general banking risk reserve | 89677 | 212663 | 57465 | 241611 |
| 2. Revaluation of financial assets | 251 | 251 |  |  |
| XVII. Difference in provisions and revaluation appropriations and | (997) | (12 646) | 23973 | 130950 |
| XVIII. Operating profit (loss) | (27 335) | 84097 | 119727 | 93062 |
| XIX. Profit (loss) on extraordinary items | 20 | 52 | 1 | 53 |
| 1. Extraordinary gains | 68 | 144 | 72 | 211 |
| 2. Extraordinary losses | 48 | 92 | 71 | 158 |
| XX. Gross profit (loss) before tax | (27 315) | 84149 | 119728 | 93115 |
| XXI. Income tax | (14 052) | 18459 | 33199 | 7096 |
| 1. Current part |  |  | 26255 | 26255 |
| 2. Postponed part | (14052) | 18459 | 6944 | (19 159) |
| XXII. Other obligatory deductions of profit (increase of loss) |  |  |  |  |
| XXIII. Participation in net profit (loss) of subordinated to equity method valuation | 25413 | 463 | (56 307) | (156 131) |
| XXIV. Net profit (loss) | 12150 | 66153 | 30222 | (70 112) |
| Net profit (loss) (for 12 months) | (242 956) |  | 29231 |  |
| Weighted average number of ordinary shares | 22970500 |  | 22970500 |  |
| Net profit (loss) per 1 ordinary share [PLN] | (10.58) |  | 1.27 |  |
| Weighted average diluted number of ordinary shares |  |  |  |  |
| Diluted net profit (loss) per 1 ordinary share [PLN] |  |  |  |  |


| MOVEMENTS IN EQUITY | Q3 2003 $\begin{aligned} & \text { from 01.07.2003 } \\ & \text { to } 30.09 .2003 \end{aligned}$ | Q1-3 2003 cumulative $\begin{gathered} \text { from 01.01.2003 } \\ \text { to } 30.09 .2003 \end{gathered}$ | Q3 2002 $\begin{gathered} \text { from 01.07.2002 } \\ \text { to } 30.09 .2002 \end{gathered}$ | $\begin{aligned} & \text { Q1-3 2002 } \\ & \text { cumulative } \\ & \\ & \text { from 01.01.2002 } \\ & \text { to } 30.09 .2002 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| I. Equity as at the beginning of the period (OB) | 1646334 | 1582497 | 1911184 | 2432684 |
| a) changes to accounting policies |  |  | (15 881) | (207 457) |
| b) adjustment of key miscalculation |  | - |  |  |
| I.a. Equity as at the beginning of the period (OB) after reconciliation to comparative data | 1646334 | 1582497 | 1895303 | 2225227 |
| 1. Share capital as at the beginning of the period | 91882 | 91882 | 91882 | 91882 |
| 1.1 Movements in share capital |  | - |  |  |
| a) increase (due to) |  |  |  |  |
| - issue of shares |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| b) decrease (due to): |  | - |  |  |
| - cancellation of shares |  | - |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| 1.2. Share capital as at the end of the period | 91882 | 91882 | 91882 | 91882 |
| 2. Payments for share capital at the beginning of the period |  | - |  |  |
| 2.1 Movements in payments for share capital | - | - | - |  |
| a) increase (due to): | - |  | - |  |
| b) decrease (due to): | - |  |  |  |
| 2.2 Payments for share capital at the end of the period |  | - |  |  |
| 3. Own shares at the beginning of the period | - | - |  | - |
| a) increase (due to): |  | (4 545) |  |  |
| - purchase |  | (4 545) |  |  |
| b) decrease (due to): |  | (4 545) |  |  |
| - give out to shareholders due to merge |  | (4 545) |  |  |
| 3.1 Own shares at the end of the period | - | - |  |  |
| 4. Supplementary capital as at the beginning of the period | 748739 | 748738 | 748738 | 748738 |
| 4.1. Movements in the supplementary capital |  | 1 |  |  |
| a) increase (due to): |  | 1 |  |  |
| - issue of shares above nominal value |  |  |  |  |
| - allocation of the profit (statutory) |  |  |  | - |
| - allocation of the profit (above minimal value up to statutory) |  |  |  | - |
|  |  | 1 | - | - |
| b) decrease (due to): |  | - | - | - |
| loss coverage |  | - |  | - |
| 4.2. Supplementary capital as at the end of the period | 748739 | 748739 | 748738 | 748738 |
| 5. Revaluation capital as at the beginning of the period | 6788 | (3045) | 9559 | 7969 |
| 5.1. Movements in revaluation reserve | 14529 | 24362 | (77 591) | (76001) |
| a) increase (due to) | 26213 | 61053 | 41892 | 44692 |
| - foreign exchanges gains/losses | 13061 | 24627 | 476 | 3276 |
| - deferred income tax | 2325 | 6048 | 29000 | 29000 |
| - revaluation of tangible assets | 3025 | 5370 |  |  |
| - revaluation of securities for sale | 7802 | 25008 | 12416 | 12416 |
| b) decrease (due to) | 11684 | 36691 | 119483 | 120693 |
| - revaluation of tangible assets | 1102 | 4502 | 7117 | 8327 |
| - revaluation of securities for sale | 204 | 13927 | 112366 | 112366 |
| - deferred income tax | 5841 | 11516 |  |  |
| - foreign exchanges gains/losses | 4537 | 6746 |  |  |
| 5.2. Revaluation reserve as at the end of the period | 21317 | 21317 | (68 032) | (68 032) |


