## (for banks)

Pursuant to Art. 57.2 and Art. 58.1 of the Regulation of the Council of Ministers dated 16 October 2001
(Journal of Laws No. 139, item 1569 and No. 31, item 280 (from year 2002)),
the Board of Management of BRE Bank SA
publishes this Quarterly Report for Q2 2003:
14 August 2003
(date of submittal)

| SELECTED FINANCIAL DATA(current year) | PLN'000 |  | EUR'000 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Incremental <br> from 1 Jan 2003 to <br> 30 Jun 2003 | Incremental <br> from 1 Jan 2002 to <br> 30 Jun 2002 | Incremental <br> from 1 Jan 2003 to <br> 30 Jun 2003 | Incremental from 1 Jan 2002 to 30 Jun 2002 |
| I. Interest income | 582268 | 853782 | 135066 | 230590 |
| II. Commission income | 169560 | 139103 | 39332 | 37569 |
| III. Profit (loss) on banking activity | 432787 | 453677 | 100391 | 122529 |
| IV. Operating profit (loss) | 114376 | (51 153) | 26531 | (13 815) |
| V. Gross profit (loss) before tax | 100045 | (58 924) | 23207 | (15914) |
| VI. Net profit (loss) | 55175 | (99 654) | 12799 | (26 915) |
| VII. Net cash from operating activities | 1124767 | (802 089) | 260906 | (216 629) |
| VIII. Net cash from investing activities | 3928 | (401 585) | 911 | (108 460) |
| IX . Net cash from financing activities | 680853 | 786061 | 157934 | 212300 |
| X. Total net cash flows | 1809548 | (417 613) | 419751 | (112789) |
| XI. Total assets | 28920636 | 28347641 | 6488812 | 7070824 |
| XII. Amounts due to Central Bank | 862 | 127176 | 193 | 31722 |
| XIII. Liabilities to the financial sector | 6646756 | 7890447 | 1491307 | 1968134 |
| XIV. Liabilities to the non-finanial and public sector | 10602236 | 10372351 | 2378783 | 2587202 |
| XV. Equity | 1643698 | 1884655 | 368790 | 470094 |
| XVI. Share capital | 91882 | 91882 | 20615 | 22918 |
| XVII. Number of shares | 22970500 | 22970500 | 22970500 | 22970500 |
| XVIII. Book value per share (in PLN/EUR) | 71.56 | 82.05 | 16.05 | 20.47 |
| XIX. Diluted book value per share (in PLN/EUR) |  | - | - |  |
| XX. Solvency ratio | 9.54 | 11.69 | 9.54 | 11.69 |
| XXI. Profit (loss) per ordinary share (in PLN/EUR) | 2.40 | (4.34) | 0.56 | (1.17) |
| XXII. Diluted profit (loss) per ordinary share (in PLN/EUR) |  | - |  |  |
| XXIII. Dividend declared or paid out per ordinary share (in PLN/EUR) |  | - |  |  |


| CONSOLIDATED BALANCE SHEET [PLN'000] | As at 30 Jun 2003 <br> end of previous quarter (current year) | As at 31 Mar 2002 <br> end of previous quarter (current year) | As at 30 Jun 2002 <br> end of previous quarter (previous year) | As at 31 Mar 2002 <br> end of previous quarter (previous year) |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| I. Cash and balances with the Central Bank | 640187 | 497489 | 524497 | 493534 |
| II. Debt securities eligible for rediscounting at the Central Bank | 101302 | 104684 | 75133 | 23168 |
| III.Amounts due from the financial sector | 3953256 | 4029037 | 2227255 | 3330197 |
| 1. Short-term | 3052185 | 3212054 | 1363968 | 2248582 |
| a) Current | 2173567 | 2114013 | 667528 | 1992956 |
| b) Other short-term | 878618 | 1098041 | 696440 | 255626 |
| 2. Long-term | 901071 | 816983 | 863287 | 1081615 |
| IV. Amounts due from the non-financial sector | 13348749 | 13065569 | 12555928 | 11794704 |
| 1. Short-term | 8119474 | 7727856 | 7434284 | 6332832 |
| a) Current | 2013389 | 1712100 | 1774019 | 1863635 |
| b) Other short-term | 6106085 | 6015756 | 5660265 | 4469197 |
| 2. Long-term | 5229275 | 5337713 | 5121644 | 5461872 |
| V. Amounts due from the public sector | 48434 | 51651 | 1021634 | 1019233 |
| 1. Short-term | 38628 | 40093 | 1012440 | 1006485 |
| a) Current receivables | 6274 | 7462 | 6112 | 3275 |
| b) Other short-term | 32354 | 32631 | 1006328 | 1003210 |
| 2. Long-term | 9806 | 11558 | 9194 | 12748 |
| VI. Amounts due in respect of purchase of securities with a buy-back clause | 115014 | 17289 | 140967 |  |
| VII. Debt securities | 4652129 | 4940079 | 5575225 | 4745603 |
| VIII. Amounts due from subordinated valued using equity method | 17490 | 17981 | 16362 | 19 |
| 1. Subsidiaries | 6157 | 1707 | 15410 | 19 |
| 2. Correlatives |  | - |  |  |
| 3. Affiliates | 11333 | 16274 | 952 |  |
| IX. Stocks or shares in subsidiaries valued using equity method | 106346 | 89322 | 198721 | 218537 |
| $X$. Stocks or shares in correlatives valued using equity method |  | - |  |  |
| XI. Stocks or shares in affiliates valued using equity method | 26686 | 25823 | 44326 | 24099 |
| XII. Stocks or shares in other companies | 25290 | 13856 | 28198 | 36987 |
| XIII. Other securities and financial assets | 2856317 | 2980118 | 3312180 | 2973640 |
| XIV. Intangible assets, including: | 294574 | 300009 | 218868 | 213442 |
| - goodwill of company | 97207 | 100357 | 65446 | 68099 |
| XV. Goodwill of subordinates | 473325 | 480903 | 130250 | 116058 |
| XVI. Tangible fixed assets | 903773 | 902086 | 969835 | 959657 |
| XVII. Other assets | 364126 | 351904 | 318794 | 446110 |
| 1. Assets acquired - for sale | 4113 | 6286 | 27568 | 27832 |
| 2. Inventories | 65047 | 52177 | 6392 | 12311 |
| 3. Other | 294966 | 293441 | 284834 | 405967 |
| XVIII. Prepayments | 993638 | 1012858 | 989468 | 798248 |
| 1. Deferred income tax | 907410 | 929566 | 919817 | 703489 |
| 2. Other prepayments | 86228 | 83292 | 69651 | 94759 |
| Total assets | 28920636 | 28880658 | 28347641 | 27193236 |
|  |  |  |  |  |
| Liabilities |  |  |  |  |
| I. Amounts due to Central Bank | 862 | 1685 | 127176 | 122881 |
| II. Amounts due to the financial sector | 6646756 | 7196864 | 7890447 | 9093934 |
| 1. Short-term | 3663662 | 5233384 | 5307413 | 5643500 |
| a) Current | 615166 | 1100790 | 1214342 | 2435356 |
| b) Other short-term | 3048496 | 4132594 | 4093071 | 3208144 |
| 2. Long-term | 2983094 | 1963480 | 2583034 | 3450434 |
| III. Amounts due to the non-finanicial sector | 10524297 | 9825821 | 10174617 | 10319194 |
| 1. Short-term | 9514416 | 8788936 | 8826362 | 8984936 |
| a) Current, including: | 5743189 | 4751804 | 4091518 | 3629615 |
| - saving deposits | 1948367 | 1791073 | 1114065 | 909927 |
| b) Other short-term, including: | 3771227 | 4037132 | 4734844 | 5355321 |
| - saving deposits | 426681 | 346020 | 4189 | 163462 |
| 2. Long-term, including: | 1009881 | 1036885 | 1348255 | 1334258 |
| - saving deposits | 216034 | 225131 | 486130 | 316549 |
| IV. Amounts due to the public sector | 77939 | 83516 | 197734 | 276960 |
| 1. Short-term | 75336 | 80918 | 195047 | 271443 |
| a) Current | 43247 | 36586 | 62558 | 20948 |
| b) Other short-term | 32089 | 44332 | 132489 | 250495 |
| 2. Long-term | 2603 | 2598 | 2687 | 5517 |