| 6. General banking risk reserve as at the beginning of the period | 558000 | 558000 | 558000 | 453000 |
| :---: | :---: | :---: | :---: | :---: |
| 6.1. Movements in general banking risk reserve | - | - |  | 105000 |
| a) increase (due to) | - | - |  | 105000 |
| - appropriation of retained earnings | - | - |  | 105000 |
|  | - |  |  |  |
|  | - |  |  |  |
| b) decrease (due to) | - | - |  |  |
|  | - |  |  |  |
|  | - |  |  |  |
|  | - |  |  |  |
| 6.2. General banking risk reserve as at the end of the period | 558000 | 558000 | 558000 | 558000 |
| 7. Other reserves as at the beginning of the period | 186922 | 794915 | 794915 | 794915 |
|  |  |  |  |  |
| 7.1. Movements in other reserves | - | (607 993) | - | - |
| a) increase (due to): | - | - |  | - |
| - profit allocation to supplementary capital | - |  |  | - |
| - appropriation of profit | - |  | - |  |
| b) decrease (due to) | - | 607993 | - | - |
| - loss coverage | - | 607993 |  | - |
| - other | - |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| 7.2. Other reserves as at the end of the period | 186922 | 186922 | 794915 | 794915 |
| 8. Retained earnings (accumulated losses) as at the end of the period | - | (607 993) | (191 576) |  |
|  |  |  |  | 336180 |
| 8.1Profit from previous years as at the beginning of the period | - | - | (191 576) | 336180 |
| a) changes to accounting policy | - |  | (15 881) | (207 457) |
| b) adjustment of key miscalculation | - |  |  |  |
| 8.2 Retained earnings as at the beginning of the period | - | - | (207 457) | 128723 |
|  |  |  |  |  |
| 8.3. Changes in retained earnings | - | - | - | (336 180) |
| a) increase (due to): | - | - | - | - |
| - allocation of retained earnings | - | - |  | - |
|  |  |  |  |  |
|  |  |  |  |  |
| b) decrease (due to): | - | - | - | 336180 |
| - deduction to supplementary capital | - | - |  |  |
| - deduction to general banking risk reserve | - | - | - | 105000 |
| - transfer to the Social Fund | - | - | - | 1475 |
| - profit allocation to shareholder dividend | - | - | - | 229705 |
| 8.4 Retained earnings as at the end of the period | - | - | (207 457) | (207 457) |
| 8.5 Accumulated losses as at the beginning of the period | - | (607 993) |  | - |
| a) changes to accounting policy |  | - |  |  |
| b) adjustment of key miscalculation | - | - |  |  |
| 8.6. Accumulated losses as at the beginning of the period | - | (607 993) |  | - |
| 8.7 Movements of loss from previous years | - | 607993 |  | - |
| a) increase (due to): | - | - | - | - |
| - loss allocation from previous years for coverage | - | - |  |  |
| - |  |  |  |  |
| b) decrease (due to): | - | (607 993) | - | - |
| - coverage from reserve capital |  | (607 993) |  |  |
| - |  |  |  |  |
| 8.8 Accumulated losses as at the end of the period | - | - | - | - |
| 8.9 Retained earnings (accumulated losses) as at the end of the period | - | - | (207 457) | (207 457) |
| 9. Net profit (loss) | 66153 | 66153 | (70 112) | (70 112) |
| a) net profit | 66153 | 66153 |  |  |
| b) net loss |  |  | 70112 | 70112 |
| II. Equity as at the end of the period (CB ) | 1673013 | 1673013 | 1847934 | 1847934 |


| CASH FLOW STATEMENT | $\begin{gathered} \text { Q3 } 2003 \\ \text { from 01.07.2003 } \\ \text { to } 30.09 .2003 \end{gathered}$ | Q1-3 2003 <br> cumulative <br> from 01.01.2003 <br> to 30.09.2003 | $\begin{gathered} \text { Q3 } 2002 \\ \text { from 01.07.2002 } \\ \text { to } 30.09 .2002 \end{gathered}$ | Q1-3 2002 cumulative from 01.01.2002 $\text { to } 30.09 .2002$ |
| :---: | :---: | :---: | :---: | :---: |
| A. Net cash flows from operating activities (l+/-II) - indirect method | 568140 | 2236283 | 526211 | (339 562) |
| I. Net profit (loss) | 12150 | 66153 | 30222 | (70 112) |
| II. Total adjustments for: | 555990 | 2170130 | 495989 | (269 450) |
| 1. Participation in profit (loss) of subordinated companies priced with equity method | (25 413) | (463) | 56307 | 156131 |
| 2. Depreciation | 33415 | 101600 | 31675 | 93411 |
| 3. Foreign exchange gains/losses | 14507 | 109511 | (1 008) | 69504 |
| 4. Interest and dividends | 12051 | 38899 | (10759) | (18 517) |
| 5. (Profit) loss on investments | (13 798) | (17 896) | (5 464) | 29871 |
| 6. Change in reserves | (31 486) | (71733) | (136 344) | (23 647) |
| 7. Change in debt securities | 875588 | 1115399 | 772090 | 685113 |
| 8. Change in receivables from the financial sector | (132 799) | 394132 | 161529 | 8114 |
| 9. Change in receivables from the non-financial and public sector | (545 613) | (733 781) | (397 326) | (1377 883) |
| 10. Change in amounts due in respect of purchase of securities with a buy back clause | (628 501) | (445 614) |  |  |
| 11. Change in stocks or shares and securities and other financial instruments | 3571 | 385174 | $\left(\begin{array}{l}13 \\ 126)\end{array}\right.$ | (15 117) |
| 12. Change in liabilities to the financial sector | 518646 | (363 941) | (27 251) | (276 742) |
| 13. Change in liabilities to the non-financial and public sector | 80271 | 161089 | (331 496) | $(120087)$ |
| 14. Change in liabilities due to sold securities with a buy-back clause | 288778 | 1011137 | 4697 | 207578 |
| 15. Change in liabilities due to securities | 46619 | 244240 |  |  |
| 16. Change in other liabilities | 41251 | 163950 | 242101 | 819638 |
| 17. Change in prepayments | 3006 | 27499 | 147293 | (5 847) |
| 18. Change in deferred and qualified income | 15897 | 50928 | 3071 | (500 970) |
| 19. Other |  |  |  |  |
| III. Net cash flows from operating activities ( $\mathrm{l}+/-\mathrm{II}$ ) - indirect method | 568140 | 2236283 | 526211 | (339 562) |
| B. Net cash flows from investment operations (I-II) | 48548 | 68420 | (369 513) | (473 158) |
| I. Incomes | 106396 | 218333 | 131962 | 420105 |
| 1. Sale of stocks or shares in subsidiaries | 4697 | 5010 | 93956 | 164974 |
| 2. Sale of stocks or shares in joint ventures |  |  |  |  |
| 3. Sale of stocks or shares in affiliates | 16486 | 21623 |  |  |
| 4. Sale of other stocks or shares, securities and other financial assets | 77940 | 179466 | 26035 | 234323 |
| 5. Sale of intangible and tangible fixed assets | 3352 | 4097 | 1212 | 2291 |
| 6. Sale of investment in real estate and intangible assets |  |  |  |  |
| 7. Other incomes | 3921 | 8137 | 10759 | 18517 |
| II. Expenses | 57848 | 149913 | 501475 | 893263 |
| 1. Purchase of stocks or shares in subsidiaries | 5643 | 12146 | 449761 | 594138 |
| 2. Purchase of stocks or shares in joint ventures |  |  |  |  |
| 3. Purchase of shares in affiliated | 805 | 10027 | 1245 | 6957 |
| 4. Purchase of other stocks or shares, securities and financial instruments | 1638 | 22235 | 6518 | 168481 |
| 5. Purchase of intangible and tangible fixed assets | 21362 | 36057 | 19711 | 55867 |
| 6. Investment in real estate and intangible assets | 28400 | 69448 | 24240 | 67820 |
| 7. Other investments' expenses |  |  |  |  |
| III. Net cash flows from investment operations (I-II) | 48548 | 68420 | (369 513) | (473 158) |