| V. Liabilities in respect of sale of securities with a buy-back clause | 2664674 | 2865545 | 1475001 |  |
| :---: | :---: | :---: | :---: | :---: |
| VI. Liabilities due to issue of debt securities | 2280944 | 2195994 | 1522092 | 1337041 |
| 1. Short-term | 482011 | 518827 | 30622 | 60002 |
| 2. Long-term | 1798933 | 1677167 | 1491470 | 1277039 |
| VII. Other liabilities due to the financial instruments | 2228737 | 2162503 | 2387569 | 1663855 |
| VIII. Amounts due to the subordinated priced using equity method | 11832 | 17400 | 6489 | 2907 |
| 1. Subsidiaries | 11497 | 16566 | 6052 | 2907 |
| 2. Correlatives | - | - |  |  |
| 3. Affiliates | 335 | 834 | 437 |  |
| IX. Special funds and other liabilities | 349749 | 439409 | 645008 | 301810 |
| X. Accruals, deferred income and suspended income | 263168 | 258902 | 231155 | 200450 |
| 1. Accruals | 39400 | 46636 | 45810 | 29103 |
| 2. Goodwill (negative figure) |  | - |  | 3314 |
| 3. Other deferred and suspended income | 223768 | 212266 | 185345 | 168033 |
| XI. Goodwill of subordinated companies (negative figure) | 789 | 916 | 1140 | 1260 |
| XII. Provisions | 945870 | 951595 | 895456 | 743132 |
| 1. Defferd income tax provision | 803299 | 806740 | 854998 | 670794 |
| 2. Other | 142571 | 144855 | 40458 | 72338 |
| a) short-term | 4878 | 16648 | 19590 | 19492 |
| b) long-term | 137693 | 128207 | 20868 | 52846 |
| XIII. Subordinated liabilities | 1154141 | 1140888 | 759589 | 756002 |
| XIV. Minority interests | 127180 | 123603 | 149513 | 145841 |
| XV. Share capital | 91882 | 91882 | 91882 | 91882 |
| XVI. Payment for share capital (negative figure) | - | - | - |  |
| XVII. Own shares (negative figure) | - | (4 545) | - |  |
| XVIII. Supplementary capital | 656365 | 655243 | 652427 | 651792 |
| XIX. Revaluation reserve | 7134 | 5754 | 9868 | 8063 |
| XX. Other reserves | 745618 | 1357339 | 1352395 | 1248697 |
| XXI. Foreign exchange gains/losses on the translation of subordinated companies |  |  |  |  |
|  | 604 | (1 487) | 472 | 1958 |
| 1. gains | 8706 | 6778 | 3604 | 6376 |
| 2. losses | (8 102) | (8265) | (3 132) | (4 418) |
| XXII. Retained earnings (Accumulated losses) | 86920 | (522 010) | $(122735)$ | 232022 |
| XXIII. Net profit (loss) | 55175 | 33841 | (99 654) | (6445) |
| Totalliabilities | 28920636 | 28880658 | 28347641 | 27193236 |
| Capital adequacy ratio | 9.54 | 9.77 | 11.69 | 14.39 |
|  |  |  |  |  |
| Book value | 1643698 | 1616017 | 1884655 | 2227969 |
| Number of shares | 22970500 | 22970500 | 22970500 | 22970500 |
| Book value per share (in PLN) | 71.56 | 70.35 | 82.05 | 96.99 |
|  |  |  |  |  |
| Diluted number of shares |  | - | - |  |
| Diluted book value per share (in PLN) |  |  |  |  |


| CONSOLIDATED OFF-BALANCE-SHEET ITEMS | As at 30 Jun 2003 <br> end of this quarter (current year) | As at 31 Mar 2003 <br> end of previous quarter (current year) | As at 30 Jun 2002 <br> end of this quarter (previous year) | As at 31 Mar 2002 <br> end of previous quarter (previous year) |
| :---: | :---: | :---: | :---: | :---: |
| I. Contingent liabilities extended and received | 7900017 | 6172102 | 6062268 | 6245074 |
| 1. Liabilities extended | 7132819 | 5401375 | 5370564 | 5519389 |
| a) financial | 4399364 | 4079603 | 3984242 | 4225175 |
| b) guarantee | 2733455 | 1321772 | 1386322 | 1294214 |
| 2. Liabilities received | 767198 | 770727 | 691704 | 725685 |
| a) financial | 246470 | 361928 | 227052 | 172463 |
| b) guarantee | 520728 | 408799 | 464652 | 553222 |
| II. Liabilities related to realised purchase/sale transactions | 178082758 | 164272576 | 196053442 | 176411493 |
| III. Other (due to) | 376003 | 323211 | 166851 |  |
| - factoring receivables | 287090 | 323211 | 166851 |  |
| - factoring liabilities | 88913 | - | - | - |
| - option to acquire shares | - | - | - | - |
| Total off-balance-sheet items |  |  |  |  |
|  | 186358778 | 170767889 | 202282561 | 182656567 |


| CONSOLIDATED <br> PROFIT AND LOSS ACCOUNT | Q2 (current year) <br> from 1 Apr 2003 <br> to 30 Jun 2003 | Q1-2 cumulative <br> from 1 Jan 2003 to 30 Jun 2003 | Q2 (previous year) <br> from 1 Apr 2002 <br> to 30 Jun 2002 | Q1-2 cumulative <br> from 1 Jan 2002 <br> to 30 Jun 2002 |
| :---: | :---: | :---: | :---: | :---: |
| I. Interest income | 288345 | 582268 | 404796 | 853782 |
| II. Interest expense | 195359 | 424313 | 319116 | 674433 |
| III. Net interest income (I-II) | 92986 | 157955 | 85680 | 179349 |
| IV. Commission income | 91086 | 169560 | 60011 | 139103 |
| V. Commission expenses | 22536 | 45223 | 12770 | 29921 |
| VI. Net commission income (IV-V) | 68550 | 124337 | 47241 | 109182 |
| VII. Net income of goods sold |  | - | 12627 | 19777 |
| VIII. Sold goods expenses |  | - | (1850) | 588 |
| IX. Cost of sale |  | - |  |  |
| X. Profit on sale (VII-VIII-IX) |  | - | 14477 | 19189 |
| XI. Income from shares, other securities and financial instruments with variable yield | 2928 | 2958 | 5546 | 7797 |
| 1. From subsidiaries | - | - | 1791 | 4042 |
| 2. From correlatives |  | - |  |  |
| 3. From affiliates | - | - | 3267 | 3267 |
| 4. From others | 2928 | 2958 | 488 | 488 |
| XII. Profit (loss) on financial transaction | 72570 | 78789 | 81486 | (35 140) |
| XIII.Profit (loss) on foreign exchange result | 24799 | 68748 | 61374 | 173300 |
| XIV. Profit (loss) on banking activity | 261833 | 432787 | 295804 | 453677 |
| XV. Other operating income | 40415 | 79401 | 38369 | 97900 |
| XVI. Other operating expenses | 3550 | 18337 | 26551 | 82378 |
| XVII. Overhead costs of the bank | 167323 | 306103 | 166780 | 326257 |
| XVIII. Depreciation and amortisation of tangible and intangible fixed assets | 38993 | 77522 | 35558 | 71849 |
| XIX. Provisions and write-downs | 85020 | 135984 | 288945 | 327980 |
| 1. for specific reserves and to general banking risk | 89769 | 134741 | 287292 | 326327 |
| 2. for revaluation of financial assets | (4749) | 1243 | 1653 | 1653 |
| XX. Release of provisions and reversal of write-downs | 53902 | 140134 | 120093 | 205734 |
| 1. Release of specific reserves and general banking | 61843 | 139213 | 119647 | 205288 |
| 2. Revaluation of financial assets | (7941) | 921 | 446 | 446 |
| XXI. Net provisions and write-downs (XIX-XX) | 31118 | (4 150) | 168852 | 122246 |
| XXII. Operating profit (loss) | 61264 | 114376 | (63 568) | (51 153) |
| XXIII. Profit (loss) on extraordinary items | (79) | 44 | 667 | 1061 |
| 1. gains | (188) | 96 | 996 | 1696 |
| 2. losses | (109) | 52 | 329 | 635 |
| XXIV. Deduction of subordinated goodwill | 7577 | 15206 | 223 | 9072 |
| XXV. Deduction of subordinated goodwill (negative amount) | 127 | 831 | 120 | 240 |
| XXVI. Profit (loss) before tax | 53735 | 100045 | (63 004) | (58 924) |
| XXVII. Corporate income tax | 24838 | 38203 | (36 335) | (23 689) |
| 1. current part | 5926 | 9125 | 2519 | 5243 |
| 2. postponed part | 18912 | 29078 | (38 854) | (28 932) |
| XXVIII. Other obligatory profit appropriations (loss increases) | - | - |  |  |
| XXIX. Net gain (loss) on share in subordinated valued using equity method | (2089) | (2 805) | (60 720) | (61331) |
| XXX. (Profit) loss of minority | (5 474) | (3 862) | (5 820) | (3 088) |
| XXXI. Net profit (loss) | 21334 | 55175 | (93 209) | (99 654) |
|  |  |  |  |  |
| Net profit (loss) (for 12 months) | (226087) |  | (33 747) |  |
| Weighted average number of ordinary shares | 22970500 |  | 22970500 |  |
| Net profit (loss) per 1 ordinary share [PLN] | (9.84) |  | (1.47) |  |
| Weighted average number of ordinary shares |  |  | - |  |
| Diluted net profit (loss) per 1 ordinary share [PLN] |  |  |  |  |