| C. Net cash flows from financing activities | (826 510) | (689 910) | (44 796) | 565385 |
| :---: | :---: | :---: | :---: | :---: |
| I. Incomes | 56340 | 1242306 | 203910 | 927910 |
| 1. Long term loans received from other banks | 26140 | 1200676 |  | - |
| 2. Long term loans received from financial sector, excluding banks | - | 8430 |  | - |
| 3. Issue of debt securities | 30200 | 33200 |  | - |
| 4. Change in subordinated liabilities in plus | - | - | 203910 | 927910 |
| 5. Net cash from shares' issue and payment to capital | - | - |  |  |
| 6. Other incomes | - | - |  | - |
| II. Expenses | 882850 | 1932216 | 248706 | 362525 |
| 1. Long term loans repaid to other banks | 848170 | 1850995 |  | 57773 |
| 2. Long term loans repaid to financial sector, excluding banks | 18708 | 29640 |  | 18238 |
| 3. Redemption of securities | - | - |  |  |
| 4. Due to other financial liabilities | - | - | - |  |
| 5. Payments due to financial leasing liabilities | - | - |  | - |
| 6. Decrease of subholding liabilities | - | - | - |  |
| 7. Dividends and other payments to owners | - | - | 229705 | 229705 |
| 8. Payments for allocation of the profit (diferrent than payments to owners) | - | - |  |  |
| 9. Acquisition of own shares | - | 4545 |  |  |
| 10. Other financial expenses | 15972 | 47036 | 19001 | 56809 |
| III. Net cash flows from financing activities (I-II) | (826 510) | (689 910) | (44 796) | 565385 |
| D. Total net cash flows (A+B+C) | (209 822) | 1614793 | 111902 | (247 335) |
| E. Net change in cash | (209 822) | 1614793 | 111902 | (247 335) |
| - including change in cash due to foreign exchange | 68790 | 86573 | 29377 | 43879 |
| F. Cash at the beginning of the period | 3197191 | 1372576 | 1365115 | 1724352 |
| G. Cash at the end of the period (F+D) | 2987369 | 2987369 | 1477017 | 1477017 |

## COMMENTARY <br> TO THE CONSOLIDATED QUARTERLY REPORT Q3 2003

## Methodology Used in the Consolidated Quarterly Report

The Consolidated Quarterly Report comprises the balance sheet, the income statement, the statement of change in equity, and the cash flow statement prepared in accordance with the following:

- Accountancy Act of 29 September 1994 (Journal of Laws No. 121, item 591, as amended);
- Banking Law dated 29 August 1997 (Journal of Laws No. 140, item 939, as amended);
- Regulation of the Minister of Finance dated 10 December 2001 concerning specific accounting rules for banks (Journal of Laws No. 149, item 1673, as amended);
- Regulation of the Minister of Finance dated 12 December 2001 concerning rules of drawing up consolidated financial statements of banks and consolidated reports of financial holdings (Journal of Laws No. 152, item 1728);
- Regulation of the Minister of Finance dated 10 December 2001 concerning rules of provisioning against the risk related to banks' operations (Journal of Laws No. 149, item 1672);
- Regulation of the Minister of Finance dated 12 December 2001 concerning specific rules of recognition, methods of valuation, scope of disclosure, and mode of presentation of financial instruments (Journal of Laws No. 149, item 1674);
- Corporate Income Tax Law dated 15 February 1992 (Journal of Laws No. 106, item 482, as amended);
- Regulation of the Minister of Finance dated 12 December 2001 concerning the model chart of accounts for banks (Journal of Laws No. 152, item 1727);
- Regulation of the Council of Ministers dated 16 October 2001 concerning current and periodic reports submitted by issuers of securities (Journal of Laws from 2001 No. 139, item 1569 , as amended);
- Regulation of the Council of Ministers dated 16 October 2001 concerning specific conditions to be met by issue prospectuses and abridged prospectuses (Journal of Laws No. 139, item 1568, as amended).

The data contained in the Report were prepared in line with binding accounting regulations, according to the rules of valuation of assets and liabilities and measurement of the net financial profit as at the balance sheet date, taking account of adjustments in respect of provisions, including the deferred income tax provision mentioned in the Accountancy Act and asset revaluation appropriations.

A detailed description of the accounting policies and the valuation methodology used by the BRE Bank SA Capital Group ("Group") are presented in the Consolidated Semi-Annual Report for H1 2003 published on 30 September 2003.
The following changes of the accounting principles were introduced in 2003:

- commissions received or paid greater than PLN 500 thousand are recognised over time throughout the lifetime of the transaction;
- as of January 2003, the Bank sets up provisions for employee benefits based on actuarial valuation under IAS 19.

The exchange rates used to convert data presented in the Report into the EUR:

- assets and liabilities items of the balance sheet were converted according to the mid rate prevailing on 30 September 2003 quoted by the National Bank of Poland (NBP), i.e., 4.6435 PLN to 1 EUR;
- income statement items for the nine months of 2003 were converted according to the arithmetic mean of the mid rates quoted by NBP on the last day of each of the nine months of 2003, i.e., 4.3618 PLN to 1 EUR.


## Structure of the BRE Bank SA Capital Group

Pursuant to the requirements of the Accountancy Act, the Group comprises all subsidiaries and affiliates important from the viewpoint of financial statements, other than those acquired with the sole purpose to be sold.
Pursuant to the requirements of the Regulation of the Minister of Finance dated 12 December 2001 concerning rules of drawing up consolidated financial statements of banks and consolidated reports of financial holdings, those subsidiaries and affiliates which meet the criteria of classification as banks, credit institutions, or financial institutions in the sense of the Banking Law are covered by the consolidated financial statements.
The structure of the Group did not change compared to that presented in the Q2 2003 report. The Q1 2003 commentary includes a detailed discussion of changes in the structure of the Group compared to that presented in 2002 reports.