| MOVEMENTS IN CONSOLIDATED EQUITY | Q2 (current year) <br> from 1 Apr 2003 to 30 Jun 2003 | Q1-2 cumulative <br> from 1 Jan 2003 to <br> 30 Jun 2003 | $\begin{aligned} & \text { Q2 (previous year) } \\ & \text { from } 1 \text { Apr } 2002 \\ & \text { to } 30 \text { Jun } 2002 \end{aligned}$ | Q1-2 cumulative $\begin{array}{\|c} \text { from } 1 \text { Jan } 2002 \\ \text { to } 30 \text { Jun } 2002 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1. Equity as at the beginning of the year (OB) | 1616017 | 1581306 | 2227969 | 2201625 |
| a) changes to accounting policy |  |  | (13956) | 18973 |
| b) adjustment of key miscalculation | - | - |  |  |
| I.a. Equity as at the beginning of the year (OB) after reconciliation to comparative data | 1616017 | 1581306 | 2214013 | 2220598 |
| 1. Share capital as at the beginning of the year | 91882 | 91882 | 91882 | 91882 |
| 1.1 Changes in share capital | - | - |  |  |
| a) increase (due to): | - | - |  | - |
| -issue of shares |  | - |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| b) decrease (due to): | - | - |  |  |
| -cancellation of shares | - | - |  |  |
|  | - |  |  |  |
|  |  |  |  |  |
| 1.2. Share capital as at the end of the period | 91882 | 91882 | 91882 | 91882 |
| 2. Payments for share capital at the beginning of the period | - | - | - |  |
| 2.1 Changes in payments for share capital | - | - |  | - |
| a) increase (due to): | - |  | - |  |
| b) decrease (due to): | - | - | - | - |
| 2.2 Payments for share capital at the end of the period | - | - | - | - |
| 3. Own shares as at the beginning of the period | (4 545) | - | - | - |
| a) increase (due to): | - | (4 545) | - | - |
| b) decrease (due to): | (4 545) | (4 545) | - | - |
| 3.1 Own shares at the end of the period | - | - | - | - |
| 4. Supplementary capital as at the beginning of the period | 655243 | 659013 | 651792 | 622559 |
| 4.1. Movements in the supplementary capital | 1122 | (2 648) | 635 | 29868 |
| a) increase (due to): | 4766 | 4881 | 634 | 31145 |
| - issue of shares above nominal value | - | - |  |  |
| - allocation of the profit (statutory) | 4765 | 4765 | 400 | 400 |
| - allocation of the profit (above minimal value up to statutory) | - | - | - |  |
| - exclusion from consolidation following disposal of a company | - | - | - | 30511 |
| - fixed assets' disposal | - | - | - |  |
| - reclassification from reserve capital | - | - | 234 | 234 |
| - other | 1 | 116 |  |  |
| b) decrease (due to): | 3644 | 7529 | (1) | 1277 |
| - loss coverage | 3534 | 3534 | - |  |
| - correction of agio due to change of consolidation method | - | - |  | 750 |
| - termination of capital in case of payment to shareholders | - | - | (1) | 527 |
| - exclusion from consolidation following disposal of a company | 2 | 3887 |  |  |
| - foreign exchange gains/losses | 108 | 108 |  |  |
| - other |  | - |  |  |
| 4.2. Supplementary capital as at the end of the period | 656365 | 656365 | 652427 | 652427 |
| 5. Revaluation reserve as at the beginning of the period | 5754 | (8643) | 8063 | 8063 |
| 5.1. Movements in revaluation reserve | 1380 | 15777 | 1805 | 1805 |
| a) increase (due to) | 14416 | 41538 | 3015 | 3015 |
| - foreign exchange gains/losses | 6256 | 11566 | 2800 | 2800 |
| - deferred income tax | 3247 | 3723 | - |  |
| - revaluation of securities | 3436 | 17206 |  |  |
| - exclusion from consolidation following disposal of a company | 1269 | 2361 |  |  |
| - exclusion from consolidation following disposal of a company |  | 6463 |  |  |
| - valuation of participation unit |  |  | 215 | 215 |
| - other | 208 | 219 |  |  |
| b) decrease (due to) | 13036 | 25761 | 1210 | 1210 |
| - disposal of fixed assets |  | - |  |  |
| - deferred income tax | 3571 | 5675 | - |  |
| - foreign exchange gains/losses | 2208 | 2209 |  |  |
| - exclusion from consolidation following disposal of a company |  | 754 |  |  |
| - revaluation of fixed assets | 1273 | 3400 | 1210 | 1210 |
| - revaluation of securities for disposal | 5984 | 13723 | - |  |
| 5.2. Revaluation reserve as at the end of the period | 7134 | 7134 | 9868 | 9868 |



| CONSOLIDATED CASH FLOW STATEMENT | Q2 (current year) <br> from 1 Apr 2003 to 30 Jun 2003 | Q1-2 cumulative <br> from 1 Jan 2003 to <br> 30 Jun 2003 | Q2 (previous year) <br> from 1 Apr 2002 <br> to 30 Jun 2002 | Q1-2 cumulative <br> from 1 Jan 2002 <br> to 30 Jun 2002 |
| :---: | :---: | :---: | :---: | :---: |
| A. Net cash flows from operating activities - indirect method | (29221) | 1124767 | (114801) | (802 089) |
| I. Net profit (loss) | 21334 | 55175 | $(93209)$ | (99 654) |
| II. Total adjustments for: | (50 555) | 1069592 | (21 592) | (702 435) |
| 1. Profit (loss) of minority shareholders | 2250 | 3862 | 356 | 3088 |
| 2. Participation in profit (loss) of subordinated companies valued with equity method | 2089 | 2805 | 60720 | 61331 |
| 3. Depreciation, including: | 46443 | 91897 | 26829 | 71849 |
| - appropriations of goodwill of subordinates and goodwill of subordinates (negative amount) | 21300 | 14375 | 103 | 8832 |
| 4. Foreign exchange gains//losses | 9865 | 98236 | 18502 | 70512 |
| 5. Interest and dividends | 22604 | 52139 | (2 709) | 10618 |
| 6. (Profit) loss on investments | 5420 | 4098 | 19353 | 39381 |
| 7. Change in provisions | 20790 | (12 108) | (627 268) | 135271 |
| 8.Change in reserves |  |  |  |  |
| 9. Change in debt securities | 408261 | 451035 | 184797 | $(188182)$ |
| 10. Change in receivables from the financial sector | 642999 | 610791 | 781922 | (170 158) |
| 11. Change in receivables from thenon-financial and public sector | (286 319) | (1412 730) | 718329 | (1783732) |
| $\qquad$ | (97 725) | 182599 | (94 993) | (84419) |
| 13. Change in stocks or shares and securities and other financial instruments | 204712 | 258039 | 115808 | (28 453) |
| 14. Change in liabilities to financial institutions | (1118391) | $(1068$ 104) | (1997916) | (1174 333) |
| 15. Change in liabilities to non-financial and public sector | 561961 | 136926 | (598 115) | 230795 |
| 16. Change in liabilities due to sold securities with a buy-back clause | (200 871) | 722359 | 202881 | 202881 |
| 17. Change in liabilities due to securities | (254 677) | 396439 | 185051 | 1519077 |
| 18. Change in other liabilities | $(43521)$ | 536078 | 521389 | 1060543 |
| 19. Change in prepayments | 12053 | (7787) | 455623 | (162 250) |
| 20. Change in deferred and qualified income | 11502 | 23018 | 7849 | (516254) |
| 21. Other |  |  |  |  |
| III. Net cash flows from operating activities (1-II) - indirect method | (29 221) | 1124767 | (114 801) | (802 089) |
|  |  |  |  |  |
| B. Net cash flows from investment operations (1-II) | (19 678) | 3928 | (130 009) | (401585) |
| I. Incomes | 50543 | 110000 | 288104 | 492539 |
| 1. Sale of stocks or shares in subsidiaries |  | 313 | 73518 | 73520 |
| 2. Sale of stocks or shares in correlatives |  |  |  |  |
| 3. Sale of stocks or shares in affiliates | 5137 | 5137 |  |  |
| 4. Sale of other stocks or shares, securities and financial instruments | 42955 | 101526 | 209841 | 408718 |
| 5. Sale of intangible and tangible fixed assets | 756 | 1329 | 1323 | 1943 |
| 6. Sale of investment in real estate and intangible assets |  |  |  |  |
| 7. Other investment incomes | 1695 | 1695 | 3422 | 8358 |
| II. Expenses | 70221 | 106072 | 418113 | 894124 |
| 1. Purchase of stocks or shares in subsidiaries | 3119 | 6503 | 57751 | 161831 |
| 2. Purchase of stocks or shares in correlatives |  |  |  |  |
| 3. Purchase of shares in affiliated |  |  | 415 | 5712 |
| 4. Purchase of other stocks or shares, securities and financial instruments | 24355 | 29022 | 31963 | 370094 |
| 5. Purchase of intangible and tangible fixed assets | 15062 | 29498 | 27906 | 42743 |
| 6. Investment in real estate and intangible assets | 27685 | 41049 | 300078 | 313744 |
| 7. Other investments' expenses |  |  |  |  |
| III. Net cash flows from investment operations (1-II) | (19678) | 3928 | (130 009) | (401585) |
|  |  |  |  |  |
| C. Net cash flows from financing activities (I-II) | 547241 | 680853 | 87056 | 786061 |
| I. Incomes | 1678714 | 1854430 | 248852 | 973586 |
| 1. Long term loans received from other banks | 1450993 | 1503371 | 79610 | 79610 |
| 2. Long term loans received from financial sector, excluding banks | 8430 | 8430 |  |  |
| 3. Issue of debt securities | 222698 | 342629 | 164224 | 164224 |
| 4. Change in subordinated liabilities in plus | (3407) |  | 5018 | 729752 |
| 5. Net cash from shares' issue and payment to capital |  |  |  |  |
| 6. Other |  |  |  |  |
| II. Expenses | 1131473 | 1173577 | 161796 | 187525 |
| 1. Long term loans repaid to other banks | 1115198 | 1115198 | 69802 | 69802 |
| 2. Long term loans repaid to financial sector, excluding banks | (8024) |  | 50307 | 57773 |
| 3. Redemption of securities |  |  |  |  |
| 4. Due to other financial liabilities |  |  |  |  |
| 5. Payments due to financial leasing liabilities |  |  |  |  |
| 6. Decrease of subholding liabilities |  |  |  |  |
| 7. Dividends and other payments to owners |  |  | 3655 | 3655 |
| 8. Dividends and other participation in profit payments for minority |  |  |  |  |
| 9. Payments for allocation of the profit (diferrent from payments to owners) |  |  |  |  |
| 10. Acquisition of own shares |  | 4545 |  |  |
| 11. Other financial expenses | 24299 | 53834 | 38032 | 56295 |
| 12. Other expenses |  |  |  |  |
| III. Net cash flows from financing activities (I-II) | 547241 | 680853 | 87056 | 786061 |
|  |  |  |  |  |
| D. Total net cash flows ( $\mathrm{A}+/-\mathrm{B}+/-\mathrm{C}$ ) | 498342 | 1809548 | (157 754) | (417 613) |
| E. Net change in cash | 498342 | 1809548 | (157 754) | (417613) |
| - including change in cash due to foreign exchange gains/losses | 1742 | 17783 | (11 387) | $(14502)$ |
| F. Cash at the beginning of the period | 2729469 | 1418263 | 1588715 | 1848574 |
| G. Cash at the end of the period (F+/-D) | 3227811 | 3227811 | 1430961 | 1430961 |