## Comparability of Financial Data

The data presented in the report (other than differences due to changes in the structure of the Group in 2003) are comparable.
The valuation of derivatives previously presented under "Other assets" is presented in this Report under "Other securities and other financial assets." Pursuant to the recommendations of NBP concerning the presentation of the income statement, the result on the sale of subsidiaries previously presented under "Result on financial transactions" is now presented under "Income from stocks and shares, other securities and other variable income financial instruments." Respective adjustments were made in the data for all periods presented in the Report.

In the consolidated financial statements at 30 September 2003, the Bank changed the recognition of the indirect holding (via Intermarket Bank AG) of the stocks of Transfinance a.s. and Polfactor SA. Previously, the indirect holding was recognised through an (upward) adjustment of cost in correspondence with the net assets for Intermarket Bank AG and through a (downward) adjustment of cost for Transfinance a.s. and Polfactor SA.

The Bank changed the recognition of the negative goodwill arising from the Bank's indirect acquisition of stocks in Transfinance a.s. and Polfactor SA in 2000.

Transfinance a.s PLN'000

Polfactor SA
PLN'000

| Cost | 0 | 0 |
| :---: | :---: | :---: |
| Share in net assets on acquisition | 2,342 | 3,980 |
| Negative goodwill | -2,342 | -3,980 |

The negative goodwill of these two companies totalling PLN 2,319 thousand including depreciation was recognised in correspondence with an adjustments of retained profit (at PLN 3,055 thousand). Current depreciation of the negative goodwill was recognised in the consolidated income statement at PLN 948 thousand. If the above mentioned change were made in the semi-annual financial statements, the change of the net profit would be PLN 632 thousand.
In order to ensure the comparability of data, the respective amounts at 30 September 2002 and 30 June 2002 were adjusted.

## Factors and Events that Materially Affected the Profitability of the Group Q3 2003

At 30 September 2003, the Group reported a net profit of PLN 68,592 thousand, and its holding company (BRE Bank SA) a profit of PLN 66,153 thousand. The growth in the profit in Q3 2002 was lower than in Q2 2003: ca. 37\% and 45\%, respectively.
The main factors affecting the profitability of Q3 2003 included:

- Net interest income - In Q3 2003, the growth of the net interest income was small compared to earlier periods. The low growth (PLN 13.7 million, compared to PLN 62.2 million in Q2 2003) was mainly recorded by BRE Bank. This net interest income is a result of the downturn on the securities market. Falling prices of securities forced the Bank to sell securities at a loss, affecting the net interest income.
The lower growth of interest on securities in Q3 2003 was not set off by income on the growing loan portfolio.
The net interest income of Group subsidiaries (net of mutual transactions) was down $4.8 \%$ in Q3 2003. The companies whose income has a strong impact on the results of the Group traditionally include BRE Leasing (PLN 55.0 million) and Rheinhyp-BRE Bank Hipoteczny (PLN 16.9 million). Interest paid to investors by BRE International Finance at PLN 30 million was a significant cost item to the Group's net interest income.
- Result on financial transactions - In Q3 2003, the result on financial transactions went down PLN 41.7 million in the holding company and PLN 34.2 million on a consolidated basis. The falling market prices of debt securities required a revaluation of the portfolio of securities marked for trading. In Q3 2003, the value of these securities went down (PLN 4.7 million). However, the incremental change in the valuation of the portfolio year to date is positive (PLN 94 million). The valuation of derivatives was also down in Q3 (ca. PLN 36 million). The effect of the financial transactions of the subsidiaries of the Group is minor (ca. PLN 7 million up at the end of Q3).
- FX result - In Q3, the fx results nearly doubled, mainly due to the fx result of BRE Bank. BRE Bank's result of PLN 167 million included realised and unrealised fx differences from the revaluation of the balance sheet and off balance sheet position (PLN 105.9 million) and the fx margin (PLN 61 million). The lower consolidated result is due to consolidation adjustments (result down ca. PLN 25 million) while the total fx result of the other subsidiaries of the Group added PLN 8.8 million to the consolidated result. The fx result includes interest income and cost realised on fx swaps. If it were recognised under interest income, the Bank's fx result would be PLN 62.3 million lower to the advantage of net interest income.
- Other operating income - This item was much higher on a consolidated basis than on a stand-alone basis at the holding company due to the income of the Skarbiec Asset Management Holding (ca. PLN 36 million), mainly income from asset management
operations of the subsidiaries of SAMH, as well as the income of PTE Skarbiec Emerytura (ca. PLN 24 million).
- Overhead costs of the Group - The costs of the Group incurred in Q3 were nearly $5 \%$ down $\mathrm{Q} / \mathrm{Q}$, mainly due to reduced costs of the holding company whose overheads were down ca. $6 \% \mathrm{Q} / \mathrm{Q}$. Personnel costs remained largely unchanged while other overheads dropped by nearly $10 \%$. In Q3, unlike in earlier quarters, no significant cost of advertising and promotion of the retail banking business was incurred, the costs of IT infrastructure were lower, some maintenance costs were cut. The subsidiaries of the Group reduced their costs by ca. 3\% Q/Q.

The income statement of Q3 2003 by business line of the BRE Bank Group is shown in the table in page 10 .

The income tax charged against the profit of the Group at 30 September 2003 was PLN 4,660 thousand, including current tax of PLN 14,685 thousand and reduction of the deferred tax (increase of the profit) of PLN 10,025 thousand. No income tax was charged against the profit of the holding company as it was set off by a part of the tax loss incurred in 2002. The deferred tax of the Bank decreased by PLN 14,052 thousand Q/Q.
The long-term outlook of PTE Skarbiec Emerytura improved due to amended regulations applicable to pension funds and the resolved problem of the debt of FUS [Social Security Fund] to private pension funds. Consequently, the consolidated financial statements include an item "Deferred tax asset" due to tax losses incurred in previous years. The deferred tax asset recognised in the consolidated financial statements was PLN 19.8 million.
The positive outlook of the subsidiaries of the Skarbiec Asset Management Holding allowed for the recognition of a tax loss of PLN 2.1 million.

The total assets of the Group grew $1.6 \%$ in Q3 2003, the total assets of the holding company grew $0.8 \%$. The major changes in the balance sheet in Q3 2003 included:

- Further growth of the loan portfolio. BRE Bank's receivables from clients grew $5.8 \%$. The portfolios of those subsidiaries of the Group for whom this is an important asset also grew. Loans granted grew by over PLN 115 million (8.3\%) at Rheinhyp-BRE Bank Hipoteczny, ca. PLN 113 million ( $7.9 \%$ ) at BRE Leasing, PLN 63 million (12.3\%) at Intermarket Bank, and PLN 38 million (25.5\%) at Magyar Factor.
- The debt securities portfolio was down over $16 \%$, mainly due to the reduction of the Treasury bond portfolio by ca. PLN 640 million (36\%).
- The change in the portfolio of stocks and shares was due to disposals of stocks and shares in the following companies (balance sheet value in brackets): Jasan Sp. z o.o. (PLN 12.7 million), Optimus SA (PLN 16 million), Elektrim SA (PLN 71 million), Orlen SA (PLN 59.9 million).
- Small (less than 15) growth in deposits of clients and governmental institutions. At BRE Bank in Q3 2003, only retail deposits were on the increase (up 6\%), including mBank deposits (up $5.4 \%$ ) and Multibank deposits (up 10.5\%). Corporate deposits fell $1.4 \%$. In the subsidiaries of the Group, liabilities to clients grew $5.4 \%$. The highest growth in liabilities to clients was reported by BRE Bank Securities where funds in clients' investment accounts grew 43.5\%.

The solvency ratio of the BRE Bank Group was $8.91 \%$ at 30 September 2003.

The value of off-balance sheet liabilities related to purchase/sale transactions stated at PLN 187.8 billion in the accounts as at 30 September 2003 is almost fully related to the holding company. It is partly "overstated" (by PLN 59.8 billion) as some items are not netted off in the presentation, pursuant to the Instructions for Drafting Banks' Reports in Conjunction with the Model Chart of Accounts issued by NBP's General Inspectorate of Banking Supervision. This applies to foreign currencies and zlotys as well as interest to be received.
The netted value of off-balance sheet items, i.e., PLN 128.5 billion, represents the nominal value of derivative transactions and interest streams related to the following instruments:
a) Spot and forward transactions (PLN and FX to be paid out) - PLN 29.6 billion;
b) Forward Rate Agreements (FRA) - PLN 48.2 billion;
c) Interest Rate Swaps (IRS) interest paid - PLN 30.2 billion;
d) FX options - PLN 14.0 billion;
e) Other - PLN 6.5 billion (interest rate options: PLN 1.0 billion, other instruments: PLN 5.5 billion).
The market value of derivative transactions is set as at each balance sheet date and reported in the income statement and under relevant balance sheet items.
The risk related to those transactions is mainly measured in terms of sensitivity to the volatility in their market value. The Bank performs a regular analysis of the behaviour of relevant portfolios (stress-testing) and uses the value-at-risk assessment methodology.
The Bank also complies with the norms of acceptable fx risk set by the Banking Supervision Commission as well as internal limits of open fx positions.