QUARTERLY SHORTENED FINANCIAL STATEMENT

| BALANCE SHEET [PLN'000] | As at 30 Jun 2003 <br> end of this quarter (current year) | As at 31 Mar 2003 <br> end of previous quarter (current year) | As at 30 Jun 2002 <br> end of this quarter (previous year) | As at 31 Mar 2002 <br> end of previous quarter (previous year) |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| I. Cash and balances with the Central Bank | 639878 | 497351 | 518400 | 487579 |
| II. Debt securities eligible for refinancing at Central Bank | 101302 | 75632 | 75133 | 23168 |
| III. Amounts due from the financial sector | 4343155 | 4432526 | 3326282 | 3674948 |
| 1. Current | 2170583 | 2132478 | 710816 | 1972984 |
| 2. Term | 2172572 | 2300048 | 2615466 | 1701964 |
| IV. Amounts due from from the non-financial sector | 9472497 | 9311655 | 9942154 | 9314656 |
| 1. Current | 1730407 | 1712100 | 1768443 | 1538914 |
| 2. Term | 7742090 | 7599555 | 8173711 | 7775742 |
| V. Amounts due from the public sector | 48434 | 51651 | 1020174 | 1017251 |
| 1. Current | 6274 | 7462 | 6112 | 3275 |
| 2. Term | 42160 | 44189 | 1014062 | 1013976 |
| VII. Amounts due in respect of purchase of securities with a resale clause | 100844 | 3119 | 56548 |  |
| VII Debt securities | 4965723 | 4919569 | 4889912 | 5009521 |
| VIII. Stocks or shares in subsidiaries | 881528 | 863716 | 502829 | 779366 |
| IX Stocks or shares in correlatives | - | - |  | - |
| $X$. Stocks or shares in affiliates | 22443 | 22637 | 52012 | 31434 |
| XI. Stocks or shares in other companies | 23966 | 13371 | 15565 | 20874 |
| XII. Other securities and financial assets | 2805178 | 2959801 | 3165261 | 2604983 |
| XIII. Intangible assets, including: | 246664 | 253224 | 207612 | 202051 |
| - goodwill | 60510 | 63181 | 65446 | 68099 |
| XIV. Tangible fixed assets | 876180 | 873662 | 873402 | 854749 |
| XV. Other assets | 180028 | 283600 | 366846 | 496379 |
| 1. Assets acquired through debt recovery - for sale | 105 | 2809 | 22982 | 22887 |
| 2. Other | 179923 | 280791 | 343864 | 473492 |
| XVI. Prepayments | 853329 | 870474 | 870179 | 668710 |
| 1. Deferred income tax | 832761 | 856129 | 852607 | 622266 |
| 2. Other prepayments | 20568 | 14345 | 17572 | 46444 |
| Total assets | 25561149 | 25431988 | 25882309 | 25185669 |
|  | - | - |  |  |
| Liabilities |  |  |  |  |
| I. Amounts due to Central Bank | 862 | 1685 | 127176 | 122881 |
| II. Liabilities to the financial sector | 6077853 | 6588450 | 7653644 | 8984575 |
| 1. Current | 692438 | 936007 | 1066535 | 2296387 |
| 2. Term | 5385415 | 5652443 | 6587109 | 6688188 |
| III. Liabilities to the non-financial sector | 10208146 | 9420276 | 9879467 | 9846122 |
| 1. Saving deposits | 2539758 | 2362224 | 1603334 | 1389924 |
| a) Current | 1948367 | 1791073 | 1113015 | 909913 |
| b) Term | 591391 | 571151 | 490319 | 480011 |
| 2. Other | 7668388 | 7058052 | 8276133 | 8456198 |
| a) Current | 3661208 | 2965209 | 2896421 | 2497667 |
| b) Term | 4007180 | 4092843 | 5379712 | 5958531 |
| IV. Liabilities to the public institutions | 77939 | 83469 | 197330 | 272470 |
| 1. Current liabilities | 43247 | 36586 | 62371 | 18664 |
| 2. Term liabilities | 34692 | 46883 | 134959 | 253806 |
| V. Liabilities due to sold securities with a buy-back clause | 2664674 | 2865545 | 1475001 |  |
| VI. Liabilities due to issue of debt securities | 225907 | 177916 |  | - |
| 1. Short-term | 222827 | 174882 | - | - |
| 2. Long-term | 3080 | 3034 |  | - |
| VII. Other liabilities due to financial instruments | 2167735 | 2117950 | 2354721 | 1655594 |
| VIII. Special funds and other liabilities | 262026 | 349665 | 521408 | 246718 |
| IX. Accruals, deferred income and qualified income | 235224 | 224560 | 189308 | 164287 |


| 1. Costs prepayments | 23513 | 22936 | 23590 | 8900 |
| :---: | :---: | :---: | :---: | :---: |
| 2. Goodwill (negative figure) | - | - | - | - |
| 3. Other deferred and qualified income | 211711 | 201624 | 165718 | 155387 |
| X. Reserves | 879858 | 882209 | 849070 | 677159 |
| 1. Income tax reserves | 752300 | 754122 | 828226 | 624345 |
| 2. Other reserves | 127558 | 128087 | 20844 | 52814 |
| a) short-term | - | - | - |  |
| b) long-term | 127558 | 128087 | 20844 | 52814 |
| XI. Subordinated liabilities | 1114591 | 1101792 | 724000 | 724000 |
| XII. Share capital | 91882 | 91882 | 91882 | 91882 |
| XIII Payment for share capital (negative figure) | - | - |  |  |
| XIV. Own shares (negative figure) | - | (4 545) | - | - |
| XV. Supplementary capital | 748739 | 748738 | 748738 | 748738 |
| XVI. Revaluation capital | 6788 | 5632 | 9559 | 7969 |
| XVII. Other reserve capital | 744922 | 1352915 | 1352915 | 1247915 |
| XVIII. Net Retained earnings (Accumulated losses) | - | (607 993) | (191576) | 369109 |
| XIX. Net profit (loss) | 54003 | 31842 | (100 334) | 26250 |
| Total liabilities | 25561149 | 25431988 | 25882309 | 25185669 |
|  |  |  |  |  |
| Capital adequacy ratio | 9.54 | 9.77 | 11.69 | 14.39 |
|  |  |  |  |  |
| Book value | 1646334 | 1618471 | 1911184 | 2491863 |
| Number of shares | 22970500 | 22970500 | 22970500 | 22970500 |
| Book value per share (in PLN) | 71.67 | 70.46 | 83.20 | 108.48 |
|  |  |  |  |  |
| Diluted number of shares | - | - | - | - |
| Diluted book value per share (in PLN) | - | - | - | - |


| OFF-BALANCE-SHEET ITEMS | As at 30 Jun 2003 <br> end of this quarter (current year) | As at 31 Mar 2003 <br> end of previous quarter (current year) | As at 30 Jun 2002 <br> end of this quarter (previous year) | As at 31 Mar 2002 <br> end of previous quarter (previous year) |
| :---: | :---: | :---: | :---: | :---: |
| I. Off-balance-sheet liabilities extended and received |  |  |  |  |
|  | 7295369 | 6948486 | 7029302 | 7125352 |
| 1. Liabilities extended | 6818504 | 6449060 | 6488699 | 6485463 |
| a) financing | 4132631 | 3682503 | 3741556 | 3979883 |
| b) guarantees | 2685873 | 2766557 | 2747143 | 2505580 |
| 2. Liabilities received | 476865 | 499426 | 540603 | 639889 |
| a) financing | 102760 | 147071 | 133911 | 120481 |
| b) guarantees | 374105 | 352355 | 406692 | 519408 |
| II. Liabilities related to realised purchase/sale transactions | 177875871 | 164093823 | 195892492 | 176495947 |
|  | - | - | - | - |
| - |  |  |  |  |
| - |  |  |  |  |
| Total off-balance-sheet items | 185171240 | 171042309 | 202921794 | 183621299 |


| PROFIT AND LOSS ACCOUNT | Q2 (current year) | Q1-2 cumulative | Q2 (previous year) | Q1-2 cumulative |
| :--- | ---: | ---: | ---: | ---: |


| MOVEMENTS IN EQUITY | Q2 (current year) | Q1-2 cumulative | Q2 (previous year) | Q1-2 cumulative |
| :---: | :---: | :---: | :---: | :---: |
|  | from 1 Apr 2003 to 30 Jun 2003 | $\begin{gathered} \text { from } 1 \text { Jan } 2003 \text { to } \\ 30 \text { Jun } 2003 \\ \hline \end{gathered}$ | $\begin{gathered} \text { from } 1 \text { Apr } 2002 \\ \text { to } 30 \text { Jun } 2002 \\ \hline \end{gathered}$ | from 1 Jan 2002 to 30 Jun 2002 |
|  | 1618471 | 1582497 | 2491863 | 2432684 |
| a) changes to accounting policies | - |  | (224 505) | (191576) |
| b) adjustment of key miscalculation |  |  |  |  |
| I.a. Equity as at the beginning of the year ( OB ) after reconciliation to comparative data | 1618471 | 1582497 | 2267358 | 2241108 |
| 1. Share capital as at the beginning of the period | 91882 | 91882 | 91882 | 91882 |
| 1.1 Movements in share capital |  |  |  |  |
| a) increase (due to) |  |  |  |  |
| - issue of shares |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| b) decrease (due to): | - |  |  |  |
| - cancellation of shares | - | - |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| 1.2. Share capital as at the end of the period | 91882 | 91882 | 91882 | 91882 |
| 2. Payments for share capital at the beginning of the period | - |  | - |  |
| 2.1 Movements in payments for share capital | - | - | - |  |
| a) increase (due to): | - | - | - | - |
| b) decrease (due to): |  |  |  |  |
| 2.2 Payments for share capital at the end of the period | - |  | - |  |
| 3. Own shares at the beginning of the period | (4 545) | - | - | - |
| a) increase (due to): |  | (4 545) | - |  |
| - purchase |  | (4 545) |  |  |
| b) decrease (due to): | (4 545) | (4 545) | - | - |
| - give out to shareholders due to merge | (4 545) | (4 545) |  |  |
| 3.1 Own shares at the end of the period |  |  | - |  |
| 4. Supplementary capital as at the beginning of the period | 748738 | 748738 | 748738 | 748738 |
| 4.1. Movements in the supplementary capital | 1 | 1 |  |  |
| a) increase (due to): | 1 | 1 | - | - |
| - issue of shares above nominal value | - |  |  | - |
| - allocation of the profit (statutory) |  |  |  | - |
| - allocation of the profit (above minimal value up to statutory) |  |  |  | - |
|  | 1 | 1 |  |  |
| b) decrease (due to): |  |  | - | - |
| loss coverage | - | - |  | - |
| 4.2. Supplementary capital as at the end of the period | 748739 | 748739 | 748738 | 748738 |
| 5. Revaluation capital as at the beginning of the period | 5632 | (3 045) | 7969 | 7969 |
| 5.1. Movements in revaluation reserve | 1156 | 9833 | 1590 | 1590 |
| a) increase (due to) | 14192 | 34840 | 2800 | 2800 |
| - foreign exchanges gains/losses | 6256 | 11566 | 2800 | 2800 |
| - deferred income tax | 3247 | 3723 | - |  |
| - revaluation of tangible assets | 1253 | 2345 |  |  |
| - revaluation of securities for sale | 3436 | 17206 | - | - |
| b) decrease (due to) | 13036 | 25007 | 1210 | 1210 |
| - revaluation of tangible assets | 1273 | 3400 | 1210 | 1210 |
| - revaluation of securities for sale | 5984 | 13723 | - | - |
| - deferred income tax | 3571 | 5675 | - |  |
| - foreign exchanges gains/losses | 2208 | 2209 |  |  |


| 5.2. Revaluation reserve as at the end of the period | 6788 | 6788 | 9559 | 9559 |
| :---: | :---: | :---: | :---: | :---: |
| 6. General banking risk reserve as at the beginning of the period | 558000 | 558000 | 453000 | 453000 |
| 6.1. Movements in general banking risk reserve | - | - | 105000 | 105000 |
| a) increase (due to) | - | - | 105000 | 105000 |
| - appropriation of retained earnings | - | - | 105000 | 105000 |
|  | - |  |  |  |
|  | - |  | - |  |
| b) decrease (due to) | - | - | - |  |
|  | - | - |  |  |
|  | - | - |  |  |
|  | - |  |  |  |
| 6.2. General banking risk reserve as at the end of the period | 558000 | 558000 | 558000 | 558000 |
| 7. Other reserves as at the beginning of the period | 794915 | 794915 | 794915 | 794915 |
| 7.1. Movements in other reserves | (607 993) | (607 993) |  |  |
| a) increase (due to): |  | - |  |  |
| - profit allocation to supplementary capital |  |  |  |  |
| - appropriation of profit |  |  |  |  |
| b) decrease (due to) | 607993 | 607993 |  |  |
| - loss coverage | 607993 | 607993 | - |  |
| - other | - |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| 7.2. Other reserves as at the end of the period | 186922 | 186922 | 794915 | 794915 |
| 8. Retained earnings (accumulated losses) as at the end of the period | (607 993) | (607 993) | 369109 | 336180 |
| 8.1Profit from previous years as at the beginning of the period | - |  | 369109 | 336180 |
| a) changes to accounting policy | - |  | (224 505) | (191576) |
| b) adjustment of key miscalculation |  |  |  |  |
| 8.2 Retained earnings as at the beginning of the year | - | - | 144604 | 144604 |
| 8.3. Changes in retained earnings |  |  | (336 180) | (336 180) |
| a) increase (due to): | - | - | - |  |
| - allocation of retained earnings | - |  | - |  |
|  |  |  |  |  |
|  |  |  |  |  |
| b) decrease (due to): | - | - | 336180 | 336180 |
| - deduction to supplementary capital | - |  |  |  |
| - deduction to general banking risk reserve | - |  | 105000 | 105000 |
| - transfer to the Social Fund | - |  | 1475 | 1475 |
| - profit allocation to shareholder dividend | - |  | 229705 | 229705 |
| 8.4 Retained earnings as at the end of the period | - | - | (191 576) | (191576) |
| 8.5 Accumulated losses as at the beginning of the period | (607 993) | (607 993) |  |  |
| a) changes to accounting policy | - |  |  |  |
| b) adjustment of key miscalculation | - |  |  |  |
| 8.6. Accumulated losses as at the beginning of the period | (607 993) | (607 993) | - |  |
| 8.7 Movements of loss from previous years | 607993 | 607993 | - |  |
| a) increase (due to): |  | - |  |  |
| - profit allocation from previous years for coverage | - | - |  |  |
| - |  |  |  |  |
| b) decrease (due to): | (607 993) | (607 993) | - |  |
| - coverage from reserve capital | (607 993) | (607 993) |  |  |
| - |  |  |  |  |
| 8.8 Accumulated losses as at the end of the period |  | - |  |  |
| 8.9 Retained earnings (accumulated losses) as at the end of the year |  |  | (191 576) | (191576) |
| 9. Net profit (loss) | 54003 | 54003 | (100 334) | (100 334) |
| a) net profit | 54003 | 54003 |  |  |
| b) net loss |  |  | 100334 | 100334 |
| II. Equity as at the end of the year (CB ) | 1646334 | 1646334 | 1911184 | 1911184 |
| III Equity including proposed profit distribution (coverage of loss) |  |  |  |  |