## Adjustments for Provisions

At 30 September 2003, amounts written off by the Group as specific provisions for loans and guarantees and the revaluation of financial assets amounted to PLN 246,366 thousand, including PLN 245,313 thousand written off as specific provisions and PLN 1,053 thousand written off as revaluation of financial assets. Provisions released by the Group at 30 September 2003 were PLN 242,010 thousand, including specific provisions for loans and guarantees PLN 239,293 thousand and revaluation of financial assets PLN 2,717 thousand.
At BRE Bank SA at 30 September 2003, total write-offs for provisions amounted to PLN 200,268 thousand, including PLN 199,287 thousand written off as specific provisions and PLN 981 thousand written off as revaluation of financial assets. Provisions released were PLN 212,914 thousand, including provisions for loans and guarantees PLN 212,663 thousand and revaluation of financial assets PLN 251 thousand.

## Major Events of Q3 2003

- On 21 July 2003, the company BRE Finance France with a share capital of EUR 225,000 was registered in Levallois-Perret, France. The Bank took up shares representing 99.97\% of the share capital and votes. This is a long-term investment of the Bank.
- BRE Bank SA sold a package of $8,211,092$ Elektrim SA stocks to Polsat Media on 22 July 2003.
- On 8 August 2003, BRE Bank acquired discounted bonds of Optimus SA, an affiliate of BRE Bank SA, with a total nominal value of PLN 8,120 thousand. The cost of the bonds was PLN 7,953 thousand. The bonds are redeemable on 28 November 2003.
- On 27 August 2003, BRE Bank SA signed an agreement to sell shares in Jasan Sp. z o.o. to Jasan Nowy Sp. z o.o. The sold shares represent $71.5 \%$ of the share capital and votes of

Jasan Sp. z o.o. The price for the sold shares was equivalent to PLN 12,675 thousand, equal to the value in the Bank's books. The Bank had acquired the shares in Jasan $\mathrm{Sp} . \mathrm{z}$ o.o. under a registered pledge agreement.

- Following the call by BRE Bank SA on International Trading and Investments Holdings SA (ITI Holdings) to sell 163,256 stocks of Optimus SA and in connection to the fact that ITI Holdings informed BRE Bank of the sale of 160,932 Optimus SA stocks closed on 28 August 2003, BRE Bank SA was relieved from the obligation to acquire 160,932 Optimus SA stocks from ITI Holdings, i.e., the vast majority of the remainder of the second package of Optimus SA stocks. Neither BRE Bank nor any of the companies associated with BRE Bank acquired the said packages.
- In stock exchange transactions closed on 1-4 September 2003, BRE Bank SA sold $1,021,863$ Optimus SA stocks representing $10.89 \%$ of the share capital and votes in the company. On 4 and 5 September 2003, BRE Bank sold 718,603 Optimus SA stocks representing $7.66 \%$ of the share capital and votes in the company. After these transactions, BRE Bank SA holds 938,511 Optimus SA stocks representing $10.0 \%$ of the share capital and votes in the company.
- On 23 September 2003, BRE Bank SA and Tele-Tech Investment Sp. z o.o. (TTI), an affiliate of BRE Bank SA, executed an agreement providing for the sale to TTI of 1,601 shares of BRE.locum Sp. z o.o. for PLN 9,684,536. The sold package of shares represents $20.01 \%$ of the share capital and votes of BRE.locum. The value of the sold shares in the books of BRE Bank SA was PLN 9,684,536.