| CASH FLOW STATEMENT | $\begin{array}{\|l} \hline \text { Q2 (current year) } \\ \\ \text { from } 1 \text { Apr } 2003 \\ \text { to } 30 \text { Jun } 2003 \end{array}$ | Q1-2 cumulative <br> From 1 Jan 2003 to 30 Jun 2003 | Q2 (previous year) <br>  <br> from 1 Apr 2002 <br> to 30 Jun 2002 | Q1-2 cumulative <br> From 1 Jan 2002 to 30 Jun 2002 |
| :---: | :---: | :---: | :---: | :---: |
| I. Net profit (loss) | 22161 | 54003 | (126 584) | (100 334) |
| II. Total adjustments for: | 349748 | 1614140 | 95465 | (765 439) |
| 1. Participation in profit (loss) of subordinated companies priced with equity method | 16362 | 24950 | 99824 | 99824 |
| 2. Depreciation | 34160 | 68185 | 30414 | 61736 |
| 3. Foreign exchange gains/losses | 12629 | 95004 | 18502 | 70512 |
| 4. Interest and dividends | (2 687) | 26848 | (21 085) | (7758) |
| 5. (Profit) loss on investments | 5426 | 4098 | 24638 | 35335 |
| 6. Change in reserves | 23262 | (40 247) | (556 951) | 112697 |
| 7. Change in debt securities | (67 864) | 298752 | 314059 | (86 977) |
| 8. Change in receivables from the financial sector | 475706 | 526931 | 928681 | (153415) |
| 9. Change in receivables from the non-financial and public sector | (129 753) | (188 168) | (479 521) | (980 557) |
| 10. Change in amounts due in respect of purchase of securities with a resale clause | (97 725) | 182887 |  |  |
| 11. Change in stocks or shares and securities and other financial instruments | 271127 | 277170 | 20098 | (1991) |
| 12. Change in liabilities to the financial sector | (737 460) | (881 589) | (866 873) | (249 491) |
| 13. Change in liabilities to the non-financial and public sector | 704744 | 80818 | (299 467) | 211409 |
| 14. Change in liabilities due to sold securities with a buy-back clause | (200 871) | 722359 | 202881 | 202881 |
| 15. Change in liabilities due to securities | 47993 | 197621 |  |  |
| 16. Change in other liabilities | (43 815) | 158997 | 143872 | 577537 |
| 17. Change in prepayments | 28427 | 24493 | 528659 | (153 140) |
| 18. Change in deferred and qualified income | 10087 | 35031 | 7734 | (504 041) |
| 19. Other |  |  |  |  |
| III. Net cash flows from operating activities (I +/- II) - indirect method | 371909 | 1668143 | (31 119) | (865 773) |
|  |  |  |  |  |
| B. Net cash flows from investment operations (I-II) | (26 295) | 19872 | 11102 | (103 645) |
| 1. Incomes | 26790 | 111937 | 134359 | 288143 |
| 1. Sale of stocks or shares in subsidiaries |  | 313 | 71018 | 71018 |
| 2. Sale of stocks or shares in correlatives |  |  |  |  |
| 3. Sale of stocks or shares in affiliates | 5137 | 5137 |  |  |
| 4. Sale of other stocks or shares, securities and other financial assets | 17027 | 101526 | 59560 | 208288 |
| 5. Sale of intangible and tangible fixed assets | 410 | 745 | 959 | 1079 |
| 6. Sale of investment in real estate and intangible assets |  |  |  |  |
| 7. Other incomes | 4216 | 4216 | 2822 | 7758 |
| II. Expenses | 53085 | 92065 | 123257 | 391788 |
| 1. Purchase of stocks or shares in subsidiaries | 3119 | 6503 | 40297 | 144377 |
| 2. Purchase of stocks or shares in correlatives |  |  |  |  |
| 3. Purchase of shares in affiliated | (593) | 9222 | 415 | 5712 |
| 4. Purchase of other stocks or shares, securities and financial instruments | 15930 | 20597 | 27226 | 161963 |
| 5. Purchase of intangible and tangible fixed assets | 6922 | 14695 | 25325 | 36156 |
| 6. Investment in real estate and intangible assets | 27707 | 41048 | 29994 | 43580 |
| 7. Other investments' expenses |  |  |  |  |
| III. Net cash flows from investment operations (I-II) | (26 295) | 19872 | 11102 | (103 645) |
|  |  |  |  |  |
| C. Net cash flows from financing activities | 123326 | 136600 | (88090) | 610181 |
| I. Incomes | 1130588 | 1185966 |  | 724000 |
| 1. Long term loans received from other banks | 1122158 | 1174536 |  |  |
| 2. Long term loans received from financial sector, excluding banks | 8430 | 8430 | 724000 | 724000 |
| 3. Issue of debt securities |  | 3000 |  |  |
| 4. Change in subordinated liabilities in plus |  |  | (724 000) |  |
| 5. Net cash from shares' issue and payment to capital |  |  |  |  |
| 6. Other incomes |  |  |  |  |
| II. Expenses | 1007262 | 1049366 | 88090 | 113819 |
| 1. Long term loans repaid to other banks | 1002825 | 1002825 | 18238 | 18238 |
| 2. Long term loans repaid to financial sector, excluding banks | 2908 | 10932 | 50307 | 57773 |
| 3. Redemption of securities |  |  |  |  |
| 4. Due to other financial liabilities |  |  |  |  |
| 5. Payments due to financial leasing liabilities |  | - |  |  |
| 6. Decrease of subholding liabilities |  |  |  |  |
| 7. Dividends and other payments to owners | - | - |  |  |
| 8. Payments for allocation of the profit (diferrent than payments to owners) |  |  |  |  |
| 9. Acquisition of own shares |  | 4545 |  |  |
| 10. Other financial expenses | 1529 | 31064 | 19545 | 37808 |
| III. Net cash flows from financing activities (1-II) | 123326 | 136600 | (88 090) | 610181 |
|  |  |  |  |  |
| D. Total net cash flows ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | 468940 | 1824615 | (108 107) | (359 237) |
| E. Net change in cash | 468940 | 1824615 | (108 107) | (359 237) |
| - including change in cash due to foreign exchange | 1742 | 17783 | (11 387) | (14 502) |
| F. Cash at the beginning of the period | 2728251 | 1372576 | 1473222 | 1724352 |
| G. Cash at the end of the period (F+D) | 3197191 | 3197191 | 1365115 | 1365115 |

## COMMENTARY <br> TO THE CONSOLIDATED QUARTERLY REPORT <br> Q2 2003

## Methodology Used in the Consolidated Quarterly Report

The Consolidated Quarterly Report comprises the balance sheet, the income statement, the statement of change in equity, and the cash flow statement prepared in accordance with the following:

- Accountancy Act of 29 September 1994 (Journal of Laws No. 121, item 591, as amended);
- Banking Law dated 29 August 1997 (Journal of Laws No. 140, item 939, as amended);
- Regulation of the Minister of Finance dated 10 December 2001 concerning specific accounting rules for banks (Journal of Laws No. 149, item 1673, as amended);
- Regulation of the Minister of Finance dated 12 December 2001 concerning rules of drawing up consolidated financial statements of banks and consolidated reports of financial holdings (Journal of Laws No. 152, item 1728);
- Regulation of the Minister of Finance dated 10 December 2001 concerning rules of provisioning against the risk related to banks' operations (Journal of Laws No. 149, item 1672);
- Regulation of the Minister of Finance dated 12 December 2001 concerning specific rules of recognition, methods of valuation, scope of disclosure, and mode of presentation of financial instruments (Journal of Laws No. 149, item 1674);
- Corporate Income Tax Law dated 15 February 1992 (Journal of Laws No. 106, item 482, as amended);
- Regulation of the Minister of Finance dated 12 December 2001 concerning the model chart of accounts for banks (Journal of Laws No. 152, item 1727);
- Regulation of the Council of Ministers dated 16 October 2001 concerning current and periodic reports submitted by issuers of securities (Journal of Laws from 2001 No. 139, item 1569 , as amended);
- Regulation of the Council of Ministers dated 16 October 2001 concerning specific conditions to be met by issue prospectuses and abridged prospectuses (Journal of Laws No. 139, item 1568, as amended).

The data contained in the Report were prepared in line with binding accounting regulations, according to the rules of valuation of assets and liabilities and measurement of the net financial profit as at the balance sheet date, taking account of adjustments in respect of provisions, including the deferred income tax provision mentioned in the Accountancy Act and asset revaluation appropriations.

A detailed description of the accounting policies and the valuation methodology used by the BRE Bank SA Group ("Group") and the ramifications of the new accounting rules adopted by the Group in 2002 are presented in the Consolidated Annual Report SAB-RS 2002 published on 21 March 2003.
The following changes of the accounting principles were introduced in 2003:

- commissions received or paid greater than PLN 500 thousand are recognised over time throughout the lifetime of the transaction;
- as of January 2003, the Bank sets up provisions for employee benefits based on actuarial valuation under IAS 19.

The exchange rates used to convert data presented in the Report into the EUR:

- assets and liabilities items of the balance sheet were converted according to the mid rate prevailing on 30 June 2003 quoted by the National Bank of Poland (NBP), i.e., 4.4570 PLN to 1 EUR;
- income statement items for the six months of 2003 were converted according to the arithmetic mean of the mid rates quoted by NBP on the last day of each of the six months of 2003, i.e., 4.3110 PLN to 1 EUR;
- income statement items for Q2 2003 were converted according to the arithmetic mean of the mid rates quoted by NBP on the last day of each of the three months of Q2 2003, i.e., 4.3745 PLN to 1 EUR.


## Structure of the BRE Bank SA Group

Pursuant to the requirements of the Accountancy Act (as amended), the Group comprises all subsidiaries and affiliates important from the viewpoint of financial statements, other than those acquired with the sole purpose to be sold.
Pursuant to the requirements of the Regulation of the Minister of Finance dated 12 December 2001 concerning rules of drawing up consolidated financial statements of banks and consolidated reports of financial holdings, those subsidiaries and affiliates which meet the criteria of classification as banks, credit institutions, or financial institutions in the sense of the Banking Law are covered by the consolidated financial statements.
The structure of the Group did not change compared to that presented in the Q1 2003 report. The Q1 2003 commentary includes a detailed discussion of changes in the structure of the Group compared to that presented in 2002 reports.

As at 30 June 2003, BRE Bank held Elektrim SA shares representing $20.3 \%$ of the share capital and votes. As the Bank executed an agreement to sell the entire held package of shares and, under the agreement, some shares were sold on 22 July 2003, the shares were stated at historical cost in the balance sheet and their valuation did not affect the income statement or the equity of the Bank. However, a valuation of forward contracts for the sale of the shares was performed; its result added PLN 20,381 thousand to the result on financial transactions.

## Comparability of Financial Data

The data presented in the report (other than differences due to changes in the structure of the Group in 2003) are comparable. However, for practical reasons, no adjustments were made in the presentation of the balance sheet as at 31 March 2002 which would recognise debt securities under 'repo' transactions in the assets or such that would recognise liabilities under sold securities with a buy-back clause in the liabilities.
Pursuant to the recommendations of NBP, the valuation of derivatives previously presented under "Other assets" is presented in this Report under "Other securities and other financial assets." Likewise, pursuant to the recommendations of NBP, in the income statement, the result on the sale of subsidiaries previously presented under "Result on financial transactions" is now presented under "Income from stocks and shares, other securities and other variable income financial assets." Respective adjustments were made in the data for all periods presented in the Report.

Factors and Events that Materially Affected the Profitability of the Group Q2 2003

The Group reported a net profit of PLN 55,175 thousand and the holding company (BRE Bank SA) a net profit of PLN 54,003 thousand at the end of Q2 2003. The net profit grew by PLN 21,334 thousand and PLN 22,161 thousand, respectively, in Q2 2003 (i.e., $37 \%$ and ca. $30 \%$ less than in Q1). The operating results generated in the context of still unfavourable macroeconomic conditions are a consequence of a range of measures aimed to improve the financial standing and the assets of the Bank and Group companies. The result generated at the end of Q2 is stronger than in Q2 2002 when both the Group and its holding company reported losses.

The main factors which affected the results of Q2 include:

- Net interest income: The net interest income of the holding company grew by a significant $73 \%$ at the holding company in Q2. This took place in the context of decreasing interest income and interest costs; the fast drop in interest costs (down $17.9 \%$ ) accompanied by a decrease of interest income by only $4 \%$ was crucial to this result. The consolidated net interest income (including interest income and costs of companies net of mutual transactions) was up $43.1 \% \mathrm{Q} / \mathrm{Q}$; the net interest income of the companies (net of mutual transactions) was up $12.4 \%$ in Q2. The companies whose results helped the Group's results most effectively include BRE Leasing (PLN 36,368 thousand) and Rheinhyp-BRE Bank Hipoteczny (PLN 13,670 thousand). BRE International Finance paid investors considerable interest (PLN 20,766 thousand) as an interest cost to the Group.
- Net commission income: This line of the Group's revenue also grew Q/Q (up 22.9\%). BRE Bank reported increased commission income on loans (front-up fees), payment card services and other banking transactions (e.g., bank transfers). Among Group companies considerable commission income was earned by Intermarket (PLN 10,144 thousand), Transfinance (PLN 6,987 thousand), BRE Bank Securities (PLN 6,646 thousand).
- Result on financial transactions: The result grew significantly in Q2, both in consolidated terms and at the holding company - up PLN 72,570 thousand and up PLN 67,632 thousand, respectively, compared to a growth by PLN 6,219 thousand and PLN 1,403 thousand in Q1. This was due to stronger valuation of derivatives, released provisions for impairment of sold Telbank stocks (over PLN 44 million) and growing value of stocks marked for trading. The result on financial transactions was helped by the above mentioned valuation of the forward contract for the sale of Elektrim SA stocks at PLN 20,381 thousand.
- Other operating income: This line grew considerably in consolidated terms compared to the income earned by the holding company due to the income of the Skarbiec Asset Management Holding (ca. PLN 20 million), mainly due to asset management operations of the Holding's subsidiaries and the income of PTE Skarbiec Emerytura (ca. PLN 16 million).
- Operating costs of the Group: The consolidated costs grew by $20.6 \%$, mainly due to higher costs of the holding company (up $29.2 \% \mathrm{Q} / \mathrm{Q}$ ). Personnel costs remained largely unchanged while other operating costs grew. The Bank still incurs great costs of the development and expansion of the retail banking infrastructure and the promotion of retail banking services. The increase in the costs of Group subsidiaries was much lower in Q2 (up 4.6\%).
- Net provisions and revaluation: As the financial standing of some borrowers deteriorated, additional provisions for loans had to be set up by the Bank and other companies which report such debt. The greatest net growth was reported at BRE Bank
in provisions for doubtful loans. Provisions for loans of BRE Leasing and RheinhypBRE Bank Hipoteczny also grew. Provisions released were smaller in Q2 compared to Q1.

The Q2 income statement by BRE Bank SA's business line is presented in the table in page 10.

The income tax of the Group was PLN 38,203 thousand at the end of Q2 2003, including PLN 9,125 thousand of current income tax and PLN 29,078 thousand of deferred income tax. The holding company reported no current income tax as it recognised the tax loss incurred in 2002. The Bank's deferred tax liability was PLN 32,511 thousand.

The volumes and structure of the consolidated and stand-alone balance sheets did not change significantly in Q2 2003. The main change is the decrease in the reserve capital of the Bank due to the coverage of the loss of previous years at PLN 607,993 thousand, including a loss of 2002 at PLN 379,221 thousand and the uncovered loss of previous years due to the application of accounting rules changed in 2002 to the result of previous years (PLN 228,772 thousand).
The downward trend of the loan portfolio prevailing in 2002 was reversed. Loans gradually grow in 2003. The growth was $2.2 \%$ in the Group and $1.7 \%$ in the holding company. The higher growth rate of the Group's portfolio was mainly due to the increase in the portfolio of Rheinhyp-BRE Bank Hipoteczny (up 20.5\%).
BRE Bank's client deposits are also on the increase (up $8.4 \%$ in Q2). Corporate deposits enjoyed the fastest growth (up $15.2 \%$ ) while mBank's client deposits had already reached a high figure (PLN 2.2 billion) and grew less dynamically (up $5.8 \%$ in Q2). The growth in Multibank client deposits was almost $23 \%$. Private banking clients are now more prone to invest in securities, hence their deposits did not grow.

The solvency ratio of BRE Bank was $9.54 \%$ as at the end of Q2 2003.
The value of off-balance sheet liabilities related to purchase/sale transactions stated at PLN 178.1 billion in the accounts as at 30 June 2003 is almost fully related to the holding company. It is partly "overstated" (by PLN 56.4 billion) as some items are not netted off, pursuant to the Instructions for Drafting Banks' Reports in Conjunction with the Model Chart of Accounts issued by NBP's General Inspectorate of Banking Supervision. This applies to foreign currencies and zlotys as well as interest to be received.
The netted value of off-balance sheet items, i.e., PLN 121.5 billion, represents the nominal value of derivative transactions and interest streams related to the following instruments:
a) Spot and forward transactions (PLN and FX to be paid out) - PLN 27.6 billion;
b) Forward Rate Agreements (FRA) - PLN 42.2 billion;
c) Interest Rate Swaps (IRS) interest paid - PLN 28.7 billion;
d) FX options - PLN 18.3 billion;
e) Other - PLN 4.7 billion (interest rate options: PLN 1.7 billion, other instruments: PLN 3.0 billion).
The market value of derivative transactions estimated on a current basis is set as at each balance sheet date and reported in the income statement and under relevant balance sheet items.
The risk related to those transactions is mainly measured as sensitivity to the volatility in their market value. The Bank performs a regular analysis of the behaviour of relevant portfolios (stress-testing) and uses the value-at-risk assessment methodology.

The Bank also complies with the norms of acceptable fx risk set by the Banking Supervision Commission as well as internal limits of open fx positions.

## Adjustments for Provisions

In Q2 2003, amounts written off by the Group as specific provisions for loans and guarantees and the revaluation of financial assets amounted to PLN 135,984 thousand, including PLN 134,741 thousand written off as specific provisions and PLN 1,243 thousand written off as revaluation of financial assets. Provisions released by the Group in Q2 2003 were PLN 140,134 thousand, including specific provisions for loans and guarantees PLN 139,213 thousand and revaluation of financial assets PLN 921 thousand.
At BRE Bank SA in Q2 2003, total write-offs for provisions amounted to PLN 111,337 thousand, including PLN 111,141 thousand written off as specific provisions and PLN 196 thousand written off as revaluation of financial assets. Provisions released were PLN 122,986 thousand, fully related to loans and guarantees.