## Major Events after the Balance Sheet Date Not Disclosed in the Balance Sheet or the Income Statement

- As of 9 September 2003, BRE Bank on several occasions issued certificates of deposit taken up by a contractor of the Bank for PLN 212,748,744 thousand. BRE Bank issued further certificates as of 14 October 2003; these were taken up by a contractor of the Bank for PLN 181,663,703 thousand.
- BRE Bank's supervisors and managers sold 68,586 BRE Bank stocks for PLN 7,318,049.
- On 21 October 2003, BRE Bank and Rheinhyp-BRE Bank Hipoteczny ("Rheinhyp") executed an agreement concerning a service sub-issue of mortgage bonds issued by Rheinhyp and admitted into public trading under a decision of the Securities and Exchange Commission of February 2003. BRE Bank agreed to subscribe for and to take up mortgage bonds for not more than PLN 200,000,000. The issue was successful and all mortgage bonds were taken up by investors.
- On 27 October 2003, BRE Bank and Erste Europaeische Pfandbrief - und Komunalkreditbank AG in Luxembourg, a subsidiary of Commerzbank AG, entered into an agreement whereby BRE Bank was given a three-year loan of CHF 75,000,000 (PLN $225,892,500$ ) which falls due on 23 November 2006.
- On 27 October 2003, BRE Bank and Eurohypo AG signed a letter of intent concerning BRE Bank's purchase of $50 \%$ of stocks of Rheinhyp-BRE Bank Hipoteczny SA. If the binding agreement concerning the sale of the stocks is concluded, BRE Bank will become the owner of $100 \%$ of stocks of Rheinhyp-BRE Bank Hipoteczny SA. The parties intend to sign the stocks sale agreement before 30 November 2003.
- On 30 October 2003, BRE Bank as the Guarantor of Eurobonds and BRE Finance France (subsidiary) as the Issuer of Eurobonds, Commerzbank and Dresdner Bank AG as Lead Managers, Erste Bank der Österrreichen Sparkassen AG, Standard Bank London Limited and WZG-Bank Westdeutsche Genossenschafts-Zentralbank AG as Managers signed a
subscription agreement whereby BRE Finance France shall issue EUR 200 million bonds. On 3 November 2003, BRE Finance France issued the Eurobonds with a nominal value of EUR 200 million (PLN 931.3 million). On 3 November 2003, BRE Bank and BRE Finance France signed a cash deposit agreement whereby the company made a cash deposit of EUR 199.5 million (PLN 929.1 million) securing the guarantee on 3 November 2003. The cash deposit will remain with BRE Bank SA until the redemption of the bonds in 2006.
- The conditions precedent were met under the agreement dated 30 June 2003 concerning the refinancing of the long-term debt of ITI Holdings to BRE Bank SA. As the transaction was closed, a company where BRE Bank holds a minority stake took up $10 \%$ of shares in TVN Sp. z o.o. in return for ITI Holdings bonds with a nominal value of US $\$ 42.5$ million held by BRE Bank. Under an additional agreement, the parties amended the terms and conditions of the issue of short-term and long-term bonds issued by a subsidiary of ITI Holdings whereby, in the case of a significant increase in the consolidated debt of TVN Sp. z o.o.:
- the security of the long-term bonds worth US\$ 50,050,000 issued for BRE Bank SA and other investors and guaranteed by ITI Holdings SA will be increased accordingly;
- short-term bonds (also guaranteed by ITI Holdings SA) will be issued in two series (rather than four): one with a nominal value of US\$ 6,000,000 redeemable in December 2003, and the other with a nominal value of US\$ 11,000,000 redeemable in June 2005.
The restructuring of the debt of ITI Holdings SA should be closed before the end of December 2005.


## Material Share Packages

Commerzbank AG was a shareholder holding over $5 \%$ of the share capital and votes at the General Meeting of Shareholders. Commerzbank AG increased its stake of shares and votes at the General Meeting of Shareholders of BRE Bank SA from $50 \%$ to $50.10 \%$ as of 28 October 2003.

Commercial Union Otwarty Fundusz Emerytalny BPH CU WBK, who in previous reporting periods held over $5 \%$ of the share capital and votes at the General Meeting of Shareholders of BRE Bank SA, informed on 17 October 2003 that following a disposal of shares it holds $4.86 \%$ of the share capital and votes.

## Change in Shares and Options Held by Managers and Supervisors

## Bank's Management Board Supervisory Board

| Number of shares held as at 30 June 2003 | 113,335 | 77,617 |
| :--- | ---: | ---: |
| Number of shares acquired in Q3 | 0 | 0 |
| Number of shares sold in Q3 | 0 | 0 |
| Number of shares held as at 30 September 2003 | $\mathbf{1 1 3 , 3 3 5}$ | $\mathbf{7 7 , 6 1 7}$ |
|  |  |  |
| Number of options held as at 31 June 2003 | 133,000 | 0 |
| Number of options acquired in Q3 | 0 | 0 |
| Number of options sold in Q3 | 0 | 0 |
| Number of options held as at 30 September 2003 | $\mathbf{1 3 3 , 0 0 0}$ | $\mathbf{0}$ |

The total value of the Bank's receivables or liabilities disputed in proceedings before a court, an arbitration body or a public administration authority is less than $10 \%$ of the Bank's equity. As a creditor, the Bank takes part in bankruptcy, restructuring and bill-of-exchange proceedings whose total amount (including interest) is PLN 434,229 thousand.

## Transactions with Associated Entities Exceeding the Equivalent of EUR 500,000 Not in the Course of Regular Business Operations (Atypical)

In Q3 2003, there were no transactions with associated entities in excess of the PLN equivalent of EUR 500,000, other than typical and regular transactions at market prices, whose nature or parameters would be unrelated to regular business operations of the Bank.

Credit and Loan Guarantees, Other Guarantees Granted in Excess of 10\% of the Equity
The Bank's exposure in excess of $10 \%$ of the equity at 30 September 2003 relates to two guarantees of the redemption of eurobonds issued by order of BRE International Finance B.V. (issuer of eurobonds), a $100 \%$-owned subsidiary of BRE Bank SA, totalling EUR 325 million. The first guarantee of EUR 200 million took effect in June 2000 and its term is indefinite; the other guarantee of PLN 125 million expires in November 2004.

## Factors Affecting the Results in the Coming Quarter

Other than the day-to-day operations of the Bank and the companies of the Group, no events that might significantly affect the results of the quarter are expected to occur in Q4 2002.

BRE Bank SA Group
At 30 September 2003
Income Statement by Business Line
PLN'000
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