## Major Events of Q2 2003

- On 8 April 2003, BRE Bank and Rheinhyp-BRE Bank Hipoteczny SA executed an agreement concerning the service underwriting of mortgage bonds issued by RheinhypBRE Bank Hipoteczny SA admitted to public trading under the Decision of the Securities and Exchange Commission dated 25 February 2003. BRE Bank SA agreed to acquire the mortgage bonds for up to PLN 200,000,000. The issue scheduled for 10 April 2003 was successful (the subscription was greater than the size of the issue). The mortgage bonds mature on 10 April 2008.
- On 22 - 25 June 2003, 2,075 certificates of deposit issued by BRE Bank SA were cancelled.
- In proceedings before the International Arbitration Court at the Austrian Federal Chamber of Commerce in Vienna in a case filed by Deutsche Telekom MobilNet GmbH (DeTeMobil) against Elektrim SA and Kulczyk Holding SA, TUiR Warta SA, BRE Bank SA, Drugi Polski Fundusz Rozwoju - BRE Sp. z o.o. where DeTeMobil claimed that the acquisition of shares in Polska Telefonia Cyfrowa Sp. z o.o. by Elektrim SA from the other defendants was ineffective, the Court gave a judgement which rejected all claims of DeTeMobil challenging the effective acquisition of the PTC shares by Elektrim.
- In connection with the merger of BRE Bank SA and Bank Częstochowa SA, BRE Bank SA allocated through the National Depositary for Securities 50,214 BRE Bank SA shares to the shareholders of Bank Częstochowa SA in return for the shares of Bank Czestochowa SA. The allocated shares represent $0.22 \%$ of the share capital and votes.
- The General Meeting of Shareholders of BRE Bank SA adopted a resolution to cover the loss of the Bank at PLN 379,221 thousand fully with the Bank's reserve capital by 30 May 2003. The General Meeting also adopted a resolution not to pay dividend for 2002.
- On 15 May 2003, the court registered an increase of the capital of the company Centrum Rozliczeń i Informacji CERI Sp. z o.o. with its registered office in Aleksandrów Łódzki
("CERI"), a subsidiary of BRE Bank SA, from PLN 50,000 to PLN 12,066,000. The Bank took up shares representing $99.99 \%$ of the increased share capital and votes of CERI. The said shares were acquired by the Bank for PLN $12,015,000$. This is a long-term investment of the Bank.
- In the implementation of the issue programme of certificates of deposit and/or bonds (described by the Bank in its report dated 12 August 2002), as of 1 April 2003 BRE Bank made several issues of certificates of deposit taken up by a contractor of the Bank for PLN 172,995,387.30.
- In transactions closed between 20 and 26 May 2003, BRE Bank SA sold 167,765 shares of Bankowe Przedsiębiorstwo Telekomunikacyjne Telbank SA with a nominal value of PLN 200 per share. The shares sold in the transactions represent $25.52 \%$ of the share capital and votes of the company. The shares were bought by Telekomunikacja Energetyczna Tel-Energo SA. Following the transactions, BRE Bank SA holds no shares of BPT Telbank SA. BRE Bank SA earned a total profit of PLN 15.4 million on these transactions.
- On 24 June 2003, BRE Bank SA and an international consortium of banks signed an agreement whereby BRE Bank SA received a three-year loan of EUR 250,000,000 to refinance a mid-term loan falling due on 29 June 2003 and to cover general financial needs of BRE Bank. The loan bears interest at EURIBOR plus $0.40 \%$ p.a. The amount of the loan is greater than $10 \%$ of the equity of BRE Bank SA.
- After BRE Bank SA called on the company International Trading and Investment Holdings SA ("ITI") to place two sale orders for 533,349 shares of OPTIMUS SA (in two packages), since these transactions were closed, BRE Bank SA was relieved from the obligation to buy the shares from ITI. The Bank expects that the remaining 163,256 shares of OPTIMUS SA (i.e., the remainder of the second package) will be bought by 24 August 2003.
- On 27 June 2003, BRE Bank signed the following agreements:
- with OPTIMUS SA, an affiliate - an agreement providing for the sale to BRE Bank of shares of OPTIMUS IC SA representing $16.0 \%$ of the share capital and votes; the transaction is worth PLN 7,843,200;
- with TELE-TECH Investment Sp. z o.o. ("TTI"), an affiliate - an agreement providing for TTI to purchase, on its own behalf but for the Bank, shares of OPTIMUS IC SA representing $17.17 \%$ of the share capital and votes from OPTIMUS SA. The transaction is worth PLN 8,416,734. At the same time, TTI agreed to transfer the said shares to BRE Bank SA or an entity indicated by the Bank immediately upon the Bank's receipt of respective approvals, i.e., a permit of the Ministry of the Interior and Administration required under regulations governing the acquisition of land by foreigners, and a decision of the Chairman of the Office for the Protection of Competition and Consumers approving the concentration.
- On 30 June 2003, BRE Bank SA and ITI Holdings SA ("ITI") signed an agreement concerning refinancing of long-term debt of ITI owed to BRE Bank SA under bonds with a total nominal value of US\$ $84,450,000$ (PLN 325,343,625 according to the rate of
exchange of 1 July 2003). As a result of the transaction, an affiliate of BRE Bank SA will become the owner of $10 \%$ of shares of TVN Sp . z o.o. The said transaction will be financed with existing ITI bonds with a nominal value of US\$ 42,500,000 (ITI will hold a four-year call option on $10 \%$ of shares of TVN).
In addition, BRE Bank SA will convert bonds with a nominal value of US\$ 41,950,000 into:
- short-term bonds issued by a subsidiary of ITI, guaranteed by ITI;
- long-term bonds issued by a subsidiary of ITI, secured with shares of TVN and guaranteed by ITI.
ITI and its subsidiary will issue for BRE Bank SA and other investors short-term bonds with a total value of US $\$ 17,000,000$ and long-term bonds with a total value of US\$ $50,000,000$ secured with $8.75 \%$ of shares of TVN Sp. z o.o.
All conditions precedent of the transaction should be fulfilled by the end of September 2003.


## Major Events after the Balance Sheet Date Not Disclosed in the Balance Sheet or the Income Statement

- On 3 - 30 July 2003, 1,429 certificates of deposit and/or bonds issued by BRE Bank SA were cancelled.
- On 21 July 2003, the company BRE Finance France with a share capital of EUR 225,000 was registered in Levallois-Perret, France. The Bank took up shares representing 99.97\% of the share capital and votes. This is a long-term investment of the Bank.
- As of 25 June 2003, the Bank made several issues of certificates of deposit taken up by a contractor of the Bank for PLN 185,998,917.


## Material Share Packages

According to information obtained by the Bank's Management Board, Commerzbank AG was a shareholder holding over $5 \%$ of the share capital and votes at the General Meeting of Shareholders. Commerzbank AG holds $11,485,250$ shares and the same number of votes at the General Meeting of Shareholders of BRE Bank SA.
The said shares represent $50 \%$ of the share capital and give $50 \%$ of all votes at the General Meeting of Shareholders of the Bank.
In addition, Commercial Union Otwarty Fundusz Emerytalny BPH CU WBK holds 1,163,566 BRE Bank SA shares representing $5.07 \%$ of the capital and votes.

## Change in Shares and Options Held by Managers and Supervisors

Bank's Management Board Supervisory Board

| Number of shares held as at 31 March 2003 | 174,003 | 77,617 |
| :--- | ---: | ---: |
| Number of shares acquired in Q2 | 0 | 0 |
| Number of shares sold in Q2 | 0 | 0 |
| Number of shares held as at 30 June 2003 | $\mathbf{1 1 3 , 3 3 5 * )}$ | $\mathbf{7 7 , 6 1 7}$ |
|  |  |  |
| Number of options held as at 31 March 2003 | 181,000 | 0 |
| Number of options acquired in Q2 | 0 | 0 |
| Number of options sold in Q2 | 0 | 0 |
| Number of $\mathbf{~ O p t i o n s ~ h e l d ~ a s ~ a t ~ 3 0 ~ J u n e ~ 2 0 0 3 ~}$ | $\mathbf{1 3 3 , 0 0 0 * )}$ | $\mathbf{0}$ |

[^0]
## Proceedings before a Court, Arbitration Body, or Public Administration Authority

The total value of the Bank's receivables or liabilities disputed in proceedings before a court, an arbitration body or a public administration authority is less than $10 \%$ of the Bank's equity. As a creditor, the Bank takes part in bankruptcy, creditor restructuring and bill-of-exchange proceedings whose total amount (including interest) is PLN 420,287 thousand.

## Transactions with Associated Entities Exceeding the Equivalent of EUR 500,000 Not in the Course of Regular Business Operations (Atypical)

In Q2 2003, there were no transactions with associated entities in excess of the PLN equivalent of EUR 500,000, other than typical and regular transactions at market prices, whose nature or parameters would be unrelated to regular business operations of the Bank.

## Credit and Loan Guarantees, Other Guarantees Granted in Excess of 10\% of the Equity

The Bank's exposure in excess of $10 \%$ of the equity relates to two guarantees of the redemption of eurobonds issued by order of BRE International Finance B.V. (issuer of eurobonds), a 100\%-owned subsidiary of BRE Bank SA, totalling EUR 325 million. The first guarantee of EUR 200 million took effect in June 2000 and its term is indefinite; the other guarantee of PLN 125 million expires in November 2004.

## Factors Affecting the Results in the Coming Quarter

Other than the day-to-day operations of the Bank and the companies of the Group, no events that might significantly affect the results of the quarter are expected to occur in Q3 2002.

BRE Bank SA
30 June 2003

## Income Statement by Business Line




[^0]:    *) The change in the number of shares and options held by the Members of the Bank's Management Board is due to the change on the Management Board in Q2 2003.

